What: A proposal to advance the City of Madison's efforts to achieve its 100% renewable energy/net zero carbon goal through financing the construction of 14 MW of solar generation in western Wisconsin.

Before the Sustainable Madison Committee June 25, 2018

> Solar Project Financing Proposal - Sustainable Madison Committee

### **The Participants**

Developer/Owner: OneEnergy Renewables

Financing Entity #1: Five WI municipal utilities

Financing Entity #2: City of Madison

# SMC Working Group

#### **Participants**

Sam Breidenbach

Sam Dunaiski

Stacie Reese

Joseph Ryan

Michael Vickerman

The working group reviewed the proposal and met on April 26, 2018, to discuss its merits and determine whether or not to recommend that the full committee pass a resolution to authorize the City to enter into a contract with OneEnergy under the terms specified.

## The Arrangement

- OneEnergy has contracts with five municipal electric utilities to supply them with electricity from new solar arrays w/in their service boundaries
- Agreed-upon price is ~90% of what's needed to fully finance the projects and start construction
- The remainder of the financing can be supplied through a forward purchase of unbundled renewable energy credits (REC's)
- ➢Under this arrangement, the first project financing entity receives 100% of the physical product and the second project financing entity receives 100% of the unbundled REC's

#### Crucially Important Facts to Remember

➤The participating utilities are indifferent to the renewable attributes from these projects. The electricity is the only thing that matters to them.

➤The sale price of that power has to be on par or lower than what the utilities would normally receive from their wholesale supplier.

The project cannot proceed to construction without both streams of financing.

### **Project Performance**

Aggregate capacity:14 MWdcEstimated output (Year 1)20,910 MWHEstimated output (Year 25)18,540 MWH<sup>1</sup>Total output after 25 years493,450 MWH

Percentage on average of City's annual use: 37.2%

<sup>1</sup>Assumes a degradation rate of 0.5%/year



#### Array Locations

| Municipality | Capacity | Nearest Coal Plant |
|--------------|----------|--------------------|
| Argyle       | 1.1 MW   | Columbia           |
| Cumberland   | 3.4 MW   | A.S. King          |
| Elroy        | 2.0 MW   | Columbia           |
| Fennimore    | 4.1 MW   | Columbia           |
| New Lisbon   | 3.4 MW   | Columbia           |



#### **Contract terms and pricing**

Five arrays  $\rightarrow$  five up-front purchases for 25 years of RECs

Contracts staggered  $\rightarrow$  one per year starting in 2019

Total cost of contracts with OneEnergy  $\rightarrow$  \$1,396,000

Nominal cost of RECs  $\rightarrow$  \$4.75/MWH (0.47 cents/kWh)

Levelized cost of RECs<sup>1</sup>  $\rightarrow$  \$2.83/MWH (0.28 cents/kWh)

<sup>1</sup>Assumes a 6% discount rate

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#### Value to City

Quickest way to acquire new renewable sources of renewable electricity

Supports rural WI communities

Very cost-effective arrangement for large-scale commitments to renewables

#### **Other Notable Facts**

Increases in-state solar capacity today by 15%

➤ 40,000 solar panels will produce enough power for 2,500 WI households

Catalyzes nearly \$20 million in clean energy investment for rural Wisconsin

Establishes 70 acres of pollinator-friendly habitat beneath the solar arrays

➢Only solar project in the pipeline right now



#### Recommendation

We ask the Sustainable Madison Committee to put forward a resolution to authorize the City to enter into a contract that will provide critical financing for the construction of 14 MW new solar generating capacity to be constructed by OneEnergy. Under the contract with OneEnergy, the City will purchase 100% of the Renewable Energy Credits generated by these solar arrays over a 25-year period. This purchase will enable to the City to make substantial progress toward achieving its 100% renewable energy/net zero carbon goal in a cost-effective and timely manner.

# Thank you!



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