An Enterprise Fund of the City of Madison, Wisconsin

Audit Presentation July 9, 2014

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2013 Audit Presentation

OVERALL AUDIT SUMMARY

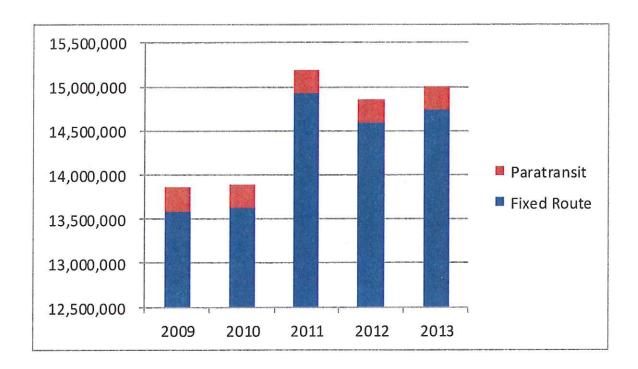
Overall Results

- > Unmodified opinion on financial statements
 - > Present fairly, in material respects, the financial position and results of operations as of and for the years ended December 31, 2013 and 2012
 - > Financial statements are management's responsibility and are prepared by management
 - > Management discussion and analysis on pages 3-18 provides a nice overview of the operations for the year
- > Federal and State grant compliance tested for reporting with city-wide A-133 single audit report
 - > No transit related findings for 2013
- > Certification of annual National Transit Database (NTD) report is in progress with no issues noted or anticipated.

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FINANCIAL HIGHLIGHTS - FINANCIAL POSITION

Ridership

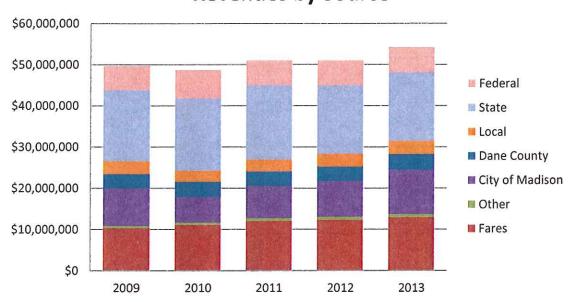


Metro has experienced a slight increase in ridership in the past year. Metro's 2013 ridership increased 1% as a whole and excluding the campus circulator routes, the rest of the fixed route system increased 2.7%.

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FINANCIAL HIGHLIGHTS - RESULTS OF OPERATIONS

Revenues by Source



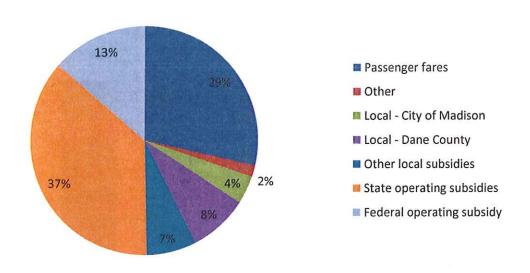
| | 2009 | 2010 | 2011 | 2012 | 2013 | |
|-------------------------|---------------|---------------|---------------|---------------|-------------------------|--|
| | | | 8 | la es solo de | 76 (700) (2000) (400 0) | |
| Fares | \$ 10,329,265 | \$ 11,084,076 | \$ 12,042,202 | \$ 12,290,638 | \$ 12,908,682 | |
| Other | 498,414 | 589,253 | 655,125 | 718,146 | 722,409 | |
| City of Madison subsidy | 9,157,264 | 6,212,924 | 7,844,538 | 8,709,952 | 10,794,879 | |
| Dane County programs | 3,483,465 | 3,691,141 | 3,481,257 | 3,506,276 | 3,837,075 | |
| Other local subsidies | 3,152,384 | 2,702,178 | 2,934,744 | 3,110,854 | 3,194,851 | |
| State subsidies | 17,167,320 | 17,505,072 | 18,029,731 | 16,608,172 | 16,613,746 | |
| Federal subsidy | 5,824,984 | 6,902,527 | 5,985,721 | 5,988,679 | 6,118,984 | |
| | | | | | | |
| Total Revenues | \$ 49,613,096 | \$ 48,687,171 | \$ 50,973,318 | \$ 50,932,717 | \$ 54,190,626 | |

Please note this does not include capital contributions which vary greatly from year to year based on the projects or purchases planned for each period.

