LICLIB-2012-00460

			450	6-1027546867-02		
ORIĞINAL ALCOH	OL BEVERAGE LICEN	ISE APPLICATION	Applicant's Wisconsin	14-617 Gall		
Submit to municipal clerk.			Federal Employer Identification, Number (FEIN):	6287591		
For the license period begi	inning	20 ;	LICENSE REQUES	TED >		
е	inningending	; ;	TYPE	FEE		
			Class A beer	\$		
TO THE COVERNING BOI	DY of the: Village of	M li	🔀 Class B beer	\$		
TO THE GOVERNING BO	City of	N140130N	——	\$		
^			Class C wine	\$		
County of	Aldermanic Dist. N	Vo (if required by ordinate	nce) Class A liquor	\$		
			Class B liquor	\$		
1. The named INDIVID	DUAL PARTNERSHIP	LIMITED LIABILITY COMPAN	Y Reserve Class B liquo	or \$		
☐ CORPO	PRATION/NONPROFIT ORGANIZATI	ON .	Publication fee	\$		
hereby makes application for	or the alcohol beverage license(s) che	ecked above.	TOTAL FEE	\$		
2. Name (individual/partners g	give last name, first, middle; corporation	ons/limited liability companies give	registered name):			
LAS ISLAS D	EL MAR LLC	, , , , ,				
An "Auxiliary Questionna partnership, and by each liability company. List the	ire," Form AT-103, must be completed officer, director and agent of a continuous name, title, and place of residence of title Mayra 11660	rporation or nonprofit organization feach person.	on, and by each member/manager	and agent of a limited		
Vice President/Member	D1860	VALDINIA 81950	AGOD ST PLEYGRAIL	(0//07		
Secretary/Member		V 1 1 267 P	ACCEPTATION OF			
Treasurer/Member						
Agent Mayra F	ermadez					
Directors/Managers						
3. Trade Name > 445	ISLAS DEL MAR	Busin	ess Phone Number 608 29	8 7687		
A Address of Premises 5	696 Mesura De	Post	Office & Zin Code Males	W/ 627/6		
	ent of corporation/limited liability comp			201 1/37.0		
	ent or corporation/ilmited liability comp se period?			X Yes No		
6 Is the applicant an employe	or agent of, or acting on behalf of an	yong execut the named applicant?	• • • • • • • • • • • • • • • • • • • •	 -		
	erage retail licensee or wholesale per					
8. (a) Corporate/limited liabi	ility company applicants only: Ins	cort state (A)	doto 5/11/12 of registration	L res Mivo		
(b) Is applicant corporation/limited liability company a subsidiary of any other corporation or limited liability company?						
				□ Von IZI No		
	agent hold any interest in any other alcohol beverage license or permit in Wisconsin?					
, ,,	•	•	,			
all rooms including living qua	ribe building or buildings where alcohe arters, if used, for the sales, service, a on the premises described.) <u>Re</u>	and/or storage of alcohol beverage:	s and records. (Alcohol beverages			
10. Legal description (omit if stre			- I POPERIO KIE TO			
	sed for the sale of liquor or beer durin	ng the past license year?		Tyes No		
(b) If yes, under what name	•	of and back applied logic trivities		[
	and they must file a Special Occupation	onal Tax return (TTB form 5630.5)				
before beginning business?	[phone 1-800-937-8864]			⊠Yes □ No		
13. Does the applicant understa	before beginning business? [phone 1-800-937-8864]					
Section 2, above? [phone (608) 266-2776]						
14. Is the applicant indebted to any wholesaler beyond 15 days for beer or 30 days for liquor?						
		, ,				
of the signers. Signers agree to open	NG: Under penalty provided by law, the aparte this business according to law and the	ppincant states that each of the above qualified confe	uesuons has been truthfully answered to erred by the license(s) if granted will be	the assigned to another		
of the signers. Signers agree to operate this business according to law and that the rights and responsibilities conferred by the license(s), if granted, will not be assigned to another. (Individual applicants and each member of a partnership applicant must sign; corporate officer(s), members/managers of Limited Liability Companies must sign.) Any lack of access to						
any portion of a licensed premises du	ring inspection will be deemed a refusable	e parmit inspection. Such refusal is a m	isdemeanor and grounds for revocation	of this license.		
SUBSCRIBED AND SWORN TO	BEFORE ME Notary Publi	G. State of Micronain -	, 1	A		
this 29 day of	May Countyn	c, State of Wisconsin Mo	Le Kunda	() 500		
	()//6 My Commi	SSION IS Dermahent of Corpore	tion/Member/Manager of Limited Liability Con	mpany/Partner/Individual)		
My Commission is permanent My 24 - Enanger of Limited Liability Company/Partner/Individual)						
(Officer of Corporation/Member/Nagager of Limited Liability Company/Partner)						
My commission expires 15 per (World (Additional Partner(s)/Member/Manager of Limited Liability Company if Any)						
TO BE COMPLETED BY CLERK Date received and filed	Date reported to council/board	Date provisional license issued	Signature of Clerk / Deputy Clerk	 1		
with municipal clerk	=== . opanos to obstone bodito	200 province notino totaled	2.2 Leging of Olothy Debuth Oloth	,		
Date license granted	Date license issued	License number issued	,			
AT-106 (R. 4-09)			Wiscon	nsin Department of Revenue		
• •			**130011			

