Application for Neighborhood and Community Development Funds

Submit original and 15 complete copies of this application to the CDBG Office by 4:30 p.m. on the 15th of the month, to be reviewed by the CDBG Committee on the first Thursday of the following month. When possible, please duplex your original and copies and send an electronic version to the assigned project manager (if known).

	Madison Apprenticeship Program (MAP) &		
Program Title:	Taylor's One Price Cleaners (TOP)	Amount Requested: \$	\$105,200
Agency: TJ	s Independent Support Brokerage Firm, Inc.	(TJ's) Tax ID/EIN/FEIN	39-2016458
Address:	1329 Glacier Hill Dr., #3, Madison, WI 5370	04 DUNS # :	198090164
	Contact Person: Diana Shinall	Telephone:	608-241-0915
Email:	DianaTJInc@charter.net	Fax: 608-2	274-9419 (Call first)

1) <u>Program Abstract:</u> Provide an overview of the project. Identify the community need to be addressed. Summarize the program's major purpose in terms of need to be addressed, the <u>goals</u>, procedures to be utilized, and the expected <u>outcomes</u>. Limit response to 150 words.

TJ's "MAP" Program has successfully provided life skills training to motivated low-income individuals to help eradicate the cycle of poverty within the community since 2005. We are now expanding the program, adding a dry cleaning business (TOP) which will enhance our students' employability through twelve weeks of hands-on training. Experience gained will include Customer Service, Cash Handling, Dry Cleaning, Maintenance, and Janitorial. In addition to providing training and advancement opportunities, TJ's and TOP create six new full-time positions. At least 51% of these jobs will employ low or moderate-income individuals.

TJ's (a non-profit) has leased and is renovating a facility to house the dry cleaners and new classroom. The facility will provide a safe, well-maintained, accessible location to serve the community. Beyond the training program, TOP Cleaners will provide low-cost, high-quality, elite dry cleaning services to Madison residents. The classroom may also be rented for a low fee for community events.

<u>2) Target Population:</u> Identify the projected target population for this program in terms of age, residency, race, income eligibility criteria, and other unique characteristics or sub-groups.

The MAP program serves any populace in need, and has trained more than 100 graduates since the program's inception in 2005. We currently conduct three training classes each year, with 20 students each class. To date, 88% of applicants have been of African American/Black origin. Ages have ranged from 16 to 70, with more than 50% between the ages of 16 and 31. Most of our students have been residents of the City of Madison.

unduplicated individuals estimated to be served by this project

Life skills, job training, and work experience for 60 students each year.

Low-cost, high-quality, elite dry cleaning for up to 186,590 Madison residents living nearby.

unduplicated households estimated to be served by this project.

Life skills, job training, and work experience for 50-60 households each year.

Low-cost, high-quality, elite dry cleaning for up to 187,812 Dane County households each year.

- 3. <u>Program Objectives:</u> The 5-Year Plan lists 9 project objectives (A through N). Circle the one most applicable to your proposal and describe how this project addresses that objective.
 - A. Housing Existing Owner-Occupied

 B. Housing For Buyers
 Housing Rental Housing
 E. Economic Dev. Business Creating Jobs
 F. Economic Dev. Micro-enterprise

Neighborhood Civic Places

K1 Community-based Facilities

L. Neighborhood Revitalization

N. Access to Housing Resources

- D. Economic Development Business Growth for Job Creation
 - 1) Foremost, TJ's will create new employment opportunities for lower income persons.
 - ◆ TJ's will create the following jobs:

Job Created	Full Time or Part Time (FT/PT)	Wage Paid	Targeted Worker	% of City's Living Wage of \$11.66	Training Advancement
TJ's Instructor I	FT	\$11.66	Low-Income	100%	Yes
TJ's Instructor II	FΓ	\$13.00	Low-Income	111%	Yes
TJ's Program Asst.	FΓ	\$11.66	Low-Income	100%	Yes
TJ's Program Asst.	FΓ	\$11.66	Low-Income	100%	Yes
TJ's Asst. Director	FT	\$19.23	ModIncome	164%	Yes
TJ's Office Manager	FΓ	\$20.67	ModIncome	177%	Yes

- ♦ TOP Cleaners will operate a business, charging its customers for low-cost, high-quality dry cleaning services. TOP will sublease space from TJ's (a non-profit).
- 2) Additionally, TJ's will create a new neighborhood facility operating as a training center as well as a business for area residents. The facility will be safe, accessible, and well maintained. The training facility will deliver job skills classes and on-the-job training targeted toward Madison's low-income, Allied Drive Community and other city residents. TOP Cleaners will provide dry cleaning services for Madison area residents.
 - ♦ \$55,200 will be used to fill the gap on financing of equipment for the facility
 - ♦ \$50,000 will be used to fill the gap for operating costs for this project.
 - ♦ TOP Beneficiaries, including MAP students and local customers are projected as follows:

Primary Beneficiaries		Secon	dary Beneficiaries			
Students Trained		Dry C	leaning Customers	Total Population Served		
100%	Low Income	30%	Low Income	30%	Low Income	
0%	Moderate Income	30%	Moderate Income	30%	Moderate Income	
0%	High Income	40%	High Income	40%	High Income	

	Acquisition/ Rehab Equipment Check the fund program object funding.) New Construction, Acquisi Expansion of Existing Buil Accessibility Maintenance/Rehab Other Rental Housing Housing For Buyers	ition,	oroject meets. (C Futures	Check all for which you seek Prototype Feasibility Study Revitalization Opportunity New Method or Approach Housing		
	Housing	Homeles		Services		
				_		
	EXPENDITURES	TOTAL PROJECT COSTS	AMOUNT OF CD REVENUES	AMOUNT OF NON-CD REVENUES	SOURCE OF NON-CD FUNDED PORTION	
A.	Personnel Costs	205 200	F0 000	005 000	\/a=:\-a	
	Salaries/Wages (attach detail)	385,322	50,000	335,322	Various ^a	
	2. Fringe Benefits	8,304				
	3. Payroll Taxes	19,286				
	TOTAL PERSONNEL COSTS	412,912	50,000	362,912	Various	
B.	Non-Personnel Costs	0.400			Γ	
	Office Supplies/Postage	3,420				
	2. Telephone	5,280				
	3. Rent/Utilities (including Building Lease)	115,866				
	4. Professional Fees & Contract Services	21,795				
	5. Work Supplies and Tools (inc. \$205,572 Equip.)	254,568	55,200	199,368	FCI	
	6. Other.	9,040				
	TOTAL NON-PERSONNEL COSTS	409,969	55,200	354,769	Various	
C.	Capital Budget Expenditures (Detail in attachment				Γ	
	Capital Cost of Assistance to Individuals (Loans)	0				
	Other Capital Costs: Property Improvements	125,000				
D.	TOTAL (A+B+C)	947,881	105,200	842,681	See Budget	

^a See detail provided in attached Summary Budget

Salary Detail	TOTAL PROJECT COSTS	AMOUNT OF CD REVENUES	AMOUNT OF NON-CD REVENUES	SOURCE OF NON-CD FUNDED PORTION
A. Personnel Costs				
TJ's Instructor I	24,253			
2. TJ's Instructor II	27,040			
3. TJ's Program Asst.	24,253			
4. TJ's Program Asst.	24,253			
5. TJ's Assistant Director	40,000			
6. TJ's Office Manager	43,000			
	182,789	50,000	132,789	See Budget

5. <u>Budget:</u> Summarize your project budget by estimated costs, revenue, and fund source.

See attached budget.

6. Action Plan/Timetable

Describe the <u>major actors and activities</u>, sequence, and service location, days and hours which will be used to achieve the outcomes listed in #1.

Estimated Month of Completion (<u>lf applicable</u>)

Use the following format:

(Who) will do (what) to (whom and how many) (when) (where) (how often). A flowchart may be helpful

#	Major Actors	Activities	Major Recipients (Whom / #)	Days and Hours	Duration	Projected Start & Projected Completion	Service Location	How Often
1	D. Shinall V. Taylor Board of Directors Attorney CPA	Determine building & lot size requirements	The TOP Project	N/A	Complete	Complete	1329 Glacier Hill, Madison	One- Time
2	D. Shinall V. Taylor	Revise MAP coursework	All future MAP students (unlimited #)	N/A	Complete	Complete	1329 Glacier Hill, Madison	One- Time
	D. Shinall V. Taylor Accountant Attorney Contractors Haiges Machinery	 ◆ Obtain budgetary pricing (one time and any recurring costs) ◆ Facility site ◆ Construction/ Improvements ◆ Permits ◆ Signage ◆ Equipment ◆ Chemicals/ Supplies ◆ Utilities ◆ Salaries/ Benefits ◆ Advertising ◆ Insurance 	The TOP Project	N/A	Complete	Complete	1329 Glacier Hill, Madison	One- Time
4	D. Shinall V. Taylor	 ◆ Identify initial site ◆ Research site alternatives 	The TOP Project	N/A	Complete	Complete	1329 Glacier Hill, Madison	One- Time
5	D. Shinall V. Taylor FCI WWBIC MDC Bank	Secure funding in order to launch the business	The TOP Project & MAP Students (unlimited #) & Madison Residents	N/A	8 months	Jan. 1, 2010 Jul. 31, 2010	1329 Glacier Hill, Madison	One- Time
6	D. Shinall V. Taylor	Hire initial contractors	The TOP Project & The Contractor	N/A	Complete	Complete	1329 Glacier Hill, Madison	One- Time

7	D. Shinall V. Taylor Contractor	Build out / retrofit	The TOP Project	M-F 8:00 am -5:00 pm	30 days	Jul. 1, 2010 Jul. 30, 2010	4522 Verona Rd.	One- Time
8	D. Shinall V. Taylor Instructors	Train first 20 Students	20 MAP Students	M T Th 10:00 am -2:00 pm Or 5:00 pm -9:00pm	6 months	Sep. 1, 2010 Mar. 1, 2011	4522 Verona Rd.	Annually Every Fall
9	D. Shinall V. Taylor	Hire Staff: ◆ TOP OPS Mgr ◆ TJ's Ofc. Mgr. ◆ TOP Asst. Mgr. ◆ TJ's Asst. Dir. ◆ TOP Presser 1 ◆ TOP Presser 2 ◆ TJ's Instructor II ◆ TJ's Prog. Asst. ◆ TJ's Prog. Asst.	Appropriate Applicants	N/A	Approx. 120 days	Apr. 21, 2010 May 1, 2010 Jul. 1, 2010 Jul. 15, 2010 Jul. 15, 2010 Jul. 15, 2010 Aug. 1, 2010	1329 Glacier Hill, Madison & 4522 Verona Rd.	One- Time
10	D. Shinall V. Taylor Haiges Machinery	Equipment Purchased/Ordered	The TOP Project	N/A	1 day	Jul. 1, 2010	4522 Verona Rd.	One- Time
11	D. Shinall V. Taylor Haiges Machinery	Equipment delivery/testing	The TOP Project	M-F 8:00 am -5:00 pm	10 days	Jul. 14, 2010 Jul. 24, 2010	4522 Verona Rd.	One- Time
12	D. Shinall V. Taylor Staff	Initial training	TOP Staff & MAP Students	M-F 10:00 am -7:00 pm	2 weeks	Jul. 20, 2010 Aug. 4, 2010	4522 Verona Rd.	One- Time
13	D. Shinall V. Taylor Staff	Soft opening	MAP Students & The TOP Project	M-F 8:00 am -7:00 pm	60 days	Aug. 1, 2010 Sep. 30, 2010	4522 Verona Rd.	One- Time
14	D. Shinall V. Taylor Staff	Hard Opening	MAP Students & Madison Residents	M-Sa 8:00 am -7:00 pm	120 days	Oct. 1, 2010 Dec. 31, 2010	4522 Verona Rd.	One- Time

15	D. Shinall V. Taylor Staff	Grand opening	MAP Students & Madison Residents	M-Sa 8:00 am -7:00 pm	1 week	Jan. 1, 2011 Jan. 8, 2011	4522 Verona Rd.	One- Time
16	D. Shinall V. Taylor Office Mgr. Asst. Dir.	Press releases / Advertising	The TOP Project & MAP	N/A	Ongoing	Aug. 1, 2010 Ongoing	4522 Verona Rd.	Each Quarter
17	D. Shinall V. Taylor Instructor Office Mgr.	Train 20 More Students	20 MAP Students	M T Th 10:00 am -2:00 pm Or 5:00 pm -9:00pm	6 months	Jan. 2011 Jun. 2011	4522 Verona Rd.	Annually Each Winter
18	D. Shinall V. Taylor Instructor Office Mgr.	Train 20 More Students	20 MAP Students	M T Th 10:00 am -2:00 pm Or 5:00 pm -9:00pm	6 months	May. 2011 Oct. 2011	4522 Verona Rd.	Annually Each Spring
19	D. Shinall V. Taylor Staff CPA Attorney	Establish a sustainable, profitable dry cleaning business within 12 months of full funding	The TOP Project & MAP & Madison Residents	N/A	12 months	Aug. 1, 2010 Jul. 31, 2011	4522 Verona Rd.	Continuous Monthly & Quarterly Review
20	D. Shinall V. Taylor Staff	Second storefront open	The TOP Project & MAP & Madison Residents	M-Sa 8:00 am -7:00 pm	90 days	Jan. 2012 Apr. 2012	Madison East Side	One- Time
21	D. Shinall V. Taylor Staff	Third storefront open	The TOP Project & MAP & Madison Residents	M-Sa 8:00 am -7:00 pm	90 days	Jan. 2013 Apr. 2013	Fitchburg	One- Time
22	D. Shinall V. Taylor Staff Asst. Dir.	Fourth storefront open	The TOP Project & MAP & Madison Residents	M-Sa 8:00 am -7:00 pm	90 days	Jan. 2014 Apr. 2014	Middleton	One- Time
23	D. Shinall V. Taylor Asst. Dir. Office Mgr.	Fine-tune a concrete model of MAP that can be replicated nationwide within other communities	Low Income Workers & Communities Nationwide	N/A	24 months & ongoing	Jan. 2010 Jan. 2012	4522 Verona Rd.	One- Time & Contin- uous

