LICHIB-2012-00753

	IIGINAL ALCOHOL BEVE mit to municipal clerk.	RAGE RETAIL I	LICE	NSE API	LICATION	Seller's Permit N	onsin Jumber 456 - 10 er Identification 11	2783	6426-02
	•			20		Number (FEIN):	er Identification 46	-053	4261
-or	the license period beginning ending			20	1		SE REQUESTED TYPE	-1'	FEE
	ending					☐ Class A		\$	
		☐ Town of	1 I	1		✓ Class B	beer	\$	
10	THE GOVERNING BODY of the:		1ad	704		✓ Class C		\$	
		City of				☐ Class A		\$	
Cou	inty of Dane	Aldermanic Dist. No	0.	(if require	ed by ordinance)	Class B		\$	
						Reserve	Class B liquor	\$	
1.				TED LIABILIT	Y COMPANY		lication fee	\$	
	CORPORATION/NC hereby makes application for the alcohol	NPROFIT ORGANIZATION beverage license(s) che		ove.		TOTAL	ret	\$	
2.	Name (individual/partners give last nam				npanies give regis	stered name):	>		
	Smart Women	LOVE PIZZO	ı. U	. C .					
	An "Auxiliary Questionnaire," Form	AT-103, must be comple	ted and	attached to	this application	by each individ	ual applicant, by	each m	ember of a
	partnership, and by each officer, dire liability company. List the name, title,	ector and agent of a corp	oration	or nonprofit	organization, ar				
	Title	and place of residence of	Name	1 _	Home	Address	53704 Post Of	fice & Z	ip Code
	President/Member Owner	Ian Gurf	ield	1230	Duning	st / 5	3704		
	Vice President/Member			-					
	Secretary/Member								
	Treasurer/Member Agent Assistant May	nager / Grea	J Wo	Ifson/	1919 Win	nebago S	/ 53	704	
	Directors/Managers	(1)	J	•	_ , _	<u> </u>	1.00-3	35-	327/
	Trade Name > 52 Pizza Address of Premises > 558 St	Dar ofe Street			Business F Post Office	rhone Number a & Zip Code ▶	608-3 53703	J	JG 1
4. 5.	To be the blood or an arrange of pares	ration/limited liability com	pany sul	plact to comp	lation of the respon	nsible beverage	server	1	☐ No
	training course for this license period?						ا ، ، ، ، ، ، ، ، ، ، ، ، ،	X Yes	□ No ✓ No
6.	Is the applicant an employe or agent of	, or acting on behalf of an	yone ex	cept the nam	ed applicant?	f this husinges?		163	✓ No
7. o	Does any other alcohol beverage retail (a) Corporate/limited liability compa	incensee or wholesale per	nnillee N ert state	ave any miel !	and date	- 1 110 DUSIII033 (. 	of registration.	_, ,00	٠,١٠٠
8.	(a) Corporate/Illmited liability compa (b) Is applicant corporation/limited liab	ility company a subsidiary	of anv	other cornora	tion or limited liab	ility company?		Yes	✓ No
	(c) Does the corporation, or any office	r. director, stockholder or a	agent or	limited liabili	y company, or an	y member/manag	ger or		
	agent hold any interest in any other	r alcohol beverage license	e or pern	nit in Wiscons	sin?			Yes	No
	(NOTE: All applicants explain fully on re	everse side of this form ev	very YES	S answer in s	ections 5, 6, 7 and	d 8 above.)			-
9.	Premises description: Describe huilding	a or buildings where alcoh	ol bever	ages are to b	e sold and stored	. The applicant n	nust include		
	all rooms including living quarters, if us may be sold and stored only on the pre	ed for the sales service	and/or s	torage of alc	obol beverages at	nd records. (Alco	noi beverages 🔒	C-in	cooler
10	may be sold and stored only on the pre Legal description (omit if street address	umses described") 1= 1	100 A	1 C) I WING	W Das	KINCH! JIP	To y way	<u> </u>	
IU. 11	(a) Was this premises licensed for the	sale of liquor or beer duri	na the n	ast license ve	ear?			Yes	☐ No
11,	(b) If yes, under what name was licens	se issued?						, •	
12.	Does the applicant understand they mu	ust file a Special Occupation	onal Tax	return (TTB	form 5630.5)		-		
	before beginning business? [phone 1-	800-937-8864]						Yes	∐ No
13.	Does the applicant understand a Wisco	onsin Seller's Permit must	be appl	ied for and is	sued in the same	name as that sho	own in	V~~	□ No
	Section 2, above? [phone (608) 266-27	76]		no only frame	Missonsin wholes	alore broweries		Yes Yes	∐ No □ No
	Does the applicant understand that the								
REA	D CAREFULLY BEFORE SIGNING: Under of the signers. Signers agree to operate the	penalty provided by law, the	applican	t states that ea	ch of the above que	estions has been tr	utnfully answered to ense(s), if granted v	the best vill not be	of the knowl- assigned fo
anot	her (Individual applicants and each member	of a partnership applicant m	nust sian:	corporate office	er(s), members/ma	nagers of Limited I	Liability Companies i	nust sigr	ı.) Any lack ot
acce	ess to any portion of a licensed premises duri	ng inspection will be deemed	l a refusa	l to permit insp	ection. Such refusal	l is a misdemeanor	and grounds for rev	ocation o	of this license.
SUE	SSCRIBED AND SWORN TO BEFORE				many of the same o	r #1	1.0/		
this	day of	gust, 20	12	706	icer of Cornoration/A	lember/Manager of	Limited Liability Comp	anv/Parti	ner/Individual)
	We waly I	Back		(OII	iour or ourporadon/iv	.c.momanagar qr			
	(Clerk/Notary Put			-	(Officer of Corporat	ion/Member/Manag	er of Limited Liability	Company	/Partner)
Му	commission expires () 5//5	-/2016			(Additional Partne	r(s)/Member/Manag	er of Limited Liability	Company	if Any)
	BE COMPLETED BY CLERK	1.11.	Date -	violenal licens	legued le	gnature of Clerk / De	nuty Clerk		
Date with	received and filed municipal clerk 8-24-12 Date repo	rted to council/board	Date pro	ovisional license	issueu Si	gnature of ORTK / De	puty Oloth		
	license granted Date licen	se issued	License	number issued					
AT-10	06 (R. 1-12)	A	-	A -	al A = 1		Wisconsin	n Departm	ent of Revenue
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City of Madison Supplemental Class B License Application

