

Class A: ☐ Beer, ☐ Liquor, ☐ Cider

Liquor/Beer License Application

City of Madison Clerk 210 MLK Jr Blvd, Room 103 Madison, WI 53703

(Agenda Item Numi	ber)
858	08
(Legistar file numbe	er)
UEL13.2024-	00963
(License number)	
4	405
(Alder District #)	(Police Sector)
Office U	Jse Only

Clas	S B: ⊠ Beer, ⊠ Liquor, ☐ Class C Wine licensing@cityofmadison.com 608-266-4601
Sec 1.	List the name of your Sole Proprietor, Partnership, Corporation/Nonprofit Organization or Limited Liability Company exactly as it appears on your State Seller's Permit. ONE 09 Retail LLC
2.	Trade Name (doing business as)ONE Social
3.	Address to be licensed109 E Wilson Street, Madison WI 53703
4.	Mailing address115 Depot Street, Ann Arbor, MI 48104
5.	Anticipated opening dateSeptember 1, 2025
6.	Is the applicant an employee or agent of, or acting of behalf of anyone except the applicant named in question 1?
	☑ No ☐ Yes (explain)
7.	Does another accord beverage accasee or wholesale permitee have interest in this business? ■ No □ Yes (explain)

Section B—Premises

8. Describe in words the building or buildings where alcohol beverages are to be sold and stored. Include all rooms including living quarters, if used, and any outdoor seating used for the sales, service, and/or storage of alcohol beverages and receipts. Alcohol beverages may be sold and stored only on the premises as approved by Common Council and described on license.

The building is a mixed-use apartment/retail building at 109 E Wilson Street. Alcohol will be served in two spaces

on the ground floor - an approximately 8,900 SF restaurant and an approximately 9,385 SF food hall with a bar.

The restaurant will have one bar in the primary dining area and a second bar in a smaller adjacent lounge.

The restaurant and food hall have adjacent outdoor dining areas with alcohol service. Alcohol will be stored

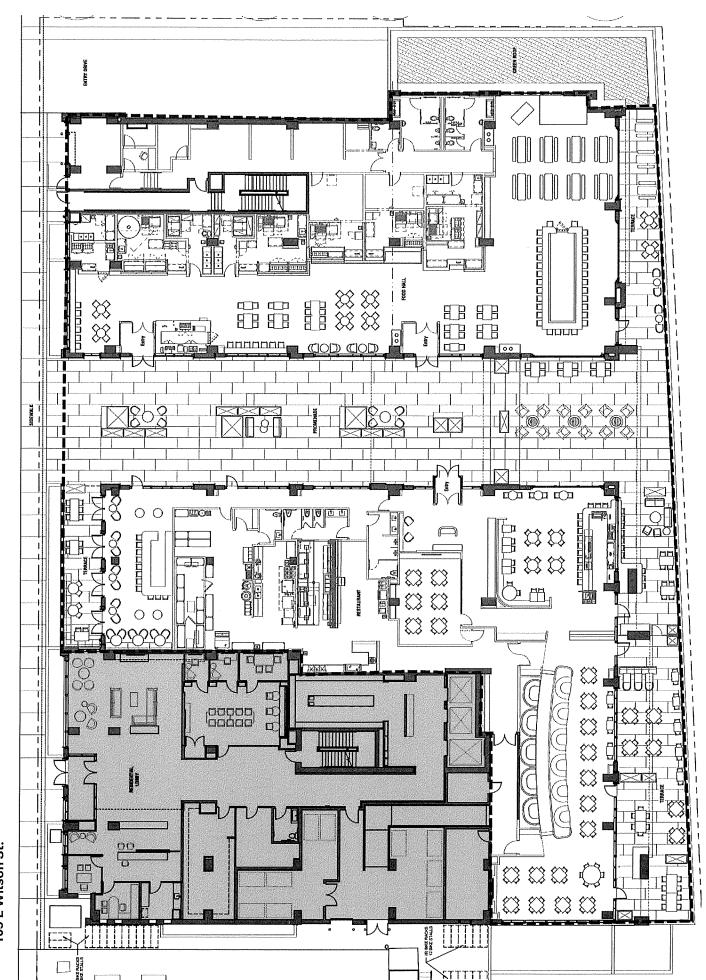
at the bars, in secure back-of-house areas, and possibly some decorative wine racks in dining areas.