7. What was the response of the alderperson of the district to the p being able to stay in his district and he is excited to see a building being renovated to provide training in his district, as well.	•
8. Does agency seek funds for property acquisition and/or rehab? committed or proposed to be used to meet the 25% match required No Complete Attachment A	
Yes Complete Attachment B and C and one of the following:	D Facilities E Housing for Buyers F Rental Housing and Proforma
9. Do you qualify as a Community Housing Development Organizatio qualifications.) No Yes - Complete Attachment	, , ,
10. Do you seek Scattered Site Acquisition Funds for acquisition of	
No Yes - Complete Attachmen	G
11. Do you seek ESG funds for services to homeless persons? No Yes - Complete Attachmen	.+ I
No Yes - Complete Attachmen 12. This proposal is hereby submitted with the approval of the Board knowledge of the agency executive director, and includes the fo	of Directors/Department Head and with the
Future Fund (Attachment A)	Housing for Resale (Attachment E)
Property Description (Attachment B)	Rental Housing and Proforma (Attachment F)
	CHDO (Attachment G)
	Scattered Site Funds Addendum (Attachment H) ESG Funding Addendum (Attachment I)
 Affirmative Action: If funded, applicant hereby agrees to confile either an exemption or an affirmative action plan with the Action Plan and instructions are available at: https://www.citvofm Non-Discrimination Based on Disability: Applicant shall Ordinances, Nondiscrimination Based on Disability in City-A39.05(7) of the Madison General Ordinances, no City financial of Compliance with Sec. 39.05 is provided by the applicant or assistance. Applicant hereby makes the following assurances: with section 39.05 of the Madison General Ordinances, entitle Facilities and City-Assisted Programs and Activities," and agree any part of this agreement complies with sec. 39.05, where section 39.05(4), MGO." https://www.cityofmadison.com/dcr/aal 	e Department of Civil Rights. A Model Affirmative nadison.com/dcr/aaFomns.cfm. Yes comply with Section 39.05, Madison General Assisted Programs and Activities. Under section assistance shall be granted unless an Assurance recipient, prior to the granting of the City financial: Applicant assures and certifies that it will comply led "Nondiscrimination Based on Disability in City ees to ensure that any subcontractor who performs applicable, including all actions prohibited under
President-Board of Directors/Department Head	
Signature: <u>Diana Shinall DS</u> Executive Director	Date: 7/1/2010
For additional information or assistance in completing this applied 0740.	cation, please contact the CDBG Office at 267-

ATTACHMENT B

COMPLETE IF PROJECT INVOLVES PURCHASE, REHAB, OR CONSTRUCTION OF ANY REAL PROPERTY: INFORMATION CONCERNING PROPOSALS INVOLVING REAL PROPERTY

ADDRESS	ACTIVITY (Circle Each Applicable Phase)	NUMBER OF UNITS		Number of Number of Units Currently Tenants To Be	APPRAISED VALUE:		PURCHASE PRICE	ACCESSIBLE TO INDIVIDUALS WITH PHYSICAL HANDICAPS?		PRIOR USE OF CD FUNDS	
		Prior to Purchase	After Project	Occupied	Displaced?	Current	After Rehab/ Construction	(If Applicable)	Currently?	Post-project?	IN BUILDING?
4522 Verona Rd.	Purchase Rehab Construct										
	Purchase Rehab Construct										
	Purchase Rehab Construct										

CAPITAL BUDGET

Amount and Source of Funding: " 10/AL Amount Source/rem" Norman Source/rems So							
Title instance and ilectroding	Amount and Source of Funding: **"	TOTAL	Amount			Amount Sou	rce/Terms"
Approach Phodytern/Kapitaly/market study Survey							
**Propose Continues of the Continues of							
Survey **Marketry/Mirmakke Marketry Recoration Other: Construction: Landcoping, play lats, sign Construction: 15,000 \$15,000 CDBG Grant 125,000 \$125,000 CDBG Grant 125,000 \$125,000 CDBG Grant 125,000 \$125,000 CDBG Grant 125,000 \$100,000 CDBG Grant 105,000 \$100,000 CDBG Grant Loan Terms Currently Not Available **Project Contingency: Construction: Constructio							

Construction: Construction Costs Sold-life preparation Construction miningment Landscaping, piley lids, sign Cost interest Permits print plant/spass Other: 15,000 \$15,000 CDBG Grant 125,000 \$125,000 CDBG Grant 125,000 \$125,000 CDBG Grant 125,000 \$125,000 CDBG Grant 125,000 \$10,000 CDBG Grant 125,000 CDBG Gr	9						
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Construction management							
Construction management	Construction						
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15,000							
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Architect Engineering *Accounting *Accounting *Legal *Development Fee *Leasing Fee *Other: *Project *Consultant *Project Contingency: *Furnishings: *Reserves Funded from Capital: *Operating Reserve Maintenance Reserve *Vacancy Reserve Lease Up Reserve Chief (specify): **Other Capital Continuation Capital: **Other Capital Continuation Capital Capita	Other:	125,000	\$125,000 C	DBG Grant			
Architect Engineering *Accounting *Accounting *Legal *Development Fee *Leasing Fee *Other: *Project *Consultant *Project Contingency: *Furnishings: *Reserves Funded from Capital: *Operating Reserve Maintenance Reserve *Vacancy Reserve Lease Up Reserve Chief (specify): **Other Capital Continuation Capital: **Other Capital Continuation Capital Capita							
Architect Engineering *Accounting *Accounting *Legal *Development Fee *Leasing Fee *Other: *Project *Consultant *Project Contingency: *Furnishings: *Reserves Funded from Capital: *Operating Reserve Maintenance Reserve *Vacancy Reserve Lease Up Reserve Chief (specify): **Other Capital Continuation Capital: **Other Capital Continuation Capital Capita	Eggs	0.000	T 0 D 0				
*Accounting 3,000 T.O.P. Operations "Legal 5,000 T.O.P. Operations Development Fee Leasing Fee Other: 5,400 T.O.P. Operations Project Consultant 5,400 T.O.P. Operations Project Contingency: Furnishings: Reserves Funded from Capital: Operating Reserve Maintenance Reserve Maintenance Reserve Usease Up Reserve Usease Up Reserve Usease Up Reserve Other (specify): 15,400 T.O.P. Operations 15,40	Architect	3,000	I.O.P. Ope	rations	Loan Terms Curre	ently Not Available	
"Legal 5,000 T.O.P. Operations	* *	3 000	T O D Opo	rations			
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Other: Project Consultant Project Contingency: Furnishings: Reserves Funded from Capital: Operating Reserve Replacement Reserve Maintenance Reserve Lease Up Reserve Ucancy Reserve (specify): Other (specify): 7.0.P. Operations 1.00,000 \$1.00,000 WWBIC Loan		3,000	1.O.F. Ope	Tations			
Project Consultant Project Contingency: Furnishings: Reserves Funded from Capital: Operating Reserve Replacement Reserve Maintenance Reserve Vacancy Reserve Lease Up Reserve Other (specify): Other (specify):							
Consultant Project Contingency: Furnishings: Reserves Funded from Capital: Operating Reserve Replacement Reserve Maintenance Reserve Vacancy Reserve Lease Up Reserve Other (specify): Other (specify):		5 400	TOP One	rations			
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Furnishings: Reserves Funded from Capital: Operating Reserve Replacement Reserve Maintenance Reserve Vacancy Reserve Lease Up Reserve Other (specify): Other (specify):	Project Contingency:						
Operating Reserve Replacement Reserve Maintenance Reserve Vacancy Reserve Lease Up Reserve Other (specify): Other (specify):							
Operating Reserve Replacement Reserve Maintenance Reserve Vacancy Reserve Lease Up Reserve Other (specify): Other (specify):	Reserves Funded from Capital:	100.000	\$100.000 \	WWBIC Loan			
Maintenance Reserve Vacancy Reserve Lease Up Reserve Other (specify): Other (specify):		,					
Vacancy Reserve Lease Up Reserve Other (specify): Other (specify):	•						
Cther (specify): Other (specify): 25.2 400							
Other (specify): Other (specify): 25.2 400	Lease Up Reserve						
Other (specify):	Other (specify):						
252.400							
TOTAL COSTS: 253,400	Other (specify):				 		
	TOTAL COSTS:	253,400					

[&]quot;If CDBG funds are used for items with an , e total cost of these ems may not exceed the amount.
""Note: Each amount for each source must be listed separately, i.e. Acquisition: \$30,000 HOME, \$125,000 CRF.
*" Identify if grant or loan and terms.

FACILITIES

A. Recap: Funds would be applied to:

 $\underline{}$ acquisition only; $\underline{}$ rehab; $\underline{}$ new construction; acquisition and rehab or construction

B. State your rationale in acquiring or improving this space. (i.e., lower costs, collaborative effort, accessibility, etc.)

The facility will allow us to establish a training location where we can provide hands-on, on-the-job training. We cannot provide this level of training without a facility for the Dry Cleaning operation.

C. What are the current mortgages or payments on property (including outstanding CDBG loans)?

Amount Name

N/A

D. If rented space:

- 1. Who is current owner? The current owner is JB's Real Estate, LLC. TJ's will lease from JB's Real Estate. TOP will sublease the space from TJ's, allowing TJ to create revenue.
- 2. What is length of proposed or current lease? Five Years
- 3. What is proposed rental rate (\$/sq. ft. and terms) and how does this compare to other renters in building or in area? The Lease amount is \$8,333.33 per month, equating to \$0.95 per square foot. This is comparable to lease costs for other buildings in the area. The lease term runs from August 1, 2010 to July 31, 2015, with an option to purchase the building.

E. If this is new space, what is the impact of owning or leasing this space compared to your current level of space costs?

The new space allows us to:

- 1) expand the MAP program,
- 2) create a social enterprise with the dry cleaning service through which we can invest the profits back into the non profit, and as a result,
- 3) reach out to a larger population within the city.

E. Include:

1. A minimum of two estimates upon which the capital costs are based. (Be sure to base your labor costs on enforcement of Fair Labor Standards and the payment of Federal Prevailing Wage Rate.)

See attached construction bids.

2. A copy of the plans and specifications for the work, or a description of the design specifications you have in mind.

The facility is a total of 8800 square feet. 4500 square feet will serve as the dry cleaning operation and 4300 square feet will serve as the classroom / training center.

3. If you own the building: A copy of your long range building improvement plan and building maintenance plan. (Include a narrative describing what the building needs and how you expect to maintain it over time.)

TJ Support Brokerage Firm, Inc. M.A.P. Estimated 2010 Combined Budget

	MAP	TJS	TOTAL
	2010 BUDGET	2010 BUDGET	2010 BUDGET
Ordinary Income/Expense Income			
4000 · Revenue			
4000.05 · County Contract Revenue	0.00	256,425.00	256,425.00
4000.05a · County Contract Revenue (Rent)	0.00	9,000.00	9,000.00
4000.15 ⋅ City of Madison 4000.20 ⋅ Urban League of Greater Madison	56,534.00 15,000.00	0.00	56,534.00 15,000.00
4000.25 · Madison-Area Urban Ministry	0.00	0.00	0.00
4000.30 · United Way of Dane Cty	10,000.00	0.00	10,000.00
4000.40 · Workforce Develop Board	106,000.00	0.00	106,000.00
4000.99 · Other Revenue	0.00	0.00	0.00
Total 4000 ⋅ Revenue	187,534.00	265,425.00	452,959.00
4030 · Contributions Income			
4300.05 ⋅ Restricted	19,000.00	0.00	19,000.00
4300.10 · Unrestricted	5,000.00	0.00	5,000.00
4300.25 · T.O.P.	42,800.00	0.00	42,800.00
4030 · Contributions Income - Other	0.00	0.00	0.00
Total 4030 · Contributions Income	66,800.00	0.00	66,800.00
4035 ⋅ Rental Income			
M.A.P.	0.00	3,000.00	3,000.00
T.O.P Hallmark	0.00	31,250.00 0.00	31,250.00 0.00
Total Income	254,334.00	299,675.00	554,009.00
rotal modific	204,004.00	250,070.00	304,000.00
Expense			
5000 · TRAINING & PROGRAM EXPENSES			
5005 · Program Expense	17,100.00	0.00	17,100.00
5020 · Meals for Training	12,000.00	0.00	12,000.00
5030 · Training Expense MAP 5035 · MAP Graduation Expense	0.00 10,000.00	0.00	0.00 10,000.00
5040 · Fiscal Assistance	0.00	0.00	0.00
5045 · MAP Special Events	0.00	0.00	0.00
5600 · Contract Labor	5,000.00	0.00	5,000.00
Total 5000 · TRAINING & PROGRAM EXPENSES	44,100.00	0.00	44,100.00
5500 · PAYROLL EXPENSES			
5500.05 · Support Payroll (1099's Only)	0.00	157,248.00	157,248.00
5500.10 ⋅ Office Payroll	57,367.09	27,666.67	85,033.76
5500.15 · Executive Payroll Expense	28,000.00	45,000.00	73,000.00
5500.25 · Payroll Taxes - Employer	7,768.73	6,139.50	13,908.23
5500.75 ⋅ Broker Training Expenses 5500.90 ⋅ Payroll Fee	0.00 900.00	2,196.00 1,800.00	2,196.00 2,700.00
Total 5500 · PAYROLL EXPENSES	94,035.83	240,050.17	334,085.99
6000 · CORPORATE / OFFICE EXPENSES 6005 · Rent	7,200.00	60.007.09	76 207 09
6010 ⋅ Kent 6010 ⋅ Storage Expense	660.00	69,097.98	76,297.98 660.00
6025 · Room / Meeting Expenses	0.00	0.00	0.00
6050 · Utilities			
6050.05 ⋅ Gas & Electric	4,500.00	7,200.00	11,700.00
6050.15 · Telephone	2,640.00	2,640.00	5,280.00
6050.20 · Internet Service Total 6050 · Utilities	7,140.00	505.80 10,345.80	505.80 17,485.80
. 514. 5555 5155	1,110.00	10,010.00	17,100.00
6100 · Insurance			
6100.05 · Benefits	0.00	8,304.00	8,304.00
6100.10 · Liability Insurance 6100.20 · Worker's Compensation	350.00 0.00	2,199.96 239.80	2,549.96 239.80
Total 6100 · Insurance	350.00	10,743.76	11,093.76
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6150 · Repairs & Maintenance	2.25	4 000 00	4 000 00
6150.00 · Building Maintenance 6150.15 · Computer Repairs	0.00	1,000.00	1,000.00 0.00
6150.20 · Household / Cleaning Supplies	720.00	300.00	1,020.00
Total 6150 · Repairs & Maintenance	720.00	1,300.00	2,020.00
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6200 ⋅ Professional Fees 6200.05 ⋅ Legal	600.00	0.00	600.00
6200.10 · Accounting, Bookkeep & Tax	3,000.00	9,400.00	12,400.00
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TJ Support Brokerage Firm, Inc. M.A.P. Estimated 2010 Combined Budget

