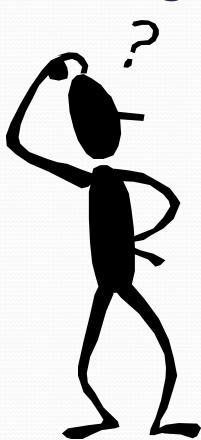
Overview of Energy Benchmarking

September 22nd, 2014

What is Energy Benchmarking?

- Comparing energy use of one building with a database of buildings
- As more buildings submit data, more useful comparisons can be drawn
- Energy use updated monthly will help track performance over time
- Ends mystery of "Is my building's energy performance good or bad?"



Why Benchmark?

- Market transparency
- Identifies opportunities for reducing energy costs
- Assist municipal long-term energy infrastructure planning
- Help the City of Madison in achieving long-term sustainability goals
- Efficient Buildings = more comfortable = happy tenants

Benchmarking

Target Audience

o Building Owners, Potential Buyers, Renters and Brokers

Goals

- Acceleration of energy efficiency
- Market-Driven energy performance
- o Energy performance and water use measurement

Submission

Annual energy use data in Energy Star Portfolio Manager

Incrementally Phased Reporting

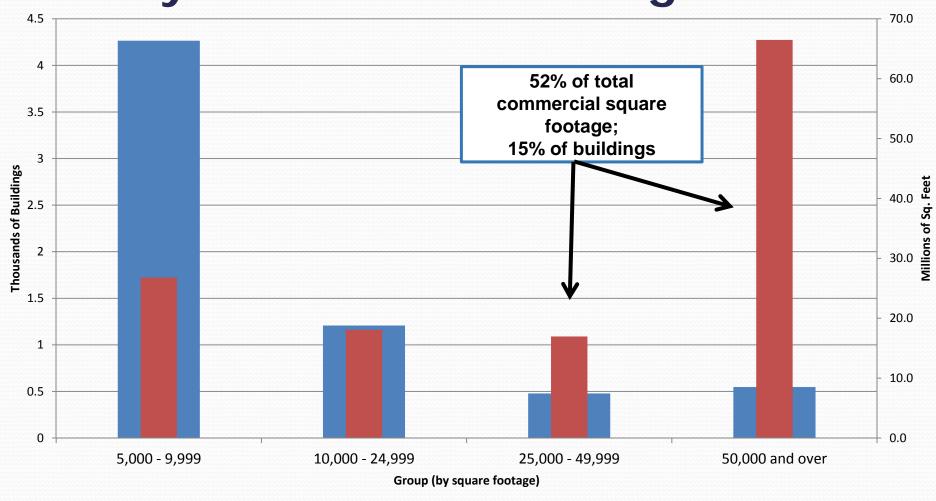
o Grace period

Benchmarking

 Inputting energy bills into Energy Star's Portfolio Manager, along with a few property details, to obtain an Energy Star Score (1-100) that acts as a comparison to similar buildings



City of Madison Buildings

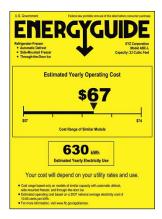


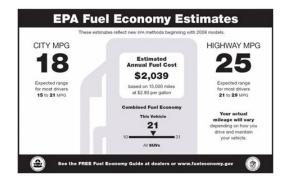
Benchmarking commercial buildings over 25,000 sq ft has potential to save **215 billion Btu's** per year

Why employ a market-based approach for energy efficiency?





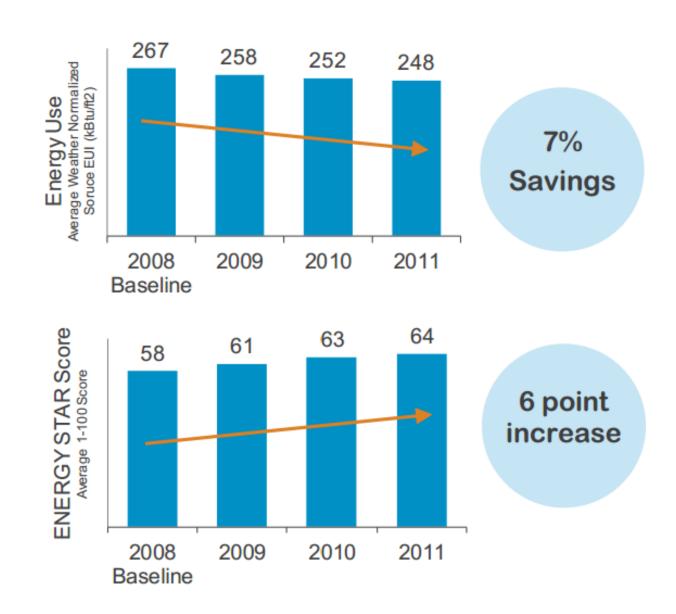




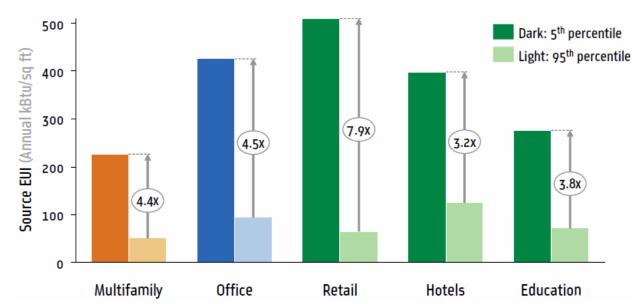
Governments are assessing what drives demand and competition in other industries

- How can markets work more effectively?
- How can demand for energy efficiency be increased?
- How can policy help reduce energy costs for businesses and consumers and create jobs?
- How can greenhouse gas reductions be achieved in existing buildings?

According to a 2012 EPA analysis, buildings that used Portfolio Manager to track energy usage between 2008 and 2011 realized an annual energy savings of 2.4% and a total energy savings of 7%.

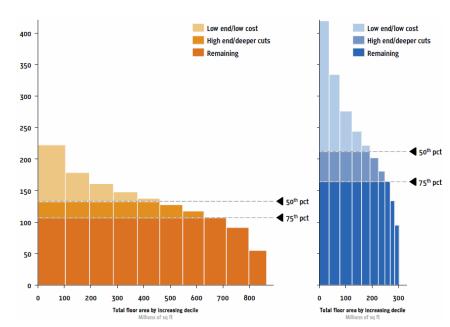


Early Energy Intensity Findings in New York City



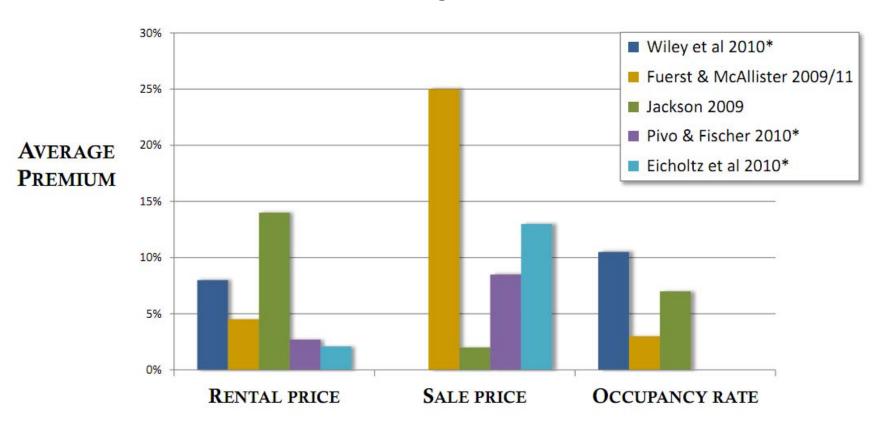
The poorest performing buildings **use 4 to 8 times the energy** of the highest performing buildings.

By improving the poor performers citywide energy reductions of 18% to 31% could be achieved.

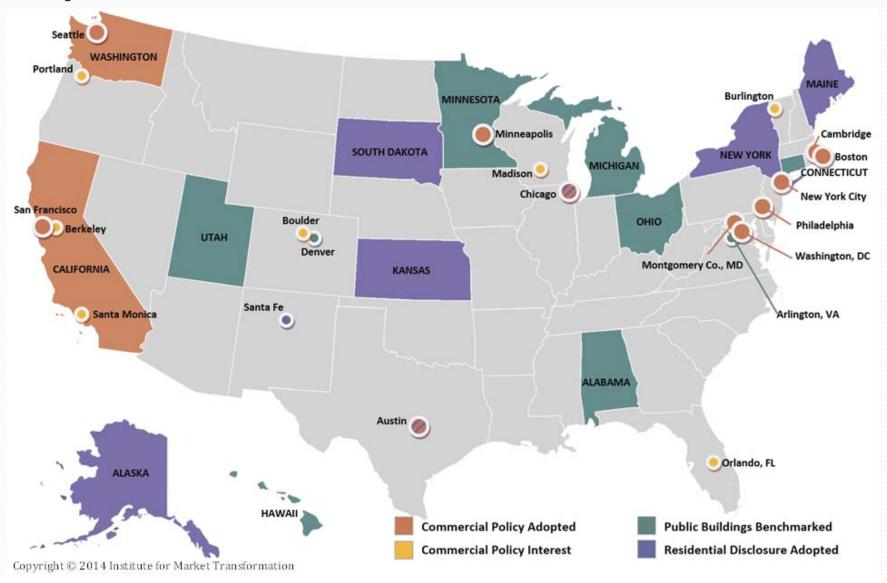


Many studies now correlate Energy Star-certified buildings to rental and occupancy premiums, increasing net operating income for owners

