



### Legislation Details (With Text)

**File #:** 62507      **Version:** 1      **Name:** A Resolution authorizing a non-competitive selection contract between Reliant Fire Apparatus Inc. and the City for the purchase of Pierce fire apparatus

**Type:** Resolution      **Status:** Passed

**File created:** 10/5/2020      **In control:** Fire Department

**On agenda:** 11/17/2020      **Final action:** 11/17/2020

**Enactment date:** 11/24/2020      **Enactment #:** RES-20-00768

**Title:** A Resolution authorizing a non-competitive selection contract between Reliant Fire Apparatus Inc. and the City for the purchase of Pierce fire apparatus

**Sponsors:** Patrick W. Heck, Paul E. Skidmore

**Indexes:**

**Code sections:**

**Attachments:** 1. Reliant Fire Apparatus - Non-Competitive Selection Request - CC Approval Required October 2020.pdf

Date	Ver.	Action By	Action	Result
11/17/2020	1	COMMON COUNCIL	Adopt	Pass
10/26/2020	1	FINANCE COMMITTEE	RECOMMEND TO COUNCIL TO ADOPT - REPORT OF OFFICER	Pass
10/20/2020	1	COMMON COUNCIL	Refer	Pass
10/6/2020	1	Fire Department	Referred for Introduction	

#### Fiscal Note

The proposed resolution authorizes a non-competitive selection contract between Reliant Fire Apparatus Inc. and the City for the purchase of Pierce fire apparatus. GO Borrowing for replacement of Fire apparatus is included in the Fleet Services annual capital budget (MUNIS project #12514), subject to Council approval. The 2021 Executive CIP includes the following amounts for the Fire Apparatus/Rescue Vehicles project: 2021 - \$3,545,000, 2022 - \$3,010,000, 2023 - \$3,035,000, 2024 - \$3,085,000, 2025 - \$2,000,000, and 2026 - \$2,920,000. Specific purchases will depend on the Fire Department's needs. Planned purchases in 2021 include an aerial fire apparatus and an engine. No additional appropriation is required for the agreement.

#### Title

A Resolution authorizing a non-competitive selection contract between Reliant Fire Apparatus Inc. and the City for the purchase of Pierce fire apparatus

#### Body

The City of Madison has purchased Pierce fire apparatus for several years, including fire engines, aerial ladders, heavy duty rescues and aerial platform ladders. Reliant Fire Apparatus Inc. is the exclusive dealer for the sale and service for custom and commercial fire apparatus manufactured by Pierce Manufacturing Inc. for our area.

Reliant Fire Apparatus Inc. has submitted a proposal to the City to purchase fire apparatus based on Pierce Manufacturing Inc.'s national purchasing cooperative bids. The proposal also includes a 1% discount over the purchasing cooperative price for participating in this agreement. The agreement provides for continued participation in Pierce's Fleet Management program and training support for both Fleet and Fire personnel.

Price changes due to State, Federal or industry mandates will be additional charges to the price of new vehicles that have already been competitively bid on the purchasing cooperative. Any apparatus of a different type that is contracted will establish the base unit price for additional future orders. Any product obsolescence or major product changes by the City will result in an analysis of the requested changes and the submission of change orders to the City for approval.

The term of this agreement will start on January 1, 2021 and expire on December 31, 2026. The agreement can be terminated at any time by either the City or Reliant Fire Apparatus, Inc. This agreement can also be extended in five year increments upon the written agreement of the City and Reliant Fire Apparatus, Inc.

WHEREAS, the City of Madison has found Pierce fire apparatus to be reliable, and

WHEREAS, Pierce fire apparatus are available on the following purchasing cooperatives of which the City is a member: HGAC Buy, NASPO ValuePoint, NPP-GOV and Sourcewell; and

WHEREAS, Reliant Fire Apparatus Inc. is the exclusive Pierce dealer for customers in Dane County, and

WHEREAS, MGO 4.26 requires the Common Council to approve service contracts exceeding \$50,000 if the contractor was not selected through a full competitive selection process and the Fleet and Fire Departments desire to use Reliant Fire Apparatus Inc. for the reasons explained above; and

WHEREAS, MGO 4.26 also requires a contract for more than three years to be authorized by the Common Council; and this contract is five years in duration and has the potential to be renewed in five year increments; and

NOW, THEREFORE, BE IT RESOLVED that the Mayor, City Clerk, Fire Chief and Fleet Services Manager are authorized to sign contract document(s) as needed with Reliant Fire Apparatus Inc.,

BE IT STILL FURTHER RESOLVED, the Fire Chief and Fleet Services Manager must mutually agree on any future extensions of this agreement,

BE FINALLY RESOLVED, that the Fire Chief and Fleet Services Manager are authorized to sign any extensions of this agreement.