

PO Box 794, Goodrich TX 77335 (936) 365-4210

August 11, 2011

Attn: City of Madison

Reference: Pellitteri Waste Systems

From: Pro Star Waste, LLC Dennis Jones, Owner

Recently, I had the opportunity to visit Pellitteri Waste Systems in Madison. My in-depth tour included all facilities as well as conversations with all key personnel. I came back to Texas with a true appreciation for this company and its management. As a fellow independent trash hauler for the last 50+ years, I recognized a high level of professionalism, responsiveness to local markets, and problem-solving skills. In my experience, it sometimes takes a while, but the seasoned independent hauler, such as Pellitteri Waste, will invariably demonstrate consistent top service. The City can also be assured of Pellitteri's responsiveness and willingness to handle any and all issues promptly. As a hauler who has seen how the large companies operate and handle the customer over many years, it is always the well-run independent who keeps the customer happiest.

I'am privileged to send this recommendation, and to speak from experience.

Dennis Jones Owner





Since 1911

August 12, 2011

To the City of Madison, Wisconsin:

It gives me great pleasure to recommend Pellitteri Waste Systems for any recycling and waste needs. Pellitteri's has state of the art facilities that operate in a clean and environmentally progressive manor. We have always known them to be reliable and reputable. They are a company that not only cares for their family and employees, but their community as well.

As an independent company based out of Massachusetts, it has always been our recommendation to keep local money in the local market. Independents not only create jobs, but 100% of our money stays in the local community and not to a home office in another state to fund unrelated expenses.

Independent companies, like Pellitteri's have an advantage to be small enough to know you and large enough to serve you. It is what keeps our economy strong and employment up.

Thank you for your time and consideration

Douglas H. Harvey

Douglas A. Harvey E. L. Harvey & Sons, Inc.

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E. J. Harvey & Sons Inc., Route 135, 68 Hopkinton Road, Westboro, Massachusetts 01581 Telephone (508) 836-3000 1-800-321-3002 Industrial & Commercial Waste Removal - Recycling

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## WHITTINGHILL **Disposal Service**, Inc.

August 16, 2011

To Whom It May Concern:

We are writing to express our enthusiastic endorsement of Pelleteri Waste Systems and their highly competent management team.

Through our membership in the Independent Waste Haulers Network we have had the privilege of associating with various members of the Pelleteri management team and know them to be highly capable waste industry professionals. Furthermore, we have visited Pelleteri's facilities and have observed first-hand why they have become Madison's preferred waste and recyclable materials handler.

We are confident that Pelleteri is very much up to the task of handling a single stream material recovery facility, and judging from what we know of their management team and their proven track record of delivering on their commitments, we know they will not only meet but exceed everyone's expectations. Go with Pelleteri! You'll be glad you did!

If you have any questions, please don't hesitate to call us any time.

Kind regards,

Thomas A. Faulk General Manager/Vice President

BC

Steve Whittinghill President

"At Whittinghill Disposal Service, Our Best Ideas Are Going To Waste!"

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**Recycling & Waste Collection** 



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City of Madison Attn: Mayor Soglin & Common Council 210 Martin Luther King Jr Blvd, Room 403, City-County Building Madison, WI, 53703-3345

**RE:** Pellitteri Waste Systems

Dear Mayor Soglin and Madison Common Council,

I'm writing this letter in reference to Pellitteri Waste Systems and the City of Madison's recycling processing contract.

I am the Vice President of Faherty Incorporated; a family owned and operated recycling and waste hauling business, servicing Southwest Wisconsin for over 40 year. I have had the pleasure of doing business with Pellitteri Waste for the last 10 years and found the company to be professional and well-organized.

Prior to the development and building of Pelliterri's transfer station, members of Pellitteri Waste made frequent trips to our facilities and others throughout the State and country, to research exactly what they would need. Thru the years I have been duly impressed with Pelliterri Waste and their determination to get it right the first time, no matter how small or large the issue I know with them it's well planned.

I also serve on the board of directors of WasteCap Resources with David Pellitteri, and found that Pellitteri Waste not only thinks of recycling as a business, but also as a way of life. Their company was instrumental in our organizations ability to perform pilot projects in the Madison area with regards to construction and demolition recycling, enabling our organization to develop best practice guidelines and training programs.

I realize that by awarding the City of Madison's recycling processing contract to Pelliterri Waste Systems may be considered a leap of faith by some; I feel it's more of a statement, a statement in the belief that small companies can perform as well or better than large multi-national companies.

Sincerely. Ed Faherty Vice President

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TEXAS DISPOSAL SYSTEMS, INC. • TEXAS DISPOSAL SYSTEMS LANDFILL, INC.

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August 11, 2011

Honorable Mayor Soglin and Common Council Members City of Madison 210 Martin Luther King, Jr. Boulevard Madison, Wisconsin 53703

## RE: Recommendation of Pellitteri Waste Systems, Inc.

Mayor Soglin and Common Council Members:

On behalf of the Gregory family and the 600+ employees of Texas Disposal Systems, Inc. (TDS), I encourage you to select Pellitteri Waste Systems as your long term partner for recyclables processing and marketing services.

Like Pellitteri Waste Systems, TDS is a strong independently owned family business. We compete in an industry dominated by large, publically traded, multi-national companies. Independently owned companies like Pellitteri and TDS have found great success through superior customer service, community involvement and adherence to the highest operating practices. A recent example of this success was the July 2011 award of a 20-year contract for recyclables processing and marketing services to TDS by the City of Austin.

The Gregory family and the Pellitteri family have been associated since the 1970s. I have complete confidence in the abilities of the Pellitteri family and their dedicated employees to meet the needs of the City of Madison. Therefore, I strongly recommend you select them as your partner for recyclables processing and marketing services.

Rèspectful Jim Gregory

Owner Texas Disposal Systems, Inc.



**Peoria Disposal Company** 

August 10, 2011

Dear City of Madison:

The Pellitteri Waste Systems in Madison, Wisconsin is a top-notch operation and has an excellent reputation in the waste industry. They are more than capable of taking on this contract, as strong independents like Pellitteri Waste Systems take on contracts similar in nature all the time and prove time and time again that they are capable of delivering on every commitment.

Please do not hesitate to contact me if you should need anything further.

Sincerely,

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Royal J. Coulter President and CEO

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P.O. Box 9071 Peoria, IL 61612-9071 309.688.0760 4700 N. Sterling Avenue Peoria, IL 61615 Fax 309.688.9611

www.pdcarea.com



8/18/2011

To: Finance Board, City of Madison

**RE:** Pellitteri Waste Systems

Dear Sir/Madam,

Please accept this note as a recommendation of the Pellitteri Waste Systems and David Pellitteri. As a mid size hauler in a similar sized western US city, we look to the Pellitteri group as a leader in our industry and a leader in technology in the waste industry. Few people in our industry have the background and depth of knowledge regarding all the practical aspects of waste and recycling as David. Being involved in the waste industry for many years he will bring great knowledge and experience to processing your recyclables.

Without hesitation I would recommend that you continue to move forward with Pellitteri Waste Systems. I am sure you will be please with a local company that can quickly respond to your needs and requests. Every situation regarding recycle is a little different, there may be higher volumes of a particular material only in Wisconsin, Having a company that is experienced on the local level can make all the difference for a city the size of Madison.

Please feel free to contact me should you have any additional questions. I will be happy to help.

Sincerely,

Philip Kiemel President, Bestway Disposal Colorado Springs, CO

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