### PARKING UTILITY JUNE ACTIVITY REPORT & REVENUE/EXPENSE NARRATIVE

**Brayton Lot:** On June 1, 2011, the Parking Utility began operating the State's former portion of the Brayton Lot (Turner Lot). Twenty-five State share-ride vans have elected to stay at Brayton lot at the \$121/month resident/carpool rate. At this time we have rented out 24 additional spaces for a total of 49 rented spaces, out of 74 spaces Monday - Friday. We are working at making better use of this lot on the weekend and at night. We have started selling permits to participants in the Saturday Farmer's Market and have solicited near-by church parkers for Sunday parking.

**MMB/GE Parking Garage:** The RFP for the planning of Block 105 (Gov East parcel) was released in March 2011. A team of reviewers has selected Kimley-Horn as the master planner pending price negotiations. The Kimley-Horn agreement has been submitted to the Common Council for consideration and to the TPC at tonight's meeting. The 90-day planning process (ULI/Marcus/City) for Block 88 started in late May. The Block 88 team has retained Carl Walker as their parking consultant. Carl Walker, Kimley-Horn and the Utility have met to discuss parking issues.

Multi-space meters: The multi-space meters opened at Buckeye lot on September 15, 2010, and at other locations later. The machines have conducted over 180,000 successful transactions with over 50% charged to credit cards. The average recent cash transaction was \$1.15 and the average credit card transaction was \$2.07. Please note that the 2011 credit card revenues for multi-space machines have been understated due to a coding error at our shop. This has now been corrected for YTD figures through May. The impact can best be seen at Buckeye Lot where total revenues have increased 39% YTD. With the \$ .20 increase in rates, we would only expect a 16% increase in revenues given the same compliance/occupancies. The rest of the increase is likely due to better compliance, higher occupancy and/or less reluctance to put more time/money on a meter. The new MAX button encourages better compliance, less citations and higher revenues. We have begun installing 25 new meters, including an extra meter on the Gorham side of Buckeye Lot and two on the Square. The extra Buckeye Lot meter is in a temporary location due to future work on the concrete pad. We are working with MPD and Information Technology to improve our enforcement of the multi-space meters. This may delay the go-live date of the newly installed meters. We will continue to research additional improvements in our customer interface area. The Parking Utility is conducting a customer survey of users of the multi-space meter system. When completed we will share the results with the TPC, business groups and others. We have conducted 40 surveys to date, varying the day of the week and time of day.

**Video Cameras:** The video cameras at Overture, State St Cap and Buckeye Lot are functional and producing good results. We are now planning cameras for Brayton Lot and Lake Street. We hope these cameras will improve safety and security for our customers and employees while at the same time safeguarding our revenue stream. They will assist the Police Department and Parking Utility in investigating crimes and problems in our facilities. The new camera system has captured video images of a gate crasher at Overture Center garage and we are following up with MPD and the City Attorney's Office. During this process we recognized that the current citation amount for crashing through a gate to avoid paying the parking fee is extremely low and we are working with the TPC alders at tonight's meeting to re-write that ordinance. The problem is compounded since parkers following the gate crasher out of the broken gate are likely to receive free parking.

**Partnerships:** We are happy to report that the large event in June at a neighboring hotel allowed us to fully utilize the State Street Cap reserved section, along with meters inside and outside of the facility. This partnership generated over \$950 in additional revenue for the Utility and provided needed parking for participants. Both the hotel and the valet service reported a very well-run event, thanks in part to the parking operations.

We have pre-sold over 35 parking passes to artists for the permitted section of Brayton Lot for Art Fair weekend for \$40 each. These are being offered to artists to both Art Fair on the Square and Art Fair Off the Square participants. If they do not sell out, we will sell them to individuals starting Friday evening at the same price.

Parking staff believe that partnerships like this will represent an important part of the future of the Utility. Thanks to the Transit and Parking Commission for providing the authority/flexibility for allowing events like this to take place.

**Events:** While some events like Art Fair and Taste have large positive impacts on the Parking Utility's business, other events like Ride the Drive may have a negative impact. The attached analysis shows our occupancies/revenues decreasing 33% on a typical Ride the Drive day. Staff suggests the following reasons for this decrease:

- Bikers ride their bikes downtown and don't drive.
- Some bikers bring their bikes on their cars, but park on the periphery and ride in rather than parking at our facilities.
- Some non-bikers don't come downtown due to fear of congestion from the event.

Notice that the occupancies are down at Gov East and Cap Square North, while nearly normal at Campus Garage.

**Revenues (Comptroller's figures):** May's revenues were \$89K above the previous year's revenues. Revenues YTD through May were up about \$226K over 2010 levels. Some of this increase is due to the protests around the Square. Occupancies Improved at all structures in 2011 vs. 2010. Revenues were \$110,000 over budget through May. Our largest lease (60 spaces) at State St Cap garage will terminate on Aug 1, 2011. This will reduce our revenue by \$8,100/month or \$97K/year. We will immediately open up our monthly parking waiting list (11 parkers) at State St Cap to help offset this loss. Another company has advised us that they will need 45 spaces at the Overture garage starting in December. This will also help offset the loss at State St Cap garage.

**Expenses (Comptroller's figures):** Year-to-date expenses through May were \$16K (.5%) higher than YTD 2010.

**Bottom Line:** Increased revenues and stable expenses have led to an increase in the Utility's operating income (\$250K), or 16% compared to the first five months of 2010.

**State Budget impact on the Parking Utility:** The Mayor has requested a 20% cut in the planned 2012 capital budget amounts from every agency including the Parking Utility. Most of the planned 2012 Capital Budget funds were allocated toward the planning and building of the new MMB/GE parking garage and the parking garage concrete remediation efforts. The 20% savings were generated by moving the construction date of the public portion of the garage back one year.

**Garage Construction Remediation project:** As our parking garages age (average age over 41 years now), we can expect an increasing amount of construction maintenance work to keep the structures serviceable. The work involves removing/replacing concrete/steel as indicated by engineering studies and updating electrical, plumbing and HVAC system. In 2011 we have allocated \$709,000 for this work. We perform this work in the warm months of the year as we need access to flowing water and our occupancies are lower in the summer. This causes inconveniences to both customers and employees as the process is noisy and dusty. It is likely a cause for some of our customers to move to our competitors who have newer facilities and less noise/dust. All of our structures are impacted this year. The contract will be completed in the fall.

