



## Legislation Text

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**File #:** 81992, **Version:** 1

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### **Fiscal Note**

The proposed resolution authorizes a contract for services with Terabonne, Inc. for consulting services related to telecom licensing agreements on behalf of the City of Madison and on properties and structures owned by the City. Most of the costs associated with this service are included as part of negotiated license agreements, however the Water Utility's 2024 Operating Budget includes an amount not to exceed \$25,000 per year of the contract to account for certain fixed rates charges that may occur. No additional appropriation is required.

### **Title**

Authorizing the Mayor and City Clerk to enter into a contract with Terabonne, Inc. for consulting services related to telecommunications license agreements.

### **Body**

WHEREAS, the City of Madison currently has a number of license agreements in place that allow for the attachment of telecommunications equipment to City-owned property in various locations throughout Madison; and,

WHEREAS, these agreements generate revenue for the City and are beneficial to the telecom companies for building out their networks; and,

WHEREAS, ongoing and accelerating changes to telecommunication equipment, technology, and standards over the decades have made it difficult for current City staff - particularly in the Water and Real Estate agencies, where agreements are negotiated and evaluated - to ensure that these agreements are appropriately valued and managed in ways that best benefit the City; and,

WHEREAS, in the fall of 2023, the Water and Real Estate agencies worked with City Purchasing to write up and issue a Request for Proposals (RFP) for consulting services related to telecom license negotiations and evaluations; and,

WHEREAS, City Purchasing facilitated and documented the RFP process and results which led to the recommendation of contracting with Terabonne, Inc. for the appropriate services, which are outlined in the drafted service agreement; and,

WHEREAS, most of the costs associated with this service agreement are included as part of the negotiated license agreements, and the Water Utility's operation budgets shall otherwise include an adequate amount per year of the contract to account for certain fixed-rate charges that may come up.

NOW, THEREFORE BE IT RESOLVED that the Mayor and City Clerk are authorized to enter into a contract with Terabonne, Inc. for consulting services related to telecommunications license agreements.