	MAP	TJS	TOTAL
	2010 BUDGET	2010 BUDGET	2010 BUDGET
6200.15 ⋅ Consulting	0.00	0.00	0.00
6200.20 · Computer & Technical	480.00	0.00	480.00
6200.25 · Other Professional Services 6200 · Professional Fees - Other	5,400.00	0.00 0.00	5,400.00
Total 6200 · Professional Fees	9,480.00	9,400.00	18,880.00
Total 0200 - Frotessional Fees	3,400.00	3,400.00	10,000.00
6500 ⋅ Travel & Ent			
6500.05 ⋅ Meals	0.00	0.00	0.00
6500.10 · Entertainment	600.00	0.00	600.00
6500.15 · Travel	480.00	0.00	480.00
Total 6500 · Travel & Ent	1,080.00	0.00	1,080.00
6550 · Automobile Expense			
6550.05 ⋅ Gas Purchases	780.00	0.00	780.00
6550.15 ⋅ Parking/Tolls	0.00	0.00	0.00
6550.20 · Mileage Reimbursements	0.00	4,200.00	4,200.00
Total 6550 ⋅ Automobile Expense	780.00	4,200.00	4,980.00
6600 · Office Expenses	0.00	0.00	0.00
6605 · Office Supplies	1,500.00	900.00	2,400.00
6610 · Printing and Reproduction	0.00	0.00	0.00
6615 · Postage & Delivery	720.00	300.00	1,020.00
6695 ⋅ Gifts	0.00	0.00	0.00
6700 · Contributions	0.00	0.00	0.00
6705 · Dues and Subscriptions	0.00	0.00	0.00
6750 · Bank Service Charges	0.00	0.00	0.00
6750.05 ⋅ Reconciliation Discrepancies 6750 ⋅ Bank Service Charges - Other	0.00 0.00	0.00 0.00	0.00 0.00
Total 6750 · Bank Service Charges	0.00	0.00	0.00
6800 · Miscellaneous	0.00 0.00	0.00 0.00	0.00 0.00
6999 · Uncatagorized Expenses Total 6000 · CORPORATE / OFFICE EXPENSES	29,630.00	106,287.54	135,917.54
Total 6000 - GORT GRATE / GITTIGE EXTERIOLS	23,030.00	100,207.34	100,917.04
7000 · MARKETING & ADVERTISING			
7010 · Advertising	0.00	960.00	960.00
Total 7000 · MARKETING & ADVERTISING	0.00	960.00	960.00
Total Expense	167,765.83	347,297.71	470,963.53
Net Ordinary Income	86,568.17	-47,622.71	83,045.47
Other Income/Expense			
Other Income			
8000 · Other Income			
8010 · Refund Income	0.00	0.00	0.00
8000 · Other Income - Other	0.00	0.00	0.00
Total 8000 · Other Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			l
2500 · Contributions from Diana	0.00	0.00	0.00
8100 · INTEREST & FINANCE CHARGES 8100.10 · Mortgae Interest	0.00	0.00	0.00
8100.10 · Interest Expense	0.00	0.00	0.00
8100.20 · Finance Charge	0.00	0.00	0.00
Total 8100 · INTEREST & FINANCE CHARGES	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Matheman	22.2		
Net Income	86,568.17	-47,622.71	83,045.47
MORTGAGE PRINCIPAL PAYMENT	0.00	0.00	0.00
NET CASH AFTER B/S ADJUSTMENT	86,568.17	-47,622.71	38,945.47
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	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Ordinary Income/Expense													
Income													
4000 · Revenue 4000.05 · County Contract Revenue	21,369	21,369	21,369	21,369	21,369	21,369	21,369	21,369	21,369	21,369	21,369	21,369	256,425
4000.05 - County Contract Revenue (Rent)	750	750	750	750	750	750	750	750	750	750	750	750	9,000
4000.15 · City of Madison	0	0	0	0	0	0	0	0	0	0	0	0	0
4000.20 · Urban League of Greater Madison	0	0	0	0	0	0	0	0	0	0	0	0	0
4000.25 · Madison-Area Urban Ministry	0	0	0	0	0	0	0	0	0	0	0	0	0
4000.30 - United Way of Dane Cty	0	0	0	0	0	0	0	0	0	0	0	0	0
4000.40 · Workforce Develop Board													
4000.99 · Other Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 4000 - Revenue	22,119	22,119	22,119	22,119	22,119	22,119	22,119	22,119	22,119	22,119	22,119	22,119	265,425
4030 - Contributions Income													
4300.05 - Restricted													
4300.10 · Unrestricted	0	0	0	0	0	0	0	0	0	0	0	0	0
4030 · Contributions Income - Other	Ö	0	Ö	0	0	0	Ö	0	0	Ö	0	0	0
Total 4030 - Contributions Income	0	0	0	0	0	0	0	0	0	0	0	0	0
4035 - Rental Income													
M.A.P.						0	0	600	600	600	600	600	3.000
T.O.P						0	0	6,250	6,250	6,250	6,250	6,250	31,250
1.O.P Hallmark	0	0	0	0	0	0	0	0,230	0,250	0,250	0,230	0,250	31,250
Total Income	22,119	22,119	22,119	22,119	22,119	22,119	22,119	28,969	28,969	28,969	28,969	28,969	299,675
Total income	22,119	22,119	22,119	22,119	22,119	22,119	22,119	20,909	20,909	20,909	20,909	20,909	299,075
Expense													
5000 · TRAINING & PROGRAM EXPENSES													
5005 · Program Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
5020 · Meals for Training	0	0	0	0	0	0	0	0	0	0	0	0	0
5030 - Training Expense MAP	0	0	0	0	0	0	0	0	0	0	0	0	0
5035 - MAP Graduation Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
5040 - Fiscal Assistance	0	0	0	0	0	0	0	0	0	0	0	0	0
5045 · MAP Special Events	0	0	0	0	0	0	0	0	0	0	0	0	0
5600 - Contract Labor	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 5000 - TRAINING & PROGRAM EXPENSES	0	0	0	0	0	0	0	0	0	0	0	0	0
5500 · PAYROLL EXPENSES													
5500.05 · Support Payroll (1099's Only)	13,104	13,104	13,104	13,104	13,104	13,104	13,104	13,104	13,104	13,104	13,104	13,104	157,248
5500.10 · Office Payroll	0	0	0	0	0	0	0	0	6,917	6,917	6,917	6,917	27,667
5500.15 - Executive Payroll Expense	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	45,000
5500.25 · Payroll Taxes - Employer	358	354	328	301	287	287	287	287	947	946	895	863	6,140
5500.75 · Broker Training Expenses	183	183 150	2,196 1,800										
5500.90 · Payroll Fee Total 5500 · PAYROLL EXPENSES	150 17,545	17,541	17,515	17,488	17,474	17,474	17,474	17,474	25,051	25,050	24,998	24,966	240,050
6000 - CORPORATE / OFFICE EXPENSES 6005 - Rent / CAM	1,350	1,350	1,350	1,350	1,350	1,350	10,166	10,166	10,166	10,166	10,166	10,166	69,098
6010 - Storage Expense	0	0	0	0	0	0	0,100	0	0	0,100	0	0	03,030
6025 · Room / Meeting Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
6050 - Utilities	•	ŭ	J.	ŭ	·	ŭ	ŭ	·	ŭ		•	ŭ	· ·
6050.05 · Gas & Electric	0	0	0	0	0	0	1,200	1,200	1,200	1,200	1,200	1,200	7,200
6050.15 · Telephone	220	220	220	220	220	220	220	220	220	220	220	220	2,640
6050.20 · Internet Service	42	42	42	42	42	42	42	42	42	42	42	42	506
Total 6050 · Utilities	262	262	262	262	262	262	1,462	1,462	1,462	1,462	1,462	1,462	10,346
6100 · Insurance													
6100.05 · Benefits	692	692	692	692	692	692	692	692	692	692	692	692	8,304
6100.10 · Liability Insurance	183	183	183	183	183	183	183	183	183	183	183	183	2,200
6100.20 · Worker's Compensation	12	12	12	12	12	12	12	12	35	35	35	35	240
Total 6100 · Insurance	888	888	888	888	888	888	888	888	911	911	911	911	10,744
6150 · Repairs & Maintenance													
6150.00 - Bldg Repairs, Maintenance	0	0	0	0	0	0	100	100	100	100	100	500	1,000
6150.15 - Computer Repairs	0	0	0	0	0	0	0	0	0	0	0	0	0
6150.20 - Household / Cleaning Supplies	25	25	25	25	25	25	25	25	25	25	25	25	300
Total 6150 · Repairs & Maintenance	25	25	25	25	25	25	125	125	125	125	125	525	1,300
6200 · Professional Fees													
6200 · Professional Fees 6200.10 · Accounting, Bookkeep & Tax	400	400	400	5,000	400	400	400	400	400	400	400	400	9,400
6200.15 · Consulting	0	0	0	0	0	0	0	0	0	0	0	0	0
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	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
6200.20 - Computer & Technical	0	0	0	0	0	0	0	0	0	0	0	0	0
6200.25 · Other Professional Services 6200 · Professional Fees · Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6200 · Professional Fees	400	400	400	5,000	400	400	400	400	400	400	400	400	9,400
6500 - Travel & Ent 6500.05 - Meals	0	0	0	0	0	0	0	0	0	0	0	0	0
6500.10 · Entertainment	0	0	0	0	0	0	0	0	0	0	0	0	0
6500.15 · Travel	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6500 - Travel & Ent	0	0	0	0	0	0	0	0	0	0	0	0	0
6550 - Automobile Expense													
6550.05 - Gas Purchases	0	0	0	0	0	0	0	0	0	0	0	0	0
6550.15 · Parking/Tolls	0 350	0 350	0 350	0 350	0 350	0 4,200							
6550.20 · Mileage Reimbursements Total 6550 · Automobile Expense	350	350	350	350	350	350	350	350	350	350	350	350	4,200
Total cook Automobile Expense	000	000	000	000	000	000	000	000	000	000	000	000	1,200
6600 - Office Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
6605 - Office Supplies 6610 - Printing and Reproduction	75 0	75 0	75 0	75 0	75 0	900							
6615 - Postage & Delivery	25	25	25	25	25	25	25	25	25	25	25	25	300
6695 · Gifts	0	0	0	0	0	0	0	0	0	0	0	0	0
6700 · Contributions	0	0	0	0	0	0	0	0	0	0	0	0	0
6705 - Dues and Subscriptions	0	0	0	0	0	0	0	0	0	0	0	0	0
6750 · Bank Service Charges	0	0	0	0	0	0	0	0	0	0	0	0	0
6750.05 - Reconciliation Discrepancies 6750 - Bank Service Charges - Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6750 · Bank Service Charges	100	100	100	100	100	100	100	100	100	100	100	100	0
6800 · Miscellaneous	0	0	0	0	0	0	0	0	0	0	0	0	0
6999 · Uncatagorized Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6000 - CORPORATE / OFFICE EXPENSES	3,475	3,475	3,475	8,075	3,475	3,475	13,591	13,591	13,614	13,614	13,614	14,014	106,288
7000 - MARKETING & ADVERTISING													
7010 · Advertising	80	80	80	80	80	80	80	80	80	80	80	80	960
Total 7000 - MARKETING & ADVERTISING	80	80	80	80	80	80	80	80	80	80	80	80	960
Total Expense	21,100	21,096	21,070	25,642	21,029	21,029	31,145	31,145	38,745	38,744	38,692	39,060	347,298
Net Ordinary Income	1,019	1,023	1,049	-3,524	1,090	1,090	-9,026	-2,176	-9,776	-9,775	-9,724	-10,092	-47,623
Other Income/Expense													
Other Income													
8000 - Other Income													
8010 · Refund Income	0	0	0	0	0	0	0	0	0	0	0	0	0
8000 - Other Income - Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 8000 - Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Expense													
2500 · Contributions from Diana	0	0	0	0	0	0	0	0	0	0	0	0	0
8100 · INTEREST & FINANCE CHARGES													
8100.05 · Mortgage Interest	0	0	0	0	0	0	0	0	0	0	0	0	0
8100.10 · Interest Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
8100.20 · Finance Charge Total 8100 · INTEREST & FINANCE CHARGES	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6100 - INTEREST & FINANCE CHARGES		- 0			0			- 0			0	- 0	
Total Other Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Income / Cash Available from Operations	1,019	1,023	1,049	-3,524	1,090	1,090	-9,026	-2,176	-9,776	-9,775	-9,724	-10,092	-47,623
MORTGAGE PRINCIPAL PAYMENT	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>							
NET CASH AFTER B/S ADJUSTMENT	1,019	1,023	1,049	-3,524	1,090	1,090	-9,026	<u>-2,176</u>	-9,776	-9,775	-9,724	-10,092	-47,623