# CITY OF MADISON PARKING UTILITY COMPARISON OF ACTUAL TO BUDGET

For the Five Months Ending May 31, 2011

Percent of Fiscal Year Completed:

41.7%

	2011		ACTUAL	PERCENT
	 BUDGET		YTD	OF BUDGET
REVENUES:				
Parking & Other Revenue	\$ 11,301,343	\$ 5	4,855,915	43.0%
Interest on Investments	 200,000		50,394	25.2%
TOTAL REVENUES	\$ 11,501,343	\$ 5	4,906,309	42.7%
EXPENDITURES:				
Permanent Wages	\$ 3,269,992	\$ 5	1,102,916	33.7%
Hourly Wages	215,372		53,211	24.7%
Overtime Wages	30,052		10,434	34.7%
Benefits	 1,420,083		473,340	33.3%
Total Payroll	 4,935,499		1,639,901	33.2%
Purchased Services	1,599,500		442,041	27.6%
Supplies	306,800		85,655	27.9%
Payments to City Depts.	1,116,965		45,193	4.0%
Reimbursement from City Depts.	(101,100)		(486)	0.5%
Debt Service	0		0	0.0%
Payment in Lieu of Taxes	1,188,419		594,209	50.0%
Transfers Out	192,718		0	0.0%
Capital Assets	188,788		39,372	20.9%
State & County Sales Tax	 627,846		250,891	40.0%
TOTAL EXPENDITURES	\$ 10,055,435	\$ 5	3,096,776	30.8%
OPERATING INCOME (LOSS)	\$ 1,445,908	\$ 5	1,809,533	125.1%

# CITY OF MADISON PARKING UTILITY STATEMENT OF REVENUES AND EXPENDITURES

For the Five Months Ending May 31, 2011 and 2010

		Actual 2011		Actual 2010
REVENUES:		2011		2010
Attended Facilities	\$	3,341,604	\$	3,155,977
Metered Facilities	Ψ	273,122	Ŷ	240,976
Monthly Parking		314,558		319,709
Street Meters		719,606		713,506
Parking Revenue		4,648,890	-	4,430,168
Residential Permit Parking		17,170		19,157
Miscellaneous		189,855		126,445
Interest on Investments		50,394		64,451
TOTAL REVENUES	\$	4,906,309	\$	4,640,221
TOTAL REVENCES	Ψ	4,300,303	Ψ	4,040,221
EXPENDITURES:				
Permanent Wages	\$	1,102,916	\$	1,101,383
Hourly Wages		53,211		75,312
Overtime Wages		10,434		5,134
Benefits		473,340		452,625
Total Payroll		1,639,901		1,634,454
Durch agod Carryinga		442.044		272.220
Purchased Services Supplies		442,041 85,655		372,328 91,769
Payments to City Depts.		45,193		138,658
Reimbursement from City Depts.		(486)		(610)
Debt Service		(400)		(010)
Payment in Lieu of Taxes		594,209		572,400
Transfers Out		0		0
Capital Assets		39,372		36,087
State & County Sales Tax		250,891		235,766
TOTAL EXPENDITURES	\$	3,096,776	\$	3,080,852
OPERATING INCOME (LOSS)	\$	1,809,533	\$	1,559,369

# CITY OF MADISON PARKING UTILITY STATEMENT OF REVENUES AND EXPENDITURES

For the Month of May, 2011 and 2010

		Actual 2011		Actual 2010
REVENUES		2011		2010
Attended Facilities	\$	655,290	\$	671,471
Metered Facilities	Ψ	81,054	Ψ	51,315
Monthly Parking		68,795		60,608
Street Meters		237,149		152,897
Parking Revenue		1,042,288		936,291
Residential Permit Parking		5,457		5,948
Miscellaneous		31,944		42,759
Interest on Investments		13,559		19,125
		,		,
TOTAL REVENUES	\$	1,093,248	\$	1,004,123
EXPENDITURES:				
Permanent Wages	\$	232,447	\$	234,691
Hourly Wages	Ψ	12,923	Ψ	18,528
Overtime Wages		3,623		834
Benefits		101,162		99,321
Total Payroll		350,155		353,374
Purchased Services		63,451		60,789
Supplies		12,093		41,177
Payments to City Depts.		9,770		4,977
Reimbursement from City Depts.		0		(158)
Debt Service		0		0
Payment in Lieu of Taxes		594,209		572,400
Transfers Out		0		0
Capital Assets		14,968		36,087
State & County Sales Tax		52,285		50,184
TOTAL EXPENDITURES	\$	1,096,931	\$	1,118,830
OPERATING INCOME (LOSS)	\$	(3,683)	\$	(114,707)

2011 RE	VENUES BUDGET VS ACTUAL					
May						
and/or reve	from budget typically result from one or more of the following factors enue-generating days; changes in usage levels due to events, weath	er, price resistance, etc; ch	nanges in length of			
stay; and p	projection 'misses.' Such impacts are listed in the right-hand columns	s for variances of +/- \$1,000	) or greater.			
				Actual +/-	-	
D		Budget	Actual	Amount	%	
Permits	RP3 (Residential Parking Permits)	5,235.32	5,457.00	221.68	4.23	
	Motorcycle Permits	233.23	-	(233.23)	(100.00)	
	Residential Street Construction Permits		-	-	()	
Total-Pe	ermits and Damages	5,468.55	5,457.00 219.02	(11.55) 219.02	(0.21)	
	ed Revenue		219.02	219.02		All multi-space revenues for Ma
	ALL Cashiered Ramps					include a correction for credit c revenues, which were
	Cap Sq North	61,317.04	75,792.43	14,475.39	23.61	understated, from 12/2010 thru 05/18/2011. These additions to
	Gov East Overture Center	127,892.84	136,862.89	8,970.05	7.01 5.12	normal revenue are as follows:
	SS Campus-Frances	78,338.46 75,560.02	82,347.99 62,773.22	4,009.53 (12,786.80)	(16.92)	Buckeye Lot 23,666.45
	SS Campus-Lake	170,784.17	184,477.97	13,693.80	8.02	Campus Area 996.45 CCB Area 1,303.50
	SS Capitol	135,122.55	112,349.42	(22,773.13)	(16.85)	GEF Area 6,029.60
	ashiered Revenue	649,015.08	654,603.91	5,588.83	0.86	MATC Area 6,482.05 MMB Area 3,829.70
vieters-c	Off-Street (non-motorcycle) Atwood Lot				n/a	State St Area 136.70
	Blair Lot	625.91	543.66	(82.25)	(13.14)	Total 42,444.45
	Lot 88 (Munic Bldg)	995.16	1,061.02	65.86	6.62	The problem has been correcte
	Brayton Lot-Machine	31,233.20	33,828.38	2,595.18	8.31	
	Brayton Lot-Meters Buckeye/Lot 58	233.50	184.80	(48.70)	(20.86) (100.00)	
	Buckeye/Lot 58 Buckeye/Lot 58 Multi-Space	12,355.81	- 38,391.83	(12,355.81) 38,391.83	(100.00)	
	Evergreen Lot	2,605.48	2,665.46	59.98	2.30	
	Wingra Lot	489.41	495.34	5.93	1.21	
	SS Capitol	3,207.38	3,712.13	504.75	15.74	
	-Off-Street Meters (non cycle) Off-Street motorycles	51,745.85	80,882.62	29,136.77	56.31	
Wielei S-C	All Cycles	305.03	171.14	(133.89)	(43.89)	
Total-Of	f-Street Meters (All)	52,050.88	81,053.76	29,002.88	55.72	
Meters-C	On-Street	-		-		
	On Street Multi-Space		-	-	(1	
	Capitol Square Meters Campus Area	4,376.37 21,486.82	3,620.99 19,150.45	(755.38) (2,336.37)	(17.26) (10.87)	
	Campus Area Multi-Space	21,400.02	3,537.55	3,537.55	(10.07)	
	CCB Area	16,050.03	13,692.26	(2,357.77)	(14.69)	
	CCB Area Multi-Space		4,530.86	4,530.86		
	East Washington Area GEF Area	6,848.34 11,041.20	6,541.88 8,133.83	(306.46) (2,907.37)	(4.47) (26.33)	
	GEF Area Multi-Space	11,041.20	9,509.30	9,509.30	(20.33)	
	MATC Area	10,312.38	4,559.57	(5,752.81)	(55.79)	
	MATC Area Multi-Space		12,092.85	12,092.85		
	Meriter Area	13,224.52	13,751.87	527.35	3.99	
	MMB Area MMB Area Multi-Space	16,113.17	10,855.81 9,591.11	<u>(5,257.36)</u> 9,591.11	(32.63)	
	Monroe Area	7,876.48	9,235.65	1,359.17	17.26	-
	Schenks Area	2,652.09	2,090.65	(561.44)	(21.17)	
	State St Area	12,692.33	8,904.20	(3,788.13)	(29.85)	
	State St Area Multi-Space	25 501 44	136.70	136.70	(9.07)	
	University Area Wilson/Butler Area	25,501.44 8,373.52	23,444.52 7,498.19	(2,056.92) (875.33)	(8.07) (10.45)	
Subtotal-	-On-Street Meters	156,548.69	170,878.24	14,329.55	9.15	
	et Construction-Related Meter Revenue					
	Contractor Permits	5,492.25	4,067.00	(1,425.25)	(25.95)	
	Meter Hoods Construction Meter Removal	13,345.97 2,252.15	13,701.00	355.03 (2,252.15)	2.66 (100.00)	
Subtotal-	-On-Street Construction Related Revenue	2,252.15	- 17,768.00	(3,322.37)	(100.00)	
	n-Street Meters	177,639.06	188,646.24	11,007.18	6.20	
Monthly	Permit & Long-Term Parking Leases					
	Brayton Lot	E 444.00	4,452.00	4,452.00	n/a	-
	Blair Lot (#1) Wilson Lot	5,111.00 6,172.00	5,034.10 6,369.00	(76.90) 197.00	(1.50) 3.19	
	Cap Square No	18,479.00	17,810.52	(668.48)	(3.62)	-
	Gov East	15,720.00	17,279.06	1,559.06	9.92	
	Overture Center	4,378.60	4,969.24	590.64	13.49	
Subtatal	SS Capitol-Monthly (non-LT Lease) Monthly Permit	10,736.00 60,596.60	12,880.88 68,794.80	2,144.88 8,198.20	19.98	
อนมเปเสไ-	Overture Center (#9)	4866.75	4,866.75	8,198.20	13.53	
	SS Cap-Long Term Lease	8,100.00	8,100.00	-	-	
	Long Term Parking Leases	12,966.75	12,966.75	-	-	
	onthly Permit & Long-Term Parking Leases	73,563.35	81,761.55	8,198.20	11.14	
wiscella	neous Revenue	204.00	EAC 07	060 45	00.00	
	Operating Lease Payments Property Sales	284.22	546.37	262.15	92.23	
	Other	518.42	444.25	(74.17)	(14.31)	
	Miscellaneous Revenue	802.64	990.62	187.98	23.42	
Summon	y-RP3 & Miscellaneous Revenue	6,271.19	6,666.64	395.45	6.31	_
	TOTALS	958,539.56	1,012,732.10	54,192.54	5.65	