Added Value of ENERGY STAR-Labeled Commercial Buildings in the U.S. Market



Experience in Other Cities



Mandatory State & Local Benchmarking Policies

Jurisdiction	Enacted	Public Buildings	Private Buildings	Disclosure	Utility Requirement
Chicago, IL	Sep 2013	$\sqrt{}$	$\sqrt{}$	Annual	
Boston , MA	May 2013	\checkmark	\checkmark	Annual	
Minneapolis, MN	Feb 2013	\checkmark	$\sqrt{}$	Annual	
Philadelphia, PA	June 2012	√	$\sqrt{}$	Annual	
Austin, TX	June 2011	√	√	Transactional	
San Francisco, CA	Feb 2011	√	√	Annual	
Seattle, WA	Jan 2010	√	√	Transactional	\checkmark
New York, NY	Dec 2009	√	√	Annual	
Washington	May 2009	√	√	Transactional	\checkmark
District of Columbia	July 2008	√	√	Annual	
California	Oct 2007	V	V	Transactional	$\sqrt{}$

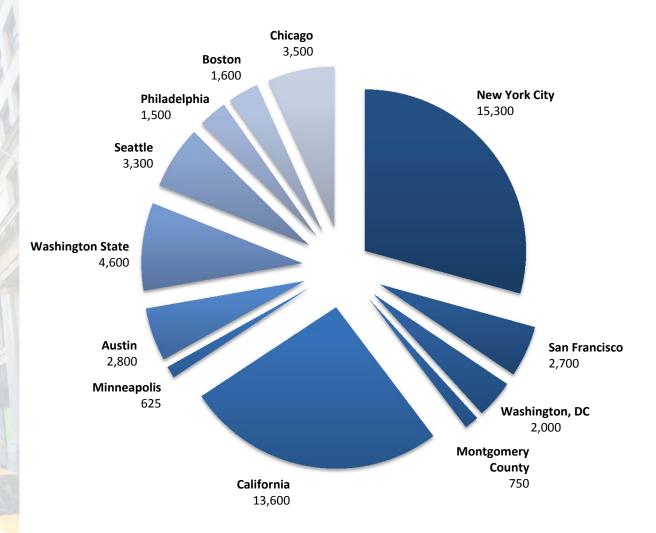
Each year, existing policies will impact more than 51,000 properties

A Madison ordinance would include approx.

1,000 properties*

*Based on available data from 2012 property tax roll. Needs further refinement.

Number of Properties Covered Annually



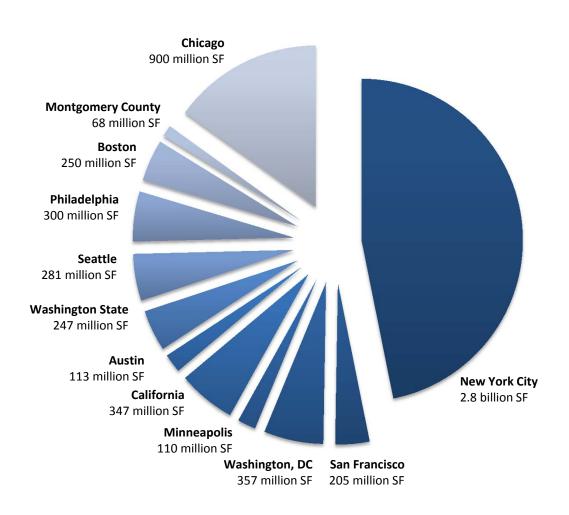
Source: IMT

Totaling approximately 5.8 billion SF of floor space in major real estate markets

A Madison ordinance would include approx. 84 million SF*

*Based on available data from 2012 property tax roll. Needs further refinement.

BUILDING AREA (IN SQUARE FEET) COVERED ANNUALLY



Overview of "Placed on File" Ordinance

Energy Benchmarking

- Public and Commercial Buildings ≥ 25,000 SF required to track energy consumption
- Multi-Family Residential Rental Buildings > 35 units
- Energy data entered into Energy Star Portfolio Manager (free, web-based)
- Phased implementation based on building size. Benchmark 1 year energy use. Report by:
 - City owned buildings:

starting May 1, 2014

- Buildings ≥ 50,000 SF: **2015**
- Buildings ≥ 25,000 SF: **2016**
- Multi-Family Rentals > 35 units: 2017

Data Verification

- Every 3 years, building energy data to be verified by City of Madison
- Verification improves data quality and levels the playing field
- No cost to building owner for data verification

Reporting and Disclosure

- Buildings report energy use annually, using automated Portfolio Manager tool
- City reports annually to the public on energy efficiency trends
- City makes energy scores public after 2 year grace period; allows time to improve scores.
- Disclosure schedule:
 - City owned buildings:

starting July 30, 2014

2018

- Buildings ≥ 50,000 SF: **2016**
- Buildings ≥ 25,000 SF: **2017**
- Multifamily residential buildings > 35 units:

Portfolio Manager Demo

Questions?