City of Madison Supplemental Class B License Application

A,	Seller's Permit Number Federal Employer Identification # Notarized Original Application Form Notarized Supplemental Form Orange Sign (Clerk's Office provides at time of application) Written Description of Premise Background Investigation Form Notarized Transfer of Ownership * Articles of Incorporation * Notarized Appointment of Agent * Corporation/LLC only
	Name of Applicant/Partner/Corporation/LLC) LAS TSLAS Del MAR LLC
2.	Address of Licensed Premise 5696 Monora Dr Madison W1 53716
3.	Telephone Number: 608 298 7687 4. Anticipated opening date: 6/15/12
5.	Mailing address if not opening immediately
	Have you contacted the Alderperson, Police Department District Captain, Alcohol Policy Coordinator, and the neighborhood association representative for the area in which you intend to locate? Yes No
7.	Are there any special conditions desired by the neighborhood? Explain.
8.	Business Description, including hours of operation: Full Scruice family sea food vestaurant Sunday through Thursday 9:30an - 10pm; Friday saturday 9:30am to 12 midnight
9.	Do you plan to have live entertainment? No 🗆 Yes—What kind?
10	Detailed <u>written</u> description of building, including overall dimensions, seating arrangements, capacity, bar size and all areas where alcohol beverages are to be sold and <u>stored</u> . The licensed premise described below shall not be expanded or changed without the approval of the Common Council.
	Table seating for approximately 120 with a bor counter with 8 stools \$2250 square feet, alcohol will be stored behind the par/counter and whiley room.
11.	Are any living quarters directly or indirectly accessible and under control of the applicant? Yes No Please note that alcohol may be sold and stored only on the licensed premise, not in living quarters.
12	Describe existing parking and how parking lot is to be monitored. Surface parking of 46 Stalls monitored by Staff.
13	. Describe your management experience, staffing levels, duties and employee training.
	Owners are brother/ sister-in-law who have worked at, owned and operated a similar restourant in Roce Geo IL for the past by ears.
14	. Identify the registered agent for your Corporation or LLC. This is your corporation's agent for service of process, notice or demand required or permitted by law to be served on the corporation.
	Diego Valdivia 819 Sanford St Rockford FL 6/102 Address

15.	. Utilizing your market research, who would you project your target market to be?	•
	families	
16.	What age range would you hope to attract to your establishment? all ages	
17.	Describe how you plan to advertise/promote your business. What products will you be advertising Sea food - Mariscos at estilo Wayarit - advertised by print and w	g? orl-of-moth and rad
18.	. Are you operating under a lease or franchise agreement? XYes (attach a copy)	
19.	Owner of building where establishment is located: TRE Proper has LLC Idress of Owner: 1016 North Sammer Rd Madison 5377 Phone Number Fred Cook	amsbell
Ado	Idress of Owner: 1016 North Jammen Kd Weatson) 3717 I Holle 1 12201	71115
20	Private organizations (clubs): Do your membership policies contain any requirement of "Invidic to give offense) discrimination in regard to race, creed, color, or national origin?	ous" (likely
21.	List the Directors of your Corporation/LLC See Owners below Address	
	Name Address	
	Name Address	
22.	Name Address Ave shocked 14 6/102 95	of Ownership
	Name Address %	of Ownership
23.	3. What type of establishment are you? (Check all that apply) Tavern Nightclub Kestaur	rant
	☐ Other Please Explain	
24	What type of food will you be serving, if any? □ Breakfast Lunch Dinner	
	5. Please submit a sample menu with your application, if possible. What might eventually be included operational menu when you open? Appetizers Salads Soups Sandwiches Department of Pizza Full Dinners	Entrees
26	5. During what hours of your operation do you plan to serve food?9'30 cm - /0.'00/	m

27.	What hours, if any, will food service not be available?
28.	Indicate any other product/service offered
29.	Will your establishment have a kitchen manager? ▼Yes □ No
30.	Will you have a kitchen support staff? ∑Yes □ No
31.	How many wait staff do you anticipate will be employed at your establishment? During what hours do you anticipate they will be on duty? 9.304 / Opportunity
32.	Do you plan to have hosts or hostesses seating customers? Yes No
]	Do your plans call for a full-service bar? A served by wait start. Do your plans call for a full-service bar? A served by wait start.
34.	Will there be a kitchen facility separate from the bar? ✓ Yes □ No
	Will there be a separate and specific area for eating only? △Yes □ No If yes, what will be the seating capacity for that area? ∠ / ∠ / ∠ □
36.	What type of cooking equipment will you have? Stove □ Oven □ Fryers □ Microwave
37. `	Will you have a walk-in cooler and/or freezer dedicated solely to the storage of food products? 🛛 Yes 🗆 No
38.	What percentage of your overall payroll do you anticipate will be devoted to food operation salaries?
á	If your business plan includes an advertising budget, what percentage of your advertising budget do you anticipate will be related to food? What percentage of your advertising budget do you anticipate will be drink related?
	Are you currently, or do you plan to become, a member of the Madison—Dane County Tavern League or the Tavern League of Wisconsin? Yes
	Are you currently, or do you plan to become, a member of the Wisconsin Restaurant Association or the National Restaurant Association? Are you currently, or do you plan to become, a member of the Wisconsin Restaurant Association or the

- 42. What is your estimated capacity? ______
- 43. Pursuant to Chapter 23 of the Madison General Ordinances, all restaurants and taverns serving alcohol beverages shall substantiate their gross receipts for food and alcohol beverage sales broken down by percentage. For new establishments, the percentage will be an estimate.

Gross Receipts from Alcoholic Beverages	60 %
Gross Receipts from Food and Non-Alcoholic Beverages	20 %
Gross Receipts from Other	%
Total Gross Receipts	100%

44. Do you have written records to document the percentages shown? ☐ Yes ☐ You may be required to submit documentation verifying the percentages you've indicated.

Read carefully before signing: Under penalty provided by law, the applicant states that the above information has been truthfully completed to the best of the knowledge of the signer. Signer agrees to operate this business according to law and that the rights and responsibilities conferred by the license(s), if granted will not be assigned to another. Any lack of access to any portion of a licensed premise during inspection will be deemed a refusal to permit inspection. Such refusal is a misdemeanor and grounds for revocation of this license.

Subscribed and Sworn to before me:

thin

day of Mg

<u> 20/人</u>

My commission expires

(Officer of Corporation/Member of LLC/Partner/Individual

Diegol Valdivia

JAMES N. GRAHAM
Notary Public, State of Wisconsin
County of MA L
My Commission is permanent



WSCONSIN DEPARTMENT OF REVENUE PO BOX 8902 MADISON, WI 53708-8902

State of Wisconsin • DEPARTMENT OF REVENUE

REGISTRATION UNIT

2135 RIMROCK RD PO BOX 8902 MADISON, W 53708-8902 PHONE: 608-266-2776 FAX: 608-261-6248

EMAIL: sales10@revenue.wi.gov WEBSITE: www.revenue.wi.gov

LAS ISLAS DEL MAR LLC 5696 MONONA DRIVE MONONA WI 53716 Letter ID: L1832649248 Batch Index: 1207759360-28

Wisconsin Department of Revenue

Seller's Permit

LEGAL/REAL NAME:

LAS ISLAS DEL MAR LLC

BUSINESS NAME:

LAS ISLAS DEL MAR 5696 MONONA DRIVE MADISON WI 53716

The seller whose name appears above is authorized to engage in the business of selling tangible personal property and taxable services at the location shown. This permit is not transferable and is not valid at any other location. This permit must be conspicuously displayed at the place of business for which issued. Return this permit to the Department if you discontinue sales of taxable property and services at this location.

