MONONA TERRACE BUDGET & PRIOR YEAR VARIANCE August 2013

| | August 2013 | | | | | Year to Date 2013 | | | | | August 2012 | | | | Year to Date 2012 | | | |
|-----------------------------------|-------------------------|------------|----------------------------|------------|-------------------------------|------------------------------|---------------|-----------------------------------|-----------------|---------------------------------|----------------|-----------------------|-----|----------------------|----------------------------|----------------------|--|---------|
| | Actual# of Events | Actual | Budgeted # of Events | Budgeted | Monthly Budget Variance | YTD Actual # of Events | YTD Actual | YTD Budgeted # of Events | Budgeted YTD | YTD Variance to Budget | # of Events | August 2012 Actual | | Actual to Aug '13 | YTD # of Events 2012 | YTD 2012 Y Actual | YTD '12 vs. 'TD '13 Event # Variance | YTD '13 |
| REVENUES: | | | | - | | | | | | | | | | | | | | |
| Events | 47 | \$731,000 | 37 | \$618,000 | 18% | 415 | \$2,932,000 | 408 | \$2,847,000 | 3% | 34 | \$655,000 | 38% | 12% | 369 | \$2,736,000 | 12% | 7% |
| Ancillary | | 23,000 | | 28,000 | -18% | | 136,000 | | 159,000 | -14% | | 30,000 | | -23% | | 144,000 | | -6% |
| TOTAL OPERATING REVENUES: | | \$754,000 | | \$646,000 | 17% | | \$3,068,000 | | \$3,006,000 | 2% | | \$685,000 | | 10% | | \$2,880,000 | | 7% |
| EXPENDITURES: | | | | | | | | | | | | | | | | | | |
| Wages & Benefits | | \$386,000 | | \$361,000 | 7% | | \$2,828,000 | | \$2,822,000 | 0% | | \$375,000 | | 3% | | \$2,818,000 | | 0% |
| Purchased Services | | 176,000 | | \$154,000 | 14% | | 1,154,000 | | \$1,085,000 | 6% | | 151,000 | | 17% | | 1,051,000 | | 10% |
| Purchased Supplies | | 39,000 | | \$49,000 | -20% | | 272,000 | | \$286,000 | -5% | | 33,000 | | 18% | | 304,000 | | -11% |
| Inter-D Charges | | 15,000 | | \$15,000 | 0% | | 125,000 | | \$122,000 | 2% | | 17,000 | | 0% | | 124,000 | | 1% |
| Capital Outlay | | 0 | | \$0 | 0% | | 0 | | 0 | 0% | | 0 | | 0% | | 18,000 | | 0% |
| TOTAL OPERATING EXPENDITURES: | | \$616,000 | | \$579,000 | 6% | | \$4,379,000 | | \$4,315,000 | 1% | | \$576,000 | | 7% | | \$4,315,000 | | 1% |
| Income (Loss) from Operations | | \$138,000 | | \$67,000 | 106% | , | (\$1,311,000) | | (\$1,309,000) | 0% | | \$109,000 | | 27% | , | (\$1,435,000) | | -9% |
| PILOT | | (\$27,000) | | (\$27,000) | | | (\$217,000) | | (\$217,000) | | | (\$26,000) | | | | (\$211,000) | | |
| Net Operating Income (Loss) | | \$111,000 | | \$40,000 | | | (\$1,528,000) | | (\$1,526,000) | | | \$83,000 | | | | (\$1,646,000) | | |
| Transient Occupancy Tax Transfer | | (40,000) | | (40,000) | | | \$1,526,000 | | \$1,526,000 | | | \$5,000 | | | | \$1,634,000 | | |
| Revenue Over (Under) Expenditures | | \$71,000 | | \$0 | | | (\$2,000) | | \$0 | | | \$88,000 | | | | (\$12,000) | | |

Preliminary draft prepared as of 9/16/2013

Extraordinary Items:

5 Conventions actual vs. 4 budgeted