

# City of Madison

City of Madison Madison, WI 53703 www.cityofmadison.com

## **Legislation Text**

File #: 62967, Version: 1

#### **Fiscal Note**

The proposed resolution authorizes the Director of Public Health-Madison and Dane County to enter into a competitively selected contract with an initial term of seven (7) years and with a renewal term of three (3) years with Patagonia Health, Inc. for an Electronic Health Record system.

The contract price for 2020 of \$143,650 includes installation, training, and licenses and funding is available in Munis project #12599. The annual subscription and maintenance fees for 2021 - 2030 are listed below. Funding for the 2021 fees are included in the Executive Operating Budget as amended by the Finance Committee. Fees for 2022 - 2030 will be included in each years' operating budget request.

#### Title

A Resolution authorizing the Director of Public Health-Madison and Dane County to enter into a competitively selected contract of up to ten (10) years with Patagonia Health, Inc. for an Electronic Health Record system **Body** 

WHEREAS, Public Health utilizes a Software as a Service contract to provide an electronic health records system with practice management primarily for the Community Health Division; and

WHEREAS, the Purchasing Division and Public Health-Madison and Dane County went through a competitive process to solicit proposals for RFP #8850, Electronic Health Records System, and received written proposals; and

WHEREAS, an evaluation team consisting of Purchasing staff, Information Technology staff and relevant Public Health staff conducted a detailed evaluation and scored each of the proposals using criteria including cost, qualifications, experience, and overview of approach; scored demonstrations from the three top scoring vendors; and scored additional demonstrations from the top two finalists; and Patagonia Health, Inc. received the highest score overall; and

WHEREAS, Patagonia Health, Inc. proposed a contract price with a first-year total cost of \$143,650.00, and annual subscription and maintenance fees as follows:

2022 - \$45.926.40

2023 - \$47,763.46

2024 - \$49,673.99

2025 - \$51,660.95

2026 - \$53,726.86

2027 - \$55,876.85

2028 - \$58,112.28

2029 - \$60,435.98

2030 - \$62,853.77

WHEREAS, the City's RFP advertised the contract as a contract in excess of 5 years; and

WHEREAS, under MGO 4.26(3)(e) service contracts of more than 5 years in duration require approval of the Common Council and optional renewal terms are to be counted in the total;

NOW, THEREFORE, BE IT RESOLVED, that the Director of Public Health-Madison and Dane County is

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authorized to sign a contract on behalf of Public Health for electronic health records software as a service with Patagonia Health, Inc., for the purposes and at the price described above, for an initial term of seven (7) years, with a renewal term of three (3) years.