January 15th, 2014

Target Audience

Public and Commercial Buildings

Goals

- Reduced city-wide carbon footprint
- Acceleration of energy efficiency
- o Market-Driven energy performance
- o Energy performance and water use measurement

Submission

Annual energy use data in Energy Star Portfolio Manager

Phased Reporting

•1 year grace period

Assistance with Implementation

•City, MGE, Alliant, Mpower, Focus on Energy, WI Green Building Alliance, UW-Extension, SEO, US EPA, IMT, NEMA

Overview of Madison's Benchmarking Ordinance

Energy Benchmarking

- Public and Commercial Buildings ≥ 15,000 SF required to track energy consumption
- Multi-Family Residential Rental Buildings > 35 units
- Energy data entered into Energy Star Portfolio Manager (free, web-based)
- Phased implementation based on building size. Benchmark 1 year energy use. Report by:
 - City owned buildings:

starting May 1, 2014

- Buildings ≥ 50,000 SF: **2015**
- Buildings ≥ 15,000 SF: **2016**
- Multi-Family Rentals > 35 units:

Data Verification

- Every 3 years, building energy data must be verified by an energy professional
- Verification improves data quality and levels the playing field
- Approximate cost based on building complexity and data accuracy: \$500 -\$2,000

Reporting and Disclosure

- Buildings report energy use annually, using automated Portfolio Manager tool
- City reports annually to the public on energy efficiency trends
- City makes energy scores public after 1 year grace period; allows time to improve scores.
- Disclosure schedule:
 - City owned buildings:

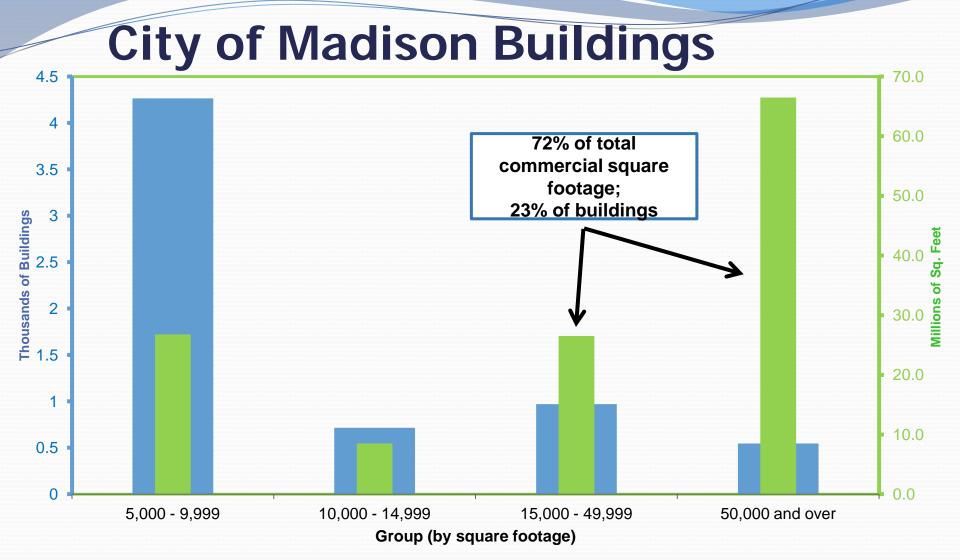
starting July 30, 2014

• Buildings ≥ 50,000 SF: **2016**

• Buildings ≥ 15,000 SF: **2017**

Multifamily residential

buildings > 35 units: **2018**



Benchmarking commercial buildings over 15,000 sq ft has potential to save **300 billion Btu's** per year

