

Class A: \Box Beer, \Box Liquor, \Box Cider

Liquor/Beer License Application

City of Madison Clerk 210 MLK Jr Blvd, Room 103 Madison, WI 53703

36

Clas	Ss B: W Beer, W Liquor, Combo ☐ Class C Wine Iicensing@cityofmadison.com 608-266-4601				
Sec 1.	List the name of your Sole Proprietor, Partnership, Corporation/Nonprofit Organization or Limited Liability Company exactly as it appears on your State Seller's Permit. Volume Services, Inc.				
2.	Trade Name (doing business as)Centerplate				
3.	Address to be licensed606 S Randall Ave, Madison, WI 53715				
4.	Mailing address1 Independence Pt Ste 305, Greenville, SC 29615				
5.	Anticipated opening date ASAP				
 7. 	Is the applicant an employee or agent of, or acting of behalf of anyone except the applicant named in question 3? No				
7.	business? No \square Yes (explain)				
Sec 8.	tion B—Premises Describe in words the building or buildings where alcohol beverages are to be sold and stored. Include all rooms including living quarters, if used, and any outdoor seating used for the sales, service, and/or storage of alcohol beverages and records. Alcohol beverages may be sold and stored only on the premises as approved by Common Council and described on license.				
	Entire zoo. Alcohol stored in locked cage in the basement of the upper food stand.				

9.	Applicants for on-premises consumption only. Estimated capacity (patrons and employees):				
	Indoor: 135 Outdoor: 900				
10	Describe existing parking and how parking lot is to be monitored.				
10.					
	See attached exhibit "Henry Vilas Zoo Parking for Events".				
11.	Was this premises licensed for the sale of liquor or beer during the past license year?				
	☐ No ☑ Yes, license issued to Henry Vilas Zoological Society (name of licensee)				
This	tion C—Corporate Information section applies to corporations, nonprofit organizations, and Limited Liability Companies . Sole proprietorships and partnerships, skip to Section D.				
12.	Name of liquor license agent Scott Recob				
	City, state in which agent residesMiddleton, WI				
14.	How long has the agent continuously resided in the State of Wisconsin?53 years				
	Has the liquor license agent completed the responsible beverage server training course?				
	☐ No, but will complete prior to ALRC meeting ☑ Yes, date completed 4/3/2018				
16.	State and date of registration of corporation, nonprofit organization, or LLC.				
	Corp formed in DE 6/14/1973, registered in WI 12/12/1974				
17.	In the table below list the directors of your corporation or the members of your LLC. Attach background check forms for each director/member.				
	Title Name City and State of Residence				
	See attached Officer & Director listing				
18.	Registered agent for your corporation or LLC. This is your agent for service of process, notice or demand required or permitted by law to be served on the corporation. This is not necessarily the same as your liquor agent. Corporation Service Company				
19.	Is applicant a subsidiary of any other corporation or LLC?				
	☐ No Yes (explain) See attached holding corporation structure				
20.	Does the corporation, any officer, any director, any stockholder, liquor agent, LLC, any member, or any manager hold any interest in any other alcohol beverage license or permit in Wisconsin?				
	☐ No Yes (explain) See attached listing of licenses held by parent company or sister company				

	tion D—Bus What type of □ Tavern				uor Store 🛭] Grocery St	core
	☐ Convenie		hout gas pur	mps 🛮 Conv	enience Store	e with gas pu	ımps
	☑ Other Z						
	Private organizations (clubs): Do your membership policies contain any requirement of "invidious" (likely to give offense) discrimination in regard to race, creed, color, or national origin? M No						
23.	Hours of ope	ration: pleas	e enter openi	ing and closing	times in the	table below.	
	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	varies by fur	_	-	-	-	-	-
	(Class B on	ly) Enter belo	ow any hours	when food ser	vice will not b	e available,	if applicable
	-	-	-	-	-	-	
This (con 24.	Section E—Consumption on Premises This section applies to Class B and Class C applicants only. Class A license applicants Consumption off premises) may skip to Section F. 4. Indicate any other product/service offered. Food will be offered in connection with alcoholic beverage service. 5. All restaurants and taverns serving alcohol must substantiate their gross receipts for food and alcohol beverage sales broken down by percentage. (Note: Non-alcoholic drinks are classified as "Food.") New establishments estimate percentages:						
26.	Do you have written records to document the percentages shown? ✓ No ☐ Yes You may be required to submit documentation verifying the percentages indicated. 26. Do you plan to have live entertainment? ✓ No ☐ Yes—what kind?						
Sec	If planned entertainment includes live music (except solo acoustic), a DJ, or a designated dance floor, please also complete an Entertainment License. Section F—Required Contacts and Filings 27. I understand that liquor/beer license renewal applications are due April 15 of every year,						
	regardless of	when licens	e was initially	γ granted. \square Net an information	lo Y Yes		
	ALRC meetin	g. 🗆 No 🖪	Z Yes				
29.	I agree to co the Alderpers	ntact the Ald son to my inf	erperson for ormation ses	this location to ssion. \square No	discuss my a Yes	ipplication ar	nd to invite

	I agree to contact the Police Department District Captain for this location prior to the ALRC meeting. ☐ No ☑ Yes				
31.	I agree to contact the Deputy Clerk prior to the ALRC meeting. No Yes				
	I agree to contact the neighborhood association representative prior to the ALRC meeting. \square No \square Yes				
33.	I intend to operate under the alcohol license within 90 days of the Common Council granting this license. The license shall be considered surrendered if not issued within 90 days of being granted. \square No \square Yes				
34.	I understand we must file a Special Occupational Tax return (TTB form 5630.5) before beginning business. [phone 1-800-937-8864] □ No ☑ Yes				
35.	I understand a Wisconsin Seller's Permit must be applied for and issued in the same name as that shown in question 1, above. [phone 608-266-2776] \square No \square Yes				
36.	Is the applicant indebted to any wholesaler beyond 15 days for beer or 30 days for liquor? $\hfill \hfill $				
Sec	tion G—Information for Clerk's Office				
37.	This application is for the license period ending June 30, 20_20				
38.	State Seller's Permit <u>4</u> <u>5</u> <u>6</u> - <u>0</u> <u>0</u> <u>0</u> <u>0</u> <u>1</u> <u>5</u> <u>1</u> <u>3</u> <u>6</u> <u>0</u> - <u>0</u> <u>6</u>				
	Federal Employer Identification Number <u>36-2786575</u>				
40.	Who may we contact between 8 a.m. and 4:30 p.m. regarding this license?				
	Contact person Scott Recob (on site) or Angela Sloan (for licensing) Scott - (608) 661-0525 ext 27 scott.recob@centerplate.com Business phone Angela - (864) 248-2011 Business e-mail address angela.sloan@centerplate.com				
	Preferred language English				
	If needed, a qualified interpreter can be provided at no charge to you. Would you like an interpreter? ☐ Yes (language:) No (If you answer no and you do require an interpreter, the ALRC will refer your application to a subsequent meeting and this may delay your application process)				
	Si usted requiere o necesita un/a intérprete, nosotros podemos proveer un/a intérprete sin costo alguno. ¿Le gustaría tener un/a intérprete? Sí, lenguaje: No. Si usted escoge "no" en la solicitud/aplicación, y usted sí requiere un/a intérprete, el comité remitirá su solicitud para una nueva junta y esto puede atrasar el proceso de su solicitud.				
41.	Corporate attorney, if applicable: Name Skene Law Firm, P.C. (Jessica Morey)				
	Phono (732) 727-5030 F-mail jmorey@skenelawfirm.com				

Monday) to get on the agenda for the proced must be accompanied by the following item	/	completed application			
Copy of State Seller's Permit (Not Business Tax Registration Certificate), Appointment of Agent (if Corp/LLC), Member background investigation forms, Articles of Incorporation (if Corp/LLC), Floor Plans, Copy of Lease, Business Plan, and Sample Menu (if applying for Class B license)					
If required items are missing, the application Office until all requirements are submitted.	n will not be considered complete and will not be acc No exceptions are made.	epted by the Clerk's			
been truthfully completed to the best of the	nalty provided by law, the applicant states that the a knowledge of the signer. Signer agrees to operate the es conferred by the license(s), if granted, will not be emises during inspection will be deemed a refusal to for revocation of this license.	assigned to another.			
Penalty for materially false application inform on this application may be required to forfei	mation: Any person who knowingly provides material it not more than \$1,000.	lly false information			
(Officer of Corporation/Member of LLC/Partner/Sole Proprietor) Hadi monavar					
Clerk's Office checklist for complete a	pplications				
WI Seller's Permit Certificate (matching articles of incorporation) FEIN	Background investigation form(s) Form for surrender of previous license *Articles of Incorporation *Appointment of Agent	Floor Plans Lease Business Plan **Sample Menu			
Written description of premises	* Corporation/LLC only	** Class B only			
Upon Application Submission, the	Clerk's Office issued to the application:				
M Orange sign M Orange business					
"Applying for a Liquor/Beer License in the City of Madison" brochure with contact information					
Date complete application filed with Clerk's Office					
Date of ALRC meeting Date license granted by Common Council					
Date provisional issued Date license issued					

