




BUILDING PUBLIC SECTOR
RETIREMENT SECURITY

CITY OF MADISON 457(B) DEFERRED COMPENSATION COMMITTEE MARCH 9, 2018

LISA BURKS-WILSON – DIRECTOR RELATIONSHIP MANAGEMENT
JASON ASHLINE – REGIONAL MANAGER
BRAD SMITH – RETIREMENT PLAN SPECIALIST

PLAN STATS & TRENDS

- ▶ Total Plan Balance: \$107,402,538 (as of 12/31/2017)
- ▶ Plan Contributions for 2017: \$3,659,195
- ▶ Total Number of Participants: 1102
- ▶ Total Number of Actively Contributing Participants: 724
- ▶ Average Yearly Contribution for Active Employees: \$5,054
- ▶ Total Number of 457 Enrollments in 2017: 81
- ▶ Total Weighted All In Plan Costs: 71 BPS, of which recordkeeping is 21 BPS, Investment Advisory is 17 BPS (including VT Plus Fund)



A man with a beard and blue eyes, wearing a blue button-down shirt and a headset, stands with his hands on his hips. He is positioned in front of a large wall of computer monitors displaying various data and graphs. The scene is set in a control room or data center. A yellow horizontal band is overlaid across the middle of the image, containing the text "EDUCATION OVERVIEW".

EDUCATION OVERVIEW

Onsite Education Recap

Category	2017 YTD
Individual Consultations Onsite (Brad Smith)	196
Individual Consultations Onsite (David Park, CFP)	58
Total Days onsite (Brad)	30
Total Days onsite (David)	15

PLAN STATS

Category	2016	2017
Plan Assets	\$96,769,375	\$107,402,538
Contributions	\$3,560,941	\$3,659,195
Total Plan Contacts	16,615	20,454
Average Contribution	\$5,073	\$5,054
Disbursements (Rollouts)	\$3,716,576	\$8,050,224