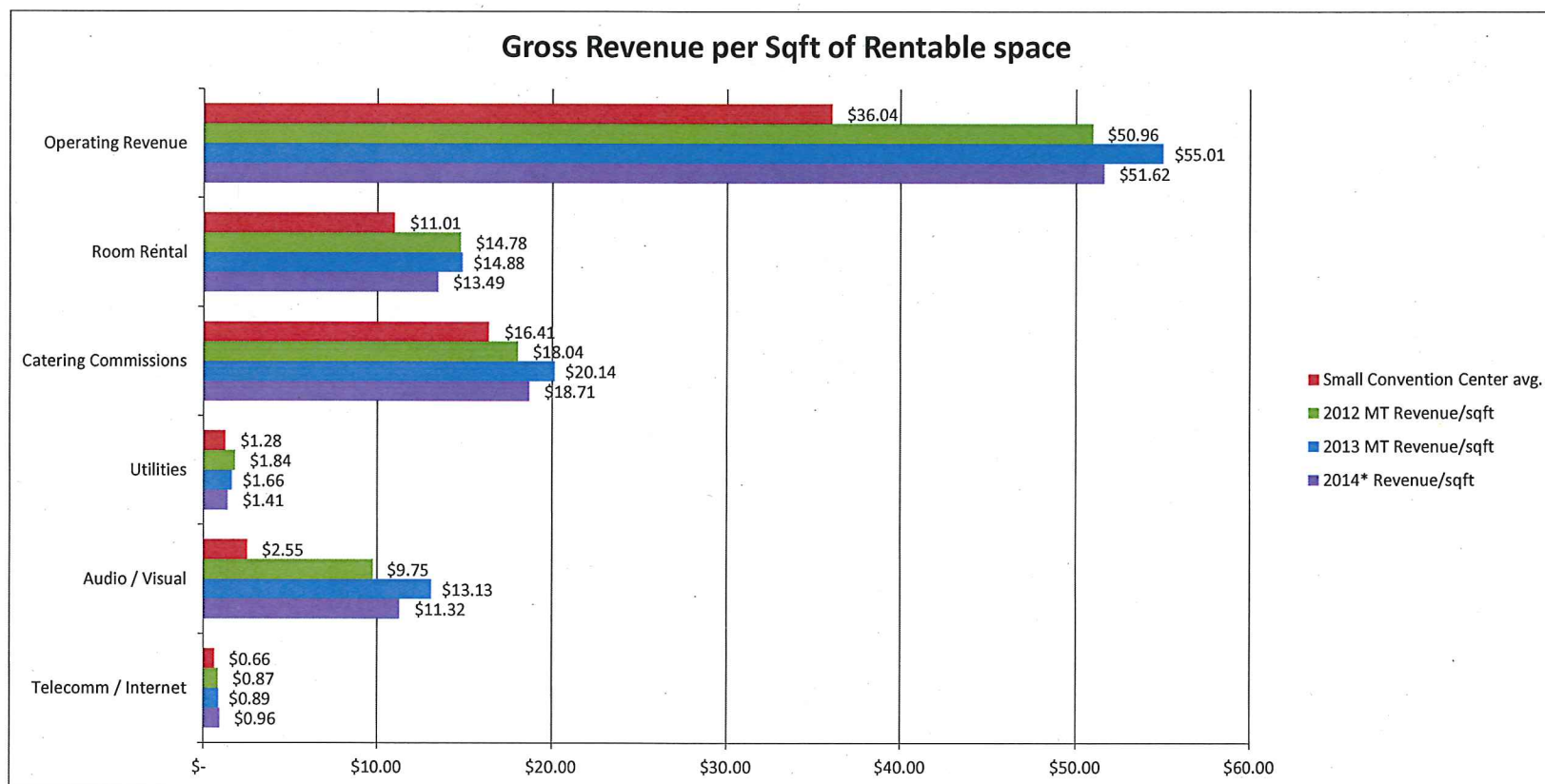


Gross Revenue per Square Foot of Rentable Space

	2014*	2014	2013 MT	2013	Small Convention Center avg.	2012 MT	2012	
	Revenue/sqft	Revenue	Revenue/sqft	Revenue		Revenue/sqft	Revenue	Sq. Footage
Telecomm / Internet	\$ 0.96	81,025	\$ 0.89	75,321	\$ 0.66	\$ 0.87	73,326	84,370
Audio / Visual	\$ 11.32	955,443	\$ 13.13	1,107,696	\$ 2.55	\$ 9.75	822,751	84,370
Utilities	\$ 1.41	119,000	\$ 1.66	139,880	\$ 1.28	\$ 1.84	155,026	84,370
Catering Commissions	\$ 18.71	1,578,909	\$ 20.14	1,699,039	\$ 16.41	\$ 18.04	1,522,216	84,370
Room Rental	\$ 13.49	1,138,215	\$ 14.88	1,255,140	\$ 11.01	\$ 14.78	1,246,624	84,370
Operating Revenue	\$ 51.62	4,355,075	\$ 55.01	4,641,000	\$ 36.04	\$ 50.96	4,299,254	84,370



*2014 Includes only 11 months of business as MT was closed in January 2014 for renovations

Note: Data from IAAM 2013 Operating Revenue Report on Convention Centers