Volume Services, Inc. Dba Centerplate Operating at Henry Vilas Zoo 606 S Randall Ave, Madison, WI 53715

Business Plan

2019 HENRY VILAS ZOO ALCOHOLIC BEVERAGES BUSINESS PLAN

Hours Served: 5:00 PM to 10:00 PM

Gate Control:

- Upon arrival guests will be asked to show an ID if they would like to consume alcoholic beverages. If the guest shows proof of age (21 & above) they will be given a wrist band.
- Staff and volunteers will monitor all open gates during the entire duration of the event to ensure that no alcoholic beverages leave the zoo.

Alcohol Storage:

- All alcohol will be stored in a secure location until it is brought to the location where it is being served. The location that will be serving alcohol will be monitored at all times.
- In the event that a beer caddy is being used, the caddy will be locked at all times apart from initial setup, tapping new barrels & the end of the event.

Staffing:

- At least one license holder with Beverage Server Training will be on the grounds during the event at all times.
- All staff will be trained to observe guests consistently and to notify a supervisor in the event that a guest appears to be impaired from alcohol.

Security:

- For smaller events, one normal nightly security guard will be required on the grounds to monitor guests and ensure that there is a safe environment for all guests.
- For select and large events, such as the Exact Sciences company rental and Brew Lights, multiple security guards may be necessary on the grounds.

Bartenders & Servers:

- Will be trained on proper alcohol serving protocol and safety standards.
- Will be trained on how to properly pour beer, wine and other alcoholic beverages.

Additional Staff:

• For events, staff will be needed to help with setup, running the event, and breaking down the event at conclusion.

Overview of Events:

• Company Rentals:

Companies will be able to rent out the zoo during evening hours and will have the option to purchase Local Craft Beer, Domestic Beer, Frozen Wine Slushies, Frozen Margarita's and a variety of bottled wines.

• Special Events:

For a wide variety of special events during the evening hours, guests will have the option to purchase Local Craft Beer, Domestic Beer, Frozen Wine Slushies, Frozen Margarita's and a variety of bottled wines.

Zoo Lights:

Guests will be able to purchase a variety of bottle Craft Beer, spiked Hot Cocoa (with Peppermint Schnapps) and Spiked Hot Cider (with Rum).

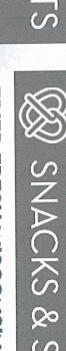
• Brew Lights:

Guests will be able to enjoy a variety of Craft Beers from local Wisconsin breweries while having exclusive access to the holiday lights at the zoo.

Volume Services, Inc. **Dba Centerplate Operating at Henry Vilas Zoo** 606 S Randall Ave, Madison, WI 53715

Sample Menu Please See Atlached

PICK ONE ITEM FROM EACH CATEGO CID'S MEAL BASKETS



SNACKS & SWEETS

					DRY FOR \$6	
	\$2			\$3		THE RESIDENCE OF THE PARTY OF T
	NACHOS (3)	MINI CORN DOGS	FRENCH FRIES (VE, GF)	CURDS (V,GF)	EDIED EDESH WISCONSIN CHEESE	
A	\$	\$5.50	\$3.50		5	

PB&J 09

SIDES

Mini Corn Dogs Chicken Nuggets MAINS

ASSORTED CHIPS (1)	POPCORN MGP	Add Cheese Cup	TRE-100 3
N			
\$2	\$4	4	41

White or Chocolate Milk

DRINKS

Kid's Fountain Soda

Kid's French Fries (VE, GF) Animal Crackers ∞

Apple Sauce (VE GF)





SALES TAX OF 5.5% INCLUDED IN MENU PRICES





Mixed greens, marinated and grilled flank steak, charred sweet corn, red onions, radishes, cherry tomatoes, Wisconsin cheddar cheese, Dijon mustard vinaigrette [Can be Made Vegetarian Upon Request]



