MONONA TERRACE BUDGET & PRIOR YEAR VARIANCE June 2013

| | June 2013 | | | | | Year to Date 2013 | | | | | June 2012 | | | | Year to Date 2012 | | | |
|-----------------------------------|-------------------------|------------|----------------------------|-------------|-------------------------------|------------------------------|---------------|-----------------------------------|-----------------|---------------------------------|----------------|---------------------|----|--------------------|----------------------------|--------------------|--|---------|
| | Actual# of Events | Actual | Budgeted # of Events | Budgeted | Monthly Budget Variance | YTD Actual # of Events | YTD Actual | YTD Budgeted # of Events | Budgeted YTD | YTD Variance to Budget | # of Events | June 2012 Actual | | Actual to June '13 | YTD # of Events 2012 | YTD 2012 Actual | YTD '12 vs. YTD '13 Event # Variance | YTD '13 |
| REVENUES: | | | | | | | | | | J | | | " | | | | | |
| Events | 70 | \$426,000 | 68 | \$387,000 | 10% | 326 | \$1,881,000 | 325 | \$1,881,000 | 0% | 67 | \$334,000 | 4% | 28% | 290 | \$1,755,000 | 12% | 7% |
| Ancillary | | 23,000 | | 32,000 | -28% | | 89,000 | | 106,000 | -16% | | 25,000 | | -8% | | 93,000 | | -4% |
| TOTAL OPERATING REVENUES: | | \$449,000 | | \$419,000 | 7% | | \$1,970,000 | | \$1,987,000 | -1% | | \$359,000 | | 25% | | \$1,848,000 | | 7% |
| EXPENDITURES: | | | | | | | | | | | | | | | | | | |
| Wages & Benefits | | \$354,000 | | \$350,000 | 1% | | \$2,080,000 | | \$2,095,000 | -1% | | \$496,000 | | -29% | | \$2,092,000 | | -1% |
| Purchased Services | | 167,000 | | \$154,000 | 8% | | 814,000 | | \$776,000 | 5% | | 158,000 | | 6% | | 746,000 | | 9% |
| Purchased Supplies | | 48,000 | | \$36,000 | 33% | | 187,000 | | \$216,000 | -13% | | 43,000 | | 12% | | 228,000 | | -18% |
| Inter-D Charges | | 15,000 | | \$15,000 | 0% | | 93,000 | | \$92,000 | 1% | | 17,000 | | 0% | | 90,000 | | 3% |
| Capital Outlay | | 0 | | \$0 | 0% | | 0 | | 0 | 0% | | 0 | | 0% | | 16,000 | | 0% |
| TOTAL OPERATING EXPENDITURES: | | \$584,000 | | \$555,000 | 5% | | \$3,174,000 | | \$3,179,000 | 0% | | \$ 714,000 | | -18% | \$ | 3,172,000 | | 0% |
| Income (Loss) from Operations | (: | \$135,000) | | (\$136,000) | -1% | | (\$1,204,000) | (| (\$1,192,000) | 1% | | (\$355,000) | | -62% | (| (\$1,324,000) | | -9% |
| Reserve Financing | | | | | | | | | | | | | | | | | | |
| PILOT | | (\$27,000) | | (\$27,000) | | | (\$163,000) | | (\$163,000) | | | (26,000) | | | | (158,000) | | |
| Net Operating Income (Loss) | (: | \$162,000) | | (\$163,000) | | | (\$1,367,000) | (| (\$1,355,000) | | | (\$381,000) | | | (| (\$1,482,000) | | |
| Transient Occupancy Tax Transfer | | \$163,000 | | \$163,000 | | | \$1,355,000 | | \$1,355,000 | | | \$401,000 | | | | \$1,392,000 | | |
| Revenue Over (Under) Expenditures | | \$1,000 | | \$0 | | | (\$12,000) | | \$0 | | | \$20,000 | | | | (\$90,000) | | |

Preliminary draft prepared as of 7/16/2013

Extraordinary Items: