## MONONA TERRACE BUDGET \& PRIOR YEAR VARIANCE

October 2014

|  | October 2014 |  |  |  |  | Year to Date 2014 |  |  |  |  | October 2013 |  |  |  | Year to Date 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual\# of Events | Actual | Budgeted <br> \# of <br> Events | Budgeted | Monthly Budget Variance | YTD Actual \# of Events | YTD Actual | $\begin{gathered} \text { YTD } \\ \text { Budgeted } \\ \# \text { of } \\ \text { Events } \\ \hline \end{gathered}$ | Budgeted YTD | YTD Variance to Budget | \# of Events | October 2013 Actual | Oct '13 vs. Oct '14 Event \# Variance | Oct '13 <br> Actual to Oct '14 <br> Actual | YTD \# of Events 2013 | $\begin{array}{r} \text { YTD } 2013 \\ \text { Actual } \\ \hline \end{array}$ | YTD '13 vs. YTD '14 Event \# Variance | YTD '13 Actual to YTD '14 Actual |
| REVENUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Events | 80 | \$499,000 | 82 | \$494,000 | 1\% | 534 | \$3,667,000 | 530 | \$3,344,000 | 10\% | 85 | \$604,000 | -6\% | -17\% | 577 | \$3,952,000 | -7\% | -7\% |
| Ancillary |  | 21,000 |  | 23,000 | -9\% |  | 180,000 |  | 216,000 | -17\% |  | 23,000 |  | -9\% |  | 179,000 |  | 1\% |
| total operating revenues: |  | \$520,000 |  | \$517,000 | 1\% |  | \$3,847,000 |  | \$3,560,000 | 8\% |  | \$627,000 |  | -17\% |  | \$4,131,000 |  | -7\% |
| EXPENDITURES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits |  | \$543,000 |  | \$526,000 | 3\% |  | \$3,919,000 |  | \$3,760,000 | 4\% |  | \$380,000 |  | 43\% |  | \$3,576,000 |  | 10\% |
| Purchased Services |  | 130,000 |  | 131,000 | -1\% |  | 1,481,000 |  | 1,362,000 | 9\% |  | 185,000 |  | -30\% |  | 1,536,000 |  | -4\% |
| Purchased Supplies |  | 14,000 |  | 24,000 | -42\% |  | 337,000 |  | 348,000 | -3\% |  | 40,000 |  | -65\% |  | 346,000 |  | -3\% |
| Inter-D Charges |  | 15,000 |  | 15,000 | 0\% |  | 153,000 |  | \$152,000 | 1\% |  | 16,000 |  | -6\% |  | 156,000 |  | -2\% |
| Capital Outlay |  | - |  | . | 0\% |  | 0 |  | 31,000 | 0\% |  |  |  | 0\% |  | 0 |  | 0\% |
| total operating |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EXPENDITURES: |  | \$702,000 |  | \$696,000 | 1\% |  | \$5,890,000 |  | \$5,653,000 | 4\% |  | \$621,000 |  | 13\% |  | \$ 5,614,000 |  | 5\% |
| Income (Loss) from Operations |  | $(\$ 182,000)$ |  | (\$179,000) | 2\% |  | (\$2,043,000) |  | (\$2,093,000) | -2\% |  | \$6,000 |  | -3133\% |  | (\$1,483,000) |  | 38\% |
| Reserve Financing |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PILOT |  | $(\$ 28,000)$ |  | $(\$ 28,000)$ |  |  | $(\$ 276,000)$ |  | (\$276,000) |  |  | $(\$ 27,000)$ |  |  |  | $(271,000)$ |  |  |
| Net Operating Income (Loss) |  | $(\$ 210,000)$ |  | (\$207,000) |  |  | (\$2,319,000) |  | (\$2,369,000) |  |  | (\$21,000) |  |  |  | (\$1,754,000) |  |  |
| Transient Occupancy Tax Transfer |  | \$207,000 |  | \$207,000 |  |  | \$2,369,000 |  | \$2,369,000 |  |  | \$111,000 |  |  |  | \$1,842,000 |  |  |
| Revenue Over (Under) Expenditures |  | (\$3,000) |  | \$0 |  |  | \$50,000 |  | \$0 |  |  | \$90,000 |  |  |  | \$88,000 |  |  |

Preliminary draft prepared as of 11/18/2014

Extraordinary Items:

