PURCHASING VIEW

CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

Non-Competitive Selection Request

Date:	07/20/2018
Requisition Number:	(8 characters)
Requestor Name:	Jerry Schippa
Requestor Phone Number:	608 267 1969
Requestor Email:	jschippa@cityofmadison.com
Fund:	1400 CAPITAL PROJECT
Agency:	45 TRAFFIC ENGINEERING

Major:

- [x] 53*** Supplies/Goods
- [ ] 541** Utilities
- [ ] 542** Building/Facility Maintenance/Repair
- [ ] 543** Software/Equipment Maintenance/Repair
- [ ] 544** Public Works Maintenance/Repair
- [ ] 545** Training/HR-Related Services
- [x] 546** Consulting/Professional Services
- [ ] 548** Grants/Loans/Insurance/Other Services

Total Purchase Amount:	$110,080.00
Vendor Name:	Traffic Control Corporation
Product/Service Description:	Accuscan 1000 Traffic Sensor Kits, Cobalt Adaptive Key, Adaptive Integratio...

- [ ] **$25,000 and UNDER**
  This form will be sent to the Purchasing Supervisor for review.
- [x] **OVER $25,000**
  Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

Check the box(es) for the exception criteria you feel are applicable:

- [ ] 1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
- [x] 2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
- [ ] 3. The services are for professional services to be provided by attorneys.
- [ ] 4. The services are to be rendered by a university, college, or other educational institution.
- [ ] 5. No acceptable bids have been received after formal advertising.
- [ ] 6. Service fees are established by law or professional code.
- [ ] 7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
- [ ] 8. Otherwise authorized by law, rule, resolution, or regulation. Explain:

- [ ] If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

REASON FOR REQUEST

WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:
Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

Traffic Control Corporation is the regional supplier of Econolite traffic signal equipment, which is the sole source of the above materials and services. The adaptive traffic signal technology that is being implemented in the University Avenue; Allen Boulevard to University Bay Drive Project #5992-10-10/11 is exclusive to the Centracs® system.

The City of Madison currently maintains one adaptive corridor using the same system along Fish Hatchery Road and McKee Road between USH 151 and the Beltline Ramps. This system has been found to reduce travel times by up to 22% depending on time of day by adjusting split times and offsets to the controller depending on traffic patterns.

These materials and services are the city's only compatible option to take advantage of savings from our existing traffic signal management system (Centracs®).

COMMENTS REGARDING PURCHASES OVER $25,000

The City of Madison has spent approximately $800K with Traffic Control Corporation since 2015. Of that, $696K was purchased utilizing state of Wisconsin contract pricing. $95K represents 4 different non-competitively-selected purchases, due to TCC being the only authorized dealer for our geographical region for the items being purchased. One purchase for $8K was made following a competitive selection process.

MCR

Date: 07/20/2018

Submit