Year-to-Date Revenues >> 2010 vs 2011 Through MAY		PRE-CLOSING	2011 +/- 2010	
	2010 YTD	2011 YTD	Amount	%
Permits RP3 (Residential Parking Permits)	19,157.00	17,170.00	(1,987.00)	(10.37
Motorcycle Permits	1,418.67	1,401.00	(17.67)	(1.25
Residential Street Construction Permits	-	-	=	n/a
Total-Permits	20,575.67	18,571.00	(2,004.67)	(9.74
Awards and Damages Advertising Revenue	220.30	860.46	640.16	290.59 n/a
Cashiered Revenue			_	174
All Cashiered Ramps	-	-	-	n/a
#4 Cap Sq North	304,162.22	396,195.81	92,033.59	30.26
#6 Gov East	589,799.42	650,894.43	61,095.01	10.36
#9 Overture Center #11 SS Campus-Frances	349,714.88 312,202.94	371,181.77 311,440.78	21,466.88 (762.16)	6.14 (0.24
#11 SS Campus-Lake	923,389.15	946,267.81	22,878.66	2.48
#12 SS Capitol	674,740.47	664,950.86	(9,789.61)	(1.45
Total-Cashiered Revenue	3,154,009.08	3,340,931.46	186,922.38	5.93
Off-Street Meters (non-motorcycle) #1 Blair Lot	1,461.87	1,383.06	(78.81)	(5.39
#7 Lot 88 (Munic Bldg)	3,045.17	4,461.08	1,415.91	46.50
#2 Brayton Lot-Machine	149,410.08	162,768.36	13,358.28	8.94
#2 Brayton Lot-Meters	760.76	958.47	197.71	25.99
#3 Buckeye/Lot 58 #3 Buckeye/Lot 58 Multi-Space	53,962.63	- 75,356.24	(53,962.63) 75,356.24	(100.00 n/a
Evergreen Lot	- 15,113.66	14,850.47	(263.19)	(1.74
Wingra Lot	2,989.60	2,927.62	(61.98)	(2.07
#12 SS Capitol	13,790.24	13,432.50	(357.74)	(2.59
Subtotal-Off-Street Meters (non motorcycle) Off-Street Meters (motorcycles)	240,534.01	276,137.80	35,603.79	14.80
All Cycles	523.63	268.81	(254.82)	(48.66
Total-Off-Street Meters (All)	241,057.64	276,406.61	35,348.97	14.66
On-Street Meters				
On Street Multi-Space	-	293.25	293.25	n/a
Capitol Square Meters	23,151.60	19,057.13	(4,094.47)	(17.69
Campus Area Campus Area Multi-Space	103,184.01	85,530.59 13,385.82	(17,653.42) 13,385.82	(17.11) n/a
CCB Area	71,880.36	57,909.71	(13,970.65)	(19.44
CCB Area Multi-Space	-	15,577.74	15,577.74	n/a
East Washington Area	24,905.37	30,503.78	5,598.41	22.48
GEF Area GEF Area Multi-Space	50,241.58	34,573.64 18,928.40	(15,667.94) 18,928.40	(31.19 n/a
MATC Area	42,363.39	26,512.61	(15,850.78)	(37.42
MATC Area Multi-Space	-	28,298.56	28,298.56	n/a
Meriter Area	53,517.51	57,010.97	3,493.46	6.53
MMB Area MMB Area Multi-Space	73,782.29	46,431.13 26,320.75	(27,351.16) 26,320.75	<u>(37.07)</u> n/a
Monroe Area	44,262.46	43,594.45	(668.01)	(1.51
Schenks Area	11,293.14	10,120.69	(1,172.45)	(10.38
State St Area	59,414.65	52,380.77	(7,033.88)	(11.84
State St Area Multi-Space University Area	- 121,198.64	3,158.55 112,390.66	3,158.55 (8,807.98)	n/a (7.27
Wilson/Butler Area	34,154.24	34,342.21	187.97	0.55
Subtotal-On-Street Meters	713,349.24	716,321.41	2,972.17	0.42
On-Street Construction-Related Meter Revenue	00 740 00	00.070.00	4 500 00	40.00
Contractor Permits Meter Hoods	23,712.00 47,068.79	28,272.00 79,112.91	4,560.00 32,044.12	19.23 68.08
Construction Meter Removal	-	-	-	n/a
Subtotal-Construction Related Revenue	70,780.79	107,384.91	36,604.12	51.71
Totals-On-Street Meters	784,130.03	823,706.32	39,576.29	5.05
Monthly Permit & Long-Term Parking Leases		4 452 00	4 452 00	2/2
Brayton Lot #1 Blair Lot	23,526.60	4,452.00 24,174.76	4,452.00 648.16	n/a 2.76
Wilson Lot	28,003.63	26,999.29	(1,004.34)	(3.59
#13 Cap Square No	93,133.44	89,340.43	(3,793.01)	(4.07
#6 Gov East	76,529.53	88,539.60	12,010.07	15.69
#9 Overture Center #12 SS Capitol-Monthly (non-LT Lease)	<u>32,141.00</u> 66,374.77	22,629.10 58,422.41	(9,511.90) (7,952.36)	(29.59) (11.98
Subtotal-Monthly Permit Parking	319,708.97	314,557.59	(5,151.38)	(11.90
Overture Center (#9)	19,776.00	25,447.75	5,671.75	28.68
#12 SS Cap-Long Term Lease	32,400.00	45,366.75	12,966.75	40.02
Subtotal-Long Term Parking Leases Totals-Monthly Permit & Long-Term Leases	52,176.00 371,884.97	70,814.50 385,372.09	18,638.50 13,487.12	35.72
Miscellaneous Revenues	0.1,004.07	-		0.00
Operating Lease Payments	616.80	546.37	(70.43)	(11.42
Property Sales	81.00	-	(81.00)	(100.00
Other Subtotal Miscollanoous	1,151.02	8,848.68	7,697.66	668.77
Subtotal-Miscellaneous Summary - RP3 and Misc Revenue (incl's Cycle Perms)	1,848.82 22,644.79	9,395.05 28,826.51	7,546.23 6,181.72	408.16
TOTALS	4.573.726.51	4,855,242.99	281,516.48	6.16

2011 REV	ENUES BUDGET VS ACTUAL				
	ate 2011- Through MAY				
(## = TPC	Map Reference)	Budget	Actual	Amount	%
Permits					
	P3 (Residential Parking Permits)	18,853.51	17,170.00	(1,683.51)	(8.93)
	otorcycle Permits esidential Street Construction Permits	2,008.74	1,401.00	(607.74)	(30.25)
Total-Pern		20,862.25	- 18,571.00	- (2,291.25)	n/a (10.98)
	nd Damages	-	860.46	860.46	n/a
	ig Revenue	-	-	-	n/a
Cashiered					
#4	All Cashiered Ramps Cap Sg North	- 298,020.75	-	- 98,175.06	32.94
#4	Gov East	583,184.59	396,195.81 650,894.43	67,709.84	<u>32.94</u> 11.61
#9	Overture Center	341,090.86	371,181.77	30,090.91	8.82
#11	SS Campus-Frances	402,022.44	311,440.78	(90,581.66)	(22.53)
#11	SS Campus-Lake	853,341.98	946,267.81	92,925.83	10.89
#12 Total-Casl	SS Capitol hiered Revenue	669,315.40 3,146,976.02	664,950.86 3,340,931.46	(4,364.54) 193,955.44	(0.65) 6.16
	f-Street (non-motorcycle)	3,140,370.02	3,340,331.40	195,955.44	0.10
#1	Blair Lot	1,442.93	1,383.06	(59.87)	(4.15)
#7	Lot 88 (Munic Bldg)	3,587.92	4,461.08	873.16	24.34
#2	Brayton Lot-Machine	149,860.84	162,768.36	12,907.52	8.61
#2 #3	Brayton Lot-Meters Buckeye/Lot 58	959.72	958.47	(1.25) (56,045.16)	(0.13)
#3	Buckeye/Lot 58 Buckeye/Lot 58 Multi-Space	56,045.16	- 75,356.24	(56,045.16) 75,356.24	(100.00) n/a
	Evergreen Lot	13,632.85	14,850.47	1,217.62	8.93
	Wingra Lot	2,941.38	2,927.62	(13.76)	(0.47)
#12	SS Capitol	14,466.82	13,432.50	(1,034.32)	(7.15)
	ubtotal-Off-Street Meters (non-motorcycle)	242,937.62	276,137.80	33,200.18	13.67
UII-Street	Meters (motorcycles) ALL Cycles	521.84	268.81	(253.03)	(48.49)
Total-Off-	Street Meters (AII)	243,459.46	276,406.61	32,947.15	(40.49)
Meters-On		210,100110	2.0,100.01	02,01110	10100
	On Street Multi-Space	-	293.25	293.25	n/a
	Capitol Square Meters	22,439.16	19,057.13	(3,382.03)	(15.07)
	Campus Area	101,745.48	85,530.59	(16,214.89)	(15.94)
	Campus Area Multi-Space CCB Area	13,325.64 73,258.66	13,385.82 57,909.71	60.18 (15,348.95)	0.45 (20.95)
	CCB Area Multi-Space	-	15,577.74	15,577.74	(20.33) n/a
	East Washington Area	25,774.31	30,503.78	4,729.47	18.35
	GEF Area	50,233.37	34,573.64	(15,659.73)	(31.17)
	GEF Area Multi-Space	-	18,928.40	18,928.40	n/a
	MATC Area MATC Area Multi-Space	42,684.40	26,512.61 28,298.56	(16,171.79) 28,298.56	(37.89) n/a
	Meriter Area	53,209.97	57,010.97	3,801.00	7.14
	MMB Area	74,084.39	46,431.13	(27,653.26)	(37.33)
	MMB Area Multi-Space	-	26,320.75	26,320.75	n/a
	Monroe Area	43,700.73	43,594.45	(106.28)	(0.24)
	Schenks Area State St Area	10,514.47 60,143.84	10,120.69 52,380.77	(393.78) (7,763.07)	(3.75) (12.91)
	State St Area Multi-Space		3,158.55	3,158.55	(12.91) n/a
	University Area	118,132.56	112,390.66	(5,741.90)	(4.86)
	Wilson/Butler Area	34,698.12	34,342.21	(355.91)	(1.03)
	ubtotal-On-Street Meters	723,945.10	716,321.41	(7,916.94)	(1.09)
	Construction-Related Meter Revenue	26,740.57	28 272 00	1,531.43	5.73
	eter Hoods	47,676.56	28,272.00 79,112.91	31,436.35	65.94
	onstruction Meter Removal	11,052.19	-	(11,052.19)	(100.00)
Su	ubtotal-Construction Related Revenue	85,469.32	107,384.91	21,915.59	25.64
	-Street Meters	809,414.42	823,706.32	13,998.65	1.73
Monthly P	Permit & Long-Term Parking Leases		4 450 00	A 450.00	
#1	Brayton Lot Blair Lot	- 25,555.00	4,452.00 24,174.76	4,452.00 (1,380.24)	n/a (5.40)
<i>π</i> 1	Wilson Lot	30,860.00	26,999.29	(3,860.71)	(12.51)
#13	Cap Square North	92,395.00	89,340.43	(3,054.57)	(3.31)
#6	Gov East	78,600.00	88,539.60	9,939.60	12.65
#9	Overture Center	32,073.79	22,629.10	(9,444.69)	(29.45)
#12	SS Capitol-Monthly (non-LT Lease)	53,680.00	58,422.41	4,742.41	8.83
SI	Ubtotal-Monthly Permit Overture Center (#9)	313,163.79 24,333.75	314,557.59 25,447.75	1,393.80 1,114.00	0.45
	SS Cap-Long Term Lease	40,500.00	45,366.75	4,866.75	12.02
Si	ubtotal-Long-Term Parking Leases	64,833.75	70,814.50	5,980.75	9.22
Total-Mon	thly Permit & Long-Term Parking Leases	377,997.54	385,372.09	7,374.55	1.95
	eous Revenue				
	perating Lease Payments	284.22	546.37	262.15	92.23
	roperty Sales ther (Includes 79475 txfer in from Internal Svc)	- 944.92	- 8,848.68	- 7 003 76	n/a 836.45
	ubtotal-Miscellaneous	944.92 1,229.14	9,395.05	7,903.76 8,165.91	836.45 664.36
	- RP3 and Misc Revenue (incl's Cycle Perms)	22,091.39	28,826.51	6,735.12	30.49
Summary -	The said mise revenue (incre over i critis)				

