madison

MT BEA FUND BOOKING INCENTIVE REQUEST

TO QUALIFY FOR ASSISTANCE, THE EVENT MUST MEET THE FOLLOWING REQUIREMENTS:

This event meets Monona Terrace's definition of a convention.

 $\ensuremath{\boxtimes}$ This event has not yet been contracted.

 $\boxtimes {\sf This}$ event has a minimum of 75% programmed events at the Monona Terrace.

 \boxtimes This event uses a minimum of two hotels within the Madison Room Tax District. \boxtimes This event has an overflow hotel with a minimum room block of 50.

PLUS ONE OF THE FOLLOWING:

☑ This event has a minimum direct spending impact of \$100,000☑ This event has a minimum out of town attendance of 400.

Date of Request 7/13/20		Sales Manager_Jeff Holcomb			
Group	American Society of Animal So	cience		18 19 19 19 19 19 19 19 19 19 19 19 19 19	
Event Name Midwest Section Annual Meeting 2024 Lead # 119128					
Event Dates March 10-13, 2023 Amount Red Verify this does not conflict with major annual events.			ount Requested_	\$16,500	
Fund Use Choose an item.					
Peak Room Nights (total peak) 440 Total Room			Room Nights	1,100	
HOTEL BLOCK	1	2	3	4	
Hotel Na	me Hilton	Concourse	Park	Hotel Indigo	
Peak Room Block	Bid 150	250	50	65	
Lead Status Pending Direct Spending Impact \$756,618					
Competition	Omaha, Des Moines		Att	endance1200	
Decision Date	Decision Date 8/30/20 Expected Contract R		tract Revenue	\$43,877	
HISTORY	1	2		3	
	March 2019	March 2018		March 2027	
City		Omaha		Omaha	
Facility	CHI Health Center Conv Cntr	tr CHI Health Center Conv Cntr		CenturyLink Conv Center	
Block Total Pick Up Total					
Comments				Other Funding \$18,000 DM Grant (external & internal)	
Email form or Print and VP Approval CEO Approval	give (with any attachments) to Senior C John Leinen	onvention Sales Coor Date <u>7/13/2</u> Date <u>7/1</u>		Internal Use Only: Committee Meeting Approval Date & Amount	