Mandatory State & Local Benchmarking Policies

Jurisdiction	Enacted	Public Buildings	Private Buildings	Disclosure	Utility Requirement
New York	Dec 2012	$\sqrt{}$		Annual	
Connecticut	July 2011	$\sqrt{}$			$\sqrt{}$
Hawaii	July 2009	$\sqrt{}$			
Ohio	Jan 2007	$\sqrt{}$			
Denver, CO	Oct 2007	$\sqrt{}$			
Michigan	April 2005	$\sqrt{}$			
Chicago, IL	Sep 2013	$\sqrt{}$	$\sqrt{}$	Annual	
Boston , MA	May 2013	$\sqrt{}$	$\sqrt{}$	Annual	
Minneapolis, MN	Feb 2013	$\sqrt{}$	$\sqrt{}$	Annual	
Philadelphia, PA	June 2012	$\sqrt{}$	$\sqrt{}$	Annual	
Austin, TX	June 2011	$\sqrt{}$	$\sqrt{}$	Transactional	
San Francisco, CA	Feb 2011	$\sqrt{}$	$\sqrt{}$	Annual	
Seattle, WA	Jan 2010	$\sqrt{}$	$\sqrt{}$	Transactional	\checkmark
New York, NY	Dec 2009	$\sqrt{}$	$\sqrt{}$	Annual	
Washington	May 2009	$\sqrt{}$	V	Transactional	$\sqrt{}$
District of Columbia	July 2008	$\sqrt{}$	\checkmark	Annual	
California	Oct 2007	$\sqrt{}$	$\sqrt{}$	Transactional	$\sqrt{}$

Summary of Programs

	Ordinance Name	Current buildings affected	2014 additions	
New York City, NY	2011 Greener, Greater Buildings Plan – Local Law 84	Non-residential and Multi-family>50,000 ft ² and city buildings>10,000 ft ²		
Boston, MA	2010 Boston Climate Action Plan	All city buildings	Commercial buildings>50,000 ft ²	
Seattle, WA	2008 Ordinance 123226 and 123993	Non-residential and Multi-family>20,000 ft ² and city buildings>10,000 ft ²		
San Francisco, CA	2010 The Existing Commercial Buildings Energy Performance Ordinance	All buildings>10,000 ft ² and public disclosure of rating for buildings>25,000 ft ²	All buildings>10,000 ft ² and public disclosure for all buildings	
Austin, TX	2011 The Energy Conservation Audit and Disclosure Ordinance	All buildings>30,000 ft ²	All buildings>10,000 ft ²	
Washington, D.C.	2006 The Green Building Act of	Public Buildings>10,000 ft ² and private buildings>50,000 ft ²		
Minneapolis, MN	2013 City Council Ordinance	Public Buildings>25,000 ft ²	Private commercial buildings>100,000 ft ² w/disclosure in 2015	
Philadelphia, PA	2012 Bill No. 120428	Non-residential>50,000 ft ² w/disclosure in 2014		

Overlapping Program Characteristics

- 1. All use EPA's Energy Star Portfolio Manager
- Required participation of designated square footages and types of buildings
- 3. Annual reporting of Portfolio manager data
- 4. Fines for lack of compliance
- Integration of benchmarking into bigger picture of energy savings programs
- Encouraging active participation of utilities and building owners



Q1: How does Madison rate for energy efficiency?

- •There is no means to track how Madison buildings rate for energy efficiency.
- •With benchmarking, the City will be able to: establish this metric, analyze the data, know where to focus \$\$ and assistance, and report on progress towards the goals in the Madison Sustainability Plan.

Data of Energy Star Certified Buildings

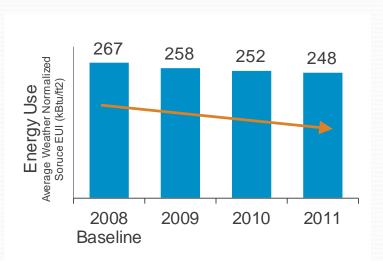
- •Madison 2012 (5) 2013 (5) Total (10)
- •Minneapolis 2012 (32) 2013 (38) Total (45)

Madison Buildings entered in Portfolio Manager (386)* includes State & UW (excludes schools & city)

- distributed across building types
- increased 2010-2013

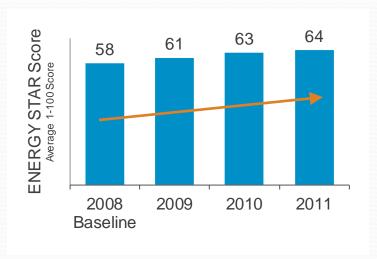
Q2: What is the control group for the EPA study for the 2.5% energy improvement in 35,000 buildings?