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	TOTAL
Ordinary Income/Expense	0 7			711.11		00	- 552	7.00	V			520	101112
Income													
4000 · Revenue													
4000.05 · County Contract Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
4000.05a · County Contract Revenue (Rent)	4,711	<u>0</u> 4,711	0 4,711	<u>0</u> 4,711	4,711	4,711	4,711	4,711	0 4,711	4,711	0 4,711	0 4,711	56,534
4000.15 · City of Madison 4000.20 · Urban League of Greater Madison	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000
4000.20 · Orban League of Greater Madison 4000.25 · Madison-Area Urban Ministry	1,250	1,230	1,250	0	1,230	1,250	1,230	1,250	1,230	1,230	1,250	1,250	15,000
4000.30 · United Way of Dane Cty	833	833	833	833	833	833	833	833	833	833	833	833	10,000
4000.40 · Workforce Develop Board		000	000	000	000	000	- 555	000	106,000	0	000	0	106,000
4000.99 · Other Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 4000 · Revenue	6,795	6,795	6,795	6,795	6,795	6,795	6,795	6,795	112,795	6,795	6,795	6,795	187,534
4030 · Contributions Income													
4300.05 ⋅ Restricted	1,583	1,583	1,583	1,583	1,583	1,583	1,583	1,583	1,583	1,583	1,583	1,583	19,000
4300.10 · Unrestricted	417	417	417	417	417	417	417	417	417	417	417	417	5,000
4300.25 · T.O.P.	0	0	0	0	0	0	0	0	0	12,700	16,200	13,900	42,800
4030 · Contributions Income - Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 4030 · Contributions Income	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	14,700	18,200	15,900	66,800
4035 · Rental Income M.A.P.													
m.a.p. T.O.P													
Hallmark	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Income	8,795	8,795	8,795	8,795	8,795	8,795	8,795	8,795	114,795	21,495	24,995	22,695	254,334
Expense													
5000 · TRAINING & PROGRAM EXPENSES													
5005 · Program Expense	1,425	1,425	1,425	1,425	1,425	1,425	1,425	1,425	1,425	1,425	1,425	1,425	17,100
5020 · Meals for Training	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
5030 · Training Expense MAP			2,500			2,500			2,500			2,500	10,000
5035 · MAP Graduation Expense		0					0	0		0	0		10,000
5040 · Fiscal Assistance 5045 · MAP Special Events	0	0	0	0	0	0	0	0	0	0	0	0	0
5600 · Contract Labor	0	1,250	0	0	1,250	0	0	1,250	0	0	1,250	0	5,000
Total 5000 · TRAINING & PROGRAM EXPENSES	2,425	3,675	4,925	2,425	3,675	4,925	2,425	3,675	4,925	2,425	3,675	4,925	44,100
FFOO DAYDOLL EXPENSES													
5500 · PAYROLL EXPENSES													0
5500.05 · Support Payroll (1099's Only)													U
5500.10 · Office Payroll	3,791	3,791	3,791	3,791	0	0	0	0	8,707	8,707	8,707	16,082	57,367
5500.15 · Executive Payroll Expense	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	5,000	5,000	5,000	5,000	28,000
5500.25 · Payroll Taxes - Employer	458	458	458	458	96	96	96	88	1,264	1,214	1,208	1,879	7,769
5500.75 · Broker Training Expenses									1,201	- 1,=11	.,	.,	0
5500.90 · Payroll Fee	75	75	75	75	75	75	75	75	75	75	75	75	900
Total 5500 · PAYROLL EXPENSES	5,323	5,323	5,323	5,323	1,171	1,171	1,171	1,163	15,046	14,996	14,990	23,036	94,036
6000 · CORPORATE / OFFICE EXPENSES													
6005 · Rent	600	600	600	600	600	600	600	600	600	600	600	600	7,200
6010 · Storage Expense	55	55	55	55	55	55	55	55	55	55	55	55	660
6025 · Room / Meeting Expenses													
6050 · Utilities													
6050.05 ⋅ Gas & Electric	375	375	375	375	375	375	375	375	375	375	375	375	4,500
6050.15 ⋅ Telephone	220	220	220	220	220	220	220	220	220	220	220	220	2,640
6050.20 · Internet Service	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6050 · Utilities	595	595	595	595	595	595	595	595	595	595	595	595	7,140
6100 · Insurance													
6100.05 • Benefits	0	0	0	0	0	0	0	0	0	0	0	0	0
6100.10 · Liability Insurance	0	0	0	175	0	0	0	0	0	175	0	0	350
6100.20 · Worker's Compensation	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6100 · Insurance	0	0	0	175	0	0	0	0	0	175	0	0	350
6150 · Repairs & Maintenance													
6150.00 · Building Maintenance	0	0	0	0	0	0	0	0	0	0	0	0	0
6150.15 - Computer Repairs	0	0	0	0	0	0	0	0	0	0	0	0	0
6150.20 · Household / Cleaning Supplies	60	60	60	60	60	60	60	60	60	60	60	60	720
Total 6150 · Repairs & Maintenance	60	60	60	60	60	60	60	60	60	60	60	60	720

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	TOTAL
6200 · Professional Fees		50		50			- 50			50			600
6200.05 Legal	50 250	600 3,000											
6200.10 · Accounting, Bookkeep & Tax 6200.15 · Consulting	250	250	250	250	250	250	250	250	230	250	230	250	3,000
6200.13 · Consulting	40	40	40	40	40	40	40	40	40	40	40	40	480
6200.25 · Other Professional Services	450	450	450	450	450	450	450	450	450	450	450	450	5,400
6200 · Professional Fees - Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6200 · Professional Fees	790	790	790	790	790	790	790	790	790	790	790	790	9,480
6500 · Travel & Ent													
6500.05 · Meals	0	0	0	0	0	0	0	0	0	0	0	0	0
6500.10 · Entertainment	50	50	50	50	50	50	50	50	50	50	50	50	600
6500.15 · Travel	40	40	40	40	40	40	40	40	40	40	40	40	480
Total 6500 · Travel & Ent	90	90	90	90	90	90	90	90	90	90	90	90	1,080
6550 · Automobile Expense													
6550.05 · Gas Purchases	65	65	65	65	65	65	65	65	65	65	65	65	780
6550.15 · Parking/Tolls	0	00	0	0	0	0	0	0	0	0	0	00	0
6550.20 · Mileage Reimbursements	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6550 · Automobile Expense	65	65	65	65	65	65	65	65	65	65	65	65	780
Total 0000 / Automobile Expense			- 00	- 55			- 55		- 00	- 55			. 00
6600 ⋅ Office Expenses													
6605 · Office Supplies	125	125	125	125	125	125	125	125	125	125	125	125	1,500
6610 · Printing and Reproduction	0	0	0	0	0	0	0	0	0	0	0	0	0
6615 · Postage & Delivery	60	60	60	60	60	60	60	60	60	60	60	60	720
6695 · Gifts	0	0	0	0	0	0	0	0	0	0	0	0	0
6700 - Contributions	0	0	0	0	0	0	0	0	0	0	0	0	0
6705 · Dues and Subscriptions	0	0	0	0	0	0	0	0	0	0	0	0	0
6750 ⋅ Bank Service Charges	0	0	0	0	0	0	0	0	0	0	0	0	0
6750.05 · Reconciliation Discrepancies	0	0	0	0	0	0	0	0	0	0	0	0	0
6750 · Bank Service Charges - Other	0	0	0	0	0	0	0	0	0	0	0	0	0 000
Total 6750 · Bank Service Charges	185	185	185	185	185	185	185	185	185	185	185	185	2,220
6800 ⋅ Miscellaneous	0	0	0	0	0	0	0	0	0	0	0	0	0
6999 · Uncatagorized Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6000 · CORPORATE / OFFICE EXPENSES	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 3000 Cold Civilizy Civilize Extractor													Ū
7000 · MARKETING & ADVERTISING													
7010 · Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 7000 · MARKETING & ADVERTISING	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expense	10,188	11,438	12,688	10,363	7,286	8,536	6,036	7,278	22,411	20,036	21,105	30,401	167,766
Not Ordinary Income	-1,394	-2,644	-3,894	-1,569	1,509	259	2,759	1,517	92,384	1,458	3,889	-7,706	86,568
Net Ordinary Income	-1,394	-2,644	-3,094	-1,569	1,509	259	2,759	1,517	92,304	1,456	3,009	-7,700	66,566
Other Income/Expense													
Other Income													
8000 · Other Income													
8010 - Refund Income	0	0	0	0	0	0	0	0	0	0	0	0	0
8000 · Other Income - Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 8000 · Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Expense		0		0	0			0	-		0	-	0
2500 · Contributions from Diana 8100 · INTEREST & FINANCE CHARGES	0	0	0	- 0	- 0	0	0	0	0	0	0	0	U
8100 - INTEREST & FINANCE CHARGES 8100.10 - Mortgae Interest	0	0	0	0	0	0	0	0	0	0	0	0	0
8100.10 · Interest Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
8100.20 · Finance Charge	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 8100 · INTEREST & FINANCE CHARGES	0	0	0	0	0	0	0	0	0	0	0	0	0
		-	Ť			Ť	Ť			Ť			
Total Other Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Income	-1,394	-2,644	-3,894	-1,569	1,509	259	2,759	1,517	92,384	1,458	3,889	-7,706	86,568
Tet modifie	1,557	2,077	5,537	1,303	1,503	233	2,133	1,517	J2,307	1,700	5,003	.,,,,	55,508

TJs Support Brokerage Firm, Inc. M.A.P. Estimated 2011 Combined Budget

		2011	
0.5	MAP	TJ Suppot	Total
Ordinary Income/Expense			
Income 4000 · Revenue			
4000.05 · County Contract Revenue	0.00	256,425.00	256,425.00
4000.15 · City of Madison	56,534.00	0.00	56,534.00
4000.20 · Urban League of Greater Madison	15,000.00	0.00	15,000.00
4000.25 · Madison-Area Urban Ministry	0.00	0.00	0.00
4000.30 · United Way of Dane Cty	10,000.00	0.00	10,000.00
4000.40 · Workforce Development	0.00	106,000.00	106,000.00
4000.99 · Other Revenue	0.00	0.00	0.00
Total 4000 · Revenue	81,534.00	362,425.00	443,959.00
4030 · Contributions Income			
4300.05 · Restricted	14,000.00	0.00	14,000.00
4300.10 · Unrestricted	5,000.00	30,000.00	35,000.00
4300.25 · T.O.P.	294,900.00	0.00	294,900.00
4030 · Contributions Income - Other	0.00	0.00	0.00
Total 4030 · Contributions Income	313,900.00	30,000.00	343,900.00
4035 · Rental Income			
M.A.P.	0.00	14,400.00	14,400.00
T.O.P	0.00	75,000.00	75,000.00
Hallmark	0.00	0.00	0.00
Total Income	395,434.00	481,825.00	877,259.00
rotal income	333,434.00	401,020.00	077,239.00
Expense			
5000 · TRAINING & PROGRAM EXPENSES			
5005 · Program Expense	17,100.00	0.00	17,100.00
5020 · Meals for Training	12,000.00	0.00	12,000.00
5030 · Training Expense MAP	0.00	0.00	0.00
5035 · MAP Graduation Expense	10,000.00	0.00	10,000.00
5040 · Fiscal Assistance	0.00	0.00	0.00
5045 · MAP Special Events	0.00	0.00	0.00
5600 · Contract Labor	5,000.00	0.00	5,000.00
Total 5000 · TRAINING & PROGRAM EXPENSES	44,100.00	0.00	44,100.00
5500 · PAYROLL EXPENSES			
5500.05 · Support Payroll (1099's Only)	0.00	157,248.00	157,248.00
5500.10 ⋅ Office Payroll	218,961.55	96,228.80	315,190.35
5500.15 · Executive Payroll Expense	60,000.00	45,000.00	105,000.00
5500.25 · Payroll Taxes - Employer	23,831.58	11,578.00	35,409.58
5500.75 · Broker Training Expenses	0.00	2,196.00	2,196.00
5500.90 · Payroll Fee	900.00	1,800.00	2,700.00
Total 5500 · PAYROLL EXPENSES	303,693.12	314,050.80	617,743.93
6000 · CORPORATE / OFFICE EXPENSES			
6000 · CORPORATE / OFFICE EXPENSES	14 400 00	111,000.00	125 100 00
6010 · Storage Expense	14,400.00 660.00	0.00	125,400.00 660.00
6025 · Room / Meeting Expenses	0.00	0.00	0.00
6050 · Utilities	0.00	0.00	0.00
6050.05 · Gas & Electric	4,500.00	14,400.00	18,900.00
6050.15 · Telephone	2,640.00	2,640.00	5,280.00
6050.20 · Internet Service	0.00	505.80	505.80
Total 6050 · Utilities	7,140.00	17,545.80	24,685.80
6100 · Insurance			
6100.05 ⋅ Benefits	0.00	8,304.00	8,304.00
6100.10 · Liability Insurance	350.00	15,000.00	15,350.00
6100.20 · Worker's Compensation	3,487.02	1,765.36	5,252.38
Total 6100 · Insurance	3,837.02	25,069.36	28,906.38
6150 · Repairs & Maintenance			
6150.00 · Building Maintenance	0.00	1,000.00	1,000.00
6150.15 · Computer Repairs	0.00	0.00	0.00
6150.20 · Household / Cleaning Supplies	720.00	300.00	1,020.00
Total 6150 · Repairs & Maintenance	720.00	1,300.00	2,020.00
9999 Bud 1 1 =			
6200 · Professional Fees	000.00	2.22	200.00
6200.05 · Legal	600.00	0.00	600.00
6200.10 · Accounting, Bookkeep & Tax	7,000.00	7,000.00	14,000.00
6200.15 · Consulting	0.00 480.00	0.00	0.00 480.00
6200.20 · Computer & Technical 6200.25 · Other Professional Services	5,400.00	0.00	5,400.00
6200 · Professional Fees - Other	0.00	0.00	0.00
Total 6200 · Professional Fees	13,480.00	7,000.00	20,480.00
10tal 0200 - 1 1010331011al 1 003	13,700.00	7,000.00	20,700.00

TJs Support Brokerage Firm, Inc. M.A.P. Estimated 2011 Combined Budget

		2011	
	MAP	TJ Suppot	Total
6500 · Travel & Ent	0.00	0.00	0.00
6500.05 · Meals 6500.10 · Entertainment	0.00 600.00	0.00	0.00 600.00
6500.10 · Entertainment	480.00	0.00	480.00
Total 6500 · Travel & Ent	1,080.00	0.00	1,080.00
Total 6000 - Havel a Lik	1,000.00	0.00	1,000.00
6550 · Automobile Expense			
6550.05 ⋅ Gas Purchases	780.00	0.00	780.00
6550.15 · Parking/Tolls	0.00	0.00	0.00
6550.20 · Mileage Reimbursements Total 6550 · Automobile Expense	780.00	0.00	780.00
Total 6000 - Automobile Expense	700.00	0.00	700.00
6600 · Office Expenses	0.00	0.00	0.00
6605 · Office Supplies	1,500.00	900.00	2,400.00
6610 · Printing and Reproduction	0.00	0.00	0.00
6615 · Postage & Delivery	720.00	300.00	1,020.00
6695 · Gifts	0.00	0.00	0.00
6700 · Contributions	0.00	0.00	0.00
6705 · Dues and Subscriptions	0.00	0.00	0.00
6750 · Bank Service Charges 6750.05 · Reconciliation Discrepancies	0.00	0.00	0.00
6750 · Bank Service Charges - Other	0.00	0.00	0.00
Total 6750 · Bank Service Charges	0.00	0.00	0.00
6800 · Miscellaneous	0.00	0.00	0.00
6999 · Uncatagorized Expenses	0.00	0.00	0.00
Total 6000 · CORPORATE / OFFICE EXPENSES	44,317.02	163,115.16	207,432.18
7000 · MARKETING & ADVERTISING			
7010 · Advertising	0.00	960.00	960.00
Total 7000 · MARKETING & ADVERTISING	0.00	960.00	960.00
Total Expense	392,110.14	478,125.96	826,136.11
Net Ordinary Income	3,323.86	3,699.04	51,122.89
Other Income/Expense			
Other Income 8000 · Other Income			
8010 · Refund Income	0.00	0.00	0.00
8000 · Other Income - Other	0.00	0.00	0.00
Total 8000 · Other Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
2500 · Contributions from Diana	0.00	0.00	0.00
8100 · INTEREST & FINANCE CHARGES			
8100.10 · Mortgae Interest	0.00	0.00	0.00
8100.10 · Interest Expense	0.00	0.00	0.00
8100.20 · Finance Charge	0.00	0.00	0.00
Total 8100 · INTEREST & FINANCE CHARGES	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Net Income	3,323.86	3,699.04	51,122.89
MODE AND PRINCIPAL PROPERTY.			
MORTGAGE PRINCIPAL PAYMENT	0.00	0.00	0.00
NET CASH AFTER B/S ADJUSTMENT	3,323.86	3,699.04	7,022.89
		_	

