GARY BRINK & ASSOCIATES, Inc.



November 30, 2016

Jessica Vaughn, Development Project Planner Department of Planning & Development City of Madison 215 Martin Luther King, Jr. Blvd Madison, WI 53701-2984

Re: Letter of Intent

Rezoning to PUD-SIP

8102 Watts Road - TRU Hotel

Dear Jessica:

This is our Letter of Intent for the property located at 8102 Watts Road. The owner, Madison West Princeton Investors I, LLC, is planning to develop a new four-story, 105 guestroom TRU Hotel at this location. In addition to the PUD-SIP for the proposed hotel, we are submitting a related alteration to the General Development Plan to include multi-family as a permitted use as well as amend the number of permitted hotel guest rooms to 365. Reference the attached revised zoning text.

The total gross area of the new building is 46,725 sf. The lot area is 76,065 sf (or 1.75 acres).

Total Parking/Bicycle Stalls will be as follows:

| Small Car | 8 |
|----------------------|----|
| Large Car | 85 |
| Accessible | 4 |
| Total Car | 97 |
| Total Bicycle Stalls | 11 |

All maintenance, including trash and snow removal, will be provided by private contract.

The proposed hours of operation will 24 hours a day/365 days a year.

The number of construction jobs created as a result of this new development will be 30 and the number of full time equivalent jobs created is 30 FTE.

We are projecting that the cost of the new building will be approximately \$5,800,000. The current value of the land is \$658,000.

The proposed construction schedule is for construction to commence June of 2017 and construction completion to be November 2018.

The Development Team includes the following:

Developer/Owner: Madison West Princeton Investors I, LLC

c/o North Central Group

1600 Aspen Commons, Suite 200

Middleton, WI 53562 Phone: 608-836-6060 Fax: 608-836-6399

Principal Contact: Jenny Koester

jkoester@ncghotels.com

Architect: Gary Brink & Associates, Inc.

7780 Elmwood Avenue, Suite 204

Middleton, WI 53562 Phone: 608-829-1750 Fax: 608-829-3056

Principal Contact: Josh Wilcox josh.wilcox@garybrink.com

Civil Engineer: Vierbicher

999 Fourier Drive #201 Madison, WI 53717 Phone: 608-826-0532

Principal Contact: Tim Schleeper

tsch@vierbicher.com

Landscape Design: Paul Skidmore

Skidmore Property Services, LLC

13 Red Maple Trail Madison, WI 53717 Phone: 608-826-0032 paulskidmore@tds.net

Please refer to the attached plans for additional information.

Sincerely,

Josh Wilcox

VP/Senior Project Manager

for William