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FINANCIAL HIGHLIGHTS - RESULTS OF OPERATIONS

2013 Revenues

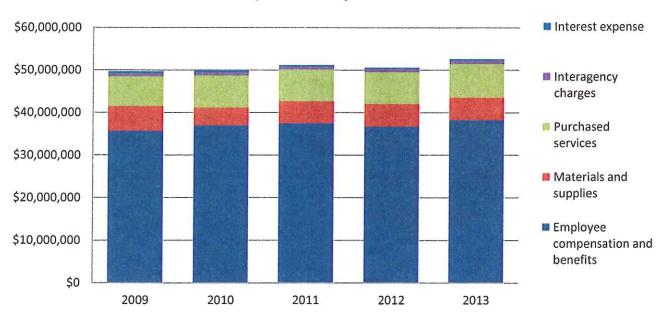


| Passenger fares | \$ | 12,908,682 |
|---------------------------|----|------------|
| Other | | 722,409 |
| Local - City of Madison | | 10,794,879 |
| Local – Dane County | | 3,837,075 |
| Other local subsidies | | 3,194,851 |
| State operating subsidies | | 16,613,746 |
| Federal operating subsidy | | 6,118,984 |
| | \$ | 54,190,626 |
| | (i | |

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FINANCIAL HIGHLIGHTS - RESULTS OF OPERATIONS

Expenses by Function



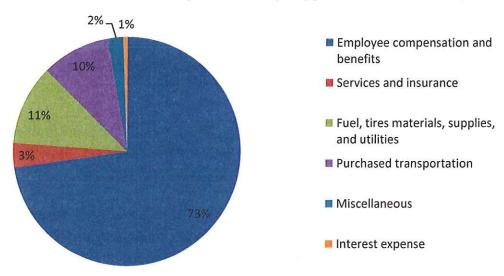
| | | 2009 | | 2010 | 2011 | 2012 | | 2013 | |
|------------------------|----|------------|----|------------|------------------|------|------------|------|------------|
| Employee compensation | | | | | | | | | |
| and benefits | \$ | 35,697,169 | \$ | 37,001,510 | \$ 37,462,095 | \$ | 36,724,780 | \$ | 38,238,265 |
| Materials and supplies | | 5,797,744 | | 4,131,430 | 5,164,721 | | 5,301,924 | | 5,265,765 |
| Purchased services | | 6,981,135 | | 7,597,128 | 7,491,505 | | 7,468,495 | | 7,957,501 |
| Interagency charges | | 768,423 | | 793,575 | 756,878 | | 753,115 | | 811,305 |
| Interest Expense | _ | 398,553 | 1 | 406,204 | 277,723 | | 320,537 | | 318,353 |
| Total Expenses | \$ | 49,643,024 | \$ | 49,929,847 | \$ 51,152,922 | \$ | 50,568,851 | \$ | 52,591,189 |

Please note the above analysis excludes depreciation expense.

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FINANCIAL HIGHLIGHTS - RESULTS OF OPERATIONS

2013 Expenses by Type



| Employee compensation and benefits | \$ | 38,238,265 |
|--|----|------------|
| Services and insurance | | 1,805,925 |
| Fuel, tires, materials, supplies, and utilitie | S | 5,960,037 |
| Purchased transportation | | 5,119,096 |
| Miscellaneous | | 1,149,013 |
| Interest Expense | | 318,353 |
| | | |
| | \$ | 52,591,189 |

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RECOMMENDATIONS

Updates on prior year recommendations:

- > Timely Filing of Required Reports Management implemented new processes and as such all reports were reviewed and filed in a timely manner in 2013.
- > Timely Preparation of Invoices for Services Management should implement processes and controls to ensure timelier billing in order to improve overall cash flows.
- > Journal Entry Review With the change in staff in 2013 there was not consistent review of journal entries. Management will review the responsibilities of each employee and implement a process in 2014.
- > Documentation of Year End Accounting Procedures Management continues to agree that this is valuable, however with staffing changes this was not completed in 2013. The intent is to document these procedures in 2014.

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REQUIRED COMMUNICATIONS

- > Responsibilities
 - > Financial statements and related controls are managements' responsibility
 - > Our responsibility is to design and perform tests to obtain reasonable assurance that the statements are free from material misstatement
- > No new policies, standards or unique transactions for 2013
- > Key estimates include other post employment benefits and accrued sick leave
 - > We have evaluated the methods and key assumptions used in these estimates and feel they are reasonable
- > No difficulties or disagreements with management
- > Management representations provided