If your business is not operated from a fixed location, such as craft shows, flea markets, etc., this permit should be displayed or carried with you to the various events.

Tax Type Account Type Account Number

Sales & Use Tax Seller's Permit 456-1027546867-02

Sec. 183.0202 Wis. Stats.



State of Wisconsin Department of Financial Institutions

ARTICLES OF ORGANIZATION - LIMITED LIABILITY COMPANY

Executed by the undersigned for the purpose of forming a Wisconsin Limited Liability Company under Chapter 183 of the Wisconsin Statutes:

Article 1. Name of the limited liability company:

Las Islas Del Mar LLC

Article 2. The limited liability company is organized under Ch. 183 of the Wisconsin Statutes.

Article 3. Name of the initial registered agent:

Diego Valdivia

Article 4. Street address of the initial registered office:

5696 Monona Drive Madison, WI 53716 United States of America

Article 5. Management of the limited liability company shall be vested in:

A member or members

Article 6. Name and complete address of each organizer:

Attorney James N Graham 6401 Odana Road Suite 15A Madison, WI 53719 United States of America

Other Information. This document was drafted by:

Attorny James N Graham

Organizer Signature:

Attorney James N Graham

Date & Time of Receipt:

5/10/2012 9:12:36 AM

Credit	Card	Transaction	Number:
OI CUIL	Cara		LIGHTNAT

201205102996314

ARTICLES OF ORGANIZATION - Limited Liability Company(Ch. 183)

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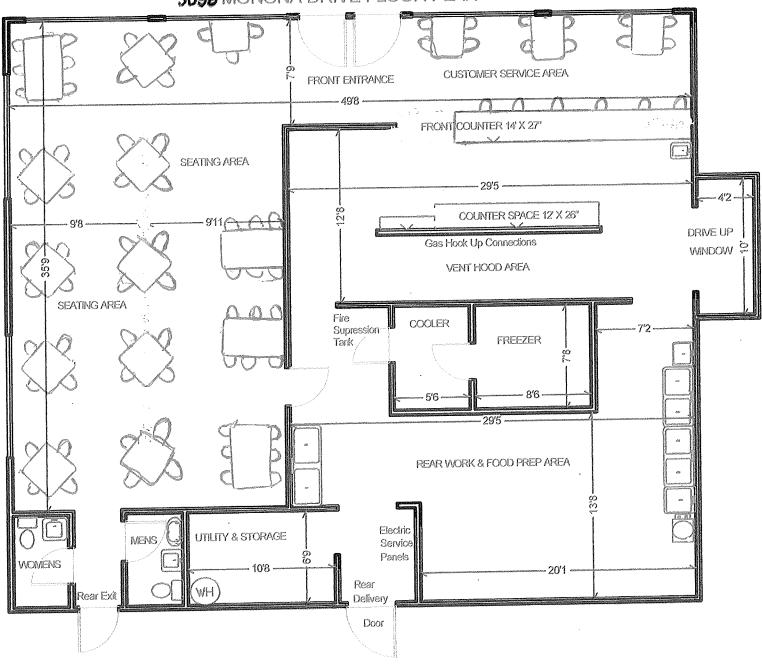
Filing Fee: \$130.00 Total Fee: \$130.00

ENDORSEMENT

State of Wisconsin Department of Financial Institutions

EFFECTIVE DATE	
5/10/2012	
FILED 5/14/2012	Entity ID Number L050788

5696 MONONA DRIVE FLOOR PLAN



Las Islas Del Man



Mariscos al estilo Nayarit

SOS SUIETOS A CAMBIOS SIN PREVIO AVISO

12% Cargo por servicio, se agregara A Grupos De 4,6 o mas personas. GRACIAS.

HORARIO:

Domingo-Jueves: 9:30am - 10pm Viernes y Sabado: 9:30am - 12pm

Favor de cuidar a sus niños, mantengalos sentados en su mesa.
El personal de este Restaurante manejar platillos callentes.
IAyúdenos a prevenir un accedente!
GRACIAS