Seller's Permit Certificate (Entity must match the Articles of Incorporation) Federal Employer Identification # Notarized Original Application Form Notarized Supplemental Form Orange Sign (Clerk's Office provides at time of application) Written Description of Premise Background Investigation Form(s) Notarized Transfer of Ownership Anticles of Incorporation * Notarized Appointment of Agent * Corporation/LLC only	Menu		
Name of Applicant/Partner/Corporation/LLC			
2. Address of Licensed Premise 558 State St, Madison, WI, 53703			
3. Telephone Number: 4. Anticipated opening date: Nov	v. 1, 2012		
5. Mailing address if not opening immediately 230 Dunning St, Madison, WI, 53704			
6. Have you contacted the Alderperson, Police Department District Captain, Alcohol Policy Coot the neighborhood association representative for the area in which you intend to locate?			
7. Are there any special conditions desired by the neighborhood? ☐ Yes ▼No			
Explain.			
8. Business Description, including hours of operation: Pizza restaurant Tuesday thru Thursday 11 AM to 10PM, Friday and Saturday 11AM to 2:30 A	AM		
 9. Do you plan to have live entertainment? ★ No □ Yes—What kind? 10. Detailed written description of building, including overall dimensions, seating arrangements, capacity, bar size and all areas where alcohol beverages are to be sold and stored. The licensed premise described below shall not be expanded or changed without the approval of the Common Council. 			
[st floor restaurant & basement storage, walk-in, i office. Will have boothes in dining area. Register/check out counter will beverage cooler for bottles i cans.	e tables 1 have		
11. Are any living quarters directly or indirectly accessible and under control of the applicant? Please note that alcohol may be sold and stored only on the licensed premise, not in living qu	Yes No arters.		
12. Describe existing parking and how parking lot is to be monitored. no bysitess par	King		
13. Describe your management experience, staffing levels, duties and employee training. 2 fill time managers + I owner with vast restaurant experience. Manager has 10 + years of bar experience & will be start be 14. Identify the registered agent for your Corporation or LLC. This is your corporation's agent process, notice or demand required or permitted by law to be served on the corporation. Grey Wolfson 1919 Winnebag of St. Madison, Wt 53704 Address			

28. Indicate any other product/service offered. \[\begin{array}{c} \beg
29. Will your establishment have a kitchen manager? Yes No
30. Will you have a kitchen support staff? Yes No
31. How many wait staff do you anticipate will be employed at your establishment?
During what hours do you anticipate they will be on duty?NA
32. Do you plan to have hosts or hostesses seating customers? Yes No
33. Do your plans call for a full-service bar? Yes (No)
If yes, how many bar stools do you anticipate having at your bar?
How many bartenders do you anticipate you would have working at one time on a busy night?
34. Will there be a kitchen facility separate from the bar? Yes
35. Will there be a separate and specific area for eating only? Yes (No)
If yes, what will be the seating capacity for that area?
36. What type of cooking equipment will you have? Stove Oven Fryers Grill Microwave
37. Will you have a walk-in cooler and/or freezer dedicated solely to the storage of food products? Yes No
38. What percentage of your overall payroll do you anticipate will be devoted to food operation salaries?
39. If your business plan includes an advertising budget, what percentage of your advertising budget do you
anticipate will be related to food?
What percentage of your advertising budget do you anticipate will be drink related?
40. Are you currently, or do you plan to become, a member of the Madison—Dane County Tavern League or
the Tavern League of Wisconsin? Yes No
41. Are you currently, or do you plan to become, a member of the Wisconsin Restaurant Association or the
National Restaurant Association? Yes (No)

15	. Utilizing your market research, who would you project your target market to be? College hipsters, grad students and professors, and State St tourists
16	. What age range would you hope to attract to your establishment? 24-35 year old
17	Describe how you plan to advertise/promote your business. What products will you be advertising? Social media targeting young professionals, grad students, i professor
18.	Are you operating under a lease or franchise agreement? Yes (attach a copy) No
	Nowner of building where establishment is located: Gos Paras Contract Co
Λu	Thone realised (300) 1 (1 0)
20.	Private organizations (clubs): Do your membership policies contain any requirement of "Invidious" (likely to give offense) discrimination in regard to race, creed, color, or national origin? Yes
21.	List the Directors of your Corporation/LLC
	Name Address
	Name Address
	Name Address
22.	List the Stockholders of your Corporation/LLC lan Gurfield 230 Dunning St, Madison, WI, 53704 100
	Name Address % of Ownership
	Name Address % of Ownership
	Name Address % of Ownership
23.	What type of establishment are you? (Check all that apply) Tavern Nightclub Restaurant
	Other Please Explain.
24	What type of food will you be serving, if any?
	Breakfast Lunch Dinner
25.	Please submit a sample menu with your application, if possible. What might eventually be included on your
	operational menu when you open? Appetizers Salads Soups Sandwiches Entrees
	Desserts Pizza Full Dinners
	During what hours of your operation do you plan to serve food?

42.	What is your estimated capacity?	100
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43. Pursuant to Chapter 38.02 of the Madison General Ordinances, all restaurants and taverns serving alcohol beverages shall substantiate their gross receipts for food and alcohol beverage sales broken down by percentage. For new establishments, the percentage will be an estimate.

Gross Receipts from Alcoholic Beverages	10 %
Gross Receipts from Food and Non-Alcoholic Beverages	90 %
Gross Receipts from Other	O %
Total Gross Receipts	100%

44. Do you have written records to document the percentages shown? (Yes) No You may be required to submit documentation verifying the percentages you've indicated.

Read carefully before signing: Under penalty provided by law, the applicant states that the above information has been truthfully completed to the best of the knowledge of the signer. Signer agrees to operate this business according to law and that the rights and responsibilities conferred by the license(s), if granted will not be assigned to another. Any lack of access to any portion of a licensed premise during inspection will be deemed a refusal to permit inspection. Such refusal is a misdemeanor and grounds for revocation of this license.