9.	Applicants for on-p	remises consumption or	nly. Estimated capacity (patro	ns and employees):
	Indoor: 500	Outdoor:	100	
10.	Describe existing p	arking and how parking	lot is to be monitored.	
	The building does not h	nave public parking. The City	r's 600-stall Wilson Street garage is	a block from this location.
	Further, the location is	s well-served by transit and h	as excellent bike/ped accessibility.	
11.	Was this premises	licensed for the sale of I	iquor or beer during the past	license year?
	☑ No ☐ Yes, li	cense issued to		_ (name of licensee)
This			rganizations, and Limited Lial p to Section D.	bility Companies
12.	Name of liquor lice	nse agent <u>Daniel Kenn</u>	elly	_
13.	City, state in which	n agent resides <u>Madisor</u>	ı, WI	
14.	How long has the a	agent continuously resid	ed in the State of Wisconsin?	17 years
15.	Has the liquor licer	nse agent completed the	responsible beverage server	training course?
	☑ No, but will cor	nplete prior to ALRC me	eting 🛛 Yes, date complet	ed
16.		egistration of corporation	on, nonprofit organization, or	
17.		list the directors of your und check forms for eac	corporation or the members the director/member.	of your LLC.
	Title	Name	City and State of Residence	e
	sole member	William Seth Martin	Wilmette, IL	
18.	notice or demand r	required or permitted by ne as your liquor agent.	_C. This is your agent for servel law to be served on the corp	
19.	Is applicant a subs	idiary of any other corpo	oration or LLC?	
	□ No ☑ Yes (e	xplain) ONE 09 Retail LL	.C is wholly owned by QCP Fund I,	LP
20.	Does the corporation	on, any officer, any dire	ctor, any stockholder, liquor a t in any other alcohol beverag	agent, LLC, any
	☑ No ☐ Yes (e	xplain)		

	Section D—Business Plan 21. What type of establishment is contemplated? ☐ Tavern ☐ Nightclub ☒ Restaurant ☐ Liquor Store ☐ Grocery Store								
	☐ Convenience Store without gas pumps ☐ Convenience Store with gas pumps								
	☑ Other	Tood nali							
22.	Private organizations (clubs): Do your membership policies contain any requirement of "invidious" (likely to give offense) discrimination in regard to race, creed, color, or national origin? No Yes								
23.	3. Hours of operation: please enter opening and closing times in the table below.								
	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday		
	8am 12a	8am – 12am	8am – 12am	8am 12am	8am 12am	8am 12am	8am – 12am		
	(Class B on	ly) Enter belo	ow any hours	when food ser	vice will not b	e available,	if applicable		
	-	-	-		-	-	-		
This (con 24. 25.	Section E—Consumption on Premises This section applies to Class B and Class C applicants only. Class A license applicants (consumption off premises) may skip to Section F. 24. Indicate any other product/service offered. Food prepared and served, catering service, event rental fees 25. All restaurants and taverns serving alcohol must substantiate their gross receipts for food and alcohol beverage sales broken down by percentage. (Note: Non-alcoholic drinks are classified as "Food.") New establishments estimate percentages:								
26.				t? □ No ☑					
	small and occa	isional events in	icluding trivia ni	ghts, small live mu	usical performar	nces, DJs for pr	ivate events, etc.		
	If planned entertainment includes live music (except solo acoustic), a DJ, or a designated dance floor, please also complete an Entertainment License.								
		that liquor/b	eer license re	lings enewal applicat granted. □ N		April 15 of ev	very year,		
28.	I understand ALRC meetin			t an informatio	n session at l	east one wee	ek before the		
29.	I agree to co the Alderpers			this location to sion. No	discuss my a Yes	pplication an	d to invite		

