## To Whom It May Concern,

It has always been a dream of mine to pursue a career in the automotive industry. When you look at a vehicle, what is the first thing that catches your attention? For some, it may be the way the paint gleams in the light or the unique colors of the satin and matte wraps. For others, it may be the freshly polished and shined rims or the tinted film on the windows. Or perhaps, it's the spotless interior that still has that fresh, new car smell. Whether it's an everyday car or the car of your dreams, Black Label Auto has certified, top of the line products and services to accommodate your automotive needs.

Black Label Auto will provide services such as window tinting, automotive detailing and reconditioning, vinyl wrap, ceramic coating and paint protection film. The hours of business will be Monday through Friday from 8:00am-5:00pm. Due to the pandemic, to ensure the safety and wellness of our customers and employees, we will be scheduled by appointment only. Black Label Auto will consist of two employees and based on the performance of the business, we will recruit more employees as we move forward. The building is located at, 1425 Gilson Street, and is 9,148 square feet. The building is approximately 8,200 square feet of warehouse space and 900 square feet of office/ reception space. As it currently stands, there are only some minor improvements that need to be made. The Landlord plans to give us from November 1st, 2020 to January 1st, 2021 to make all of our changes and set up all of the equipment. These include, a thorough cleaning of the entire space, paint the interior of the office and warehouse, remove the built-in desk in the front entry to create a waiting/reception area, change the flooring in the front office area, remove the wood paneling in the front office area and paint the walls, and possibly epoxy the warehouse floor. The property includes eight exterior parking spaces in the parking lot located to the side of the building and there will be an additional five or more interior parking spaces in the warehouse to ensure there is not an overflow of vehicles on the street. As of January 1st, 2021, Black Label Auto plans to be open and ready for business.

I would like to thank you for giving my business the opportunity to join the Madison community and I look forward to hearing back from you all.

Sincerely, Alexander Teuschler Black Label Auto