2011 Estimated Budget	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Ordinary Income/Expense	JAN	FEB	WAR	AFK	WAT	JUN	JUL	AUG	SEF	001	NOV	DEC	IOTAL
Income													
4000 - Revenue													
4000.05 - County Contract Revenue	21,369	21,369	21,369	21,369	21,369	21,369	21,369	21,369	21,369	21,369	21,369	21,369	256,425
4000.15 ⋅ City of Madison	0	0	0	0	0	0	0	0	0	0	0	0	0
4000.20 · Urban League of Greater Madison	0	0	0	0	0	0	0	0	0	0	0	0	0
4000.25 · Madison-Area Urban Ministry	0	0	0	0	0	0	0	0	0	0	0	0	0
4000.30 · United Way of Dane Cty	0	0	0	0	0	0	0	0	0	0	0	0	0
4000.40 · Workforce Development	8,833	8,833 0	8,833 0	8,833 0	8,833 0	8,833 0	8,833	8,833 0	8,833	8,833	8,833 0	8,833	106,000
4000.99 - Other Revenue Total 4000 - Revenue	30,202	30,202	30,202	30,202	30,202	30,202	30,202	30,202	30,202	30,202	30,202	30,202	362,425
Total 4000 - Revenue	30,202	30,202	30,202	30,202	30,202	30,202	30,202	30,202	30,202	30,202	30,202	30,202	302,423
4030 - Contributions Income													
4300.05 · Restricted													
4300.10 · Unrestricted	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
4030 - Contributions Income - Other	2,300	2,500	2,300	2,500	2,300	2,500	2,300	2,300	2,300	2,300	2,500	2,300	0
Total 4030 - Contributions Income	- 0	0	0	0	0	0	0	0	0	0	0	0	0
							-		-				•
4035 - Rental Income													
M.A.P.	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400
T.O.P	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	75,000
Hallmark	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Income	37,652	37,652	37,652	37,652	37,652	37,652	37,652	37,652	37,652	37,652	37,652	37,652	451,825
Evenes													
Expense 5000 · TRAINING & PROGRAM EXPENSES													
5005 · Program Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
5020 · Meals for Training	0	0	0	Ö	0	0	ő	Ő	0	o o	0	0	0
5030 - Training Expense MAP	0	0	0	0	0	0	0	0	0	0	0	0	0
5035 · MAP Graduation Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
5040 · Fiscal Assistance	0	0	0	0	0	0	0	0	0	0	0	0	0
5045 - MAP Special Events	0	0	0	0	0	0	0	0	0	0	0	0	0
5600 · Contract Labor	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 5000 - TRAINING & PROGRAM EXPENSES	0	0	0	0	0	0	0	0	0	0	0	0	0
5500 - PAYROLL EXPENSES													
5500.05 · Support Payroll (1099's Only)	13,104	13,104	13,104	13,104	13,104	13,104	13,104	13,104	13,104	13,104	13,104	13,104	157,248
5500.10 · Office Payroll	8,019	8,019	8,019	8,019	8,019	8,019	8,019	8,019	8,019	8,019	8,019	8,019	96,229
5500.15 · Executive Payroll Expense	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	45,000
5500.25 · Payroll Taxes - Employer	1,124	1,119	1,041	982	921	921	916	912	912	912	912	904	11,578
5500.75 · Broker Training Expenses	183	183	183	183	183	183	183	183	183	183	183	183	2,196
5500.90 · Payroll Fee	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Total 5500 · PAYROLL EXPENSES	26,330	26,325	26,247	26,188	26,127	26,127	26,122	26,119	26,119	26,119	26,119	26,111	314,051
6000 - CORPORATE / OFFICE EXPENSES													
6005 - Rent / CAM	9.250	9.250	9,250	9.250	9,250	9,250	9.250	9,250	9,250	9.250	9,250	9,250	111,000
6010 - Storage Expense	0	0	0,200	0,200	0	0	0,200	0,200	0,200	0	0	0	0
6025 - Room / Meeting Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
6050 - Utilities													
6050.05 - Gas & Electric	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400
6050.15 · Telephone	220	220	220	220	220	220	220	220	220	220	220	220	2,640
6050.20 - Internet Service	42	42	42	42	42	42	42	42	42	42	42	42	506
Total 6050 · Utilities	1,462	1,462	1,462	1,462	1,462	1,462	1,462	1,462	1,462	1,462	1,462	1,462	17,546
6100 · Insurance													
6100.05 · Benefits	692	692	692	692	692	692	692	692	692	692	692	692	8,304
6100.10 · Liability Insurance	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000
6100.20 · Worker's Compensation	147	147	147	147	147	147	147	147	147	147	147	147	1,765
Total 6100 · Insurance	2,089	2,089	2,089	2,089	2,089	2,089	2,089	2,089	2,089	2,089	2,089	2,089	25,069
6150 - Repairs & Maintenance				_	_								
6150.00 · Bldg Repairs, Maintenance	0	0	0	0	0	0	100	100	100	100	100	500	1,000
6150.15 · Computer Repairs	0	0	0	0	0	0	0	0	0	0	0	0	0
6150.20 · Household / Cleaning Supplies	25 25	25 25	25 25	25 25	25 25	25 25	25 125	25 125	25 125	25 125	25 125	25 525	1,300
Total 6150 · Repairs & Maintenance	25	25	25	25	25	25	125	125	125	125	125	525	1,300
6200 · Professional Fees													
6200.10 - Accounting, Bookkeep & Tax	583	583	583	583	583	583	583	583	583	583	583	583	7,000
6200.15 · Consulting	0	0	0	0	0	0	0	0	0	0	0	0	0

2011 Estimated Budget	JAN	FED	MAR	APR	MAY	ILIKI	JUL	ALIC	CED	OCT	NOV	DEC	TOTAL
		FEB				JUN		AUG	SEP				TOTAL
6200.20 · Computer & Technical	0	0	0	0	0	0	0	0	0	0	0	0	0
6200.25 · Other Professional Services	0	0	0	0	0	0	0	0	0	0	0	0	0
6200 · Professional Fees - Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6200 · Professional Fees	583	583	583	583	583	583	583	583	583	583	583	583	7,000
6500 - Travel & Ent													
6500.05 · Meals	0	0	0	0	0	0	0	0	0	0	0	0	0
6500.10 ⋅ Entertainment	0	0	0	0	0	0	0	0	0	0	0	0	0
6500.15 · Travel	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6500 - Travel & Ent	0	0	0	0	0	0	0	0	0	0	0	0	0
6550 · Automobile Expense													
6550.05 · Gas Purchases	0	0	0	0	0	0	0	0	0	0	0	0	0
6550.15 · Parking/Tolls	0	0	0	0	0	0	0	0	0	0	0	0	0
6550.20 · Mileage Reimbursements	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6550 - Automobile Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
6600 - Office Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
6605 - Office Supplies	75	75	75	75	75	75	75	75	75	75	75	75	900
6610 - Printing and Reproduction	0	0	0	0	0	0	0	0	0	0	0	0	0
6615 - Postage & Delivery	25	25	25	25	25	25	25	25	25	25	25	25	300
6695 · Gifts	0	0	0	0	0	0	0	0	0	0	0	0	0
6700 · Contributions	Ō	Ö	0	Ö	Ō	Ö	ō	0	0	Ö	Ō	0	o o
6705 - Dues and Subscriptions	0	0	0	0	0	0	0	0	0	0	0	0	0
6750 - Bank Service Charges	_	-	-		-	-	•	_	-	-	_	-	•
6750.05 · Reconciliation Discrepancies	0	0	0	0	0	0	0	0	0	0	0	0	0
6750 - Bank Service Charges - Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6750 · Bank Service Charges	100	100	100	100	100	100	100	100	100	100	100	100	0
Total 6750 - Bank Service Charges													
6800 · Miscellaneous	0	0	0	0	0	0	0	0	0	0	0	0	0
6999 · Uncatagorized Expenses		•						· ·		- ŭ			0
Total 6000 - CORPORATE / OFFICE EXPENSES	13,610	13,610	13,610	13,610	13,610	13,610	13,710	13,710	13,710	13,710	13,710	14,110	163,115
7000 · MARKETING & ADVERTISING													
7000 - MARKETING & ADVERTISING													
7000 - MARKETING & ADVERTISING 7010 - Advertising	80	80	80	80	80	80	80	80	80	80	80	80	960
	80 80	80 80	80 80	80 80	80 80	80 80	80 80	80 80	80 80	80 80	80 80	80 80	960 960
7010 - Advertising													
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense	40,020	40,014	39,937	39,877	80 39,817	80 39,817	39,911	80 39,908	39,908	39,908	80 39,908	40,300	960 478,126
7010 · Advertising Total 7000 · MARKETING & ADVERTISING	80	80	80	80	80	80	80	80	80	80	80	80	960
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense	40,020	40,014	39,937	39,877	80 39,817	80 39,817	39,911	80 39,908	39,908	39,908	80 39,908	40,300	960 478,126
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income	40,020	40,014	39,937	39,877	80 39,817	80 39,817	39,911	80 39,908	39,908	39,908	80 39,908	40,300	960 478,126
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense	40,020	40,014	39,937	39,877	80 39,817	80 39,817	39,911	80 39,908	39,908	39,908	80 39,908	40,300	960 478,126
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income	40,020	40,014	39,937	39,877	80 39,817	80 39,817	39,911	80 39,908	39,908	39,908	80 39,908	40,300	960 478,126
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8000 - Other Income	40,020 -2,368	40,014 -2,362	39,937 -2,285	39,877 -2,225	39,817 -2,165	39,817 -2,165	39,911 -2,259	39,908 -2,256	39,908 -2,256	39,908 -2,256	39,908 -2,256	40,300 -2,648	960 478,126 -26,301
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8000 - Other Income 8010 - Refund Income	-2,368	80 40,014 -2,362	39,937 -2,285	39,877 -2,225	80 39,817 -2,165	39,817 -2,165	39,911 -2,259	39,908 -2,256	39,908 -2,256	39,908 -2,256	39,908 -2,256	80 40,300 -2,648	960 478,126 -26,301
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8000 - Other Income 8000 - Other Income - Other	-2,368	80 40,014 -2,362	39,937 -2,285	39,877 -2,225	39,817 -2,165	39,817 -2,165	39,911 -2,259	39,908 -2,256	39,908 -2,256	39,908 -2,256	39,908 -2,256	40,300 -2,648	960 478,126 -26,301
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8000 - Other Income 8000 - Other Income - Other	-2,368	80 40,014 -2,362	39,937 -2,285	39,877 -2,225	39,817 -2,165	39,817 -2,165	39,911 -2,259	39,908 -2,256	39,908 -2,256	39,908 -2,256	39,908 -2,256	40,300 -2,648	960 478,126 -26,301
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8000 - Other Income 8000 - Other Income - Other Total 8000 - Other Income	-2,368 0 0	80 40,014 -2,362	80 39,937 -2,285	80 39,877 -2,225	80 39,817 -2,165	80 39,817 -2,165	80 39,911 -2,259	80 39,908 -2,256	80 39,908 -2,256	80 39,908 -2,256	80 39,908 -2,256	80 40,300 -2,648	960 478,126 -26,301
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8000 - Other Income 8000 - Other Income 9000 - Other Income 1000 - Other Income 1000 - Other Income 1000 - Other Income Total Other Income Total Other Income	80 40,020 -2,368	80 40,014 -2,362	39,937 -2,285	80 39,877 -2,225 0 0 0	80 39,817 -2,165	39,817 -2,165	80 39,911 -2,259 0 0	80 39,908 -2,256 0 0	39,908 -2,256	80 39,908 -2,256 0 0	80 39,908 -2,256	80 40,300 -2,648 0 0 0	960 478,126 -26,301
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income 8000 - Other Income 8000 - Other Income 8000 - Other Income 1000 - Other Income 1000 - Other Income 1000 - Other Income 1000 - Other Income Total Other Income Other Expense 2500 - Contributions from Diana	-2,368 0 0	80 40,014 -2,362	80 39,937 -2,285	80 39,877 -2,225	80 39,817 -2,165	80 39,817 -2,165	80 39,911 -2,259	80 39,908 -2,256	80 39,908 -2,256	80 39,908 -2,256	80 39,908 -2,256	80 40,300 -2,648	960 478,126 -26,301
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income Expense Other Income 8000 - Other Income 8000 - Other Income 8000 - Other Income 1000 - Other Income 1000 - Other Income Total 8000 - Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES	80 40,020 -2,368	80 40,014 -2,362 0 0	80 39,937 -2,285	80 39,877 -2,225 0 0 0	80 39,817 -2,165	39,817 -2,165	80 39,911 -2,259 0 0	39,908 -2,256 0 0 0 0	80 39,908 -2,256	80 39,908 -2,256 0 0	39,908 -2,256 0 0 0 0	80 40,300 -2,648 0 0 0	960 478,126 -26,301
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8000 - Other Income 8001 - Refund Income 8000 - Other Income - Total 8000 - Other Income Total Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES 8100.05 - Mortgage Interest	80 40,020 -2,368	80 40,014 -2,362 0 0 0	80 39,937 -2,285 0 0 0	80 39,877 -2,225 0 0 0	80 39,817 -2,165	39,817 -2,165 0 0 0	80 39,911 -2,259 0 0 0	39,908 -2,256 0 0 0 0 0	80 39,908 -2,256 0 0 0	80 39,908 -2,256 0 0 0	80 39,908 -2,256 0 0 0	-2,648 0 0 0 0	960 478,126 -26,301 0 0
Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income 8000 - Other Income 8000 - Other Income 8000 - Other Income - Total 8000 - Other Income Total Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES 8100.05 - Mortgage Interest 8100.10 - Interest Expense	80 40,020 -2,368	80 40,014 -2,362 0 0 0	80 39,937 -2,285	80 39,877 -2,225	80 39,817 -2,165	39,817 -2,165 0 0 0	80 39,911 -2,259 0 0 0	80 39,908 -2,256	80 39,908 -2,256	80 39,908 -2,256 0 0 0	80 39,908 -2,256	-2,648 0 0 0 0 0	960 478,126 -26,301
7010 - Advertising Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income 8000 - Other Income 8000 - Other Income 8000 - Other Income 9000 - Other Income 1000 - Other Income 1000 - Other Income 1001 - Other Income 1001 - Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES 8100.05 - Mortgage Interest 8100.10 - Interest Expense 8100.20 - Finance Charge	80 40,020 -2,368	80 40,014 -2,362 0 0 0	80 39,937 -2,285	80 39,877 -2,225	80 39,817 -2,165	39,817 -2,165	80 39,911 -2,259 0 0 0	39,908 -2,256 0 0 0 0 0 0 0 0	80 39,908 -2,256	80 39,908 -2,256 0 0 0	80 39,908 -2,256	80 40,300 -2,648 0 0 0 0	960 478,126 -26,301
Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income 8000 - Other Income 8000 - Other Income 8000 - Other Income - Total 8000 - Other Income Total Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES 8100.05 - Mortgage Interest 8100.10 - Interest Expense	80 40,020 -2,368	80 40,014 -2,362 0 0 0	80 39,937 -2,285	80 39,877 -2,225	80 39,817 -2,165	39,817 -2,165 0 0 0	80 39,911 -2,259 0 0 0	80 39,908 -2,256	80 39,908 -2,256	80 39,908 -2,256 0 0 0	80 39,908 -2,256	-2,648 0 0 0 0 0	960 478,126 -26,301
Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8000 - Other Income 8000 - Other Income 8000 - Other Income - Other Income 1000 - Other Income Total Other Income Other Expense 1500 - Contributions from Diana 100 - INTEREST & FINANCE CHARGES 100.10 - Interest Expense 100.20 - Finance Charge Total 8100 - INTEREST & FINANCE CHARGES	80 40,020 -2,368	80 40,014 -2,362 0 0 0	80 39,937 -2,285	80 39,877 -2,225	80 39,817 -2,165	80 39,817 -2,165	80 39,911 -2,259 0 0 0	39,908 -2,256 0 0 0 0 0 0 0 0	80 39,908 -2,256	80 39,908 -2,256 0 0 0	80 39,908 -2,256	80 40,300 -2,648 0 0 0 0	960 478,126 -26,301
Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8000 - Other Income 8010 - Refund Income 8010 - Refund Income 8000 - Other Income Total 8000 - Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES 8100.5 - Mortgage Interest 8100.10 - Interest Expense 8100.20 - Finance Charge Total 8100 - INTEREST & FINANCE CHARGES	80 40,020 -2,368	80 40,014 -2,362 0 0 0 0 0 0 0 0	80 39,937 -2,285	80 39,877 -2,225 0 0 0 0	80 39,817 -2,165	80 39,817 -2,165	80 39,911 -2,259 0 0 0	80 39,908 -2,256	80 39,908 -2,256	80 39,908 -2,256 0 0 0 0	80 39,908 -2,256	80 40,300 -2,648 0 0 0 0 0 0 0 0	960 478,126 -26,301
Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income 8000 - Other Income 8000 - Other Income 8000 - Other Income 8000 - Other Income 1000 - Other Income Total 8000 - Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES 8100.05 - Mortgage Interest 8100.10 - Interest Expense 8100.20 - Finance Charge Total 8100 - INTEREST & FINANCE CHARGES	80 40,020 -2,368	80 40,014 -2,362 0 0 0 0 0 0 0 0 0 0 0	80 39,937 -2,285	80 39,877 -2,225	80 39,817 -2,165	80 39,817 -2,165	80 39,911 -2,259	80 39,908 -2,256	80 39,908 -2,256	80 39,908 -2,256	80 39,908 -2,256	80 40,300 -2,648 0 0 0 0 0 0 0 0 0 0 0	960 478,126 -26,301
Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8000 - Other Income 8010 - Refund Income 8010 - Refund Income 8000 - Other Income Total 8000 - Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES 8100.5 - Mortgage Interest 8100.10 - Interest Expense 8100.20 - Finance Charge Total 8100 - INTEREST & FINANCE CHARGES	80 40,020 -2,368	80 40,014 -2,362 0 0 0 0 0 0 0 0	80 39,937 -2,285	80 39,877 -2,225 0 0 0 0	80 39,817 -2,165	80 39,817 -2,165	80 39,911 -2,259 0 0 0	80 39,908 -2,256	80 39,908 -2,256	80 39,908 -2,256 0 0 0 0	80 39,908 -2,256	80 40,300 -2,648 0 0 0 0 0 0 0 0	960 478,126 -26,301
Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8010 - Refund Income 8010 - Refund Income 8010 - Other Income 1000 - Other Income Total 8000 - Other Income Total 8000 - Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES 8100.10 - Interest Expense 8100.20 - Finance Charge Total 8100 - INTEREST & FINANCE CHARGES 100.10 - Interest Expense 100.20 - Finance Charge Total 8100 - INTEREST & FINANCE CHARGES Total Other Expense Net Other Income Net Income / Cash Available from Operations	80 40,020 -2,368 0 0 0 0 0 0 0 0 0 0 0 0 0	80 40,014 -2,362 0 0 0 0 0 0 0 0 0 0 0 0 0	80 39,937 -2,285	80 39,877 -2,225	80 39,817 -2,165	80 39,817 -2,165	80 39,911 -2,259 0 0 0 0 0 0 0 0 0	80 39,908 -2,256	80 39,908 -2,256 0 0 0 0 0 0 0 0 0 0 0 0 0	80 39,908 -2,256 0 0 0 0 0 0 0 -2,256	80 39,908 -2,256	80 40,300 -2,648 0 0 0 0 0 0 0 0 0 0 0 0 0	960 478,126 -26,301
Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income 8000 - Other Income 8000 - Other Income 8000 - Other Income 8000 - Other Income 1000 - Other Income Total 8000 - Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES 8100.05 - Mortgage Interest 8100.10 - Interest Expense 8100.20 - Finance Charge Total 8100 - INTEREST & FINANCE CHARGES	80 40,020 -2,368	80 40,014 -2,362 0 0 0 0 0 0 0 0 0 0 0	80 39,937 -2,285 0 0 0 0 0 0 0 -2,285	80 39,877 -2,225 0 0 0 0 0 0 0 -2,225	80 39,817 -2,165	80 39,817 -2,165 0 0 0 0 0 0 0 -2,165	80 39,911 -2,259 0 0 0 0 0 0 0 0 -2,259	80 39,908 -2,256	80 39,908 -2,256 0 0 0 0 0 0 0 -2,256	80 39,908 -2,256 0 0 0 0 0 0 0 -2,256	80 39,908 -2,256	80 40,300 -2,648 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	960 478,126 -26,301
Total 7000 - MARKETING & ADVERTISING Total Expense Net Ordinary Income Other Income/Expense Other Income 8010 - Refund Income 8010 - Refund Income 8010 - Other Income 1000 - Other Income Total 8000 - Other Income Total 8000 - Other Income Total Other Income Other Expense 2500 - Contributions from Diana 8100 - INTEREST & FINANCE CHARGES 8100.10 - Interest Expense 8100.20 - Finance Charge Total 8100 - INTEREST & FINANCE CHARGES 100.10 - Interest Expense 100.20 - Finance Charge Total 8100 - INTEREST & FINANCE CHARGES Total Other Expense Net Other Income Net Income / Cash Available from Operations	80 40,020 -2,368 0 0 0 0 0 0 0 0 0 0 0 0 0	80 40,014 -2,362 0 0 0 0 0 0 0 0 0 0 0 0 0	80 39,937 -2,285	80 39,877 -2,225	80 39,817 -2,165	80 39,817 -2,165	80 39,911 -2,259 0 0 0 0 0 0 0 0 0	80 39,908 -2,256	80 39,908 -2,256 0 0 0 0 0 0 0 0 0 0 0 0 0	80 39,908 -2,256 0 0 0 0 0 0 0 -2,256	80 39,908 -2,256	80 40,300 -2,648 0 0 0 0 0 0 0 0 0 0 0 0 0	960 478,126 -26,301