30.	I agree to contact the Police Department District Captain for this location prior to the ALRC meeting. \square No \boxtimes Yes
31.	I agree to contact the Deputy Clerk prior to the ALRC meeting. \square No \square Yes
32.	I agree to contact the neighborhood association representative prior to the ALRC meeting. $\hfill\square$ No \hfill Yes
33.	I intend to operate under the alcohol license within 180 days of the Common Council granting this license. The license shall be considered surrendered if not issued within 180 days of being granted. \square No \square Yes
34.	I understand we must file a Special Occupational Tax return (TTB form 5630.5) before beginning business. [phone 1-800-937-8864] $\ \square$ No $\ \square$ Yes
35.	I understand a Wisconsin Seller's Permit must be applied for and issued in the same name as that shown in question 1, above. [phone 608-266-2776] $\ \square$ No $\ \square$ Yes
36.	Is the applicant indebted to any wholesaler beyond 15 days for beer or 30 days for liquor? \square No \square Yes
Sec	tion G—Information for Clerk's Office
37.	This application is for the license period ending June 30, 20
38.	State Seller's Permit <u>4 5 6 - 1 0 3 1 8 3 1 2 8 7 - 0 2</u>
39.	Federal Employer Identification Number 99-3644589
40.	Who may we contact between 8 a.m. and 4:30 p.m. regarding this license?
	Contact person Dan Kennelly
	Business phone 608-217-7470 Business e-mail address dkennelly@quadcp.com
	Preferred language
	If needed, a qualified interpreter can be provided at no charge to you. Would you like an interpreter? ☐ Yes (language:) ☑ No (If you answer no and you do require an interpreter, the ALRC will refer your application to a subsequent meeting and this may delay your application process)
	Si usted requiere o necesita un/a intérprete, nosotros podemos proveer un/a intérprete sin costo alguno. ¿Le gustaría tener un/a intérprete? Sí, lenguaje: No. Si usted escoge "no" en la solicitud/aplicación, y usted sí requiere un/a intérprete, el comité remitirá su solicitud para una nueva junta y esto puede atrasar el proceso de su
	solicitud.
41.	Corporate attorney, if applicable: Name
	Phono F-mail

	noon of the third Monday (fourth, if the Clerk's office eding months Alcohol License Review Committee. A is:	
Member background investigation forms	ess Tax Registration Certificate), 🛭 Appointment of , 🖾 Articles of Incorporation (if Corp/LLC), 🖾 Floo Sample Menu (if applying for Class B license)	
If required items are missing, the applicatio Office until all requirements are submitted.	n will not be considered complete and will not be acc No exceptions are made.	cepted by the Clerk's
been truthfully completed to the best of the to law, and that the rights and responsibiliti	nalty provided by law, the applicant states that the a knowledge of the signer. Signer agrees to operate to es conferred by the license(s), if granted, will not be emises during inspection will be deemed a refusal to for revocation of this license.	he business according assigned to another.
Penalty for materially false application information on this application may be required to forfei	mation: Any person who knowingly provides materia t not more than \$1,000.	lly false information
	10/18/2024	
(Officer of Corporation/Member of LLC/Partner/S	ole Proprietor) (Date)	
Clerk's Office checklist for complete a	pplications	
 □ WI Seller's Permit Certificate (matching articles of incorporation) □ FEIN □ Written description of premises 	 □ Background investigation form(s) □ Form for surrender of previous license □ *Articles of Incorporation □ *Appointment of Agent * Corporation/LLC only 	☐ Floor Plans ☐ Lease ☐ Business Plan ☐ **Sample Menu ** Class B only
Upon Application Submission, the	Clerk's Office issued to the application:	
☐ Orange sign ☐ Orange business		
☐ "Applying for a Liquor/Beer License	in the City of Madison" brochure with contact i	nformation
Date complete application filed with Clerk's	office	
Date of ALRC meeting Da	ite license granted by Common Council	
Date provisional issued Da	te licence issued	



ONE 09 Retail LLC (dba: ONE Social) 109 E Wilson St.

Prepare To Be Pampered

THE CHOP HOUSE ANN ARBOR

322 S Main Street Ann Arbor, MI 48104

Savor. Delight. Experience.



General Manager: Xander Gudejko Chef de Cuisine: Adam VanBerkum

Cash Discount: We value your preference for cash transactions! Enjoy a special discount when you choose to pay with cash instead of a credit card. Ask your server for more details.

STARTERS

1				1
	Jumbo Shrimp Cocktail cocktail sauce, fiesh lemon	\$20.99	*Chilled Oysters on the Half Shell served with our housemade cyster dipping sauce	\$25.99
	Crab Stuffed Jumbo Shrimp herb vinaigrette, lemon butter, roasted pepper coulis	\$24.99	Point Judith Calamari served flash fried with srinacha aioli	\$22.99
	Cheese Plate seasoned crostini, cruckers, and whipped honey butter with chef's selection of meat and cheeses served with house made jam, sweet pickles, spicy almonds, a	\$17.99 nd fruit	*Pan Seared Diver Scallops with creamy leek and truffle ragout	\$25.99
	Lump Blue Crab & Lobster Cakes two crab and lobster cakes, served over roasted red pepper coulis and basil oil, topped with leeks and a lemon wrap	\$25.99	*Lollipop Lamb Chops served with mint salsa verde and arugula salad	\$24.99
	Maine Lobster Bites with Sriracha aioli and crunchy vegetables	\$23.99	*Seafood Tower lobster claws, lobster tail, jumbo shrimp, oysters, and lump blue crab	\$90.99
- 1				

SOUP + SALAD

Maine Lobster Bisque fresh Maine lobster stock, brandy, cream, sherry, and chives	\$15.99	House Salad mixed greens, candied pecans, goat cheese, dried cherries, sherry vind	\$13.99	
Pakad Franck Opion Cour	¢1400	*Caesar Salad romaine, croutons, Parmesan	\$14.99	
Baked French Onion Soup house made beef stock, caramelized sevet onions, French baguette, gruyere, Parmesan, and chives	\$14.99	Chopped BLT Salad chopped iceberg lettuce, heirloom tomatoes, Roquefort blen cheese dressing, ba	\$16.99 con landons	

PRIME STEAK

SPECIALTY-		CLASSIC—	
*Dry Aged New York Strip, 14 oz	\$63.99	*Filet Mignon 8 02 / 11 02	\$57.99 / \$67.99
*New York Strip Steak, 15 oz roasted garlic, herbs, brown butter	\$63.99	*Cowboy Steak, 22 oz bone-in ribeye	\$79.99
*Beef Wellington mushroom duxelle, goose liver pate, served medium rare	\$61.99	*Wagyu Ribeye, 16 oz hand-cut, marble score 7-8	\$99.99
*Surf & Turf 6 oz filet and butter-poached Maine lobster tail	\$63.99	*Porterhouse Steak, 36 oz serves two	\$135.99

• RARE - cold, dark red center • MEDIUM RARE - cool, red center • MEDIUM - warm, red center • MEDIUM WELL - warm, pink center • WELL DONE - hot center with a touch of pink • EXTRA WELL DONE - no pink

SAUCES Béarnaise - Cabernet Demi Glace - Porcini Truffle Sauce - Cognac Peppercorn \$4.99

ADD-ONS

Au Poivre Style \$6.99 - Oscar Style \$15.99 - *Seared Scallops \$18.99 Crab & Lobster Cake \$17.99 - Crab Stuffed Jumbo Shrimp \$14.99



POULTRY + CHOPS

The Chop House Roasted Chicken with roasted leeks, mushrooms and buerre-blanc	\$37.99
*Chargrilled Berkshire Pork Chops prized for its high marbling, broiled to perfection, Elijah Craig bourbon glaze	\$40.99
*Australian Lamb Rib Chops double cut, french boned	\$50.99

SEAFOOD + SHELLFISH

Dover Sole pan roasted, Amandine or Meuniere sauce	\$59.99
Jumbo South African Lobster Tail served butterflied over the half shell with drawn butter and lemon	\$74.99
*Foley's North Atlantic Salmon chargrilled with an Elijah Craig Bourbon glaze	\$41.99
*Salmon Oscar chargrilled salmon, lobster, aspanagus, and bearnaise	\$47.99
*Fruits de Mer Florida black grouper, jumbo sea scallops and shrimp, Champagne lobster sauce, potato puree, and shaved asparagus salad	\$48.99
Jumbo Lump Blue Crab & Lobster Cakes with roasted pepper coulis and basil oil	\$45.99

ACCOMPANIMENTS

Cheddar Au Gratin Potatoes	\$15.99	Grilled Asparagus with salsa verde and beurre blanc	\$14.99
limited quantity prepared fresh daily! Garlic Smashed Potatoes	\$13.99	Brussels Sprouts honey dijon, bacon lardons	\$14.99
garlic, butter, cream, chives French Fries	\$12.99	Sautéed Wild Mushrooms	\$13.99
battered, fried crispy golden	\$12.99	shiitake, cremini and oyster mushrooms, sherry	***
One Pound Baked Potato trio of butter, sour cream, and fresh chives	\$12.99	Roasted Broccoli spicy miso butter, carrots, and peppers	\$13.99
Twice Baked Potato leeks, cheddar, chives	\$14.99	Sautéed Spinach with Garlic healthy serving of greens with a kick of flavor	\$13.99
Baked Three Cheese Macaroni roasted poblano chiles	\$13.99	Lobster Gnocchi lobster clas meat and potato gnocchi paired with a rich truffle crea and toasted breadcrumbs	\$29.99 m sauce

DECADENT DESSERT

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Bananas Foster Bread Pudding \$12.99 rum caramel sauce, brûléed bananas, vanilla gelato

German Chocolate Cake \$13.99 chocolate cake, dark chocolate fudge, coconut-pecan frosting, chocolate ganache, candied pecans, dark chocolate curls, brown sugar rum gelato

Mudslide Cheesecake \$12.99

chocolate cookie crust, Irish cream cheesecake, dark ganache, Kahlua coffee mousse, chocolate sauce, whipped cream, white chocolate curls, brownie bits, chocolate cigarette

Candy Bar Bomb \$11.99

chocolate brownie, peanut butter mousse, caramel filling, dark chocolate glaze, peanut pretzel crunch, caramel sauce, chocolate cigarette, whipped cream

Amaretto Créme Brûlée \$12.99

almond custard, caramelized sugar, whipped cream, fresh berries, almond tuile

Caramel Apple Pie \$11.99

puff pastry, warm bourbon apple filling, dulce de leche sauce, oat streusel, salted caramel gelato, fresh apple

Toffee Blondie Sundae \$11.99

warm coconut-pecan-butterscotch blondie topped with vanilla ice cream, oat streusel, white chocolate, and rum-toffee sauce poured tableside

Affogato \$6.99

double espresso, vanilla gelato, sweet cream, crispy pearls

Gelato & Sorbet Trio \$5.99

Choose any three of today's options to create your perfect trio

ONE SOCIAL FOOD HALL

Sample Menu

NOTE: ONE 09 Retail, LLC is in the process of identifying specific vendors who will operate in the ONE Social Food Hall. The menu below is based on the preliminary identification of prospective vendors. The space has been designed and kitchen equipment selected to accommodate this mix of cuisine categories. However, the specific food hall vendors and corresponding menu details are likely to change prior to opening.

Coffee Vendor

- Coffee
- Espresso.
- Latte
- Cappuccino
- Cold Brew
- Pastries

Sushi

- California Roll
- Spicy Tuna Roll
- Salmon Nigiri
- Vegetable Roll.
- Sashimi Platter

Taqueria

- Tacos
- Burritos
- Quesadillas
- Nachos
- Guacamole & Chips

Mediterranean Vendor

- Hummus with Pita Bread
- Greek Salad
- Tabbouleh
- Chicken Shawarma Wrap
- Vegetarian Moussaka
- Baklava
- · Rice Pudding

Pizza

- Margherita Pizza
- Pepperoni Pizza
- Veggie Pizza
- BBQ Chicken Pizza
- Cheese Pizza
- · Caesar Salad.
- Greek Salad

BBQ

- Pulled Pork Sandwich
- Brisket Plate
- Ribs
- BBQ Chicken
- Coleslaw

Asian Fusion

- Shoyu Ramen
- Miso Ramen
- Pho Bo
- Pad Thai
- Green Curry:

Bar

- · Assortment of tap and bottled beer
- Variety of cocktails
- Red, white, and sparkling wine.
- Various soft drinks and non-alcoholic options

BUSINESS PLAN

ONE Social Food Hall and the Chophouse Restaurant

Located at the ONE 09 Building (109 E Wilson Street)

Executive Summary: The dining experiences at 109 E Wilson Street will include a unique combination of an upscale steakhouse (The Chophouse) and a diverse food hall (The ONE Social Food Hall). Located on the ground floor of the new 340-unit ONE 09 mixed-use apartment building in downtown Madison, the restaurant and food hall will be owned by ONE 09 Retail, LLC and operated by Main Street Ventures. This new dining experience in downtown Madison offering an upscale restaurant alongside a vibrant new food hall – both with ample outdoor seating and stunning views of Lake Monona – will be Madison's next great culinary destination.

Business Concept:

- Chophouse: Building off Main Street Ventures' proven track record of success in executing
 the Chophouse concept in other similar markets, the Chophouse at ONE 09 will be an
 upscale restaurant specializing in premium steaks and fine dining. The steakhouse features
 a full menu, sophisticated bar, and a secondary dessert/cocktail lounge for a complete
 dining experience.
- ONE Social Food Hall: A separate space within the ONE 09 building, the ONE Social Food Hall will feature six vendors, curated from Madison's best local dining operators, to offer a variety of unique lunch/dinner experiences in a unified space. Each vendor will have a unique culinary focus, providing a diverse food selection. The food hall will also have its own bar overlooking Lake Monona, with flexible seating areas that can accommodate special events and other communal activities.
- Outdoor Seating: The Chophouse and ONE Social Food Hall will occupy the ground floor of
 the ONE 09 building and will be separated by an open-air paseo connecting Wilson Street to
 a plaza overlooking the Lake. Both the restaurant and food hall will offer outdoor seating
 with beautiful views of Lake Monona, enhancing the dining experience.