Subscribed and Sworn to before me:

this 24 day of August, 2012

Essente

My commission expires

(Officer of Corporation/Member of/LLC/Partner/Individual)

Appointment of New Liquor/Beer Agent

To be completed by Corporate Officer or Member of LLC
I, lan Gurfield, officer/member for Smart Women Love Pizza
(Corporation/LLC), doing business as S2PizzaBar, authorize and appoint
Crea Wolfson (Name) as the liquor/beer agent for the premise
located at558 State St, Madison, WI, 53703
Subscribed and sworn to before me this 34 Day of August, 20 12 White Signature of Officer/Member Notary Public, Dane County, Wisconsin My Commission Expires 5/15/20/6
·
I, Great Wolfson, appointed liquor/beer agent for
Smart Women Love Pizza (name of Corporation or LLC), being first duly sworn
say I have vested in me, by properly authorized and executed written delegation, full authority
and control of the premise described in the license of such corporation or limited liability
company, and I am involved in the actual conduct of the business as an employee, or have a
direct financial interest in the business of the licensee, therein relating to the intoxicating
liquor/fermented malt beverage. The interest I have in the business is%.
Subscribed and sworn to before me this Day of August, 20 12 Signature of Agent
Notary Public, Dane County, Wisconsin
My Commission Expires 5/15/20 (6



WISCONSIN DEPARTMENT OF REVENUE PO BOX 8902 MADISON, WI 53708-8902

State of Wisconsin • DEPARTMENT OF REVENUE

REGISTRATION UNIT

2135 RIMROCK RD PO BOX 8902 MADISON, WI 53708-8902 PHONE: 608-266-2776 FAX: 608-264-6884

EMAIL: dorbusinesstax@revenue.wi.gov WEBSITE: www.revenue.wi.gov

Letter ID: L1032235552

SMART WOMEN LOVE PIZZA 230 DUNNING STREET MADISON WI 53704



Seller's Permit: 456-1027836426-02 Expiration Date: July 31, 2014 Legal/Real Name: SMART WOMEN LOVE PIZZA

Signature			
Signature	torress.	 	

Wisconsin Business Tax Registration Certificate

Expiration date: July 31, 2014

Legal/real name: SMART WOMEN LOVE PIZZA

- This certificate confirms that you are registered with the Wisconsin Department of Revenue and authorized to engage in business activities for the tax types shown below.
- You may not transfer this certificate to any other individual or business.
- If your business is not operated from a fixed location, you must bring the wallet copy to all events.

Тах Туре	Account Type	Number	
Sales & Use Tax	Seller's Permit	456-1027836426-02	
Withholding Tax	Withholding Tax	036-1027836426-04	



1. Mentity

EIN Assistant

Congratulations! The EIN has been successfully assigned.

EIN Assigned: 46-0539261

Legal Name: SMART WOMEN LOVE PIZZA LLC

The confirmation letter will be mailed to the applicant. This letter will be the applicant's official IRS notice and will contain important information regarding the EIN. Allow up to 4 weeks for the letter to arrive by mail.

We strongly recommend you print this page for your records.

Click "Continue" to get additional information about using the new EIN.

Continue >>

5. EIN Confirmation

Help Topics

4. Ostalia

Can the EIN be used before the confirmation letter is received?

Printer-Friendly Form View 7/9/12 4:39 PM

Sec. 183.0202 Wis. Stats.



State of Wisconsin Department of Financial Institutions

ARTICLES OF ORGANIZATION - LIMITED LIABILITY COMPANY

Executed by the undersigned for the purpose of forming a Wisconsin Limited Liability Company under Chapter 183 of the Wisconsin Statutes:

Article 1. Name of the limited liability company:

Smart Women Love Pizza LLC

Article 2. The limited liability company is organized under Ch. 183 of the Wisconsin Statutes.

Article 3. Name of the initial registered agent:

Ian Gurfield

Article 4. Street address of the initial registered office:

230 Dunning Street Madison, WI 53704 United States of America

Article 5. Management of the limited liability company shall be vested in:

A member or members

Article 6. Name and complete address of each organizer:

Michael R Luttig 6401 Odana Road Madison, WI 53719 United States of America

Other Information. This document was drafted by:

Michael R Luttig

Organizer Signature:

Michael R Luttig

Date & Time of Receipt:

7/9/2012 4:37:55 PM

Order Number:

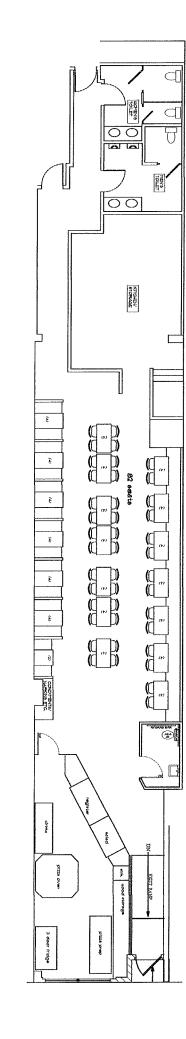
201207093057677

ARTICLES OF ORGANIZATION - Limited Liability Company(Ch. 1			
	Filing Fee: \$130.00 Total Fee: \$130.0 0		

ENDORSEMENT

State of Wisconsin Department of Financial Institutions

EFFECTIVE DATE	
7/9/2012	
FILED 7/9/2012	Entity ID Number S095325



8/20/12 IAN'S PIZZA
558 STATE STREET
MADISON, WISCONSIN
O 116 North Few Street, Madison, WI 53703 (808)261-2651

EXHIBIT A

DRAWING OF FIRST FLOOR SPACE

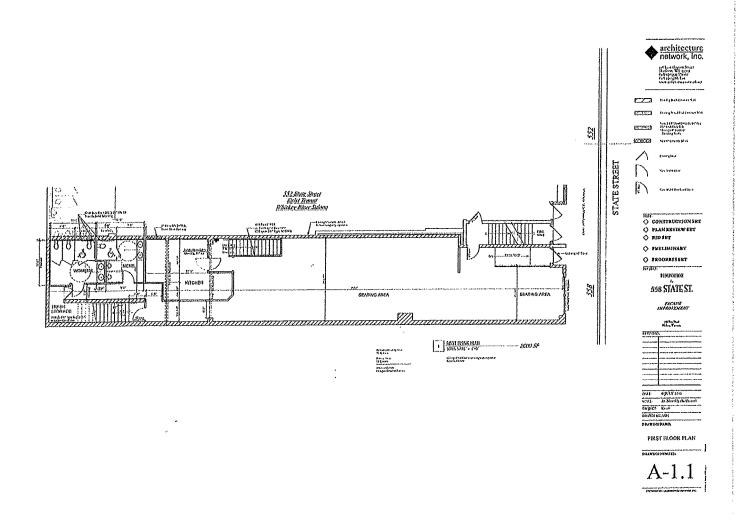
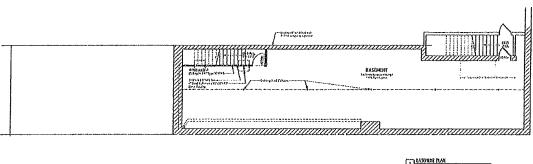


EXHIBIT B

DRAWING OF BASEMENT SPACE



LANGUAGE FOR



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♦	CONSTRUCTION SET

♦ BILANBHVIRWEET

YARNIHIRAY 🔷

O PROGRESSET

558 STATEST.

FACADS INTROTENZAT

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BASEMENT PLAN

A-1.0

#### S2Pizzabar

## **Executive Summary**

S2Pizzabar is the newest venture from Ian Gurfield, founder of Ian's Pizza, Batch Bakehouse and Gotham Bagels. For the past decade Ian's Pizza has established a cult reputation in downtown Madison, WI for its creative pizzas and delicious salads. S2Pizzabar is the first pizzeria next to the University of Wisconsin campus to feature a wood burning oven. Leveraging Mr. Gurfield's experience in the pizza business. S2Pizzabar will serve a limited food menu of made to order wood burning pizzas, composed salads and comfort foods to share. The atmosphere of the restaurant will appeal to students and faculty who are seeking a casual and comfortable experience near the University of Wisconsin campus.

## Location

S2Pizzabar will be located at 558 State St. near the University of Wisconsin-Madison campus. The company currently holds a five year lease with a five year option. Linking the University of Wisconsin to the State Capitol, State Street is downtown Madison's premier thoroughfare for shopping, dining and entertainment. The 500 and 600 blocks of State St are unrivaled in Madison with respect to foot traffic.

## **Product**

S2Pizzabar will feature expertly prepared, ingredient driven pizzas, salads and casual comfort food. Pizzas will be cooked in a wood burning oven and feature a sourdough crust. The menu will also feature beers by the bottle and wines by the glass. See enclosed sample menu.