College Coll	11 Estimated Budget	1451	FED	MAD	ADD	MAY	IIINI		ALIC	CED	ОСТ	NOV	DEC	TOTAL
## APPLIANCE CONTRIBUTION FOR Formats ## APPLIANCE CONTRIBUTION FOR Formation ## APPLIANCE CONTRIBUTION FOR		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	TOTAL
## April Apr														
Month Control Control Revenue 1,171 4,771 4,														
Mod. 51 - Uny of Malations														0
Continue 1,250 1		4 711	1 711	/ 711	4 711	/ 711	1 711	4 711	A 711	4 711	4 711	A 711	1 711	
Mod 25 - MarkStan Arken Britan Ministry Close 0												· ·		
600.35 - University of the Company 633														
6008.09. Functiones becompanied 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0														
## 400,989 - Other Revenue														
## 4000 - Countinulous Income ## 4000 - Countinulous Income ## 4000 - Americane ## 417	-	0	0	0	0	0	0	0	0	0	0	0	0	0
## 4500-0 Feet Name 1.167	Total 4000 · Revenue	6,795	6,795	6,795	6,795	6,795	6,795	6,795	6,795	6,795	6,795	6,795	6,795	81,534
## 4500-0 Feet Name 1.167														
#80.10 - Universified														
4990-31 f.O.P. 4990-1000-1000-1000-1000-1000-1000-1000-														
4490 - Counthstores home- Other 0														
Total 4009 - Contributions Income 28,883 30,383 36,183 21,883 15,883 22,783 22,483 30,883 26,783 27,883 26,783 20,883 313,000														
## ## ## ## ## ## ## ## ## ## ## ## ##														
MA.P. T.Cata Income 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Total 4030 - Contributions income	20,003	30,303	30,103	21,003	10,000	25,705	25,465	30,003	20,700	21,505	25,705	20,000	313,300
MA.P. T.Cata Income 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	4035 · Rental Income													
Hallmark O O O O O O O O O														
Expense Soot Transmot PROGRAM EXPENSES Soot Program Expense Progr														
Express														
S000- TRAINING A PROGRAM EXPENSES 1,425	Total Income	35,678	37,178	42,978	28,478	22,378	30,578	32,278	37,678	33,578	34,378	32,578	27,678	395,434
S000- TRAINING A PROGRAM EXPENSES 1,425	_													
1,425 1,42	·													
\$600 - Reals for Training Expense MAP \$ \$500 - Training MAP \$ \$500 - T		4.405	4 405	4 405	4.405	4 405	4 405	4.405	4 405	4.405	4.405	4 405	4 405	47.400
\$500 - Fraining Expense MAP \$500 - Fraci Analistatione \$500 - Service History Assistatione \$500 - PAYROLL EXPENSES \$500 - PAYROLL EXPENSES \$500 - Service History Assistatione \$500 - Service History Assistation \$500 - Service History Assistation \$500 - Service History \$50	- · · · · · · · · · · · · · · · · · · ·													
\$093- MAP Cristation Expense 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	=	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
S040 - Fiscal Assistance				2 500			2 500			2 500			2 500	10 000
S005 - MAP Special Events		0	0		0	0		0	0		0	0		
Secon-Contract Labor Contract Labor														
S500 - PAYROLL EXPENSES S500 - Support Payroll (1099's Only) Support Payroll (1099's Only) Support Payroll Expense Support Pa	The state of the s	0	1,250	0	0	1,250	0	0	1,250	0	0	1,250	0	5,000
Second Second Second Payroll (1099's Only) Second Seco	Total 5000 · TRAINING & PROGRAM EXPENSES	2,425	3,675	4,925	2,425	3,675	4,925	2,425	3,675	4,925	2,425	3,675	4,925	44,100
Second Second Second Payroll (1099's Only) Second Seco														
Section Composition 18,247 18,2	5500 · PAYROLL EXPENSES													
S500.15 - Executive Payroll Expenses 5.000	5500.05 · Support Payroll (1099's Only)													0
S500.15 - Executive Payroll Expenses 5.000														
S500.25 - Payriol Taxes - Employer 2,20														
S500,75- Broker Training Expenses 75 75 75 75 75 75 75 7														
Section Payroll Fee T5 T5 T5 T5 T5 T5 T5		2,220	2,196	2,138	2,027	2,027	1,903	1,892	1,892	1,892	1,891	1,884	1,872	
Total 5500 - PAYROLL EXPENSES 25,542 25,518 25,459 25,349 25,349 25,225 25,213 25,213 25,213 25,213 25,205 25,194 303,693 6000 - CORPORATE / OFFICE EXPENSES 6005 - Renit		75	75	75	75	75	75	75	75	75	75	75	75	
6000 - CORPORATE / OFFICE EXPENSES 6005 - Rent 6005 - Rent 6010 - Storage Expense 55 55 55 55 55 55 55 55 55 55 55 55 55														
6005 - Rent 1,200	Total 3300 T ATROLE EXI ENGES	20,042	20,010	20,400	20,040	20,040	20,220	20,210	20,210	20,210	20,210	20,200	20,104	000,000
6010 - Storage Expenses	6000 · CORPORATE / OFFICE EXPENSES													
6025 - Room / Meeting Expenses 6050 - Utilities 6050 - Ut		1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400
6050 - Utilities 6050.05 - Gas & Electric 6050.05 - Gas & Electric 6050.05 - Gas & Electric 7050 - Gas & Gas & Electric 7050 - Gas & Gas	6010 · Storage Expense	55	55	55	55	55	55	55	55	55	55	55	55	660
6050.05 · Gas & Electric 375 375 375 375 375 375 375 375 375 375														
6050.15 · Telephone														
6050.20 · Internet Service 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0														
Total 6050 · Utilities	The state of the s													
6100 · Insurance 6100.05 · Benefits 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0														
6100.05 · Benefits 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Total 6050 - Otilities		393	393	595	595	595	595	595	595	595	393	393	7,140
6100.05 · Benefits 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6100 - Incurance													
6100.10 · Liability Insurance 0 0 0 175 0 0 0 175 0 0 350 6100.20 · Worker's Compensation 291 291 291 291 291 291 291 291 291 291		0	0	0	0	0	0	0	0	0	0	0	0	0
6100.20 · Worker's Compensation 291 291 291 291 291 291 291 291 291 291														
Total 6100 · Insurance														
6150 · Repairs & Maintenance 6150.00 · Building Maintenance 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0														
6150.00 · Building Maintenance 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0						-			-			-		,
6150.15 · Computer Repairs 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6150 · Repairs & Maintenance													
6150.20 · Household / Cleaning Supplies 60 60 60 60 60 60 60 60 60 60 60 720 Total 6150 · Repairs & Maintenance 60 60 60 60 60 60 60 60 60 60 720 6200 · Professional Fees		0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6150 · Repairs & Maintenance 60 60 60 60 60 60 60 60 60 60 60 720 6200 · Professional Fees	6150.15 · Computer Repairs													
6200 · Professional Fees	6150.20 · Household / Cleaning Supplies													
	Total 6150 · Repairs & Maintenance	60	60	60	60	60	60	60	60	60	60	60	60	720
6200.05 Legal 50 50 50 50 50 50 50 50 50 50 50 50 50			E0	E0	FO	E0	F0	FO	E^	F0		E0	FC	600
	6200.00 Legal		50	50	50	50	50	50	50	50	50	50	50	600

