



## Mosaic Ridge Developer/Builder Selection QUALIFICATIONS REVIEW

### Instructions:

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### PLEASE COMPLETE AND RETURN YOUR SCORES AT THE END OF THE MEETING ON DECEMBER 10

That attached scoring sheet is for the **EVALUATION AND SELECTION** of a development partner for Mosaic Ridge. The Allied Drive Subcommittee is asked to fill out the attached sheet for each submitted proposal.

As indicated on the scoring sheet, each section of qualifications is assigned a weight that will influence its overall affect on the total score for each team. The Subcommittee is asked to rank each section of each proposal on a scale of 1 to 10 with 10 being the highest (see chart below for guidelines).

RATING GUIDELINE		
Points	Description	Explanation
10 - 9	Excellent	Meets/exceeds requirements and expectations.
8 - 7	Very Good	Above average response. Few if any offsetting weaknesses
6 - 5	Good	Average response. Adequately addresses all criteria and meets all requirements.
4 - 3	Fair	Below average. Minimally addresses all requirements.
2 - 1	Poor	Mostly noncompliant. Serious doubts exist about ability to perform work.
0	Unacceptable	Fails to meet baseline requirements



## **Mosaic Ridge Developer/Builder Selection QUALIFICATIONS REVIEW**

### **Agenda**

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12:00 – 12:15	Review of scoring criteria
12:15 – 12:45	Yahara Builders
1:00 – 1:30	Bluestone Custom Homes
1:30 – 2:00	Discussion (Closed Session)

### **Format**

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10-15 minute overview of the organization and relevant experience (projector and screen will be provided)

Staff will ask the following questions:

1. What will be the most challenging aspect of achieving our dual goals of quality and affordability?
2. What has been your most successful project and why?
3. What will be the greatest challenge to selling a home on Allied Drive?

The subcommittee will be allowed to ask follow-up and clarifying questions

		Yahara Builders	Bluestone Custom Homes	
RFQ SECTION		RATING (1-10)		Notes
30%	Entry Level Home Experience			Constructing homes at target price and Marketing homes for first time homebuyers
20%	Green Building Experience			Constructing green homes (WI Green Built Homes, Focus on Energy)
15%	Breadth of Services			Marketing, sales, assistance accessing first mortgage financing
15%	Opportunities for Minority and Disadvantaged Persons			Experience working with and opportunities to train or subcontract to minority or disadvantaged persons
15%	Financial Strength			Summary of references and guarantees from staff
5%	Local Preference			City of Madison local purchasing preference

Use the space below to provide any additional comments on each of the proposals. In addition, based on the interview, indicate if there is a mitigating factor not covered by the scoring criteria that warrants additional consideration.

ADDITIONAL COMMENTS	
<b>Yahara Builders</b>	
Should this proposer be given additional consideration? Y / N	
<b>Bluestone Custom Homes</b>	
Should this proposer be given additional consideration? Y / N	