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City of Madison Liquor/Beer License Application

	On-Premises Consumption: Class B Beer Class B Liquor Class C Wine Off-Premises Consumption: Class A Beer Class A Liquor Class A Cider
Se (1.	ction A – Applicant If needed, a qualified interpreter can be provided at no charge to you. Would you like an interpreter? ☐ Yes (language:) ☐ No (If you answer no and you do require an interpreter, the ALRC will refer your application to a subsequent meeting and this may delay your application process)
	Si usted requiere o necesita un/a intérprete, nosotros podemos proveer un/a intérprete sin costo alguno. ¿Le gustaría tener un/a intérprete? Sí, lenguaje No. Si usted escoge "no" en la solicitud/aplicación, y usted sí requiere un/a intérprete, el comité remitirá su solicitud para una nueva junta y esto puede atrasar el proceso de su solicitud.
2.	This application is for the license period ending June 30, 20 ²⁰ .
3.	List the name of your □ Sole Proprietor, □ Partnership, ☑ Corporation/Nonprofit Organization on Limited Liability Company exactly as it appears on your State Seller's Permit. Cheese Mart, Inc.
4.	Trade Name (doing business as) Wisconsin Cheese Mart
5.	Address to be licensed 119 State Street, Madison, WI 53703
6.	Mailing address 1220 E Meinecke Ave, Milwaukee, WI 53212
7.	Anticipated opening date 6/1/2019
8.	Is the applicant an employee or agent of, or acting of behalf of anyone except the applicant named in question 3? ☑ No ☐ Yes (explain)
9.	Does another alcohol beverage licensee or wholesale permitee have interest in this business? ☐ No ☐ Yes (explain)
Sec 10.	Describe in words the building or buildings where alcohol beverages are to be sold and stored. Include all rooms including living quarters, if used, and any outdoor seating used for the sales, service, and/or storage of alcohol beverages and records. Alcohol beverages may be sold and stored only on the premises as approved by Common Council and described on license.
	Beer, liquor and wine will be sold at a small bar inside and a sold for consumption at a
	small patio area outside. All liquor will be stored in a backroom.

11.	☐ Attach a floor pl	an, no larger than 8 ½	by 14, showing the space descr	ribed above.
12.	Applicants for on-p	remises consumption:	list estimated capacity 50	
13.	Describe existing p		ng lot is to be monitored.	
14.	Was this premises	licensed for the sale o	of liquor or beer during the past I	icense year?
	□ No ☑ Yes, lic	cense issued to Red El	lephant Chocolate	(name of licensee)
15.	☐ Attach copy of I	ease.		
This			organizations, and Limited Liab Section D.	ility Companies only.
16.	Name of liquor lice	nse agent Kenneth Mo	Nulty	
17.	City, state in which	agent resides Milwauk	ee, Wisconsin	
18.	How long has the a	agent continuously resi	ided in the State of Wisconsin?	15
19.	☐ Appointment of	agent form and backg	round check form are attached.	
20.	Has the liquor licer	nse agent completed th	ne responsible beverage server	training course?
	☐ No, but will com	plete prior to ALRC m	eeting 🛛 Yes, date complete	d 4/11/2019
21.	State and date of r	•	on, nonprofit organization, or LL	.C.
22.	☐ Attach backgrou	und check forms for ea	r corporation or the members of ch director/member.	
	Title	Name	City and State of Residence Milwaukee, Wisconsin	<u>e</u>
	President	Kenneth McNulty	Willwaukee, Wisconsin	
23.	Registered agent for demand required or same as your liquo Kenneth McNulty	r permitted by law to b	LC. This is your agent for serve served on the corporation. The	ice of process, notice or nis is not necessarily the

24.	Is applicant a subsidiary of any other corporation or LLC?
	☑ No □ Yes (explain)
25.	Does the corporation, any officer, any director, any stockholder, liquor agent, LLC, any member, or any manager hold any interest in any other alcohol beverage license or permit in Wisconsin?
	☐ No ☐ Yes (explain) Wisconsin Cheese Mart, Milwaukee, Wisconsin
S	ction D—Business Plan
	What type of establishment is contemplated? ☐ Tavern ☐ Nightclub ☐ Restaurant ☐ Liquor Store ☐ Grocery Store
	☐ Convenience Store without gas pumps ☐ Convenience Store with gas pumps
	Other Cheese Store
27.	Business description A cheese store that will primarily sell cheese. Food, wine and beer will be served
	to compliment the cheese offerings.
28.	Hours of operation 9am-10pm
29.	Describe your management experience 16 years of retail and 11 years of bar experience.
30.	List names of managers below, along with city and state of residence.
30 .	
	Barbara Morkri Mount Horeb, Wisconsin
31.	Describe staffing levels and staff duties at the proposed establishment 2 people staffed
	Sunday through Friday. 4 people on Saturday
	Two weeks of food safety, liquor safety and point of sale training.
32.	Describe your employee training Two weeks of food safety, liquor safety and point of sale training.

