



LAND USE





LAND USE CONSIDERATIONS

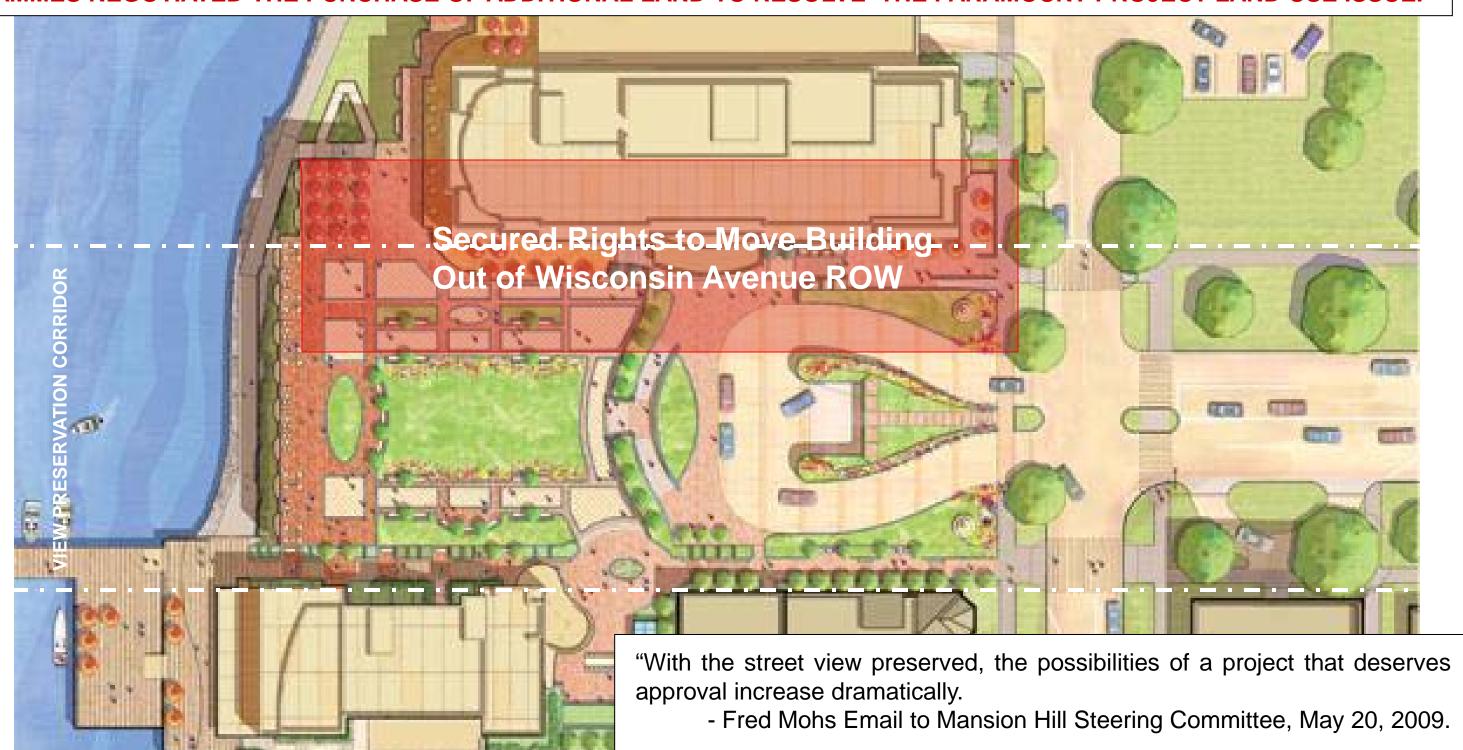
THE RESOULTION ON THE MAJOR LAND USE QUESTIONS HAS EVOLVED FROM FINDING A BALANCE IN THE PROJECT

- WISCONSIN AVENUE RIGHT-OF-WAY
- WATERFRONT DEVELOPMENT
- 1965 ORDINANCE AMENDMENT
- BUILDING HEIGHT / MASS

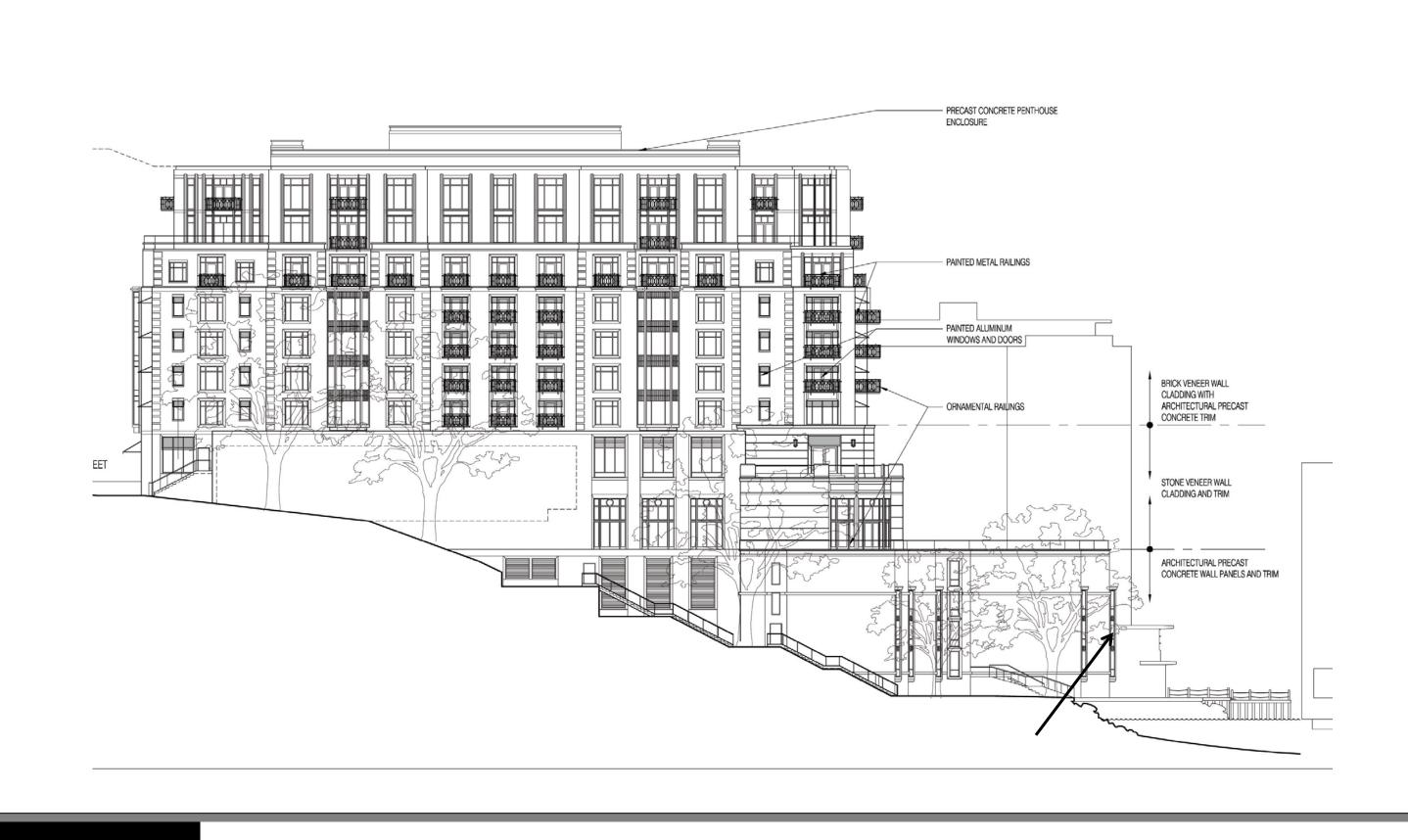


LAND USE - RIGHT OF WAY

HAMMES NEGOTIATED THE PURCHASE OF ADDITIONAL LAND TO RESOLVE THE PARAMOUNT PROJECT LAND USE ISSUE.