# **Department of Transportation -- Parking Division**

## YTD Revenue/Statistics (Averages) -- THRU MAY 2010 vs 2011

	Facility	Smaa	es (c)	Davi	s (c)	A via Wileda	y Occy (c)		Reven		(a)	р	ev/Spac	ma/Da	(2)		
	Facility	YTD-10		YTD-10	YTD-11	YTD-10	YTD-11		YTD-10	ues (	YTD-11		TD-10				
	Blair Lot (eff Aug 2002)	11D-10	13	11D-10 126	128			\$	1,461.87	\$	1,383.06	\$	0.89	\$	0.83		
	Lot 88 (Munic Building)	13	13	126	128	 79%	65%	ծ Տ	3,045.17	ծ Տ	4,461.08	\$ \$	1.42	\$ \$	1.91		
S	Brayton Lot Paystations	154	154	120	128	93%	79%	چ \$	149,410.08	چ \$	162,768.36	۹ ۶	7.70	\$	8.26		
<b>LOTS</b>	Brayton Lot Meters	134	134	120	128	33%	33%	\$	760.76	\$	958.47	\$	0.50	\$	0.62		
12	Buckeye Lot	53	0	120	0	47%	0%	\$	53,962.63	\$	958.47	\$	8.08	\$	0.02		
RE	Buckeye Lot Multi-Sp	55	55	0	128	4770	35%	\$	55,902.05	\$	75,356.24	φ	-	\$	10.70		
METERED	Evergreen Lot	23	23	126	128		23%	\$	15,113.66	\$	14,850.47	\$	5.22	\$	5.04		
ИE	Wingra Lot	19	19	120	128		23%	\$	2,989.60	\$	2,927.62	\$	1.25	\$	1.20		
	SS Capitol	19	19	120	128	43%	44%	\$	13,790.24	\$	13,432.50	\$	5.76	\$	5.52		
	Cycles	37	46	101	103		-1170	\$	523.63	\$	268.81	\$	0.14	\$	0.06		
	Cap Square North	488	486	149	148	73%	87%	\$	304,162.22	\$	396,195.81	\$	4.18	\$	5.51		
B	Gov East	430	430	149	118	75%	81%	\$	589,799.42	\$	650,894.43	\$	9.20	\$	12.83		
CASHIERED	Overture Center	553	545	149	118	49%	56%	\$	349,714.88	\$	371,181.77	\$	4.24	\$	5.78		
H	SS Campus (Frances)					.,,,,		\$	312,202.94	\$	311,440.78	-		+			
AS	(combined totals)	1065	1063	149	118	58%	58%	\$	1,235,592.09	\$	1,013,178.28	\$	7.78	\$	10.03		
S	SS Campus (Lake)							\$	923,389.15	\$	946,267.81					# of Re	nters
	State St Capitol	699	697	149	118	52%	54%	\$	674,740.47	\$	664,950.86	\$	6.48	\$	8.09	YTD-10	YTD-11
	Blair Lot Mo'y (eff 8/2002)	44	44	104	105	100%	98%	\$	23,526.60	\$	24,174.76	\$	5.14	\$	5.23	48	49
	Brayton Lot	0	0	0	0	0%	0%	\$	-	\$	4,452.00		n/a	\$	-	0	0
Ι.	Wilson Lot Mo'y	50	50	104	105	100%	96%	\$	28,003.63	\$	26,999.29	\$	5.39	\$	5.14	51	53
Ľ	Cap.Sq. N Mo'y	125	125	104	105	100%	99%	\$	93,133.44	\$	89,340.43	\$	7.16	\$	6.81	146	148
H	Gov East Mo'y	85	85	104	105	94%	95%	\$	76,529.53	\$	88,539.60	\$	8.66	\$	9.92	81	95
MONTHLY	Overture Ctr Mo'y (b) (e)	79	77	104	105	100%	99%	\$	51,917.00	\$	48,076.85	\$	6.32	\$	5.95	93	94
Ν.	SS Cap. Mo'y (b) (d)	122	119	104	105	100%	100%	\$	98,774.77	\$	103,789.16	\$	7.77	\$	8.31	133	134
	Campus Area Route	180	158	126	128	53%	68%	\$	103,184.01	\$	85,530.59	\$	4.56	\$	4.22	552	574
	Capitol Square (f)	23	25	126	128	51%	42%	\$	23,151.60	\$	19,057.13	\$	7.85	\$	5.96		22
	CCB Area Route	92	80	126	128	75%	74%	\$	71,880.36	\$	57,909.71	\$	6.21	\$	5.66		
	East Washington Area Route	96	90	126	128	43%	50%	\$	24,905.37	\$	30,503.78	\$	2.06	\$	2.64		
RS	GEF Area Route	80	66	126	128	72%	69%	\$	50,241.58	\$	34,573.64	\$	4.98	\$	4.09		
METERS	MATC Area Route	102	52	126	128	43%	57%	\$	42,363.39	\$	26,512.61	\$	3.29	\$	3.97		
ME	Meriter Area Route	129	131	126	128	49%	57%	\$	53,517.51	\$	57,010.97	\$	3.28	\$	3.39		
-	MMB Area Route	106	71	126	128	78%	83%	\$	73,782.29	\$	46,431.13	\$	5.52	\$	5.11		
STREET	Monroe Area Route	125	125	126	128	0%		\$	44,262.46	\$	43,594.45	\$	2.81	\$	2.72		
I.S.	Schenks Area Route	79	79	126	128	0%		\$	11,293.14	\$	10,120.69	\$	1.13	\$	1.00		
	State Street Area Route	101	98	126	128	54%	56%	\$	59,414.65	\$	52,380.77	\$	4.68	\$	4.18		
:	University Area Route	195	190	126	128	60%	69%	\$	121,198.64	\$	112,390.66	\$	4.94	\$	4.62		
No	Wilson/Butler Area Route	110	110	126	128	62%	64%	\$	34,154.24	\$	34,342.21	\$	2.47	\$	2.44		
	On Street Multi-Sp	1.410	126	25	128	0%	48%	\$	-	\$	105,963.07	\$	-	\$	6.56		
1	Subtotal - Route Revenue	1,418	1,402	75	104			\$	713,349.24	\$	716,321.41	\$	6.71	\$	4.91	I	
1	Meter-Related Constrn Rev							\$	70,780.79	\$	107,384.91						
L	Total On-St Meter Revenue	0	0					\$ ¢	784,130.03	\$ \$	823,706.32						
	Miscellaneous	5,505	0 5,481					\$ \$	22,644.79 4,573,726.51	· ·	28,826.51 4,855,242.99						
	Total (a)	3,303	-24	1				\$	4,3/3,/20.31	\$ \$	4,855,242.99 281,516.48	I					
			-24							φ	201,510.40						

Footnotes:

(a) Excludes interest on investments

(b) Available to public on nights and weekends.

(c) All revenue except Cashiered Ramps and Miscellaneous is reported on an accrual basis.

 $Occupancy \ information \ provided \ effective \ March \ 2004; \ source = monthly \ occupancy$ 

surveys, except for Cashiered facilities and Brayton Lot >> source = Parcs system. Weekday timeframe = 10 a.m. thru 2 p.m.

NOTE: All Occupancy information reflects the report month, not YTD average occupancy, to better present 'before-and-after rate increases' data.

(d) Monthly information for the State Street Capitol Ramp *includes* the 60 long-term lease parkers (Physicians Plus/North Square Associates).

(e) Monthly information for the Overture Center ramp includes the 45 long-term lease parkers (West Washington Associates -- able to lease up to 60 spaces).

(f) Due to the small number of meters around the Capitol Square, monthly surveys are not done. However, we compute estimated occupancy via the

following equation: YTD Revenue / # of Mtrs in Service / # of Rev-Generating Days / 9 hrs/day / \$1.25/hour (or \$1.50/hr after July 15)

n/a Not computed -- collection schedules are too varied to yield reliable information.