\$600 - According Realwhore \$ 1 to \$53 \$55 \$5	······	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	TOTAL
Section Company in Technology Company in Technol		583	583	583	583	583	583	583	583	583	583	583	583	7,000
## 1920.55 - Olim Profusional Buryless ## 2020.55 - Olim Profusional Enginess ## 1, 123		40	40	40	40	40	40	40	40	40	40	40	40	490
## 1200 - Professional Free ** Other **														
Trail 2600 - Professional Profe														
6000 Travel & Ert 500														
\$600.55 - Mesh	1000 0200 110000000001011000	.,.20	1,120	1,120	1,120	.,.20	1,120	1,120	1,120	1,120	1,120	1,120	1,120	10,100
Sept 1- Front information Sept				0			0							0
## S600-11-Travel Entex*														
Total (600- Traval & Fort 90 90 90 90 90 90 90 9														
\$609 - Automobile Expense														
## ## ## ## ## ## ## ## ## ## ## ## ##	Total 6500 · Travel & Ent		30	90	- 30	30	90	90	30	90	- 50	30	90	1,000
6509.15 Parking/Tolis Control														
## ## ## ## ## ## ## ## ## ## ## ## ##														
Total 6509. Automobile Expenses 6605. Office Supplies 6606. Office Supplies 6607. Office Supplies 6607. Office Supplies 6607. Office Supplies 6608. Office Supplies 6608. Office Supplies 6609. Office														
6600 - Clifice Expenses 125 12														
6695 - Office Supplies 125	Total 6550 · Automobile Expense	65	65	65	65	65	65	65	65	65	65	65	65	780
6910 - Printing and Reproduction 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0														
601														
695 - Offits														
## 6700 - Contributions 0 0 0 0 0 0 0 0 0														
6705- Dues and Subscriptions 0 0 0 0 0 0 0 0 0														
6750-Bank Service Charges														_
## 6750 - Bank Service Charges - O O O O O O O O O O O O O O O O O O														
## 6750 Bank Service Charges - Other 0														
Total 6730 - Bank Service Charges 185 185 185 185 185 185 185 185 185 185														
6800 - Miscellaneous														
Company Comp	Total 6750 - Balik Service Charges	105	100	100	103	100	100	103	103	100	100	100	100	2,220
Total 6000 - CORPORATE / OFFICE EXPENSES														
Total Cher Income Cher Inc	• •													
Total Expense 31,631 32,857 34,048 31,612 32,687 33,814 31,302 32,552 33,802 31,477 32,544 33,783 392,110 Net Ordinary Income 4,047 4,321 8,930 -3,135 -10,310 -3,236 976 5,126 -224 2,901 33 -6,105 3,324 Other Income/Expense Other Income 8000 - Other Income 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Total 6000 - CORPORATE / OFFICE EXPENSES	0	0	0	0	0	0	0	0	0	0	0	0	0
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Total Expense 31,631 32,857 34,048 31,612 32,687 33,814 31,302 32,552 33,802 31,477 32,544 33,783 392,110 Net Ordinary Income 4,047 4,321 8,930 -3,135 -10,310 -3,236 976 5,126 -224 2,901 33 -6,105 3,324 Other Income/Expense Other Income 8000 - Other Income 900 - 0 - 0 - 0 - 0 - 0 - 0 - 0 - 0 - 0	7010 · Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Ordinary Income	Total 7000 · MARKETING & ADVERTISING	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Income 8000 · Other Income 8010 · Refund Income 8010 · Other Income 1	Total Expense	31,631	32,857	34,048	31,612	32,687	33,814	31,302	32,552	33,802	31,477	32,544	33,783	392,110
Other Income 8000 - Other Income 0 <th< td=""><td>Net Ordinary Income</td><td>4,047</td><td>4,321</td><td>8,930</td><td>-3,135</td><td>-10,310</td><td>-3,236</td><td>976</td><td>5,126</td><td>-224</td><td>2,901</td><td>33</td><td>-6,105</td><td>3,324</td></th<>	Net Ordinary Income	4,047	4,321	8,930	-3,135	-10,310	-3,236	976	5,126	-224	2,901	33	-6,105	3,324
Other Income 8000 - Other Income 0 <th< td=""><td>Other Income/Expense</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	Other Income/Expense													
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Total 8000 · Other Income	8010 · Refund Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Income	8000 · Other Income - Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Expense 2500 · Contributions from Diana 0 <td>Total 8000 · Other Income</td> <td>0</td>	Total 8000 · Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
2500 - Contributions from Diana 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Total Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
2500 - Contributions from Diana 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Other Evnense													
St 100 - INTEREST & FINANCE CHARGES			0	0	0	0	0	0	0	0	0	0	0	0
8100.10 · Mortgae Interest 0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>· ·</td>										-				· ·
8100.10 · Interest Expense 0 </td <td></td> <td>0</td>		0	0	0	0	0	0	0	0	0	0	0	0	0
8100.20 - Finance Charge 0 <td></td> <td></td> <td>0</td> <td></td> <td></td> <td>0</td> <td>0</td> <td>0</td> <td></td> <td></td> <td>0</td> <td></td> <td></td> <td>0</td>			0			0	0	0			0			0
Total Other Expense 0		0	0	0	0	0	0	0	0	0	0	0	0	0
Net Other Income 0 0 0 0 0 0 0 0 0 0 0 0	Total 8100 - INTEREST & FINANCE CHARGES	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total Other Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0	0
Net income 4,041 4,021 0,300 -3,130 -10,310 -3,230 370 3,120 -224 2,901 33 -0,105 3,324														
	NEC INCOME	4,047	4,341	0,930	-3,133	-10,310	-3,230	970	3,120	-224	2,901	33	-0,103	3,324

Taylor's One Price (T.O.P.) Cleaners

	Projec	t Source	s					
DEVELOPMENT FINANCING	Loan Purpose	RATE	TERM	TJ \$\$		TOP \$\$	T	OTAL AMT
Commercial Mortgage - On HOLD for 1 year	Building	7.00%	25 Yr	\$ -			\$	-
Forward Community Investments	Building	6%	20 Yr	\$ -	\$	-	\$	-
Madison Development Corp	Operating				\$	30,000	\$	30,000
Commerce Dept	Operating				\$	20,000	\$	20,000
WBIC	Operating				\$	30,000	\$	30,000
CDBG Grant - Forgeivable Loan	Equipment	0%	0		\$	55,200	\$	55,200
Equipment Loan - Forward Community / SBA	Equipment	7%	5 Yr		\$	220,800	\$	220,800
Madison Gas & Electric	Equipment	3%	5 Yr		\$	30,000	\$	30,000
CDBG Grant - Forgeivable Loan	Operating	0%	0		\$	50,000	\$	50,000
Owner Investment	Operating	0%			\$	30,000	\$	30,000
LOAN FUNDI NG				\$ -	\$	466,000	\$	466,000
Water Conservation Grant								
Staffing Grants (On TJ Support Budget)				\$ 230,000			\$	230,000
Investor Capital					\$	40,000	\$	40,000
TOTAL GRANT FUNDING			•	\$ 230,000	\$\$	40,000	\$	270,000
Total Project Funding				\$ 230,000	\$	506,000	\$	736,000

Total Project Funding	\$ 2	230,000	\$ 506,000	\$	736,000
Project Uses					
ACQUISITION	Т,	1	ТОР	Т	Budget
Land and Building - Move	- '`	0			Duaget 0
Parking Stalls		0	(0
TOTAL ACQUISITION	\$	-	\$ -	\$	-
BUILDING					
Construction Building (See "SITE WORK")		N/A	N/A		N/A
Contractor Profit and Overhead		0	(0
IT Costs (Internet Wire, Telephone Cable, Etc)		0	(0
Building Permits		0	(0
Contingency		0	(0
TOTAL BUILDING	\$	-	\$ -	\$	-
SITE IMPROVEMENTS					
Demolition		Included			Included
		125,000			125,000
Site Work ConstructionParking, Landscaping, Access, etc					
Contingency (10%)	e 4	12,500	\$ -	•	12,500
TOTAL SITE		37,500	Ψ	\$	137,500
TOTAL HARD COSTS	\$ 1	37,500	\$ -	\$	137,500
TOTAL HARD COSTS PLUS ACQ.	\$ 1	37,500	\$ -	\$	137,500
SOFT COSTS					
Equipment			0.40.00		0.40.000
Furniture, Computers, and Appliance not in Contract and not already owned		0	246,000		246,000
Equipment Installation		0	30,000		30,000
Equipment Contingency (15%)		0	41,400	1	41,400
Consultants					
Staff Time on Development		0	20,000	, l	20,000
Development Consultant (Project Pros)		0	5,400		5,400
Architect		0	3,000		3,000
Engineer		0	N/A		0,000
Construction Management Fee		0	(0
Legal (Owner and Lenders)		0	5,000		5,000
Accountant		0	3,000		3,000
ricocumant		Ū	0,000		0,000
Reports					
Survey		0	(0
Environmental Reports		0	(0
Market Study / Appraisal		5,000	(ı	5,000
Loan Costs					
Origination Fee (1.0% per Loan)		0	(0
Interest During Construction (1st 2 Months)		0	(0
Title / Recording		0	(1	0
Other					
Insurance Builders Risk		0	(J	0
Property Taxes During Construction (No Taxes due Until 12/31/10)		0			0
Soft Costs Contingency		0	50,000		50,000
Operating Reserves for Operating Shortfalls		0	100,000		100,000
Other Government or Municipal Fees		0	100,000		0
'					
Capital Campaign Costs				1	
Capital Campaign Consultant		0	(0
Campaign Materials		0	(0
Events Staff Time		0	(0
Staff Time		0	(0
TOTAL SOFT COSTS	\$	5,000	\$ 503,800	\$	508,800
TOTAL STARTUP COSTS (ACQUISITION + SOFT COSTS)	\$ 1	42,500	\$ 503,800	\$	646,300
OT LETTIE GUODITALI		07.500		۵	00 700
STARTUP SHORTFALL	\$	87,500	\$ 2,200	\$	89,700

HVAC Scope

Includes:

- Furnish and install one direct fired make up air unit on the roof.
- Furnish and install one inline exhaust fan in the space
- Furnish and install two new louvers on the exterior walls
- Furnish and install new metal supply and return ductwork as required
- Furnish and install low voltage controls for the make up air and exhaust air as required
- Furnish hand install venting for the new dryer
- Furnish and install venting for the boiler
- Furnish and install twelve supply and exhaust grilles
- Provide rigging for our work.
- Provide line voltage wiring per Uihlein scope letter (Attached)
- Includes a budget price of \$8,000.00 to upgrade the electrical service
- Provide HVAC engineering permit and plan approval for our work
- Provide System startup and commissioning as required

Excludes:

- Premium time
- Equipment screening on roof
- Dumpsters

FOR THE SUM OF

\$80,000

PLUMBING Scope:

- Plumbing Permits
- Saw cut, remove, and replace concrete floor
- Hand dig for plumbing trenches
- Haul away spoils
- Underfloor drain piping
- (1) Floor sink in mechanical room
- (1) Trench drain for wash machine
- (1) Residential type wash machine drain and water supply in wall
- (2) Hot and (2) cold water connections for 60 lb wash machine
- (1) Backflow preventer for boiler make up water
- (1) Hot and cold water piping to new hot water system (hot water system by others)
- Revising water meter set up and utilizing existing water feed in tenant space
- All water, drain, and vent piping needed to make this laundry fully functional according to the drawing give by John Kubczak and job site visit

Excludes:

Scan floors for unforeseen utilities

New water service

Any bathroom revisions

FOR THE SUM OF:

\$21,850

GUihlein Electric

Serving the Business Community for more than 90 year

QUOTATION

Customer:

Mared Mechanical Contractors

Attention:

Todd Memmel

Address:

4230 W. Douglas Avenue

Milwaukee, WI

Phone: 414-536-0411

Quote Date:

June 30, 2010

Valid for 7 days.

Page: Page

Page 1 of 2

Prepared by:

Jeremy Urfer

262-781-1260 X 158

Project Name:

Verona Dry Cleaner

Project Address:

Madison, WI

Quotation Price:

See Below

Payment Terms:

Net 30 days from Invoice.

FAX: 414-431-0693

We are pleased to present the following quotation for the services of Uihlein Electric at the Project Address. This quotation is based on information provided by your Company and/or our knowledge of the facility. Upon acceptance, please sign and fax this document to 262.781.9366.

<u>Project Scope</u>: Provide labor and material as required for installation of required lighting, electrical connection & distribution at dry cleaner build-out

Office/ common areas:

- Demo (10) existing power poles from common area
- Relocate (8) existing 2'x4' fluorescent lights to accommodate new office/ lunch room
- Relocate (8) existing 2'x4' fluorescent lights to accommodate walls/ pass-throughs
- Provide (6) new switches for dual-level operation of relocated office lighting
 - o Derive power from closest existing circuit
- Provide (6) new 20A receptacles in offices/ lunch room
 - o Derive power from closest existing circuit
- Provide (1) new 20A receptacle & circuit for ATM/ Coffee maker
- Provide (1) new Cat5e data jack for ATM
- Provide (1) Cat3 voice jack at office; tie in to existing switch, and (1) data jack at office
- Provide (1) power pole w/ receptacles to accommodate counter/ cashwrap
- Provide (1) new Cat5e data jack for cash registers

Cleaning Equipment:

- Provide (8) 120v 20A receptacles w/ dedicated circuits for special equipment;
 - o (3) Utility press, (3) form finishers, pant topper and steam dryer
- Provide (3) 208v 30A direct-wire connections for special equipment;
 - o (1) Shirt, (1) Washer, (1) Trough
- Provide (2) 208v 40A direct-wire connections for special equipment;
 - o (2) Future puffer
- Provide (1) 208v 50A direct-wire connections for special equipment;
 - (1) Dry cleaner
- Provide (1) 208v 60A direct-wire connections for special equipment;
 - o (1) Future puffer
- Provide wiring for future conveyor:
 - o (2) 20A circuits & receptacles

Other Equipment:

- Provide wiring for mechanical equipment
 - o (1) 20A Boiler
 - o (1) 20A Hot water pump
 - o (1) 30A Air compressor
 - o (1) Makeup air unit
 - o (1) Exhaust fan



QUOTATION

Electrical Service Upgrade:

- Existing electrical service is 400A 120/208 for the building; a service upgrade will be required to accommodate loads specified above, in addition to existing building lighting & receptacle loads
- Full engineering required if project advances

Exclusions & Additional Information:

- All work is to be done during normal business hours
- All existing lighting to remain- circuitry and switching to remain as well
- · All circuits to be run in surface-mounted conduit, above ceiling, with drop-down cords or conduit as required
- Existing distribution panels to remain
- No other work other than listed above is included
- Low voltage HVAC wiring is not included

Thank you for the opportunity to provide the service	es of Uihlein Electric.	
We accept this quotation for the work described in incurred without our prior approval. Please contact		ditional work will be performed or charges
Todd Memmel	Acceptance Date:	Purchase Order Required: Number:

As required by the Wisconsin Construction Lien Law, the owner is hereby notified that persons or companies furnishing labor or materials for the construction on owner's land may have lien rights on owner's land and buildings if not paid. Those entitled to lien rights, in addition to Uihlein Electric Company are those who contract directly with the owner or provide labor or materials for the construction. Accordingly, owner probably will receive notices from those who furnish labor or materials for the

construction. Owner should give a copy of each notice received to their mortgage lender, if any, to see that all potential lien claimants are duly paid.

Our Strength is Your Power.



April 2, 2010

Diana MAP Office Madison, WI 53711

RE: Dry Cleaner

Dear Diana:

McGann Construction is pleased to submit the initial budget for the construction of the MAP Dry Cleaner in Madison, WI. The sum of **One hundred twenty-five thousand, and no/100-----dollars (\$125,000.00)** is based on site visit and drawing by John Kubczak from Haiges Machinery.

The budget includes:

- All general construction
- Wood frames with wood doors
- Vinyl base on all walls that don't have anything
- Plastic laminate cabinets, countertops, and raised top at front counter
- Half wall around entrance and equipment
- 12" slab at washer and dryer area
- Adding new 2x4 acoustical ceiling tile where needed
- Demo carpet in machine area
- Attached is the drawing and mechanical bids detailing the remodel
- We have included a \$4800.00 contingency for unforeseen problems
- Permits

The above budget does not include the following:

- Cost of Performance & Payment Bond
- Builder's risk insurance
- Developmental, Park, Tap or Impact fees
- Architectural fees/State approved plans
- Hazardous material testing & removal
- Floor outlets
- New utility services
- Removing electrical under slab
- Any demo work of slab over 6" thick
- Any work in bathroom
- Window treatments

- Signage
- Corner guards
- Mailboxes
- Plan printing
- Fire Extinguishers
- Any work with storefront windows and doors
- Exterior work related to masonry, concrete or landscaping
- Table for coffee machine
- All equipment provided by owner/Haiges Machinery
- Installation of equipment by Haiges Machinery

If you have any questions or need any further information, please do not hesitate to give me a call.

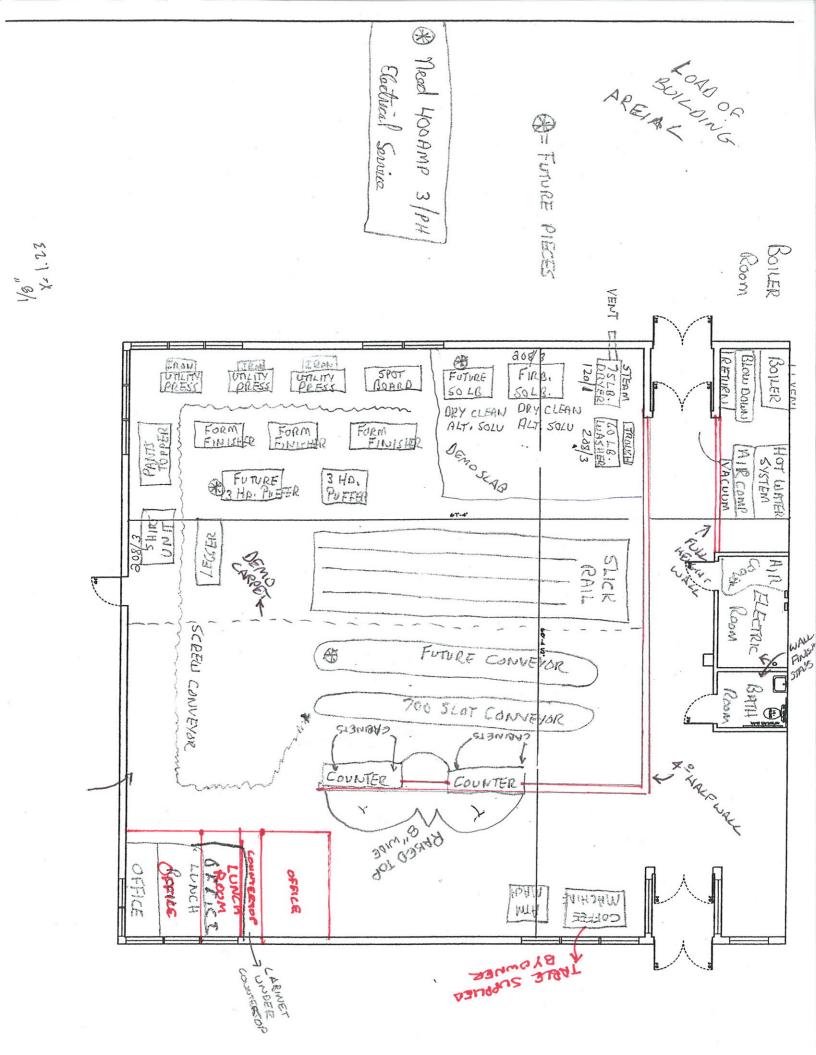
Sincerely,

McGANN CONSTRUCTION, INC.

David Stevens

Project Manager/Estimator





Submitted To: McGann Construction, Inc.

Address: 3622 Lexington Ave City/State: Madison, WI 53714-

Architect:

Corporate Phone: (608) 241-5585 **Fax:** (608) 241-5110

Date: 04/02/2010

Project Name: McGann construction Dry

Cleaner project

Project Location: Madison

Contact Name: Estimating Department

Scope of work

Date Of Plans:

Provide labor and materials to complete the following:

Install drain and vent piping for (1) floor drain to be located in the boiler room.

Install one 4 foot trench drain located at the 60 pound washer.

Provide (2) cold and (2) hot water supplies to the washer area. This piping to be looped under the slab from the boiler room area.

Connect to drain piping located in the adjacent space behind the bathroom area. Bid assumes there is sufficent pitch to reach the washer area.

Connect to water supply located near the bathroom. Extend 1 inch water supply to the boiler room. Connect to water softener and water heater. Connect to (2) cold and (2) hot water supplies looped underslab to the washer area.

Provide (1) Watts 9-D backflow preventer at the boiler.

Local permit fees.

Drain and vent materials to be schedule 40 PVC. Water piping to be CPVC and pex.

Bid assumes concrete removal and replacement by others.

PLUMBING

McGann Construction Attention: David Stevens 3622 Lexington Avenue Madison, WI 53714-1246

Ph: 608-241-5585 Fax: 608-241-5110

RE: Dry Cleaner - Midvale Rd; Madison, Wl

HEATING, VENTILATION & AIR CONDITIONING PROPOSAL

- Relocate one supply diffuser into southeast corner office
- Add two new supply grilles into the lunch room and office
 - o Recommend undercut doors for air transfer
- Relocate one main return air grille out of new boiler room
- Vent out one commercial dryer out the side wall (8" round)
- Provide stainless steel double wall venting for one boiler (10" round)
- Provide combustion air ducting for boiler room from the roof
 - o This will include a hood and motorized damper interlocked with boiler
 - o Roofing subcontractor (\$500 allowance)
- Provide a clean & check on existing RTU, turn over with fresh filters
- Installation labor
- HVAC permit fees

Quantity	Description
	*BASED ON DRAWING RECEIVED 3/30/10
	PRICE INCLUDES:
	NEW 600A SERVICE
	NEW 400A 3PH PANEL
	EXICTING DANIELS TO DEMAIN
	EXISTING FANELS TO REMAIN(12) 120V 20A 1PH MACHINE HOOKUPS (INCLUDES FUTURE PUFFER)
	-(3) 208V 40A 3PH MACHINE HOOKUPS (INCLUDES POTORE 30 EBS)
	1 (1) 2007 20A 2DH MACHINE HOOK DP
	(1) 208V 20A 3FH MACHINE HOOKUPS (INCLUDES FUTURE CONVEYER)(2) 208V 20A 1PH MACHINE HOOKUPS (INCLUDES FUTURE CONVEYER)
	OUTLETS, SWITCHES, PHONE HOOKUP IN 2 OFFICES
	SWITCHING AND 4 CIRCUITS IN LUNCH ROOM
	CONVENIENCE OUTLETS AT COUNTER AREA
	SWITCHING IN BOILER ROOM COFFEE MACHINE AND ATM MACHINE HOOKUPS
	COFFEE MACHINE AND ATM MACHINE HOOKS'S
	-CITY OF MADISON PERMIT
	BOILER ROOM HOOKUPS FOR:
	-BOILER (208V 60A 3PH)
	BLOW DOWN (120V 20A 1PH)
	RETURN (120V 20A 1PH)
	HOT WATER SYSTEM (120V 20A 1PH)
	AIR COMPRESSOR (208V 40A 3PH)
	VACUUM (120V 20A 1PH)
	MOVING LITES IN OFFICES, LUNCH ROOM, AND BOILER ROOM INCLUDED. ADDITIONAL LITING WILL BE
	MOVING LITES IN OFFICES, LUNCH ROUM, AND BOILDER ROOM.
	EXTRA
	*DISCOUNT WILL BE AVAILABLE IF NEW 400A PANEL IS TO BE LOCATED IN BOILER ROOM *DISCOUNT WILL BE AVAILABLE IF NEW 400A PANEL IS TO BE LOCATED IN BOILER ROOM
	*ADDITIONAL MG&E CHARGE MAY APPLY BASED ON LOCATION OF TRANSFORMER
	*ADDITIONAL MORE CHARGE MAY THE DE STORE THE

Hello Diana,

Below I have listed a brief description detailing my scope of work on your new facility:

- Tape and finish existing sales area walls. No work in mechanical, rest room, airlocks, or new storage room.
- Create new boiler room as per sketch submitted, as per our usual construction methods. Room to include a fire rated 40" x 6"-8" door, door closer, and standard lever hardware.
- Machine existing window jamb trim for (4) existing window areas and (1) exit door. Provide new 2.25" colonial trim for these areas, pre-primed.
- Construct (1) 8' x 8' wood shelving unit (24" deep, 4 shelves) at new storage area.
- Provide (6) pre-finished hollow core doors, with pre-finished trim and standard hardware.
- Cut in (1) door opening to adjacent area. (This wall is assumed to be standard wood construction).
- Cut, relocate, re-assemble existing cash sales desk.
- Construct new wall (approximately 14' long) to create new storage area.
- Construct (3) new offices, not to exceed 10'x12" each, outside measurements.
- Construct new 48" tall divider wall (approximately 46' long) with a pine wood cap. Post brace from ceiling as required.
- Pour (1) washing machine pad. Concrete cutting, breaking, drainage trough, and concrete removal by others. (It is my assumption that the plumber has accounted for these items).

Total cost for work as described above: \$15,377.00

General Notes:

- No painting, staining (other than pre-finished doors) or mechanical work is included.
- Final pricing revisions (may) be necessary based on final architectural blueprints.
- Boiler room and storage room drywall to be "fire taped" only.
- We will remove our debris from jobsite to on-site dumpsters furnished by others.
- Building permits to be obtained by others.
- Any work or materials not specifically mentioned in this proposal are not included.

Terms of the proposal:

Upon acceptance of our final proposal, a 40% deposit shall be due, with one progressive payment of 40% due at 65% completion (as invoiced by Thurnbauer Carpentry), with the

final balance due in full upon completion. Terms of any additional work will be determined at that time.

Diana, as per our conversation today, I would like to do a walk through with you prior to starting any work. Any changes to the work, terms, etc. could then be decided. If there aren't any significant changes, then the pricing quoted above should be sufficient. Please call me at 414-975-4100 (daytime or evenings) if you have any questions.

I look forward to working with you, and I hope you have great success with this new facility!

respectfully submitted,

Marty Thurnbauer

Tom's Repair Service 8503 S Kemmerer Rd

Clinton, WI 53525 USA

Voice: 847-951-3926 Fax: 608-531-2023

QUOTATION

Quote Number: m108

Quote Date: Jun 29, 2010

Page: 1

Quoted To:

Madison Apprenticeship Program 4633 A Verona Rd. PO Box 44842 Madison, wi 53711 USA

Customer ID	Good Thru	Payment Terms	Sales Rep
9410	7/29/10	Per Terms in Quote	

Quantity	Item	Description	Unit Price	Amount
1.00	1000	Tom's Repair Service will install all dry	35,000.00	35,000.00
		cleaning equipment as shown on print; with		
		space and tee's in main header for future		
		equipment.		
		Steam, return, air and vacuum lines will be		
		piped from boiler room to equipment using		
		overhead hangers to support pipe.		
		Drops from header to equipment with shut		
		off valves on every piece of equipment.		
		Steam regulators will be added on		
		machines needing lower steam pressure.		
		Dry cleaning machine and washer will be		
		bolted and grouted to floor; all other		
		equipment will be anchored to floor.		
		Steam pipes will be insulated from boiler		
		room to equipment to keep temp and		
		energy costs down.		
		Blow down vent, return tank vent and		
		vacuum vent piped through roof with 2"		
		pipe temporarily sealed to roof; final seal by		
		roofer.		
		Set-up of screw convayor from pressing		
		area to assembly area and all speed rail		
		will be ceiling mounted.		
		Convayor floor mounted and bolted to floor.		
		All rail and non-steam lines will be painted		
			Subtotal	Continued
			Sales Tax	Continued
			TOTAL	Continued

Sales Tax	Continued
TOTAL	Continued

Tom's Repair Service 8503 S Kemmerer Rd

Clinton, WI 53525 USA

Voice: 847-951-3926 Fax: 608-531-2023

QUOTATION

Quote Number: m108

Quote Date: Jun 29, 2010

Page: 2

Quoted To:

Madison Apprenticeship Program 4633 A Verona Rd. PO Box 44842 Madison, wi 53711 USA

Customer ID	Good Thru	Payment Terms	Sales Rep
9410	7/29/10	Per Terms in Quote	

Quantity	Item	Description	Unit Price	Amount
		with silver paint.		
		No sheet metal, plumbing or electric will be		
		provided by Tom's Repair Service.		
		1/2 down payment \$17,500.00		
			Subtotal	35,000.00
			Sales Tax	
			TOTAL	35,000.00