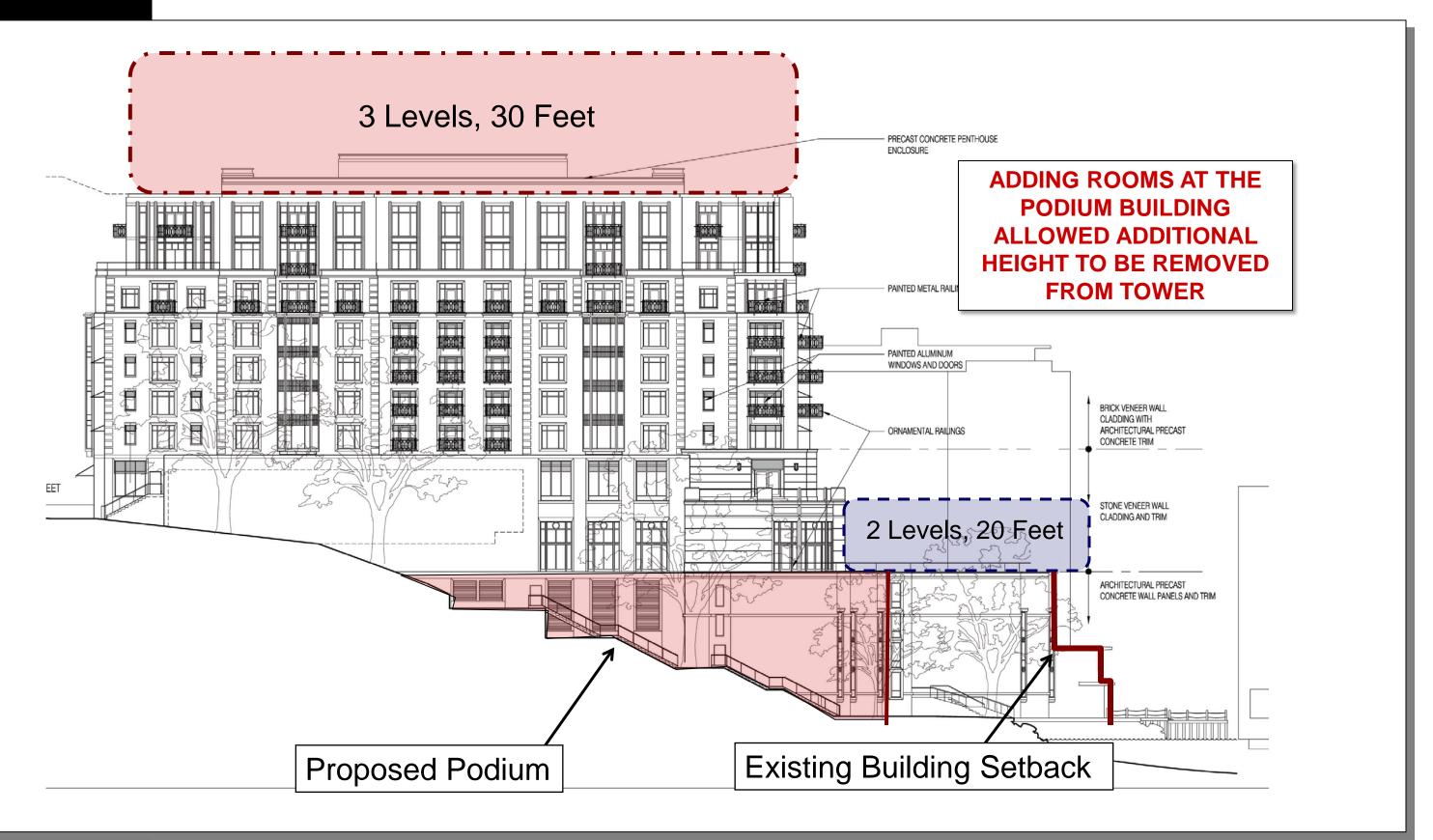








LAND USE - WATERFRONT DEVELOPMENT





LAND USE - WATERFRONT DEVELOPMENT





The proposed amendments will not diminish the public rights provided for by the Ordinance.

Summary of Proposed Amendments:

- Modification to Section 8 Allows for TIF funding for Project;
- Modifications to Section 10 Allow Wisconsin Avenue setback to be established by PUD;
- Modifications to Section 12 Allows for condominium units to be included in the Project.

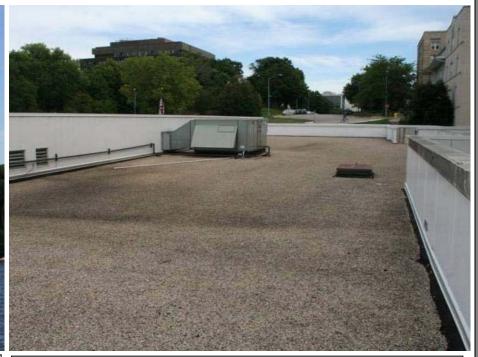
THE AMENDMENTS RESULT IN ENHANCED PUBLIC ACCESS AND AMENITIES.



