

## Office of the Mayor

Paul R. Soglin

City-County Building, Room 403
210 Martin Luther King, Jr. Boulevard
Madison, Wisconsin 53703
Phone: (608) 266-4611
Fax: (608) 267-8671
mayor@cityofmadison.com
www.cityofmadison.com

Memo: Healthy Retail Access Work Group Funding Recommendation - Luna's Groceries

**Date:** Tuesday, March 6<sup>th</sup>, 2018

**To:** Madison Food Policy Council Members

From: George Reistad, Food Policy Coordinator and Members of the Healthy Retail Access Work

Group

Members of the Madison Food Policy Council,

The Healthy Retail Work Group met with Mariam and Joe Maldonado, representatives of Luna's Groceries, on Tuesday, March 6<sup>th</sup> to discuss their proposal seeking Healthy Retail Access Program (HRAP) funding to assist in the acquisition, renovation, and opening of a small grocery store in the Allied-Dunn's Marsh neighborhood. That proposal requests funding for capital costs related to equipment, renovations, building acquisition, and initial inventory.

For many years, the Allied-Dunn's Marsh neighborhood has grappled with food access issues and has struggled to attract and retain food retail establishments with inventory selections that provide fresh produce and healthy offerings to neighborhood residents. Luna's Groceries employs a unique business model, utilizing a 2,240 sf building that formerly housed a PLS Loan Store to launch a small-footprint grocery store that will have a diverse product mix which does include -- among other things -- meat, seafood, dairy, and fresh produce.

Members of the Healthy Retail Access Work Group believe that the applicants have the business experience and community foundations required to open a successful food retail business within the neighborhood. Work Group members highly recommend that the requested \$157,735 in HRAP funding be awarded to Luna's Groceries to assist with the start-up costs related to opening a small grocery store in the Allied-Dunn's Marsh neighborhood.

Sincerely,

George Reistad

Food Policy Coordinator, City of Madison

greistad@cityofmadison.com

608-266-4611