608-298-7687

5696 Monona Rd. Madison. WI. 53716

			•
	PARA COMENZAR / APPETIZERS		
	EMPANADA DE GAMARON	6.50	12. 50
	EMPANADA DE GAMARON CON QUESO	7. 50	14.95
	の対 ONES PREPARADOS	8.59	16.95
	SOSTIONES KORITAS	7.95	15.95
	SOUTIONEGENIGHTCONGHA	6.99	10:45
	Oyster in the Size		
	MEJILLONES ALA PLANCHA	8159	16.95
	REVICHE DE CAMARON	7.50	14.99 T <i>Vi</i>
	Shrinipi@cvidha %GEVIGHEDEPES@ADO	- 15	14.99
		100	
	XGEVICHE MIXTOIO GON PULPO (SIMAS CON PULPO) *Mix Ceviche erwith Octopus (SIExtra with Octopus)	8.00	15.99
	BOTANAS DE CAMARON Y PULPO (FRIA)	0.95	20.95
	BOTANAS DE CAMARON Y PULPO (FRIA)1	$\langle \chi \rangle$	
	BOTANA DE CAMARON Y PULPO A LA PLANCHA	0.95	20:95
All Control of the Co	BOTANA DE PEPINO	3.50	
	ENSALADA DE PESCADO	2.50	
		12.50	
	- Shring Saled		
	COCTEL / COCKTAIL	` # 1	
	COCTEL ESPECIAL ENCABRONADO	8.50	14.9500
	Special Cochoil COCTEL DE CAMARON	6.00	9.00Mg 14.95Lg
	Spring Gochtoil / V		
	COCTEL DE CAMARON Y PULPO	6:00) \	9.00Md 14.95L9
	GOCTEL "ISLA DEL MAR"	4:95	
		15-05	
可以的第三人称形式	GOGTEL CAMPECHANA		
	COCTEL VIAGRA	15.95	
班 不特置於	COCTEL DE OSTIONES	9.95	14:99 ug
	Oyster Godistal. CONSOME DE CAMARON	5.00	
州艦教徒 科基	Shrimp Scup	Luni	
	ORDENES EXTRAS/SIDE ORDERS		
		1 00	
	ARROZIRICE AGUAÇATE O GUAÇAMOLE Avocado or Avocado Dip	3.95	WIT FIN
		2.00	
	ENSALADA Salad	1.00	
	PAN Great	2.45	
Total Comment of the	FRIJOLES/Beans	. 1:00	
		. 13 .0 00	
* These items may co	operation of herioon ed war marking herioon begroen by	fications	. Consuming raw or undercooker
meats, poultry, seafood	d, shellfish or eggs.maylincrease.yourrilsk of foodborne!Illness, espec	ially if you	i have certain medicalicondition:

propagation of the contract of			
	CALDO PARA LEVANTAR MUERTOS / \$		
	CALDO DE CAMARON		
	CALDO DE PESCADO (Bagre)	11.95	
	CALDO VUELVE A LA VIDA. Return to Life Soup	13.99	
	CALDO 7 MARES		
O	CALDO COMBINACION AL GUSTO. Soup Combination of your Chake	12.99	
	CALDO DE FILETE DE PESCADO	11,95	
	CALDO DE LANGOSTINOS. Freshwater Prawn Soup	12.99	
	CALDO DE MOJARRA	11.99	
	SOPA DE MARISCOS	13.99	A
	SOPA DE MARISCOS Seglocal Mix Scup CALDO DE ALMEJA	10.95	
	CALDO DE ALBONDIGAS DE CAMARON	12.99	
	Stirimp Mediball Soup	E a Million	
	TOSTADAS		
	* TOSTADA DE CEVICHE DE CAMARON	3.00	
	北TOSTADA DE GEVICHE DE PESCADO	3.00	
	TOSTADA DE PULPO	3!50	
	*TOSTADA DE "ISLA DEL MAR"	4150	
	TOSTADA DE GAMARON(ROJO)	8.50	
	Red String Totado	3.00	
	TOSTADA DE JAIVA		
	₩ TOSTADA AGUACHIL	4,50	
	CHAROLAS		
	CAMARONES AL VAPOR. Steamed Shrimp(Unpeeled)	25.00	
	CAMARONES A LA KORA. Sivimp Kora Style Botana	25.00	
	CAMARONES AGUACHILES VERDES/ROJOS	25.00	Marian Marian
1		29.99	
	CAMARONES ALA CUCARACHACockrouch Strimp Style (Unpeeled)	25:00	
	CHICHAROON DE PESCADO	10.05 19. 95 (a)	
	CAMARONES TE ACORDARAS	25:00	
	CAMARONES EL PATRON	25.00	
松	Time Hoss Strings	ur specifications. Consumin	പ്രത്യേടി സ്വസ്ത്ര

These items may contain raw or undercooked ingredients or may be cooked to your specifications. Consuming raw or undercooked meats, poultry, seafood, shellfish or eggs may increase your risk of foodborne illness, especially if you have certain medical conditions.

