DISCUSSION OF 2021 ALLOCATIONS

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| | 2019 | 2020 Adopted | 2020 Amended | 2020 Projected | 2021 Prelim/Requests |
|--------------------------|------------|--------------|--------------|----------------|----------------------|
| Revenues | 18,929,841 | 19,552,138 | 9,464,921 | 8,376,455 | 13,402,327 |
| | | | | | |
| Monona Terrace | 5,184,540 | 5,461,289 | 2,669,783 | 2,669,783 | 3,800,000 |
| | | | | | |
| Olbrich and Zoo | 642,352 | 642,352 | - | - | - |
| O contrario | 0.000.000 | 0.005.000 | 4 000 000 | 4 000 000 | 4 000 000 |
| Overture | 2,000,000 | 2,095,000 | 1,200,000 | 1,200,000 | 1,200,000 |
| Destination Madison | 4,989,009 | 5,264,037 | 2,950,000 | 2,950,000 | 3,800,000 |
| Destination Madison | 1,000,000 | 0,201,001 | 2,000,000 | 2,000,000 | 3,500,000 |
| Event Booking Assistance | 140,953 | 200,000 | 50,000 | 50,000 | 150,000 |
| | | | | | |
| Optimization Study | | | | | 50,000 |
| | | | | | |
| City Tourism | 174,895 | 237,500 | 102,500 | 102,500 | 158,250 |
| 6 | | | | | |
| Other | 33,800 | 34,552 | - | - | 30,000 |
| General Fund Share | 5,671,290 | 5,865,642 | 2,839,476 | 2,512,936 | 4,020,698 |
| General Fullu Share | 3,071,290 | 3,003,042 | 2,039,410 | 2,312,930 | 4,020,090 |
| Total Expenditures | 18,836,839 | 19,800,372 | 9,811,759 | 9,485,219 | 13,208,948 |
| , | -,, | -,, | -,, | -,, | 2,=25,2 : 5 |
| Ending Balance | 355,432 | 119,873 | 14,729 | (738,588) | 200,970 |
| chang balance | 300,43∠ | 119,073 | 14,729 | (130,300) | 200,970 |

Monona Terrace redirected RTF reserves for capital projects to 2020 operations. Monona Terrace allocation reflects \$180,000 GO-Room Tax borrowing. City Tourism includes \$105,000 for CitiArts and \$18,000 for Sister Cities. Overture amount is preliminary prior to RTC discussions.