## Department of Transportation -- Parking Division Revenue(a) for the Months of May, 2010 and 2011(c)

	Facility	Spac	es (c)	Day	s (c)	Avg Wkda	y Occy (c)		Reven	ues	(c)	R	ev/Spac	e/Da	ıy (c)		
	-	May-10	May-11	May-10	May-11	May-10	May-11		May-10		May-11		May-10		ay-11		
	Blair Lot (eff Aug 2002)	13	13	25	25	0	-	\$	658.48	\$	543.66	\$	2.03	\$	1.67		
	Lot 88 (Munic Building)	17	17	25	25	71%	35%	\$	839.71	\$	1,061.02	\$	1.98	\$	2.50		
	Brayton Lot Paystations	154	154	25	25	98%	75%	\$	31,577.95	\$	33,828.38	\$	8.20	\$	8.79	State St	Multi-
ð	Brayton Lot Meters	12	12	25	25	33%	17%	\$	117.64	\$	184.80	\$	0.39	\$	0.62	Space is	out of
tere	Buckeye Lot	53		25		62%	0%	\$	11,604.16	\$	-	\$	8.76	\$	-	service f	
Metered	Buckeye Lot Multi-Sp	-	55	-	25	-	38%	\$	-	\$	38,391.83	\$	-	\$	27.92	04/18/2	
-	Evergreen Lot	23	23	25	25	-	4%	\$	2,809.18	\$	2,665.46	\$	4.89	\$	4.64	06/30/2	011
	Wingra Lot	19	19	25	25	-	5%	\$	460.29	\$	495.34	\$	0.97	\$	1.04		
	SS Capitol (d)	19	19	25	25	37%	21%	\$	2,927.24	\$	3,712.13	\$	6.16	\$	7.82		
	Cycles	34	46	n/c	n/c	-		\$	320.36	\$	171.14		n/c		n/c		
	Cap Square North	488	480	30	30	70%	78%	\$	63,399.12	\$	75,792.43	\$	4.33	\$	5.26		
	Gov East	431	429	30		77%	77%	\$	131,586.20	\$	136,862.89	\$	10.18	\$	-		
	Overture Center	545	545	30		47%	51%	\$	84,827.74	\$	82,347.99	\$	5.19	\$	-		
ere	SS Campus (Frances)							\$	57,329.95	\$	62,773.22						
hie	(combined totals)	1,066	1,065	30		53%	48%		244,830		247,251	\$	7.66	\$	-		
Cashiere	SS Campus (Lake)							\$	187,500.18	\$	184,477.97						1
0	State St Capitol	700	683	30		40%	36%	\$	146,780.90	\$	112,349.42	\$	6.99	\$	-	May-10	May-11
	Blair Lot Mo'y (eff 8/2002)	44	44	20	21	100%	97%	\$	4,220.75	\$	5,034.10	\$	4.80	\$	5.45	47	49
	Brayton Lot	0	0	0	0	0%	0%	\$	-	\$	4,452.00		n/a	\$	-	0	0
	Wilson Lot Mo'y	50	50	20	21	100%	95%	\$	4,645.00	\$	6,369.00	\$	4.65	\$	6.07	49	52
Ч	Cap.Sq. N Mo'y	125	125	20	21	100%	97%	\$	19,387.18	\$	17,810.52	\$	7.75	\$	6.78	148	146
Monthl	Gov East Mo'y	85	85	20	21	96%	94%	\$	15,939.23	\$	17,279.06	\$	9.38	\$	9.68	82	94
ž	Overture Ctr Mo'y (b) (e)	80	77	20	21	100%	98%	\$	9,220.35	\$	9,835.99	\$	5.76	\$	6.08	90	94
	SS Cap. Mo'y (b) (d)	123	119	20	21	100%	100%	\$	20,265.00	\$	20,980.88	\$	8.24	\$	8.40	134	134
	Campus Area Route	176	152	25	25	55%	87%	\$	21,704.87	\$	19,150.45	\$	4.93	\$	5.04	550	569
	Capitol Square (f)	22	25	25	25	44%	40%	\$ \$	4,086.81	\$	3,620.99	\$	7.43	\$	5.79		19
	CCB Area Route	91	80	25	25	85%	72%	\$ \$	15,248.05	\$	13,692.26	\$ \$	6.70	\$	6.85	Note: 4	
_	East Washington Area Route	96	83	25	25	38%	46%		6,541.91 10,580.45	\$	6,541.88	\$ \$	2.73 6.13	\$	3.15 4.93	Brayton	
rec	GEF Area Route	69 96	66 37	25 25	25 25	69% 33%	83% 36%	\$ \$	/	\$ \$	8,133.83 4,559.57	\$ \$	4.06	\$ \$	4.93	Monthly	,
ete	MATC Area Route Meriter Area Route	130	131	25	25	57%	77%	\$ \$	9,748.77 13,164.90	\$ \$	4,339.37	ֆ Տ	4.06	\$ \$	4.95	parkers' revenue	
Š	MMB Area Route	104	71	25	25	37% 87%	90%	چ \$	15,809.24	\$ \$	10,855.81	۵ ۶	6.08	ۍ \$	6.12		in May.
eet Metered	Monroe Area Route	104	125	25	25			چ \$	8,519.62	\$ \$	9,235.65	۹ ۶	2.73	ۍ \$	2.96	Actual	
On-Stre	Schenks Area Route	79	79	25	25			\$	2.233.94	\$	2,090.65	\$	1.13	\$	1.06	occupar	ncies
Ļ	State Street Area Route	89	82	25	25	54%	87%	\$	11,941.76	\$	8,904.20	\$	5.37	\$	4.34	won't o	
0	University Area Route	195	187	25	25	67%	80%	\$	24,875.32	\$	23,444.52	\$	5.10	\$	5.01	until Jur	'
	Wilson/Butler Area Route	110	110	25	25	56%	73%	\$	8,285.13	\$	7,498.19	\$	3.01	\$	2.73	althoug	n
	On Street Multi-Sp	-	130	25	25	0%	50%	\$		\$	39,398.37	\$	-	\$	12.12	appears	in
	Subtotal - Route Revenue	1,382	1,358	25	25			\$	152,740.77	\$	170,878.24	\$	4.42	\$	5.03	May.	
	Meter-Related Constrn Rev	-,	-,					\$	28,852.23	\$	17,768.00	-		Ŧ			
	Total On-St Meter Revenue							\$	181,593.00	\$	188,646.24						
	Miscellaneous							\$	6,784.74	\$	6,666.64						
	Total (a)	5,463	5,418					\$	984,794.35	· ·	1,012,732.10						
			-45				I	-		\$	27,937.75	•					

#### Footnotes:

(a) Excludes interest on investments

(b) Available to public on nights and weekends.

(c) All revenue except Cashiered Ramps and Miscellaneous is reported on an accrual basis. (Information for 2007 may have been restated to

reflect corrections and/or changes in accounting treatment.) Occupancy information provided effective March 2004; source = monthly occupancy surveys, *except for Cashiered facilities and Brayton Lot* >> *source* = *Parcs system*. Weekday timeframe = 10 a.m. thru 2 p.m.

(d) Monthly information for the State Street Capitol Ramp includes the 60 long-term lease parkers (Physicians Plus/North Square Associates).

(e) Monthly information for the Overture Center ramp includes the 45 long-term lease parkers (West Washington Associates -- able to lease up to 60 spaces).

