

## City of Madison

City of Madison Madison, WI 53703 www.cityofmadison.com

## Legislation Details (With Text)

File #: 45649 Version: 1 Name: Formulating negotiation strategies consistent with a

staff request for guidance concerning competitive or bargaining strategies, including modifications to the City's Capital Revolving Fund policies, for securing

a local business's expansion and retention

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Title: Formulating negotiation strategies consistent with a staff request for guidance concerning competitive

or bargaining strategies, including modifications to the City's Capital Revolving Fund policies, for

securing a local business's expansion and retention.

Sponsors:

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Attachments:

Date	Ver.	Action By	Action	Result
1/9/2017	1	BOARD OF ESTIMATES (ended 4/2017)		

## Title

Formulating negotiation strategies consistent with a staff request for guidance concerning competitive or bargaining strategies, including modifications to the City's Capital Revolving Fund policies, for securing a local business's expansion and retention.