THE PROJECT GREATLY EXCEEDS THE INTENT OF THE 1965 ORDINANCE







Substantial Preservation of View Over Improvements to Lake and Capitol

Access To and Use of Rooftop









THE PUBLIC EXPERIENCE AT THE LAKEFRONT WILL BE GREATLY ENHANCED



Pedestrian Access to the Lakefront



Pedestrian Easement at Lakefront



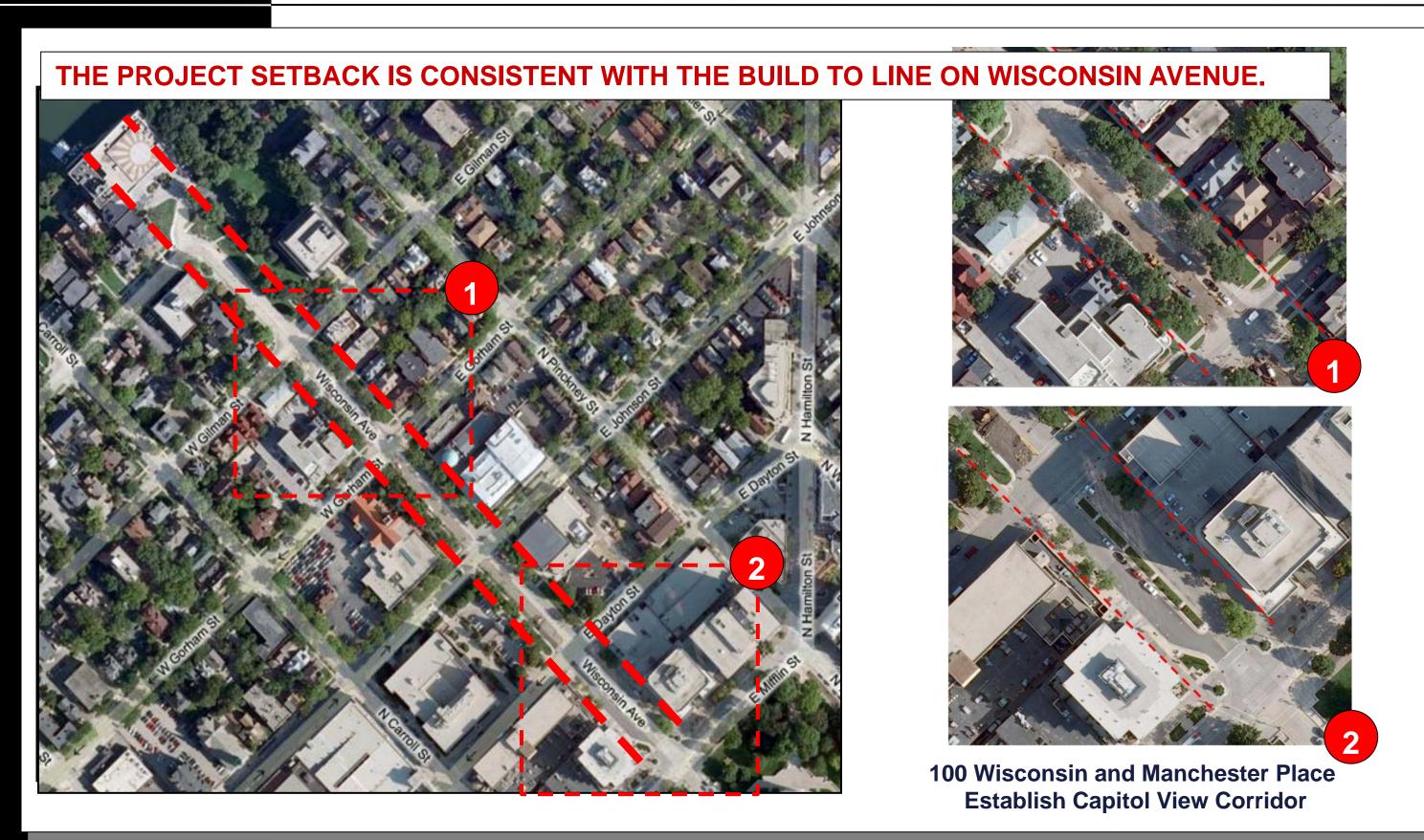
Pedestrian Pathway / Entry to Site



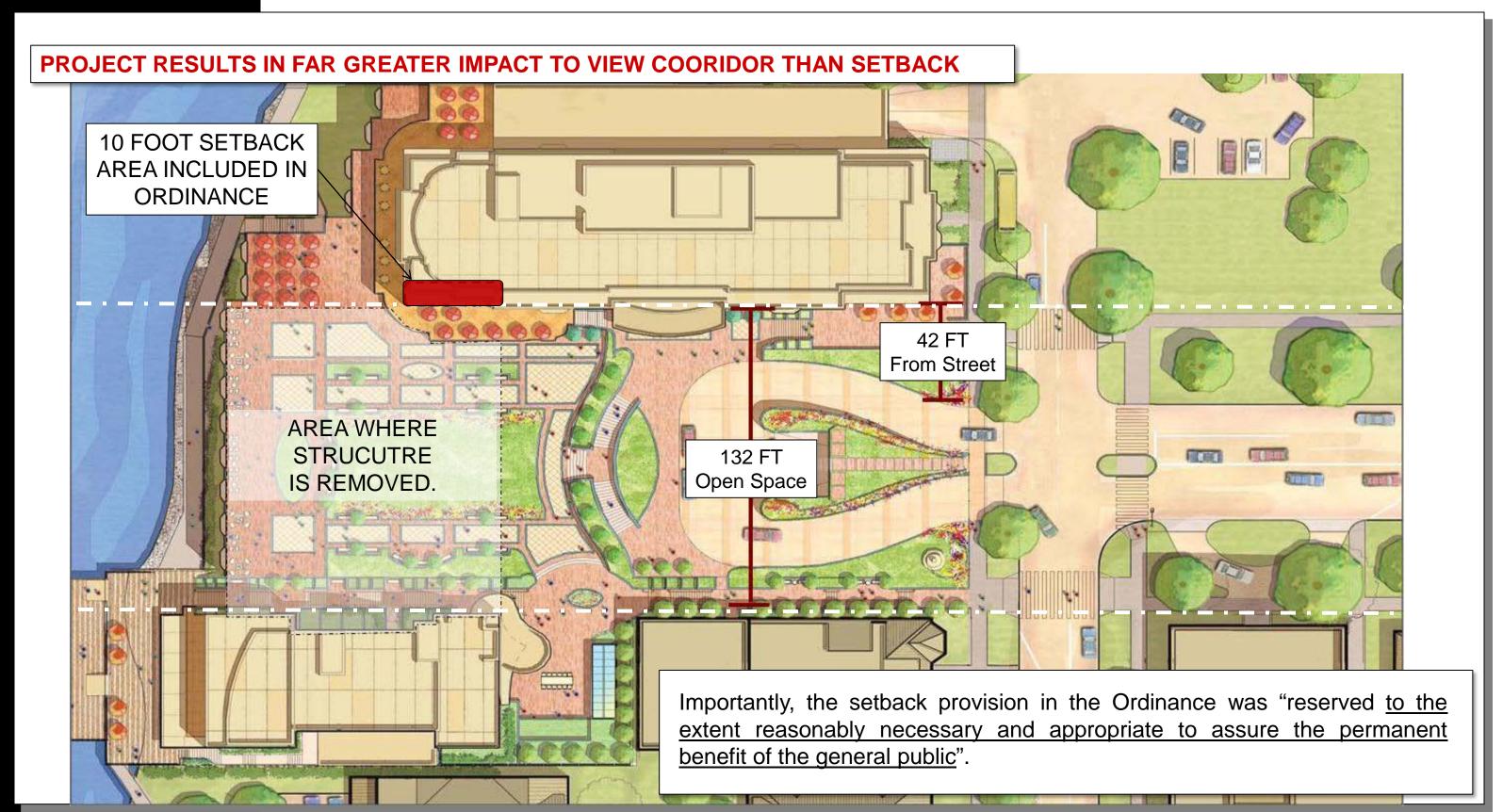






















The District Does Not Have a Common Building Form.

Variations in the Scale of Adjacent Development Exists Throughout the District.

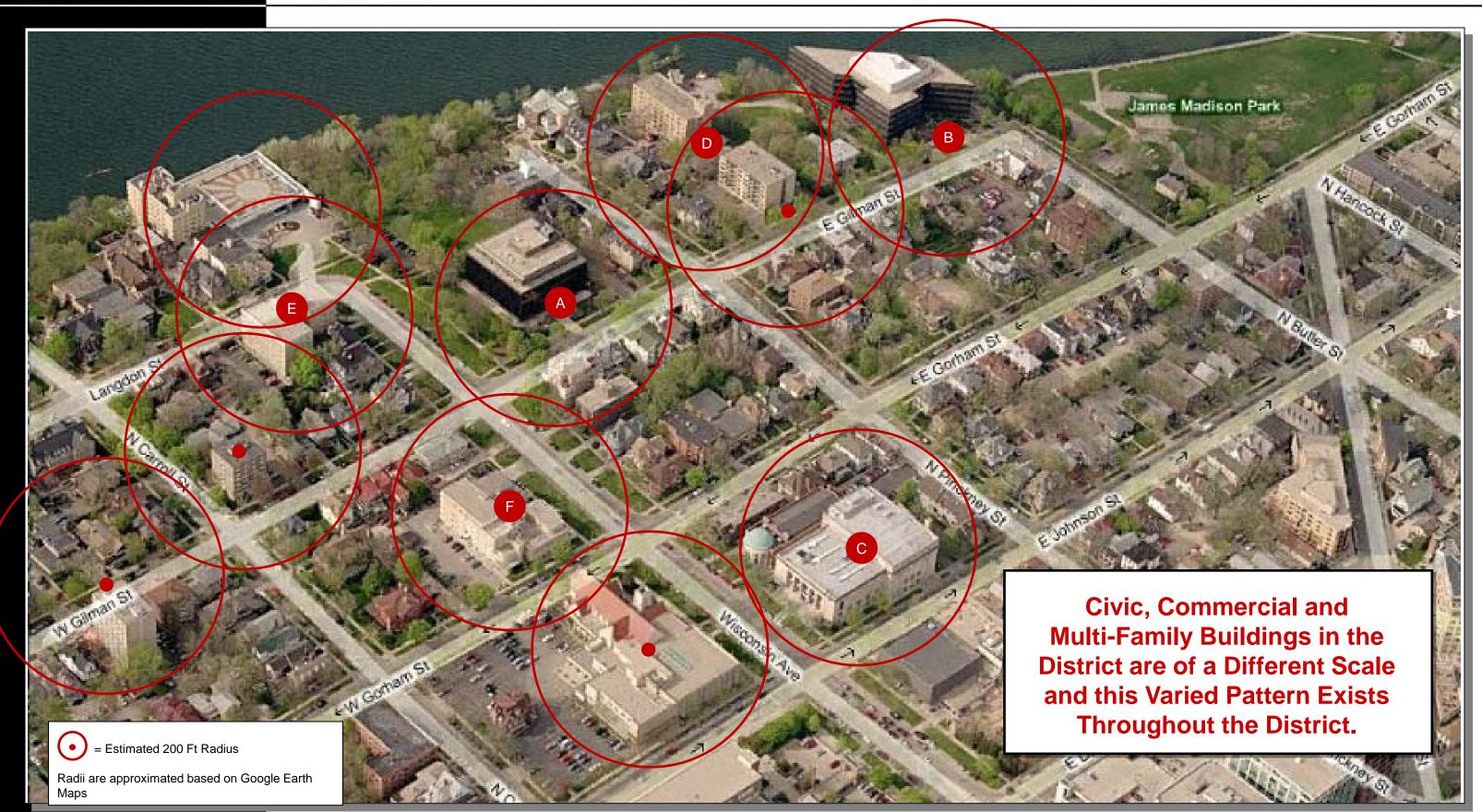


























NATIONAL GUARDIAN LIFE			VEREX			MASONIC TEMPLE			KENNEDY MANOR			LAKESHORE			QUISLING TERRACE		
TOTAL SF (3)	76,032		TOTAL SF (3)	105,000		TOTAL SF (4)	80,000		TOTAL SF	53,600		TOTAL SF (4)	44,000		TOTAL SF (3)	48,442	
EST. VRA PROPERTIES	SF	RATIO	EST. VRA PROPERTIES	SF	RATIO	EST. VRA PROPERTIES	SF	RATIO	EST. VRA PROPERTIES	SF	RATIO	EST. VRA PROPERTIES	SF	RATIO	EST. VRA PROPERTIES	SF	RATIO
522 N Pinckney	NA	NA	151 E Gilman	6,390	16.43	300 N Pinckney	1,700	47.06	2 Langdon	19,600	2.73	529 N Pinckney	NA	NA	11 W Gilman	2,091	23.17
520 N Pinckney	4,447	17.10	149 E Gilman	4,175	25.15	302 N Pinckney	1,226	65.25	10 Langdon	9,700	5.53	525 N Pinckney	NA	NA	15 W Gilman	3,398	14.26
516 N Pinckney	2,376	32.00	139 E Gilman	NA	NA	304 N Pinckney	1,164	68.73	25 Langdon	NA	NA	515 N Pinckney	3,490	12.61	17 W Gilman	NA	NA
28 E Gilman	NA	NA	131 E Gilman	NA	NA	306 N Pinckney	1,409	56.78	515 N Carroll	4,299	12.47	516 N Pinckney	2,376	18.52	409 Wisconsin	4,042	11.98
424 N Pinckney	NA	NA	125 E Gilman	3,747	28.02	308 N Pinckney	1,373	58.27	14 W Gilman	1,988	26.96	28 E Gilman	NA	NA	412 Wisconsin	2,776	17.45
15 E Gilman	5,658	13.44	130 E Gilman	NA	NA	310 N Pinckney	2,516	31.80	10 W Gilman	NA	NA	104 E Gilman	NA	NA	415 Wisconsin	NA	NA
11 E Gilman	4,583	16.59				15 E Gorham	2,700	29.63	504 Wisconsin	4,458	12.02	116 E Gilman	NA	NA	424 Wisconsin	NA	NA
7 E Gilman	3,751	20.27				25 E Gorham	NA	NA	512 Wisconsin	6,280	8.54	130 E Gilman	NA	NA	504 Wisconsin	4,458	10.87
1 E Gilman	NA	NA				31 E Gorham	NA	NA	516 Wisconsin	3,466	15.46				415 N Carroll	6,284	7.71
516 Wisconsin	3,466	21.94				315 Wisconsin	NA	NA							401 N Carroll	NA	NA
512 Wisconsin	6,280	12.11				321 Wisconsin	NA	NA									

1. VRA is estimated from Google Earth Maps

. Unless Otherwise Noted, Square Footage Was Provided by City GIS System or Other City Data

3. Square Footage Provided by Owner

504 Wisconsin

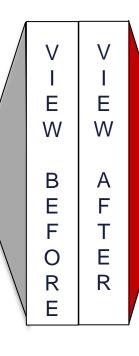
4. Square Footage Estimated from Google Earth / Dane County GIS

Quisling Terrace was recently approved within the Mansion Hill Historic District. The ratio of its volume as compared to other properties in their estimated VRA exceeds the Edgewater VRA Ratios.

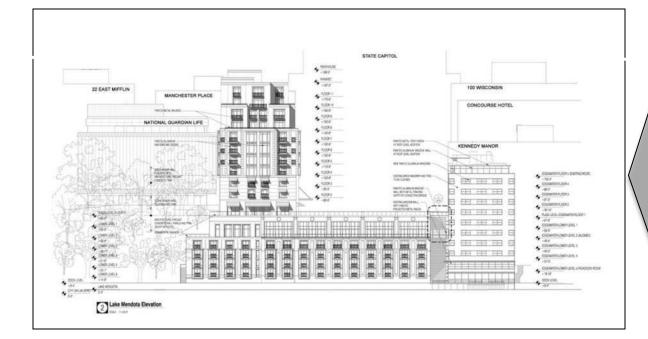


REDUCED HEIGHT BY 3 FLOORS / 30 FEET

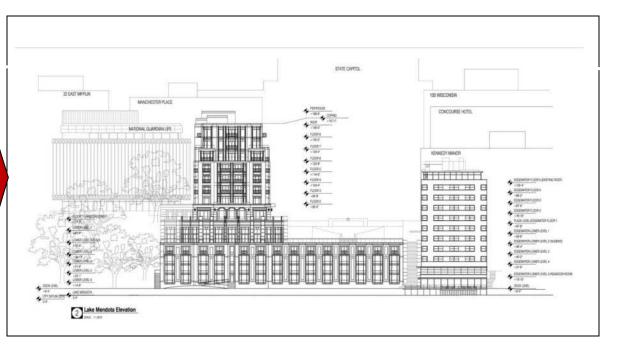




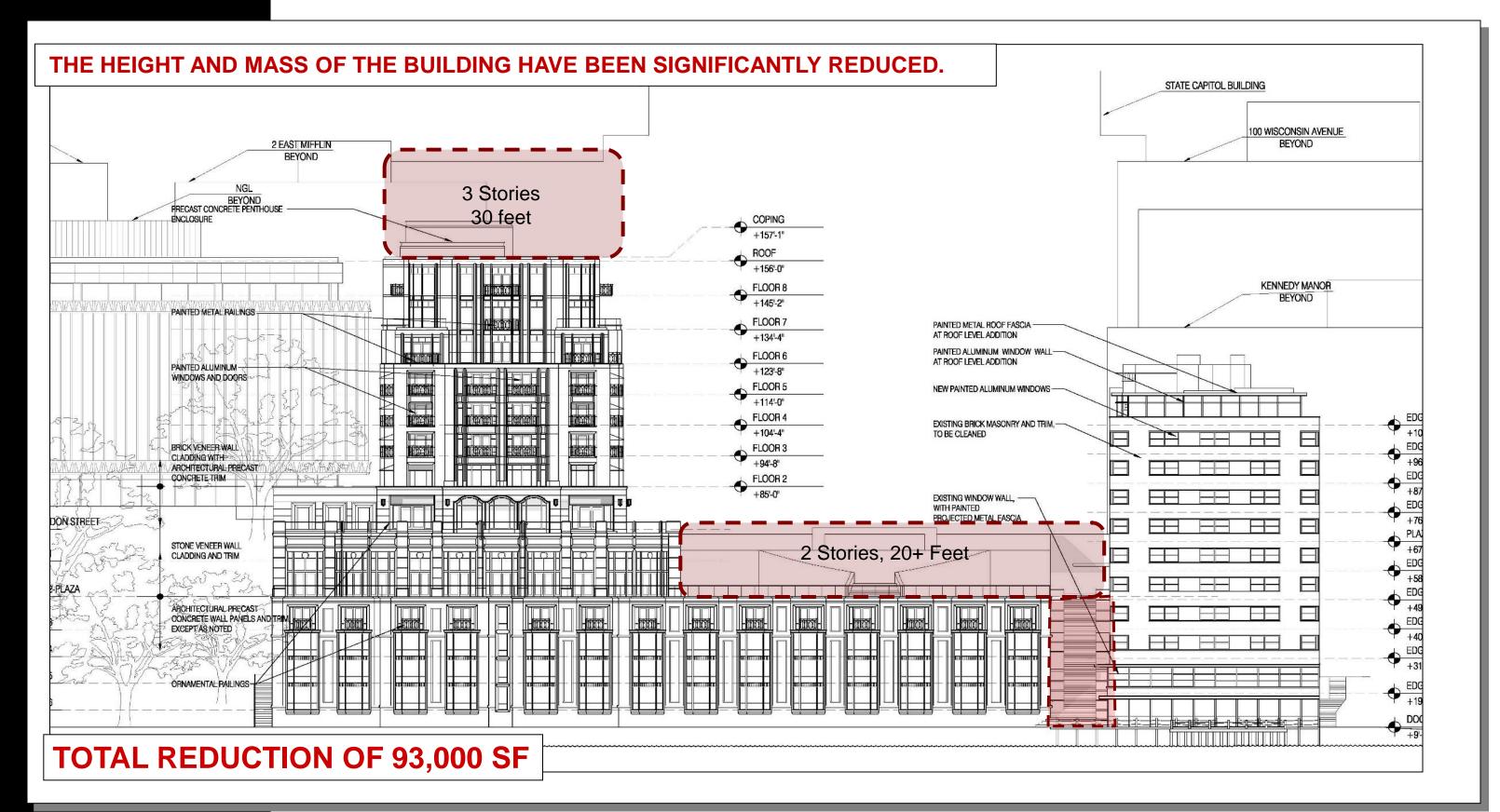




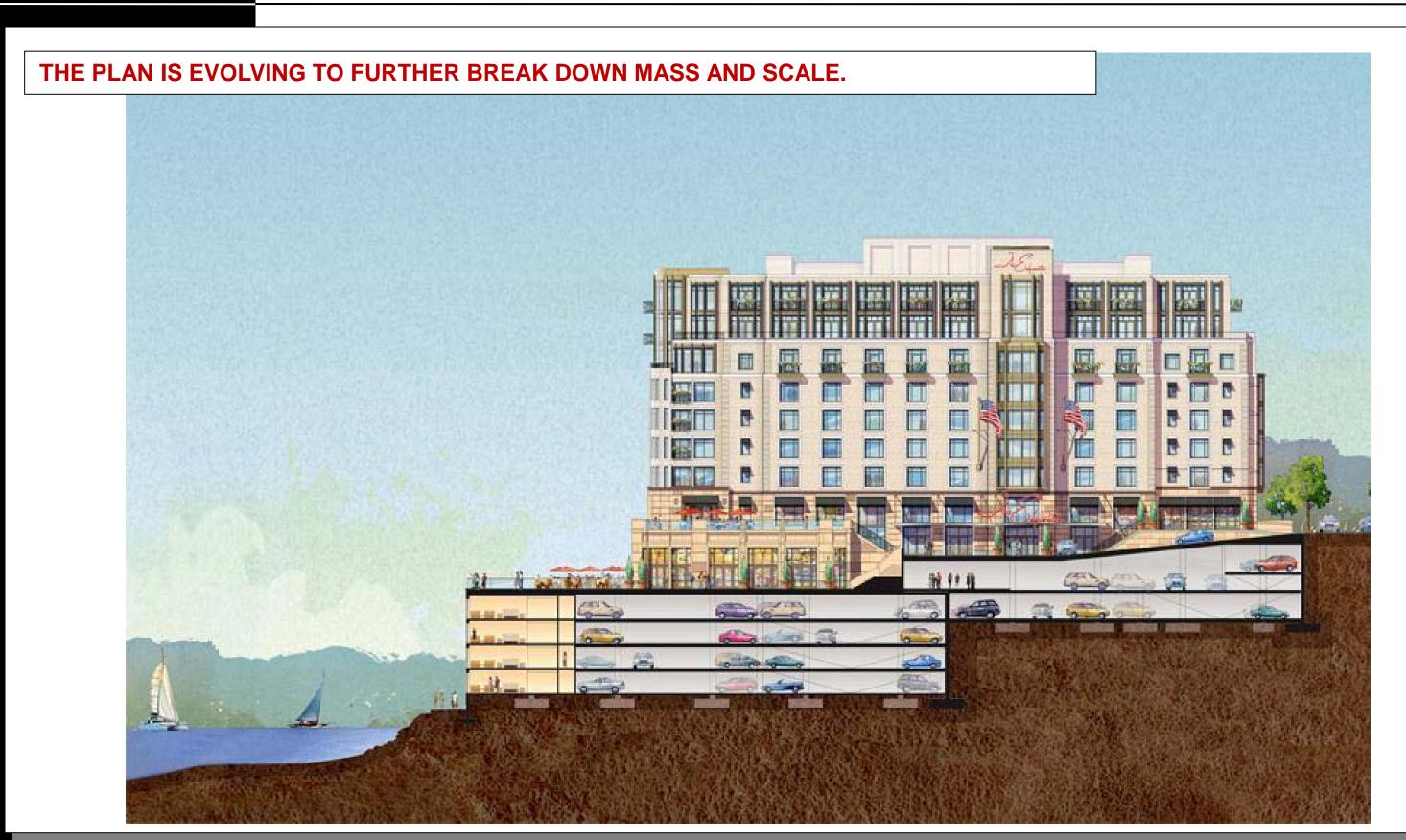
V I E W W A E F T O R E



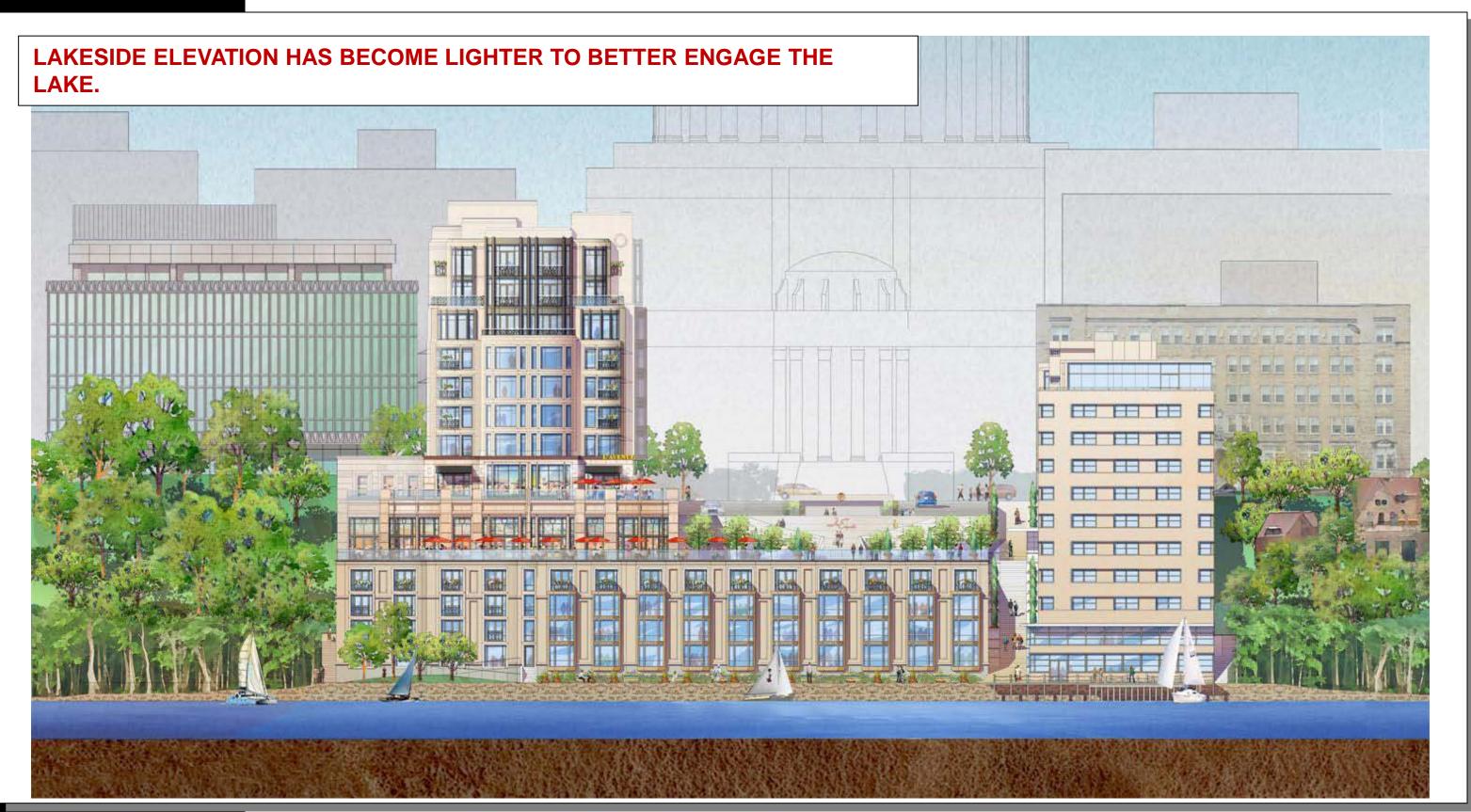








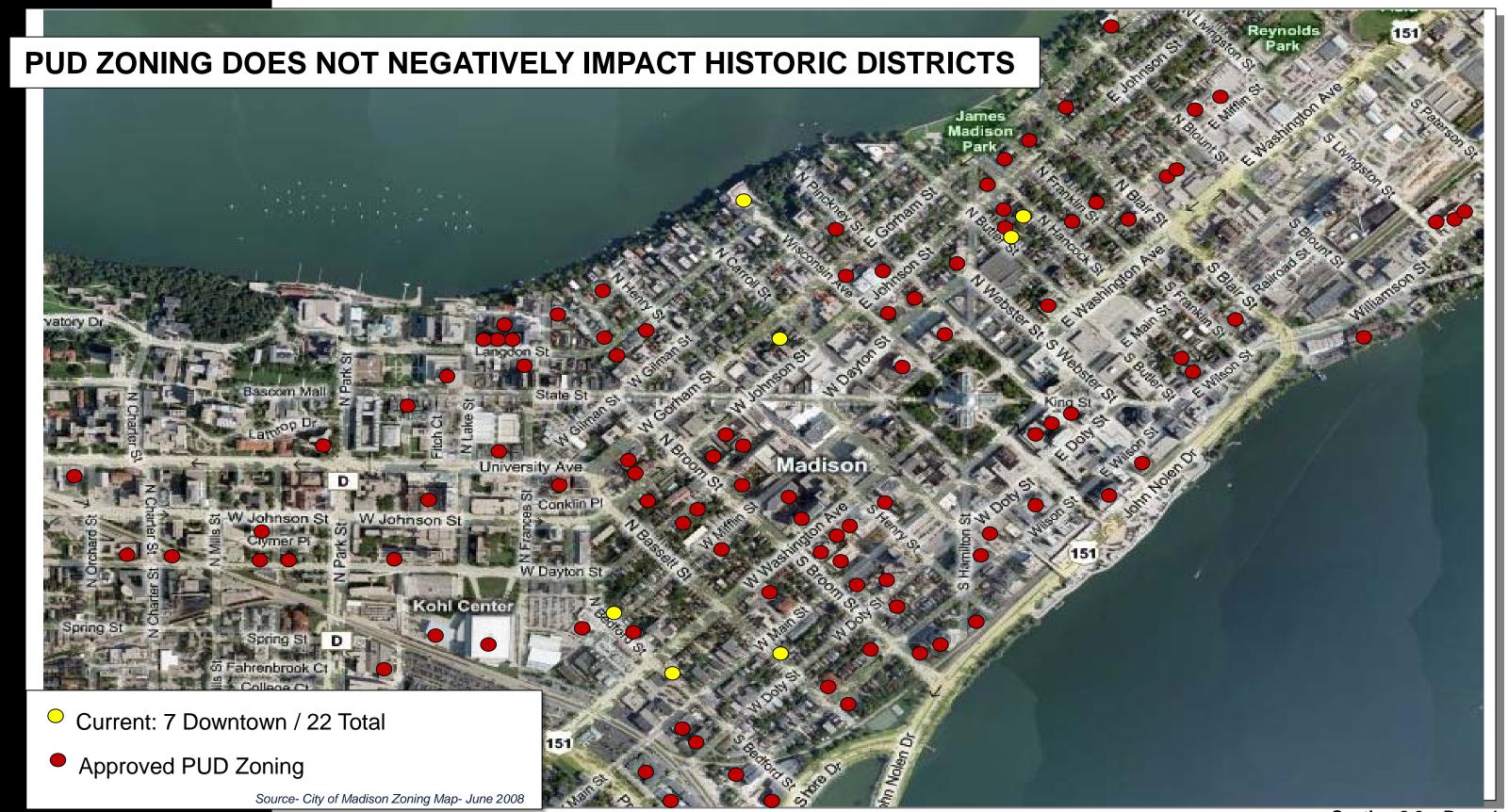








PLANNED UNIT DEVELOPMENT (PUD) ZONING





PLANNED UNIT DEVELOPMENT (PUD) ZONING

QUESTION:

It has been stated that the proposed planned unit development (PUD) is a violation of existing zoning code. Is the PUD zoning classification unusual by City of Madison standards?

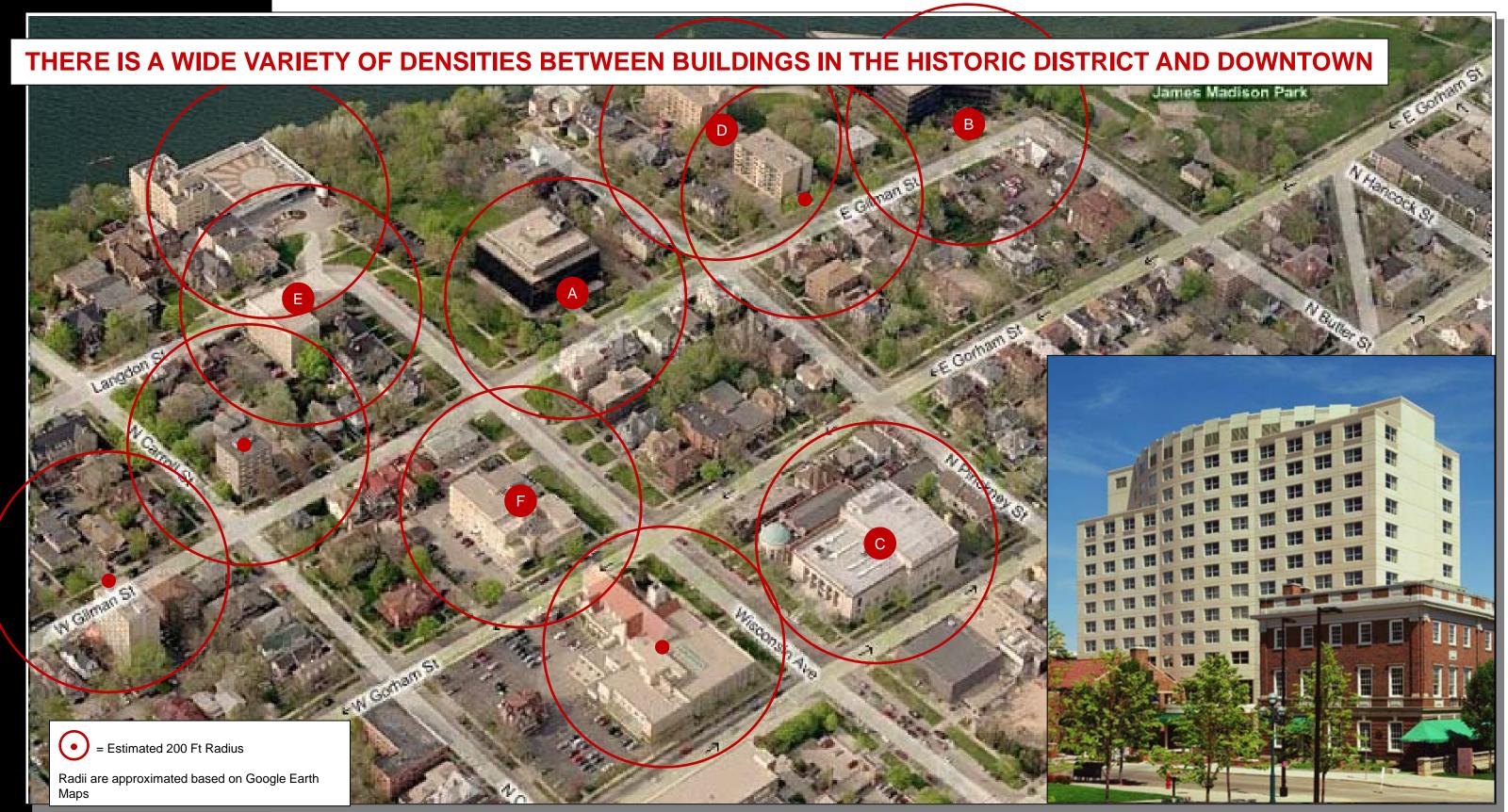
ANSWER:

There is absolutely no basis for the claim that this PUD is somehow out of the norm by City of Madison zoning standards.

- PUD has been the dominant zoning classification for downtown development over the past decade;
- The Edgewater PUD zoning text is among the most restrictive of all PUD's approved by the City of Madison;
- This PUD zoning text only allows the proposed height on this site if the following conditions are satisfied:
 - Requires a site area of more than 1 acre
 - Requires access to a major civic roadway
 - Requires a minimum of 15,000 square feet of open space
 - Requires public access to the waterfront
- The PUD zoning criteria above mitigate zoning precedent concerns because it would be extraordinarily difficult for any other site downtown to meet these requirements that allow for the proposed height of the Edgewater.



ZONING PRECEDENT





ZONING PRECEDENT

QUESTION:

Is there a zoning precedent that will be established because of this project related to height or other issues that could negatively impact historic districts?

ANSWER:

The PUD zoning structure and height of this building do not establish a precedent for downtown or historic districts in Madison.

- There is absolutely no evidence that suggests that a single issue like height of a project establishes a zoning precedent in Madison. If that were the case, the 13-story Hilton Hotel built adjacent to 4 of the most significant certified historic structures in Madison would have set the height precedent for the Edgewater;
- The well established entitlement process in Madison which requires rigorous public debate protects against precedent concerns on every site in this city;
- The PUD zoning text for the Edgewater sets forth very specific criteria that must be satisfied in order to build at the proposed height. No single issue sets zoning precedent. Therefore, a party that wants to compare to the Edgewater based on height must also satisfy all of the additional zoning requirements that support height as set forth in the PUD zoning text. That would be extremely difficult on any other site downtown or in any historic district in Madison;
- The Common Council supported by the efforts of City Planning, the Urban Design Commission, Landmarks Commission, Planning Commission and other agencies ultimately govern land use on every site in Madison.



LANDMARK ORDINANCE

BUILDINGS ADJACENT TO EDGEWATER ARE NOT LANDMARKS















LANDMARK ORDINANCE

QUESTION:

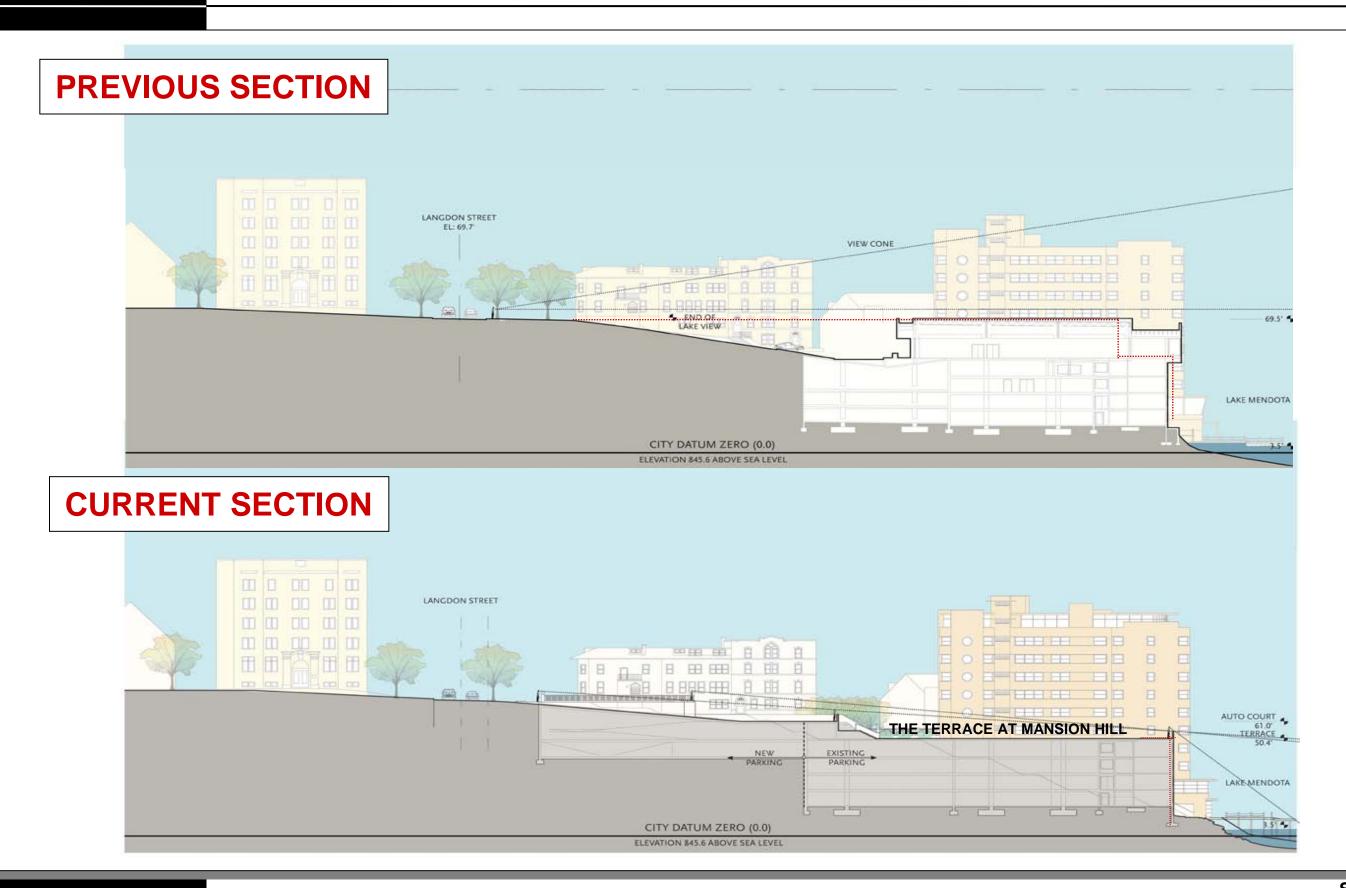
What is the impact of the Project to the Historic District?

ANSWER:

- The Mansion Hill Historic District was established to protect the 1800 and early 1900 era Mansions which are a part of this neighborhood. The Project is not located near any of these mansions and will not adversely effect the character of the mansions or the district;
- The Project is located at the end of one of the most prominent civic streets in Madison. It is the anchor to Wisconsin Avenue and to the primary civic and commercial boulevard that services the Historic District;
- The Mansion Hill historic district ordinance requires buildings to be compatible with the other buildings that are within a defined radii of the site. The use and character of the buildings surrounding the Edgewater, include:
 - Buildings immediately adjacent to the site include a fraternity, 3 multi-story residential buildings and a commercial office building. There are no single family or small-size dwelling units adjacent to the Property;
 - The Project is compatible with the height of Kennedy Manor and the National Guardian Life building which sit adjacent to the Project;
 - The Project has been designed to compliment the historic and classical architecture of buildings in the neighborhoods, especially Kennedy Manor which sits across the street from the site;
- The Project will have a positive impact in the district as it will add amenities (e.g. restaurants, café, spa, etc.) and become a catalyst to the TIF district which will enhance the urban, residential character of the neighborhood.



THE HISTORIC "HILL" ON WISCONSIN AVENUE





THE HISTORIC "HILL" ON WISCONSIN AVENUE

QUESTION:

One of the concerns expressed among certain neighborhood interests has been the historic significance of the "hill" on Wisconsin Avenue. How has this been considered in the plan for the Edgewater?

ANSWER:

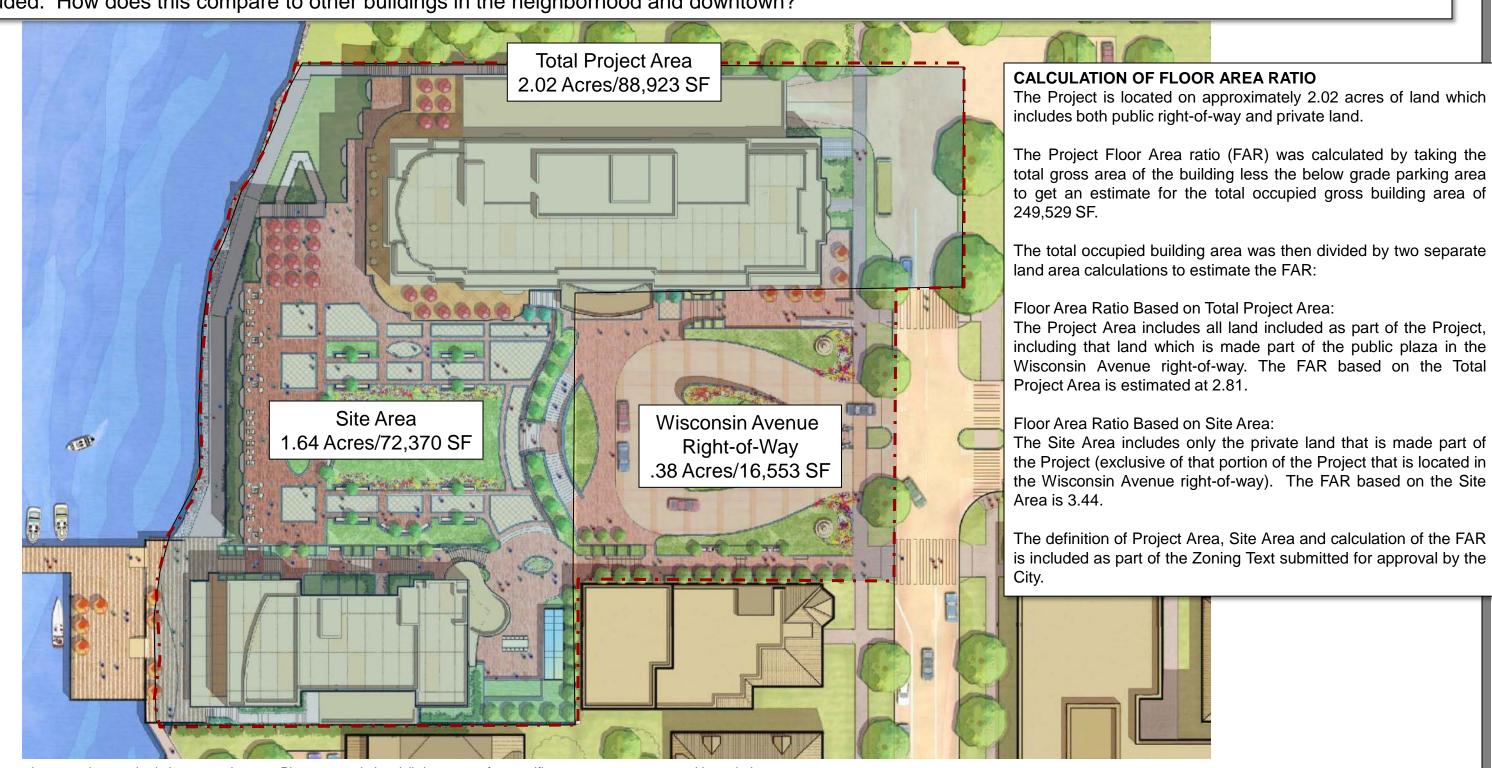
The historic "hill" has become the driving force behind the redesign of the Project.

- Our vision in the redesign is to develop The Terrace at Mansion Hill by recreating the "hill" that was lost when the 1970's addition was constructed;
- A central theme of the project is to rebrand the property as "The Edgewater at Mansion Hill" to play on the importance
 of the hill as a focal point of the historic district;
- By creating a tiered terrace vs. a level terrace at street elevation we can capture the historic importance of the "hill";
- This concept greatly enhances the view corridor from Wisconsin Avenue to Lake Mendota.



