

PURCHASING VIEW



CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

## Non-Competitive Selection Request

Date: 01/08/2020

Requisition Number: 20000237 (8 characters)

Requestor Name: PAT HARIO

Requestor Phone Number: 608/267-1105

Requestor Email: PHARIO@CITYOFMADISON.COM

Fund: 2160 GOLF COURSES

Agency: 81 GOLF COURSES

- Major:
- 53\*\*\* Supplies/Goods
  - 541\*\* Utilities
  - 542\*\* Building/Facility Maintenance/Repair
  - 543\*\* Software/Equipment Maintenance/Repair
  - 544\*\* Public Works Maintenance/Repair
  - 545\*\* Training/HR-Related Services
  - 546\*\* Consulting/Professional Services
  - 548\*\* Grants/Loans/Insurance/Other Services

Total Purchase Amount: \$70,000.00

Vendor Name: FRANK BEER DISTRIBUTORS, INC.

Product/Service Description: FERMENTED MALT BEVERAGES FOR GOLF COURSE SALES

- \$50,000 and UNDER**  
This form will be sent to the Purchasing Supervisor for review.
- OVER \$50,000**  
Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

**Check the box(es) for the exception criteria you feel are applicable:**

1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
3. The services are for professional services to be provided by attorneys.
4. The services are to be rendered by a university, college, or other educational institution.
5. No acceptable bids have been received after formal advertising.
6. Service fees are established by law or professional code.
7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
8. Otherwise authorized by law, rule, resolution, or regulation. Explain:
- If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

**REASON FOR REQUEST****WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:**

Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

Frank Beer Distributors provides Miller/Coors and other products in south central Wisconsin. Fermented malt beverage vendors have territories in which they are the only provider of their products. Frank Berr Distributors is the vendor that provides Miller/Coors and other products in the territory which includes Glenway, Monona, Odana Hills and Yahara Hills golf courses.

**COMMENTS REGARDING PURCHASES OVER \$50,000**

The City of Madison has purchased \$259,131.62 of goods from Frank Beer Distribution since 2015. All of it was non-competitively selected.

Date: