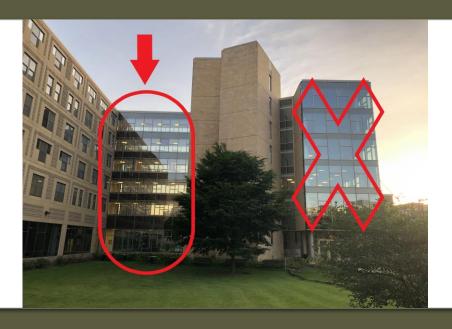
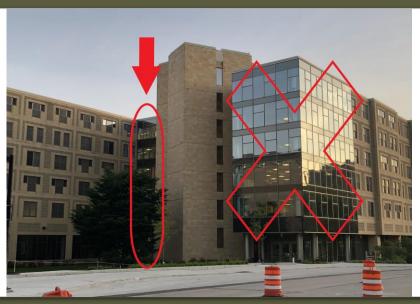
Why should the City of Madison gather and analyze data before adopting a bird-friendly glass ordinance?

- Surveying commercial tenants in the city would help anticipate how many startups and businesses with diverse owners would be priced out of the Madison commercial rental market by this ordinance.
- Follow the example of the University of Wisconsin-Madison, which is making decisions about where birdfriendly glass is needed based on data.



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Example: Adhesive film with dot pattern to be applied to Ogg Hall glass

- The adhesive film is being applied only to the glass walkway that connects the two towers (see arrow and oval in photos).
- The film is NOT being applied to the large glass corner on one tower (see X on photos).
- Why? Because the data shows many bird deaths from striking the glass walkway but not the glass corner.

Data probably would show that bird-friendly glass is not warranted everywhere in Madison. The scope of the proposed Madison ordinance could be narrowed to apply only to new buildings in high-risk locations (plus high-risk features on new buildings anywhere in the city).

In a similar approach, San Francisco's bird-friendly glass ordinance requires 90% of the glass in the first 60 feet of façade to be bird friendly ONLY if the building is located within 300 feet of an "Urban Bird Refuge" (plus high-risk features on new buildings anywhere in the city).

"These standards apply to buildings located inside open spaces two acres and larger dominated by vegetation, including vegetated landscaping, forest, meadows, grassland, wetlands, or open water (hereinafter an Urban Bird Refuge). These standards also apply to buildings less than 300 feet from an Urban Bird Refuge if such buildings are in an unobstructed line to the refuge." (San Francisco ordinance)

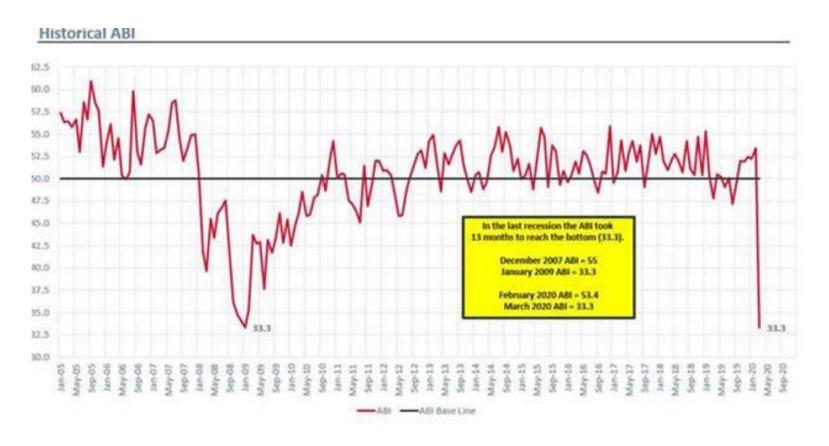
The bird-friendly glass ordinances in other California cities, e.g., San Jose, Oakland, Santa Cruz and Mountain View, apply to only to <u>parts</u> of the cities. It is a design recommendation rather than a mandate in other California cities.

Bird-friendly glass adds considerable cost. \$12 per square foot is a typical cost for curtain wall glass.

- Viracon/Guardian with frit-striping on #2 surface.
 Added cost: \$12 per sq ft 2 times as expensive
- Walker AviProtek with etched dot pattern on #1 surface.
 Added cost: \$20 per sq ft Over 2.5 times as expensive
- Arnold Ornilux with UV layer within glass (manufactured in Europe).
 Added cost: \$34 per sq ft Nearly 4 times as expensive

Bird-friendly glass is not the only source of additional construction costs. Will possible tenants be willing to pay higher rent to cover all these additional costs?

Now is not a good time to enact an ordinance that discourages development. Nationally, architects are reporting that fewer new projects are entering the pipeline.



Continued strong development is crucial to the city government's ability to fund its budget.

Operating Budget Year	Total Allowable Levy Increase	Net New Construction	Share of Total
2018	\$11,317,503	\$4,288,046	37.9%
2019	\$11,197,576	\$3,309,467	29.6%
2020	\$8,160,462	\$3,373,021	41.3%

Please add glass containing a UV layer that birds can see but humans cannot, e.g., Arnold Ornilux, to the list of approved treatments in the proposed ordinance.

Thank you. Any questions?