#### Vision

Please see attached Vision.

#### Target Market

S2Pizzabar will appeal to East Coast students, university faculty and graduate students and trendy hipsters. University of Wisconsin currently enrolls approximately 42,000 students. The University employs approximately 19,000 people.

#### Risk

S2Pizzabar will operate in a district best known for national fast food chains and college oriented bars. High quality, restaurant experiences are few and far between on the 500 block of State St. The company is going against the grain by establishing itself in an area mostly known for appealing to the lowest common denominator. The business is betting there are enough people associated with the University who desire a high quality food experience to support S2Pizzabar.

S2Pizzabar will operate in a high rent district. The initial rent with taxes for the 2600 sq ft of leased space is approximately \$9200. The high cost of rent means the business will need to make an immediate impact in the marketplace if it is to succeed.

The business believes it can manage the risks detailed above. Although the 500-600 block of State St. is a college-oriented area, several sit down, ethnic restaurants have been able to succeed. Currently, there are no other pizzerias on the 500 and 600 blocks of State St.

Because S2Pizzabar is located next to three enormously popular college bars, the business will stay open late on Friday and Saturday nights and cater to the huge throngs of hungry bar hoppers. The additional business generated after midnight on Friday and Saturday nights will help sustain the business' finances.

Lastly, if the business were not able to succeed the locations would be a very attractive sub lease opportunity for a national chain restaurant or bar.

## Legal

S2Pizzabar functions as a Wisconsin Limited Liability Company (LLC).

## **Financials**

Opening Budget for the S2Pizzabar is \$250,000, which includes \$45,000 of reserve capital. The business anticipates operating at a loss for the first four months before turning a profit. By the end of 2014 sales are projected at a conservative \$783,000 with a 12.3% profit margin. See attached financial spreadsheet.

## Competition

There are currently no pizza restaurants on the 500 and 600 block of State St. S2Pizzabar will compete against Chipotle, Five Guys Burgers, Potbelly and Qdoba for lunch and dinner time business.

## Competitive Advantage

S2Pizzabar is the only restaurant on State Street to feature wood burning oven pizza. Wood burning ovens cook pizzas extremely quickly, thanks to the oven's high operating temperature, while also imparting a wonderful, smoky flavor to the final product.

Thanks to a favorable relationship with the owner of the real estate, build-out costs are considerably less than might otherwise be anticipated. The building owner recently completed a major overhaul of the building, which included new plumbing, electrical and an HVAC system.

Lastly, S2Pizzabar has the advantage of leveraging an association with the enormously popular Ian's Pizza brand.

## **Principals**

Ian Gurfield, Managing Partner. Ian Gurfield opened Ian's Pizza by the Slice in Madison, WI in 2001. Ian's Pizza quickly became the most popular pizzeria amongst the students at the University of Wisconsin. In 2005 Mr. Gurfield, opened Ian's Pizza and Salad, (name was changed to Ian's Pizza on State in 2008) on the 100 block of State St. Three years later Mr. Gurfield opened Ian's Pizza Wrigleyville in Chicago, IL. Mr. Gurfield has also been involved with two other restaurant businesses. In 2007 he co-founded and opened Gotham Bagels in downtown Madison. Two years later, Mr. Gurfield co-founded Batch Bakehouse, a small neighborhood bakery on Madison's East Side.

Hugo Garza, Manager. Hugo Garza has worked with Ian's Pizza by the Slice since 2006, during which time he worked closely with Ian Gurfield. From 2008 to 2011 Mr. Garza held the title of Kitchen Manager. Mr. Garza also worked briefly making pizzas at Café Porta Alba on Madison's West side.

Greg Wolfson, Manager. Greg is a graduate of University of Wisconsin-Madison with a degree in Consumer Science. For the past 8 years Mr. Wolfson worked in Chicago where he managed several bakeries and a bar. He moved back to Madison in 2011 to assume a position as Manager of the Green Owl Café on Madison's east side.

#### S2Pizzabar Vision

Today is November  $1^{st}$  2013 and S2Pizzabar is celebrating its one year anniversary. Despite our brief existence, S2Pizzabar is now a staple on the 500 block of State St.