•The EPA study was an analytical study of building users' energy usage from a baseline year; therefore, there is no control group.



7% savings

in weather normalized source EUI



6 point increase in ENERGY STAR score

Q3: What is the cost of compliance to the building owner?

- Portfolio Manager is free
- •The time taken to collect and enter the data and receive a score is approximately 4-12 hours

Q4: What are the penalties for noncompliance in other cities?

- Penalties are similar to what is being proposed.
- •Several cities include a clause where the administrator for the ordinance can waive the enforcement/fine structure.
- •Many cities also granted exceptions for the first 1-2 years.

Q4b. What are the compliance rates?

- •Washington DC met 80% compliance rate in 2013
- •NY compliance rate of 75% in both 2011, 2012
- Seattle achieved 90% compliance rate

Q5: What is MG&E's & Alliant's position on the ordinance?

- •Please refer to testimony from MG&E representative.
- •In other cities with benchmarking, the utility is typically on board and works together to ensure smooth implementation that minimizes the effort of the building owner.

Note: utilities don't necessarily have energy use per building information - rather per meter and customer

- Utilities work with a portion of their customers
- Utility financial model- make and sell power: ACEEE study Energy Efficiency Programs & Utility Profits Can Go Hand in Hand

Q6: What is the benefit to Madison's energy companies?

- Small business expansion & job creation
 - When clients get their benchmarking results, they start asking questions – 'Why did my building get this score and what can I do to improve it?'" – Lindsay Napor McLean, Exec. VP and COO, Ecological
- Business up by 30% at BuildingWise (San Francisco) and Sustainable Real Estate Solutions (Conn.)
- Ecological has doubled staff and added 400 clients in past 12 months
- Benchmarking policies resulting in direct job growth and expected to fuel and sustain the pipeline for audits, RCx, operational improvements and retrofits

Q7. What is the financial value of benchmarking?



For a 500,000 square foot office building:

Cumulative energy cost savings of \$120,000 Increase in asset value of over \$1 million



For a medium box retailer with 500 stores:

Cumulative energy cost savings of \$2.5 million Increase in sales of 0.89%



For a full service hotel chain with 100 properties:

Cumulative energy cost savings of \$4.1 million Increase in revenue per available room of \$1.41

2.5% annual savings = dollars that can be reinvested in existing businesses

"American Family has recognized more than \$1.7 million in savings in our Madison buildings alone."

"Urban Land Interests benchmarked the US Bank Plaza before and after strategic renovations. We cut energy usage by 35-40% for an estimated annual saving of \$250,000..."

Q8: What will the city do to respond to building owners' energy efficiency needs?

- •Some of the initiatives being discussed include:
 - Provide educational programming
 - Create a call center/helpdesk
 - Maintain a city website
 - Develop a list of approved energy companies to assist the building owners
 - Pro-bono data verification for building owners with limited resources
 - EPA assistance with Portfolio Manager
 - Partner with organizations and businesses to train, educate and assist
 - Assist with identifying \$\$incentives for energy upgrades

•Q9: How many cities have voluntary programs?
Voluntary programs- Scope & objective: small group of motivated businesses; highlight energy leaders/develop-share best practices

Better Buildings Challenge (BBC)

- Publicly commit to a portfolio-wide energy savings goal of at least 20% over 10 years
- Announce, initiate, and complete at least one showcase project
- Share building level energy performance & implementation practices
 - •Milwaukee: 127 buildings (10 business, 117 municipal). Will evaluate Benchmarking Ordinance in 2015 (Refresh MKE plan)
 - •Chicago: 14 BBC buildings; 3,500 after mandatory ordinance

Mpower Madison Businesses ChaMpion Program

Commit to reduce use of energy, water, transportation and waste through completed projects.

