



Legislation Details (With Text)

**File #:** 83167      **Version:** 1      **Name:** Stryker 2024-2027  
**Type:** Resolution      **Status:** Passed  
**File created:** 4/29/2024      **In control:** Fire Department  
**On agenda:** 5/21/2024      **Final action:** 5/21/2024  
**Enactment date:** 5/24/2024      **Enactment #:** RES-24-00347

**Title:** A Resolution authorizing a sole source contract between Stryker Sales Corporation - Medical Division (Stryker) as the only contractor who can perform annual preventative maintenance and service for ambulance power cot and power load systems. (Citywide)

**Sponsors:** Derek Field

**Indexes:**

**Code sections:**

**Attachments:** 1. Stryker Medical - Non-Compete 2024.pdf

| Date      | Ver. | Action By         | Action   | Result |
|-----------|------|-------------------|--|--------|
| 5/21/2024 | 1    | COMMON COUNCIL    | Adopt  | Pass   |
| 5/13/2024 | 1    | FINANCE COMMITTEE | RECOMMEND TO COUNCIL TO ADOPT<br>- REPORT OF OFFICER | Pass   |
| 5/7/2024  | 1    | COMMON COUNCIL    | Refer  | Pass   |
| 4/29/2024 | 1    | Fire Department   | Referred for Introduction                            |        |

**Fiscal Note**

The proposed resolution authorizes a sole source service contract with Stryker Sales Corporation - Medical Division for annual preventative maintenance and service for ambulance power cot and power load systems. The annual cost of this three-year contract is \$45,264.60 for a total cost over the three years of \$135,793.80. This contract is included in the Fire Department’s adopted budget. No additional appropriation required.

**Title**

A Resolution authorizing a sole source contract between Stryker Sales Corporation - Medical Division (Stryker) as the only contractor who can perform annual preventative maintenance and service for ambulance power cot and power load systems. (Citywide)

**Body**

WHEREAS, the Fire Department has purchased and implemented Stryker Power Load Systems and Power Cots in all front line and reserve ambulance units;

WHEREAS, the Ambulance Power Cots and Power Load systems require annual maintenance and occasional repair to maintain optimum performance;

WHEREAS, Stryker utilizes proprietary diagnostic tools and software when servicing the Power Load systems and maintains its own field service team to perform maintenance using only parts manufactured specifically for Stryker products;

WHEREAS, Fire Department staff have negotiated a 3-year, no increase service contract with Stryker for a cost of \$45,264.60 per year, totaling \$135,793.80;

WHEREAS, the contract will include two 1-year options for renewal with no price increase;

WHEREAS, equipment support and maintenance contracts of \$50,000 or more that are not competitively selected must meet one of the exceptions stated in MGO 4.26(4)(a) and require Common Council approval and Mayor and Clerk signature;

WHEREAS, this contract meets the exception in MGO 4.26(4)(a)2., “the service required is available from only one person or firm” because only Stryker can support and maintain its Power Load Cot systems, as explained in the attached Noncompetitive Selection Request Form;

NOW THEREFORE, BE IT RESOLVED, the Mayor and City Clerk are authorized to sign a three-year contract with Stryker Sales Corporation - Medical Division for repair and maintenance of ambulance power cot and power load systems at a total price of \$135,793.80, starting in 2024;

BE IT FURTHER RESOLVED, that should the Madison Fire Department choose up to two 1-year options for contract renewal with no price increase, the Madison Fire Chief is authorized to sign the renewals.