Quinoa, baby spinach, marinated and grilled all-natural chicken, cucumbers, chickpeas, pickled onions, balsamic vinaigrette [Can be Made Vegan Upon Request]



PRESSED ITALIAN PICNIC SANDWICH

Sliced all-natural chicken breast, salami, basil pesto, fresh mozzarella cheese, sundried tomatoes, sliced olives, focaccia bread

SMOKED HAM AND GOUDA PANINI

Thinly sliced smoked ham, gouda cheese, caramelized onions, Dijonaise, arugula, sourdough bread



SALES TAX OF 5.5% INCLUDED IN MENU PRICES



HAMBURGER BASKET

Quarter pound beef patty, lettuce, tomatoes, onions, pickled chips, potato bun, French fries

CHEESEBURGER BASKET

Quarter pound beef patty, bacon caramelized onion jam, Wisconsin white cheddar cheese, potato bun, French fries

THE BEYOND" BURGER BASKET OF

Beyond™ Burger, lettuce, tomatoes, onions, vegan mayonnaise, potato bun, French fries

CHICKEN CAESAR SANDWICH BASKET \$11

Grilled all-natural chicken breast, shaved parmesan cheese, lettuce, Caesar aioli, potato bun, French fries



CHICKEN TENDER BASKET

All-natural bread chicken tenders, French fries

BRATWURST BASKET

Johnsonville Original Brat sausage, sauerkraut, split-top bun, French fries

HOT DOG BASKET

\$8.50

Klement's Jumbo Chicago Style Hot Dog, split-top bun, French fries



KID'S MEAL BASKETS

PB&J 3

SIDES

DRINKS

Mini Corn Dogs

MAINS



\$5.50

\$4

\$3

\$5

\$2

\$4

\$6

\$3.50

\$7

SALES TAX OF 5.5% INCLUDED IN MENU PRICES

HENRY VILAS ZOO

CONSERVATION FOR GENERATIONS



BLUE BUNNY ICE CREAM NOVELTIES (1)

Comb Bomb Choice of Big Vanilla Sandwich, Cookie Ice Cream, Sandwich, Vanilla Sundae Cone, or



MANGO (VE)

\$5.50

\$5.50

\$5.50

CARAMEL LATTE 3

STRAWBERRY (VE)

FRESH SMOOTHIES

KEMPS SCOOPED ICE CREAM

Cone Сup



FLAVORS

Monster Cookie (v) · Chocolate Chocoholic (v) · Vanilla ∞ · Cookie Dough ∞ · Superman ∞ · Mackinaw Island Fudge on Mint Chip on . Blueberry Cheesecake on - Strawberry on



FOUNTAIN SODA

Gatorade, or Iced Tea Choice of Pepsi, Diet Pepsi, Mountain Dew, Orange Crush, Sierra Mist, Mug Root Beer, Lemonade, G2 \$4.50





CEE **BOTTLED JUICES** FRESH BREWED COFFEE

BOTTLED WATER

PINT OF MILK

\$3

\$3

2

SALES TAX OF 5.5% INCLUDED IN MENU PRICES

HENRY VILAS ZOO Alcohol Menu 2019

Local Craft Beer (Bottles or ½ Barrels Available):

New Glarus Brewing Co. (New Glarus, WI):

- Spotted Cow
- Moon Man
- Two Women
- Seasonal option as available

Karben 4 Brewing (Madison, WI):

- Lady Luck
- Fantasy Factory
- Block Pantry
- Dragon Flute
- Champagne Tortoise

Ale Asylum (Madison, WI):

- Hopalicious
- Bedlam
- Keep Er' Movin'

Capital Brewery (Madison, WI):

- Capital Amber
- Lake House
- Supper Club

Local Draft Beer:

Miller Brewing Co. (Milwaukee, WI):

- Miller Light
- Miller High Life

Frozen Wine Slushies:

• Rose, Lemon Juice, Sugar, Fresh Strawberries blended, frozen in slushie machines.

Frozen Margaritas:

Assorted flavors

Wine by the Glass:

- Red Wine
- White Wine
- Rose

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Buildings Which Alcohol

Is Not permitted

Buildings Which Alcohol IS persited



Zoo Border Line Mess test As BE LOCATOS