The centerpiece of our space is a wood fired oven, located in an open kitchen in the front of the restaurant. Especially now that the weather is turning cold, customers walking down State Street, past our façade, can't help but notice our wood burning oven and be drawn in. Our kitchen churns out hand tossed sourdough crust pizzas. Our crust features a lightly tangy flavor, while the texture nicely balanced between crispiness and chew.

During lunch and dinner, our customers line up for delicious, custom made pizzas. The quick and efficient service helps generate great throughput numbers. In addition to pizza, our menu features two sandwiches with house made focaccia and three composed salads. Our salads are a big hit with students as well as University staff and professors. Where can you get a locally sourced, high quality salad at the end of State St? S2Pizzabar.

S2Pizzabar attracts college hipsters, graduate students, professors, and tourists on State Street. Reviews in the local media, have called S2Pizzabar an oasis for great food in an area known mostly for fast food chains and college bars.

S2Pizzabar serves lunch and dinner Tuesday through Saturday. On Friday and Saturday nights, we stay open until 3AM. On weekend nights S2Pizzabar shifts operations starting at 10pm to focus on pizza by the slice. The "late night" menu features two slices to keep operations simple. The two slices are cheese, and soppresatta. At 11:30 we close down our dining room and provide counter service only. We also cease sales of alcoholic beverages. Thanks to all of the bars around us our customers do not lack a choice of places to drink.

A great deal of time was spent designing the menu to ensure maximum profitability. The menu's simplicity also facilitates management and execution. Of course, the flavor of our food is a driving factor behind the menu decisions we made. We take pride in incorporating ingredients not typically found in a pizzeria, such as harissa and preserved lemons. Every Wednesday morning, a meeting is held to discuss the menu and potential changes. Changes to the menu are based on what is available and in season. S2Pizzabar also works closely with the Ian's Lab to source and produce certain menu items such as meatballs and our tomato sauce.

The S2Pizzabar is distinguished by small details done well. We feature a couple of home made sodas, while we carefully select the beer and wines on our menu. Every day we feature a special which pairs one of the food offerings from our menu with a great beer. Although we are primarily known for our food, we've started to build a nice clientele who appreciates our beers and wine and like to come for an after work drink.

S2Pizzabar is led by, Hugo Garza, and Greg Wolfson. Hugo acts as the restaurant's GM and is responsible for operations. Hugo has detailed knowledge of all of the systems and procedures within the restaurant and spends most his time working with staff to ensure quality.

Greg is in charge of training front of the house (FOH) staff and focusing on the customer service. Additionally, Greg oversees the restaurant's beverage program. Once per month Greg reviews the beverage menu and makes changes based on sales and availability of new products.

Hugo and Greg have done a phenomenal job of training and developing a staff, which is friendly, attentive and engaged. Especially during moments of stress, the staff maintains its calm and focus. From the first day S2Pizzabar opened, Hugo and Greg set the tone of the restaurant to revolve around service and cleanliness.

Thanks to our association with Ian's Pizza, S2Pizzabar incorporates all of the systems and procedures in place at Ian's. By sharing the same systems this helps S2Pizzabar collaborate with Ian's Pizza when appropriate. Although technically, two

## Sample Menu

## Pizza (12" pizzas)

- Cheese \$6.75
- Sausage and Peppers \$7.25
- Sopressata \$7.25
- Roasted Shallot, Onion, Ham, Aged Cheddar \$7.50
- Stewed tomatoes, Roasted Shallot, capers, red pepper flake, spinach & mozz \$7
- Potato, Braised Fennel, Bacon, Gruyere \$7.50
- BBQ Beef Brisket, Kale, Mac n' Cheese \$9
- Coke Carnitas, Grilled Jalapeno, Queso Fresco, Corn nut dust \$9
- Slice of the day \$3.75

## Sandwiches (lunch only)

• Daily selection \$6.50

## **Salads**

- Creamy Caesar \$6
- Mixed Green \$6
- Seasonal \$6
- Roasted Peppers, Anchovies and Olive Oil \$4.50

### **Meatballs**

• Pork Meatballs served with Batch Bakehouse Ciabatta \$6.50 (Fridays only)

#### LATE NIGHT MENU

Pizza by the Slice: Sopressata/Cheese \$3.75/slice



Address 558 State St Madison, WI 53703 27686 Smart Women Love Pizza LLC d/b/a S2 Pizza Bar