	NUESTROS SABROSOS PLATIL SERVIDOS CON ARROZ, PAPAS & ENSALAD	LOS/OUR D	ELISOUS ENT RICE, FRENCH FRI	REES IES & SALAD	
	CAMARONES A LA DIABLA	a) (C) (C) (C) (C) (C) (C) (C) (C) (C) (C	_{ი ილ} 12:150	多类类	
	Shrimp with Diabla Sauce CAMARONES A LA PLANCHA	αράστροαπουσούδουρορο	<u>12</u> .00		
	Grilled Shrimp CAMARONES KORA	entronopolation polocopor	<u>17</u> 59		
	CAMARONES RANCHEROS	του αποδουμού διατο αποτο α	A. (2.99		1
	Ranch Style Shrimp CAMARONES EMPANISADOS Breaded Shrimp	0.01(1)	12.00		
	CAMARONES AL AJO	30.0000 · · · · · · · · · · · · · · · · ·			
	CAMARONES EL PATIRON "The Boss" Style Shriting		12.99		
	CAMARONES A LA MANITEOUTLLA Shrimpi Sauteed in Butter Sauce	09000	12 . 50		
	CAMARONES A LA JUAN EXCUITA Big Shrimp Rolled in Bacon	100 100 100 100 100 100 100 100 100 100	12.95/		
	ILANGOSTINOS A ILA PLANCHA	000000000000000000000000000000000000000	j 14 . 99		
	PULPO A'L GUSTO (AL AJO, AL DIABLA Octopusi Prepared Ito your: Liking: Garlic, Devile	& RANGHIRO) Hor Randh Style	E.95		
	MOJARRA VERAGRUZANA				
	MOJARRA FRITA				
	HUACHINANGO AL AJO O DIABLA	aaaaaaaaaaaaaaa	14.95		
	FILETE DE PESCADO EMPANISADO: Breaded Fish			Participation of the Control of the	
	FILETE DE PEZCADO ALA VERACRU				
	Fish Fillet Prepared to your, Liking PASTA COSTA BRAVA Mejillo, Camaron, Callo, Champiñones en pasta				
	ESPECIALIDADES DE LA CAS	A / HOUSE S	PECIALTIES		
i de la companya de l	CAMARONES HUIGHOLES (CON CASC Huicholes Shrimp (Unpeeled))	ARA),	TA NO		
	MOLCAJETE NAYARITA		24.45	多 不妥的	有多少人
	PAELLA DE MARISCOS		15.99 228.	9.9Lg	
	PARRILLADA DE MARISCOS		48.99	$\langle \langle \rangle \rangle / \langle \rangle$	
	PATAS DE JAIVA ESTILO "ISLA DEL I Crab l'Legs, "Isla del Mar." Style	MAR"	35.00		
	DESMADRE DE MARISCOS			95Lg	
	MARISOUIADA	Mussles,	54.99		
	BOTANA PARA GHAKAS. Crab Legs, Fireshwater Prowns, Mussles & Shrin		_{(m.m.} 27, 00 50)	00 Lg	
	THE TANK THE PARTIES AND A STATE OF THE PARTIES	Secretary of the second			
	BOJI ANA ELPAGIFICO	- 455	17:50 Z		
	Pineapple Stuffed with Shrimp, Clams Octobi Imitation Grab, Chopped Pineapple & Melted	iss, Scallops; (Cheese	213.99	Y.	
	Camarones al Tequila				

