



CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

Non-Competitive Selection Request

Date: 11/12/2024

Requisition Number: (8 characters)

Requestor Name: Norm Davis

Requestor Phone Number: (608) 266-4910

Requestor Email: NDavis@cityofmadison.com

Fund: 1100 GENERAL

Agency: 12 CIVIL RIGHTS

- Major:
- 53*** Supplies/Goods
 - 541** Utilities
 - 542** Building/Facility Maintenance/Repair
 - 543** Software/Equipment Maintenance/Repair
 - 544** Public Works Maintenance/Repair
 - 545** Training/HR-Related Services
 - 546** Consulting/Professional Services
 - 548** Grants/Loans/Insurance/Other Services

Total Purchase Amount: \$225,000.00

Vendor Name: Local Initiatives Support Coalition

Product/Service Description: Operates the Associates in Commercial Real Estate Program

\$50,000 and UNDER
This form will be sent to the Purchasing Supervisor for review.

OVER \$50,000
Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

Check the box(es) for the exception criteria you feel are applicable:

- 1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
- 2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
- 3. The services are for professional services to be provided by attorneys.
- 4. The services are to be rendered by a university, college, or other educational institution.
- 5. No acceptable bids have been received after formal advertising.
- 6. Service fees are established by law or professional code.

- 7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
- 8. Otherwise authorized by law, rule, resolution, or regulation. Explain:
- If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

REASON FOR REQUEST

WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:

Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

The Associates in Commercial Real Estate Program is the only educational program for historically marginalized residents to learn about commercial real estate development and receive seed money for projects, but is based in Milwaukee. The City is partnering with LISC to set aside seats for Madison residents. There are no other programs like it.

COMMENTS REGARDING PURCHASES OVER \$50,000

The City of Madison has paid Local Initiatives Support Coalition a total of \$126,200 since 2019. Of that, \$1,200 was a small purchase under the threshold for competitive selection. The remaining \$125,000 was non-competitively selected. An additional \$75,000 payment is anticipated to be paid in 2024, and is part of the non-competitively selected contract above.

Date:

Submit