(f) Due to the small number of meters around the Capitol Square, monthly surveys are not done. However, \$3,700 of revenue would support any occupancy

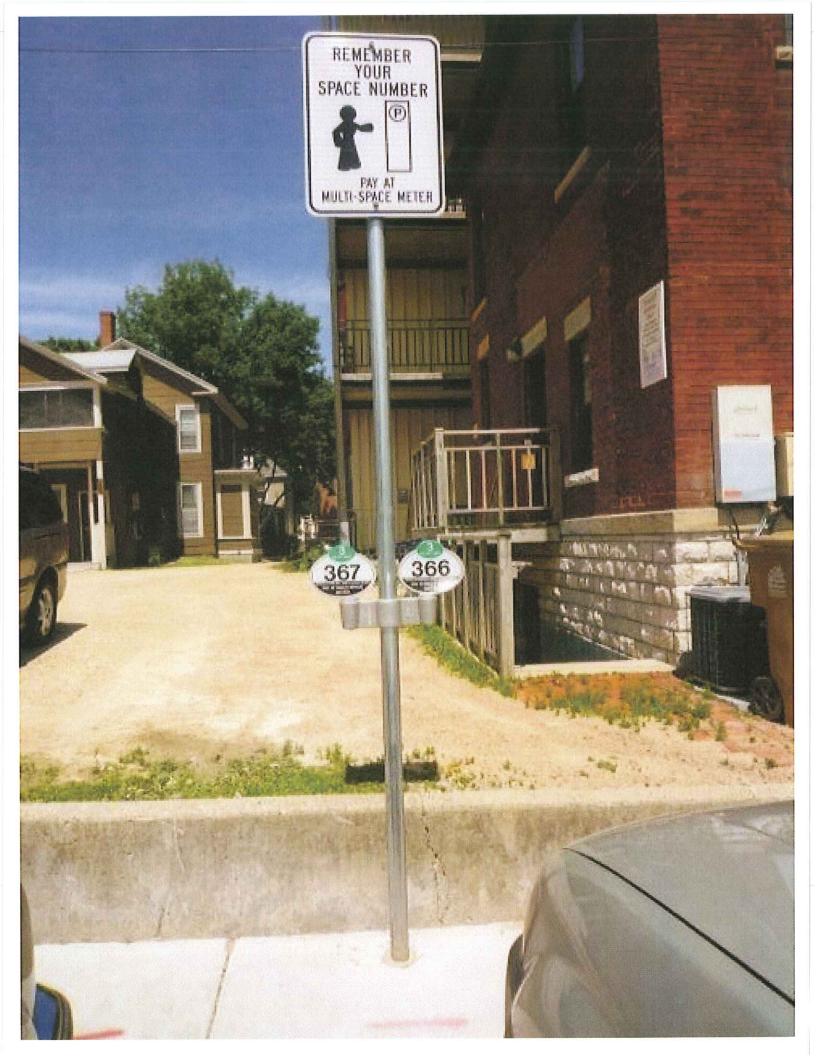
rate of about 50% (24 meters x 25 days x 9 hrs/day x 1.25/hour x 50% rate = 3,700).

fate of about 50% (21 mete	10 A 20 dayo A > 110, day A \$1.2.	5/11041 / <b>C</b> 0 / <b>V</b> 144C (\$5,700).	
Spaces out of service:	0 Cashiered <u>7</u> On-Street Meters 7	All multi-space revenues for May inc which were understated, from 12/2 normal revenue are: The problem has been corrected.	,

F:\TNCOMMON\PARKING\MO-REPRT\SCHEDS\Parking Koloen July TPC.xls..May11-10Sch..7/5/2011

6,482.05

MATC Area



## Ride The Drive effect on parking garage revenue

In comparing the prior Sunday's occupancies in the five ramps with the occupancies in these facilities during the Ride The Drive event, our facilities, overall, experienced reductions in their expected occupancy rates. This effect is not uniform across all garages. For example, Government East collected only 33% of the expected revenue over the three separate Ride The Drive events while State St Capitol was virtually unaffected.

In terms of financial loss, comparing the 24 hour totals for each facility, the Parking Utility earned 25% less than during two "typical" Sunday's prior to the Ride the Drive event or the Sunday after the event.

Nonetheless, it would be inaccurate to over-simplify these results. Weekend events can have a profound effect on occupancies and revenues and thus mitigate the relative effects of the Ride The Drive event. For example, the loss in revenue during the August 2010 event was minimal as a result of two other major events occurring that day. Similarly, the apparent reduction in revenues during the June 2010 event may be partially ascribed to the fact that the Madison Marathon was held during the prior Sunday and may have boosted revenues and occupancies.

Still, it is reasonable to conclude that when comparing a more typical Sunday to the Ride The Drive occupancies and revenues, the Ride the Drive has, overall, a reductive effect on the Parking Utility's facility usage.

			Ride The Drive			Ride The Drive			Ride The Drive		
		2 Drive			2 Deiter			Prior &			Pct of expected
Facility	Avg Daily Revenue 2010	2 Prior Sunday Avg	6/5/2011		2 Prior Sunday Avg	8/29/2010	Diff +/-	Following Sunday Avg	6/6/2010	Diff +/-	revenue collected
Cap Sq N	+	, 0	\$564	,						-\$834	55%
Gov East	\$4,221		\$592	-\$1,785	\$1,245	\$676	-\$569			-\$1,633	33%
Overture	\$2,285	\$906	\$520	-\$386	\$657	\$636	-\$21	\$1,103	\$514	-\$589	63%
State St Capitol	\$8,867	\$961	\$893	-\$69	\$1,174	\$1,158	-\$16	\$1,104	\$1,087	-\$17	97%
State St Campus	\$4,466	\$4,242	\$4,155	-\$87	\$6,823	\$6,418	-\$406	\$5,019	\$4,084	-\$934	91%
Total	\$22,184	\$9,539	\$6,723	-\$2,817	\$10,558	\$9 <i>,</i> 564	-\$994	\$10,726	\$6,718	-\$4,008	75%

Avg of 2 other Sundays	\$30,823	\$9,539	\$10,558	\$10,726
Ride The Drive Sunday	\$23,005	\$6,72		<sup>64</sup> \$6,718
Difference	-\$7,818			

Difference per Ride -\$2,606

Special Events 06/05/2011 (10AM-3PM) Ride the Drive 06/05/2011 7PM - Overture Ctr Tommy Awards Ceremony

05/29/2011 -7:30AM-10:30AM Madison Marathon

06/06/2010 (10AM-3:15PM) Ride the Drive

08/29/2010 (9AM-4PM) Ride the Drive; featured Lance Armstrong appearance 08/29/2010 No other special event activities were scheduled.

08/22/2010 - (11AM) WI Capitol Pride Parade 08/22/2010 - (2:30PM) Overture Ctr Yo-Yo Ma