•Madison: 70 businesses; 1,500 with ordinance

Q9. How have these programs faired in other cities?

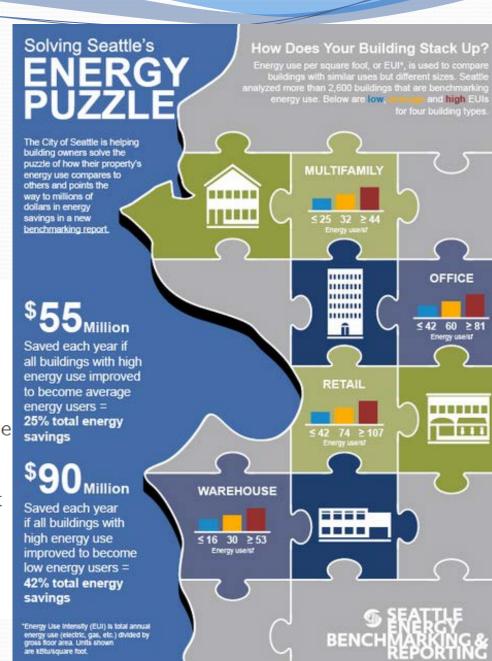
 Savings ranged from 1,000-3,000Mbtus per building

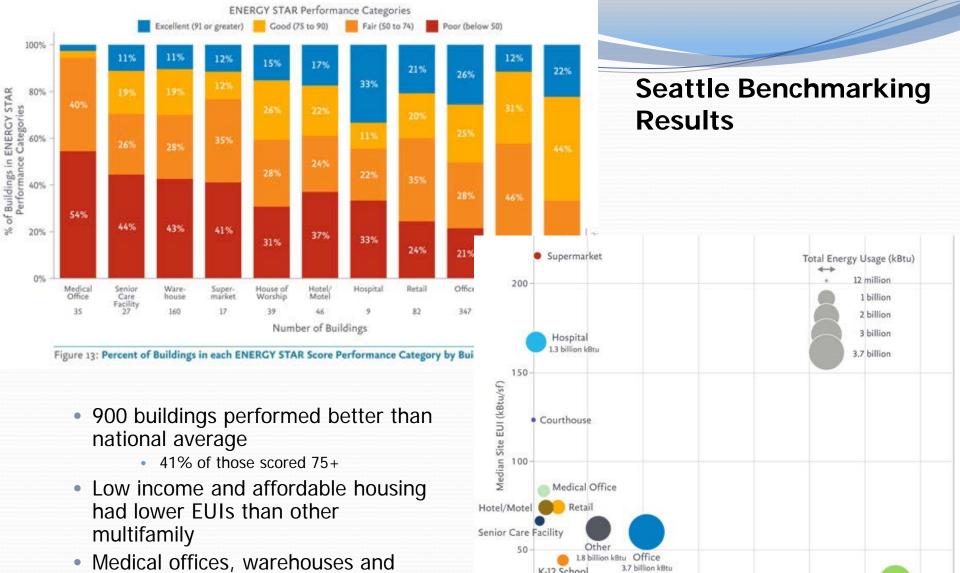
Seattle's Latest Benchmarking Data Shows Where Efficiency Programs Should Focus



The city's buildings are 18 percent more efficient than the national average—but much more can be done.

Katherine Tweed January 8, 2014





senior facilities scored low

Midcentury buildings have lowest scores, not older historic buildings

Figure 10: Median 2012 Site EUI by Number of Buildings

600

800

Number of Buildings

1000

Multifamily Housing

1400

1200

3.7 billion kBtu

400

K-12 School

Warehouse

200