33.	Utilizing your market research, describe your target market.
	Locals and tourists between the ages of 35-85 years of age.
34.	Describe how you plan to advertise and promote your business. What products will you be advertising?
	Google adwords for Cheese Store
35	Are you operating under a lease or franchise agreement? ☑ No □ Yes
	Private organizations (clubs): Do your membership policies contain any requirement of "invidious" (likely to give offense) discrimination in regard to race, creed, color, or national origin? ☑ No □ Yes
This	ction E—Consumption on Premises s section applies to Class B and Class C applicants only. Class A license applicants (consumption premises) may skip to Section F.
37.	Do you plan to have live entertainment? ☑ No ☐ Yes—what kind?
38.	What age range do you hope to attract to your establishment?35-75
39.	What type of food will you be serving, if any? Grilled cheese and cheese plates ☐ Breakfast ☐ Brunch ☑ Lunch ☑ Dinner
40.	Submit a sample menu if applicable. What will be included on your operational menu? ☐ Appetizers ☐ Salads ☐ Soups ☑ Sandwiches ☐ Entrees ☐ Desserts ☐ Pizza ☐ Full Dinners
41,	During what hours of operation do you plan to serve food? 11am to 8pm
42.	What hours, if any, will food service <u>not</u> be available? 8pm-11am
43.	Indicate any other product/service offered.
44.	Will your establishment have a kitchen manager? ☑ No ☐ Yes
45.	Will you have a kitchen support staff? ☑ No ☐ Yes
46.	How many wait staff do you anticipate will be employed at your establishment? 0
	During what hours do you anticipate they will be on duty?
47.	Do you plan to have hosts or hostesses seating customers? ☑ No ☐ Yes

48.	Do your plans call for a full-service bar? □ No ☑ Yes If yes, how many barstools do you anticipate having at your bar? 6 How many bartenders do you anticipate having work at one time on a busy night? 1
49.	Will there be a kitchen facility separate from the bar? ☐ No ☑ Yes
	Will there be a separate and specific area for eating only? No □ Yes, capacity of that area
51.	What type of cooking equipment will you have? □ Stove □ Oven □ Fryers □ Grill ☑ Microwave
52.	Will you have a walk-in cooler and/or freezer dedicated solely to the storage of food products? ☑ No □ Yes
53.	What percentage of payroll do you anticipate devoting to food operation salaries? 90%
54.	If your business plan includes an advertising budget:
	What percentage of your advertising budget do you anticipate will be related to food? 100%
	What percentage of your advertising budget do you anticipate will be drink related? 0%
55.	Are you currently, or do you plan to become, a member of the Madison—Dane County Tavern League or the Tavern League of Wisconsin? ☑ No ☐ Yes
56.	Are you currently, or do you plan to become, a member of the Wisconsin Restaurant Association or the National Restaurant Association? \square No \square Yes
57.	All restaurants and taverns serving alcohol must substantiate their gross receipts for food and alcohol beverage sales broken down by percentage. New establishments estimate percentages: % Alcohol % Food % Other
58.	Do you have written records to document the percentages shown? ☑ No ☐ Yes You may be required to submit documentation verifying the percentages you've indicated.
Sec	ction F—Required Contacts and Filings
59.	I understand that liquor/beer license renewal applications are due April 15 of every year, regardless of when license was initially granted. □ No ☑ Yes
60.	I understand that I am required to host an information session at least one week before the ALRC meeting. □ No ☑ Yes
61.	I agree to contact the Alderperson for this location to discuss my application and to invite the Alderperson to my information session. □ No □ Yes
62.	I agree to contact the Police Department District Captain for this location prior to the ALRC meeting. ☐ No ☑ Yes
63.	I agree to contact the Deputy Clerk prior to the ALRC meeting. ☐ No ☐ Yes
64.	I agree to contact the neighborhood association representative prior to the ALRC meeting. □ No ☑ Yes
65.	I intend to operate under the alcohol license within 90 days of the Common Council granting this license. The license shall be considered surrendered if not issued within 90 days of being granted. ☐ No ☐ Yes

66.	I understand we must file a Specia business. [phone 1-800-937-8864]	l Occupati ∣ □ No	onal T ☑ Y	ax ret es	turn (ТТВ	form	5630	.5) b	efore	e be	ginni	ng
67.	I understand a Wisconsin Seller's Fithat shown in section 2, above. [pl	Permit mus none 608-	st be a 266-27	pplied 76]	d for	and i	ssue ☑ Ye	d in th	ne sa	me ı	nam	e as	
68.	Is the applicant indebted to any wh ☑ No □ Yes	olesaler b	eyond	15 da	ays fo	or be	er or	30 da	ys fo	r liq	uor	?	
Sec	ction G—Information for Cler	k's Offic	е										
69.	State Seller's Permit 4 5 6	_ 1 0	_ 2	7	1	3	1	7	5	2		<u> </u>	4_
70.	Federal Employer Identification Nu	mber <u>27-3</u>	09128	6									
71.	Who may we contact between 8 a.	m. and 4:3	80 p.m	. rega	arding	g this	licen	se?					
	Contact person Kenneth McNulty												
	E-mail address ken@cheesemart.co	om											
	Phone 414-731-1812		d lang	uage	Ger	man							
72.	Corporate attorney, if applicable: N	Name				,	-					-	
	Phone	E-mail										-	
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