	ALA PARRILLA	
	PEZCADO ZARANDEADOGrilled Seasoned Fish (Whole Fish)	······································
	CAMARONES SARANDEADO	14.99
	[2] [2] [2] [2] [2] [2] [2] [2] [2] [2]	
	AUTENTICOS PLATILLOS	MEXICANO3
	TACOS (F)	
	TIAGOS DE PESCADO DORADOS/SÚAVES (ERITA TOCOS SOSTEON GRISPY	
	TACOS DE CAMARON DORADOS/SUAVES Shrimp Tacos Soft or Crispy	(3) 6.50
	T/AGOS POLLO/Chicken • AL PASTOR/F	Oork
	TACO DINNER: (3) TACOS, ARROZ/Rice, FRIJOL ASADA/Steak • POLLO/Chicken • AL PASTOR/F	
	CARNE ASADA CON ARROZ, ENSALADA Y FRIJ Marinated Grilled Shirt Steak Served with Rice, Salad	
	PECHUGA DE POLLO ALA PLANCHA	
	CON ARROZ, FRIJOLES V ENSALADA Grilled Chicken Served with Rice, Beans & Salad	
	ENCHILADAS	
	ENCHILADAS ROJAS DE POLLO CON ARROZ, FRIJOLES Y ENSALADA	7,50
	Red Chicken Enchiladas Served with Rice, Beans and S ENCHILADAS KORA CON ARROZ, FRIJOLES Y	
	Kora Style Enchiladas Served with Rice, Beans and Sal	lad
	BURRITOS	
	BURRITOS	
Was internet	BURRITOS DE CAMARON	4.95
	Shrimp Burritos	A/ Q5
	BURRITOS DE PESCADOFish Burritos	
	FAJITAS	
SAMME -	FAJITAS MIXTAS DE RES, POLLO Y CAMAI Mix of Steak, Chicken & Shrimp Fajitas	RON11:95
	FAJITAS DE POLLOChicken Fajitas	11.95
	FAJITAS DE RES	
	PASTA NUVO VALLARTA	
	QUESADILLA(2) CON ARROZ, PAPAS Y FRIJO 2 Quesadillas Served with Rice, French Fries of	LES 3.85
	NUGGETS DE POLLO(5), con ARROZ Y PAP. 5 Chicken Nuggets Served with Rice & Frence	. \\ U\T\
7	KID KLUB (2) QUESADILLAS, (1) EMPANADAY (2) NUGGETS CON PA (2) Quesadillas, (1) Shrimp Pastry & (2) Chicken Nugget Served with French Fries & Rice	PAS Y ARROZ 4.99
	Served with French Fries & Rice	



Cervezas/Beer

Imported..... \$ 3.50

Tecate, Corona, XX Lager, (Coronas) **\$14** Sol, Heineken, Pacifico, Modelo,

Victoria.....\$ 4.00

Domestic...... \$ 2.75 Miller Lite, MGD.

Cognac

Martell Remy Martin Hennessy

Whisky

Buchanais 12-18
Micheladas, \$6.90 Chivas Regal

Rum

Bacardi Blanco Bacardi Añejo

Vodka

Smirnoff/

Sm. \$6 Lg. \$10

Tequilas

Cubeta de Cervezas

Imported \$20

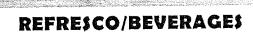
Cristeros
Patrón Reposado
Cazadores
Hornitos Sauza
1800's
Jose Guenvo
Don Julio Añejo

Vino Blanco

Zinfandel Chardonnay Pinot Grigio

Margaritas Chica \$6 Med \$10 Grande \$14

Ruso Blanco



JARRITO: TAMARINDO • LIMON • PIÑA	1.80)
SANGRIAS • AGUAMINERAL • SIDRAL	1.80
COCA-COLA	2.00
LIMONADA MINERAL	The second secon
NARANJADA MINERAL	
CAFE/Coffee:	The second second
CHOCOLATE CALIENTE/Hot Chocolate	

AGUAS FRESCAS

ORCHATA/Rice Water			9 Sm 2:29 Lg	
				Self-
MARACUYA		1.80	O Sm 2:50 La	
MAKACUYA				
		414	9 Sm) 2.29 Lg	
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POSTRES/DESSERTS

Postre del Dia......2:95 Dessert of the Day

Appointment of New Liquor/Beer Agent

To be completed by Corporate Officer or Member of LLC			
I, Diego Valdivia officermember for LAS ISLAS DEL MAR LLC			
(Corporation(LLC), doing business as LAS 15CAS DEC MAR, authorize and appoint			
Mayed Fernance 2 (Name) as the liquor/beer agent for the premise			
located at 5692 - 5696 Mosons Drive. Subscribed and sworn to before me this			
Signature of Officer/Member			
Day of May, 20 12 JAMES N. GRAHAM Notary Public, Dane County, Wisconsin My Commission Expires 15 Office of Mysconsin My Commission Expires 15 Office of Mysconsin			
My Commission Expires 15 plant My Commission is permanent			
To be completed by appointed Liquor/Beer Agent			
I, MAYRA FERNANDEZ, appointed liquor/beer agent for			
· · ·			
LAZ ISLAS WEL MAN LLC (name of Corporation or LLC), being first duly sworn			
say I have vested in me, by properly authorized and executed written delegation, full authority			
and control of the premise described in the license of such corporation or limited liability			
company, and I am involved in the actual conduct of the business as an employee, or have a			
direct financial interest in the business of the licensee, therein relating to the intoxicating			
liquor/fermented malt beverage. The interest I have in the business is 95 %.			
Subscribed and sworn to before me this Signature of Agent Signature of Agent			
Notary Public, Dane County, Wisconsin My Commission Expires 15 December 15 My Commission is permanent			

