

MT BEA FUND BOOKING INCENTIVE REQUEST

TO QUALIFY FOR ASSISTANCE, THE EVENT MUST MEET THE FOLLOWING REQUIREMENTS:

| ☑ This event meets | Monona | Terrace's | definition | of a | convention |
|--------------------|--------|-----------|------------|------|------------|
|--------------------|--------|-----------|------------|------|------------|

 \boxtimes This event has not yet been contracted.

☑ This event has a minimum of 75% programmed events at the Monona Terrace.

oximes This event uses a minimum of two hotels within the Madison Room Tax District.

⊠This event has an overflow hotel with a minimum room block of 50

PLUS ONE OF THE FOLLOWING:

☑This event has a minimum direct spending impact of \$100,000

☑ This event has a minimum out of town attendance of 400.

| Date of Request 7/13/2 | 5 | Sales Manager Jeff Holcomb | | | | |
|---|------------------------------------|----------------------------|----------------|--|--|--|
| Group Ameri | can Society of Animal S | cience | | | | |
| Event Name Midwe | ing 2023 | | Lead # 119127 | | | |
| Event Dates March Verify th | Amount Requested | | \$16,500 | | | |
| Fund Use Choose ar | n item. | | | | | |
| Peak Room Nights (total peak) 440 | | Total Room Nights | | 1,100 | | |
| HOTEL BLOCK | 1 | 2 Concourse | 3 | 4 | | |
| Hotel Name Peak Room Block Bid | Hotel Name Hilton om Block Bid 150 | | Park 50 | Hotel Indigo 65 | | |
| | | | | 76 | | |
| Lead Status Pendir | ng | Direct Sp | ending Impact | \$746,979 | | |
| Competition Omah | a, Des Moines | | Att | endance 1200 | | |
| Decision Date 8/30/2 | 0 | Expected Con | tract Revenue_ | \$41,788 | | |
| HISTORY | 1 | 2 | | 3 | | |
| Month & Year | | March 2018 | | March 2027 | | |
| | Omaha | Omaha | | Omaha | | |
| Facility; CHI H Block Total Pick Up Total | ealth Center Conv Cntr | CHI Health Cen | | CenturyLink Conv Center | | |
| Comments | reners | | | er Funding \$18,000 DM Grai | | |
| nail form or Print and give (with | | onvention Sales Coord | | te to VP and CEO for Approval. Internal Use Only: | | |
| CEO Approval | Mr | Date 7// | 3/20 | Committee Meeting Approval Date & Amount | | |

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