

Summary of Biodigester Proposal Scoring
Updated: April 14, 2012

Company Info	Total Cost	Average Technical Written Proposal Rank	Average Technical Interview Rank	Technical Points (average technical rank x 65/11)	Cost Points (30 x (1-(\$cost- \$94800)/\$94800))	Local Preference Points	Total Points
Max Points	--	11	11	65	30	5	100
Interviewed	Organic Waste Systems (OWS)	10.25	10.5	62.0	28.6	0	90.7
	AECOM	9.25	10.5	62.0	28.4	0	90.5
	Strand	7.75	8.0	47.3	29.6	5	81.9
	Conestoga-Rovers & Associates (CRA)	9.25	9.0	53.2	25.6	0	78.8
	Foth	5.375	N/A	31.8	30.0	5	66.8
Not Interviewed	Tetrattech	6.375	N/A	37.7	26.6	0	64.3
	CENA	3.75	N/A	22.2	30.0	0	52.2
	Biogas Direct	7	N/A	41.4	0.0	0	41.4
	Titus Energy	3.25	N/A	19.2	13.7	0	32.9
	Pacific Aerospace Consulting	1	N/A	5.9	27.0	0	32.9
	Shaw Environmental	2.75	N/A	16.3	14.8	0	31.1

Based on the written proposal ranks, the top four firms were selected for interviews. Based on the interviews, their technical proposals were rescored. For firms not interviewed the 'technical points' category is based on the written proposal only. For firms interviewed, the 'technical points' category is based on their interview rank. Rank was determined using a detailed score sheet completed by each reviewer. The cost proposal compares all costs to Foth's proposal of \$94,800. The low bid of \$57,700 from CENA was not considered because they proposed half the number of hours as the other firms.