BUSINESS PLAN

Executive Summary

Las Islas Del Mar is a seafood restaurant that will be located on 5696 Monona Dr, Monona, Wisconsin. This will be a family-friendly restaurant that will serve Puerto Vallarta-style seafood. It is a family business, our family is originally from Puerto Vallarta and we have been involved in the restaurant industry for more than ten years, first as employees, and eventually as owners. We opened our first restaurant in Rockford, Illinois on March, 2008.

The restaurant located in Rockford has enjoyed great success since its opening. Offering quality dishes and providing excellent service has attracted customers to our restaurant. We plan to follow the same pattern for our Monona location since it has given us great results in our Rockford location. Nonetheless, we have taken into consideration some differences in location, and demographics.

As a responsible company, we are aware that we have several duties with the restaurant itself and with the community. We are looking to offer customers traditional dishes that follow high hygiene standards. At the same, we are looking to contribute to the stimulation of the community's economy, and eventually we would like to represent a source of employment for citizens of Madison. We would like to achieve these goals maintaining a peaceful environment and without altering current residential lifestyle habits. Therefore we are willing to comply with regulations or conditions specified by local officials.

Business Analysis

Although the restaurant industry is very competitive, the lifestyle changes created by modern living continue to fuel its steady growth. More and more people have less time, resources, and ability to cook for themselves. Madison is a college town and a very active city; both of these factors benefit restaurants.

Industry

Las Islas Del Mar will be serving a general customer base. There is no specific market, age or background for the customers we are targeting. Since this is a family-friendly restaurant, anyone from professionals, students and families can enjoy a meal at Islas del Mar.

The restaurant is not located near colleges or big companies; however we consider that the proximity to the Beltline Highway will be a beneficial factor. There are also several small businesses in the area and the street is a main connecting route for many drivers. Madison is a relatively small area with a population of 568,593 in the metropolitan area; therefore, travel times throughout the city are relatively short.

Competition

After research done, we found out that we will not have direct competition. Even though there are several Mexican restaurants in the Madison area, none of the, specializes specifically on the type of food we will be serving. Some restaurants serve sea food, but the style is different, and some Mexican restaurants include a few seafood dishes on their menu, but it is not their specialty.

Marketing

Although we will be completely new in the area, we are not planning a huge marketing campaign for our business. We are confident that our unique and tasty dishes, great customer service and hygiene standards will play the most important role for promoting the restaurant.

We will advertise with local newspapers, radio and local magazines. Internet also plays an important part on marketing. We will advertise on the yellow pages, we will be on facebook and the restaurant will have its own website.

Business Operation

Las Islas Del Mar will be located on 5696 Monona Dr, on the corner of Monona Dr and Thompkins Dr. The property has been used as a restaurant previously. Intensive cleaning has been necessary as well as the acquisition of some new equipment such as prep tables and grills. Las Islas Del Mar will operate seven days a week, Sunday thru Thursday from 10:00AM thru 10:00PM and Friday and Saturday from 10:100AM to midnight. The restaurant will have no catering or drive-thru services.

A big emphasis is being placed on extensive research into the quality and integrity of our products. They will constantly be tested for our own high standards of freshness and purity. Food will be prepared on the premises and the kitchen maintenance will be under high standards of sanitary efficiency and cleaned daily. Food will be stored in large coolers and freezers to guaranty freshness.

Management & Organization

Islas Del Mar is a family business, therefore it will be operated and managed by family members. Owners Mayra Fernandez and Diego Valdivia will be in charge of the restaurants management. For the first month, employees will be relatives or direct acquaintances.

Long-Term Goal

Las Islas Del Mar is a new concept in the area that will offer a different food option for people in the area. Our goals are to create a reputation of quality, consistency and security (safety of food) that will make us the leader of a new style of dining.