Market Analysis:

- **Location:** Situated in downtown Madison, the ONE 09 dining experience benefits from high foot traffic, as well as proximity to office buildings, residential areas, and tourist attractions.
- Target Market: The Chophouse will target diners seeking an upscale experience, business
 professionals, and special occasion diners. ONE Social Food Hall will attract a broader
 audience, including families, students, and casual dinners. Both will draw from the nearby
 visitor attractions including the Monona Terrace Convention Center and Wisconsin State
 Capitol Building.
- **Competition:** The primary competitors include other upscale restaurants in the area. However, the unique combination of the Chophouse and ONE Social Food Hall, along with the prime location, provides a competitive edge.

Marketing Strategy:

- **Branding:** Emphasize the dual nature of the dining experience, highlighting the upscale Chophouse and the diverse ONE Social Food Hall.
- Online Presence: Develop a robust online presence through a dedicated website, social media platforms, and online reservation systems.
- **Promotions:** Offer grand opening promotions, loyalty programs, and special events to attract and retain customers.

Operations Plan:

- Management Team: Main Street Ventures (MSV) will operate the Chophouse and One Social Food Hall. MSV brings an experienced team of professionals in the restaurant and hospitality industry to the project.
- **Staffing:** MSV will hire skilled chefs, bartenders, and service staff to ensure high-quality food and service.
- **Suppliers:** MSV will use its existing network and establish relationships with local suppliers for fresh, high-quality ingredients.

Safety and Security Plan

- Employee Training/Awareness: Implement training program to ensure staff is aware of all safety and security requirements
- **Fire Safety:** Conduct all required regular equipment inspections, and maintain fire extinguishers
- **Customer Safety:** Maintain proper lighting, clear signage, security cameras, and other property controls to ensure an orderly environment and customer/staff safety

Financial Plan:

- Revenue Streams: Income will be generated from the Chophouse dining, ONE Social Food Hall vendors, bar sales, and special events. Individual vendors in the Food Hall will pay a fixed or percentage rent to the ownership entity.
- Initial Investment: ONE 09 Retail LLC is funding the interior design, kitchen equipment, initial inventory, and marketing to lunch this enterprise.
- **Profitability:** The combination of an upscale steakhouse and a diverse food hall is expected to attract a wide customer base, ensuring steady revenue and profitability.

Conclusion: The ONE 09 building's Chophouse and ONE Social Food Hall aims to become a premier dining destination in downtown Madison, offering a unique blend of luxury and variety. With its prime location, diverse offerings, and exceptional service, it is poised for success in the competitive restaurant industry.

SECURITY PLAN

ONE Social Food Hall and the Chophouse Restaurant

Located at the ONE 09 Building (109 E Wilson Street)

- Alcohol Management Management team and servers will be trained to serve alcohol responsibly, ensuring they check IDs to prevent underage drinking and monitor patrons for signs of intoxication. Alcohol will be stored in secure areas.
- Handling Potential Disturbances Staff will be trained to verbally de-escalate conflicts and handle difficult situations calmly and professionally. Authorities will be called if needed.
- Emergency Procedures: The establishment will have a plan for clear emergency
 procedures for staff to follow in case of incidents including all required postings for exits
 and all required fire extinguishers. It will be a new building with a code-compliant fire
 suppression system.
- Access Control: All entrances will have an electronic access control system and be locked during closed hours. Back of house areas will be accessed by staff only via key or electronic access control system.
- **Video Surveillance**: Security cameras will be installed in key indoor and outdoor areas such as entrances, exits, kitchens, and dining areas to monitor activities and deter criminal behavior.
- **Lighting**: Indoor and outdoor space will have adequate lighting in all areas to enhance visibility and safety.
- **Employee Screening**: Management team will conduct background checks and review references for all employees.
- Third Party Security As needed, the ownership will engage a third party security provider for the building.
- Collaboration with Authorities: Management team and staff will work with MPD Central District, MFD, and other City and State authorities as needed to address any security issues at the property.