DENSITY AND BUILDING VOLUME

INFORMATION REQUEST: Provide specifics about how the FAR was calculated, clearly identifying the portions of the building and the site that were included. How does this compare to other buildings in the neighborhood and downtown?





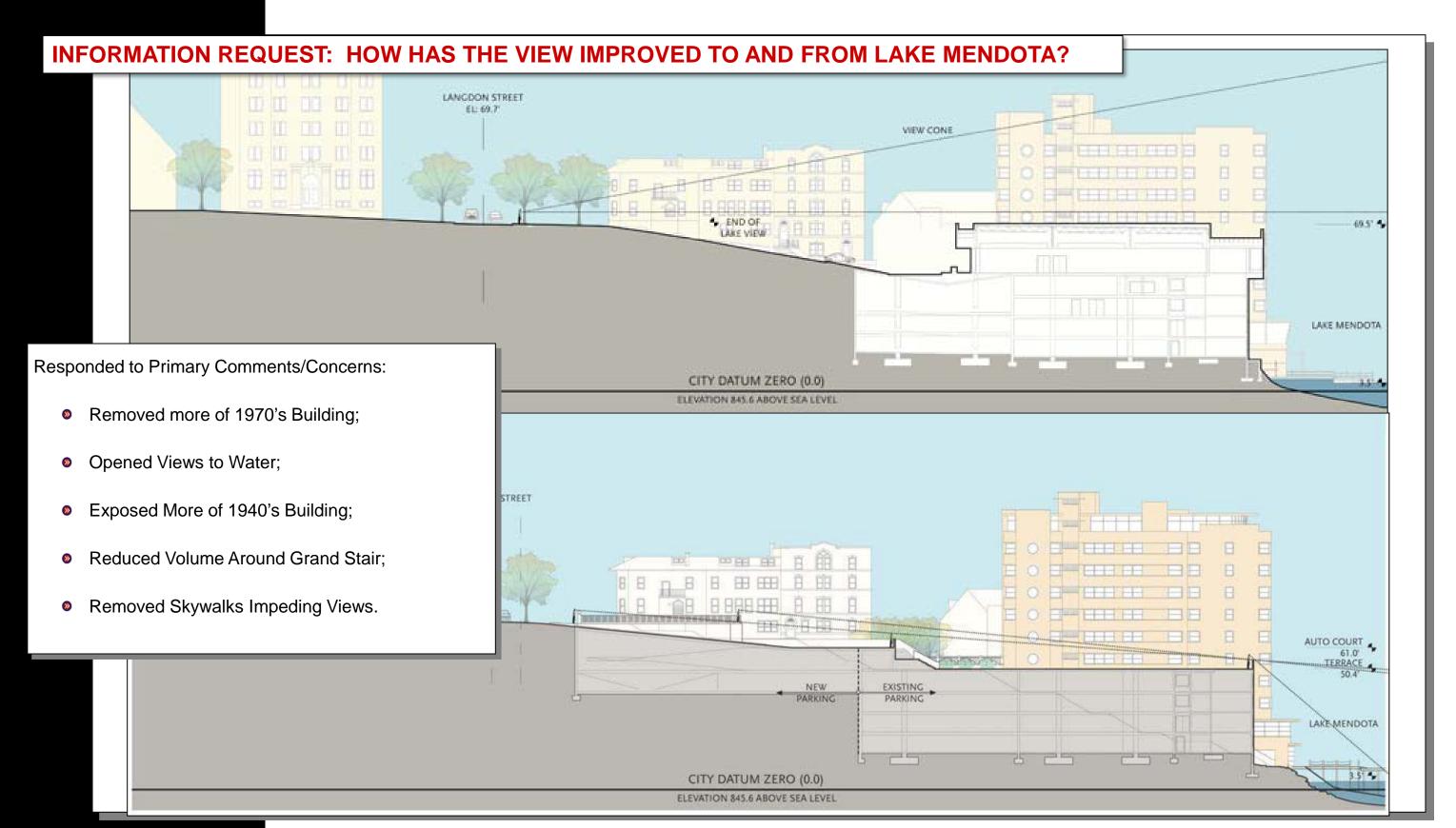
VIEW TO AND FROM LAKE MENDOTA

THE PROPOSED REDEVELOPMENT WOULD REMOVE THE 1970'S STRUCTURE OPENING THE VISTA TO THE WATER.





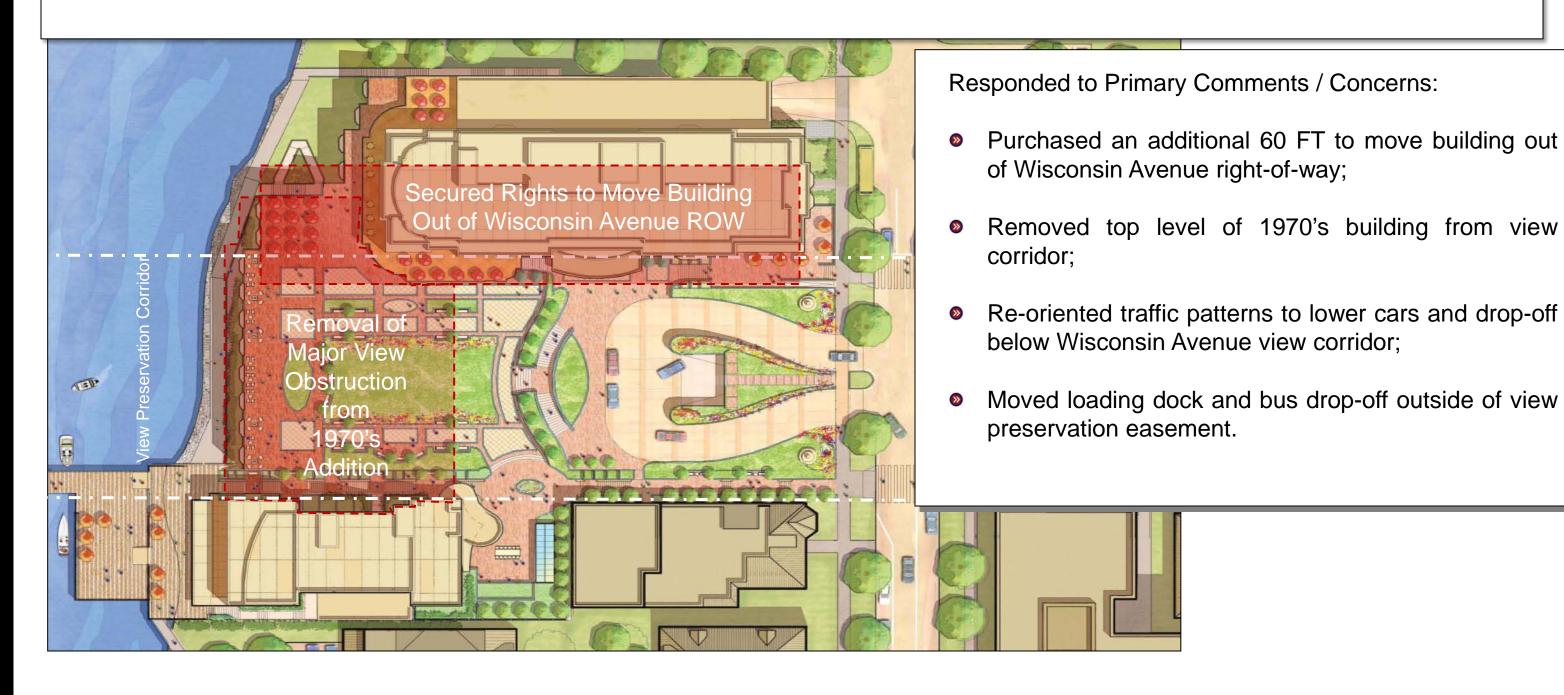
VIEW TO AND FROM LAKE MENDOTA





VIEW TO AND FROM LAKE MENDOTA

INFORMATION REQUEST: EXPLAIN PRIMARY CHANGES IN DESIGN THAT HAVE ALLOWED FOR OPENING OF VIEW CORRIDOR





PUBLIC SPACE UTILIZATION - WATERFRONT

INFORMATION REQUEST: EXPLAIN HOW DESIGN OF THE PUBLIC SPACES HAS EVOLVED TO RESPOND TO COMMENTS FROM UDC AND OTHERS.



- Pulled Podium Off Waterfront;
- Softened Podium By Rounding Edges of Ballroom;
- Increased Public Plaza at Water;
- Increased Public Space on Water;



PUBLIC SPACE UTILIZATION - GRAND STAIR



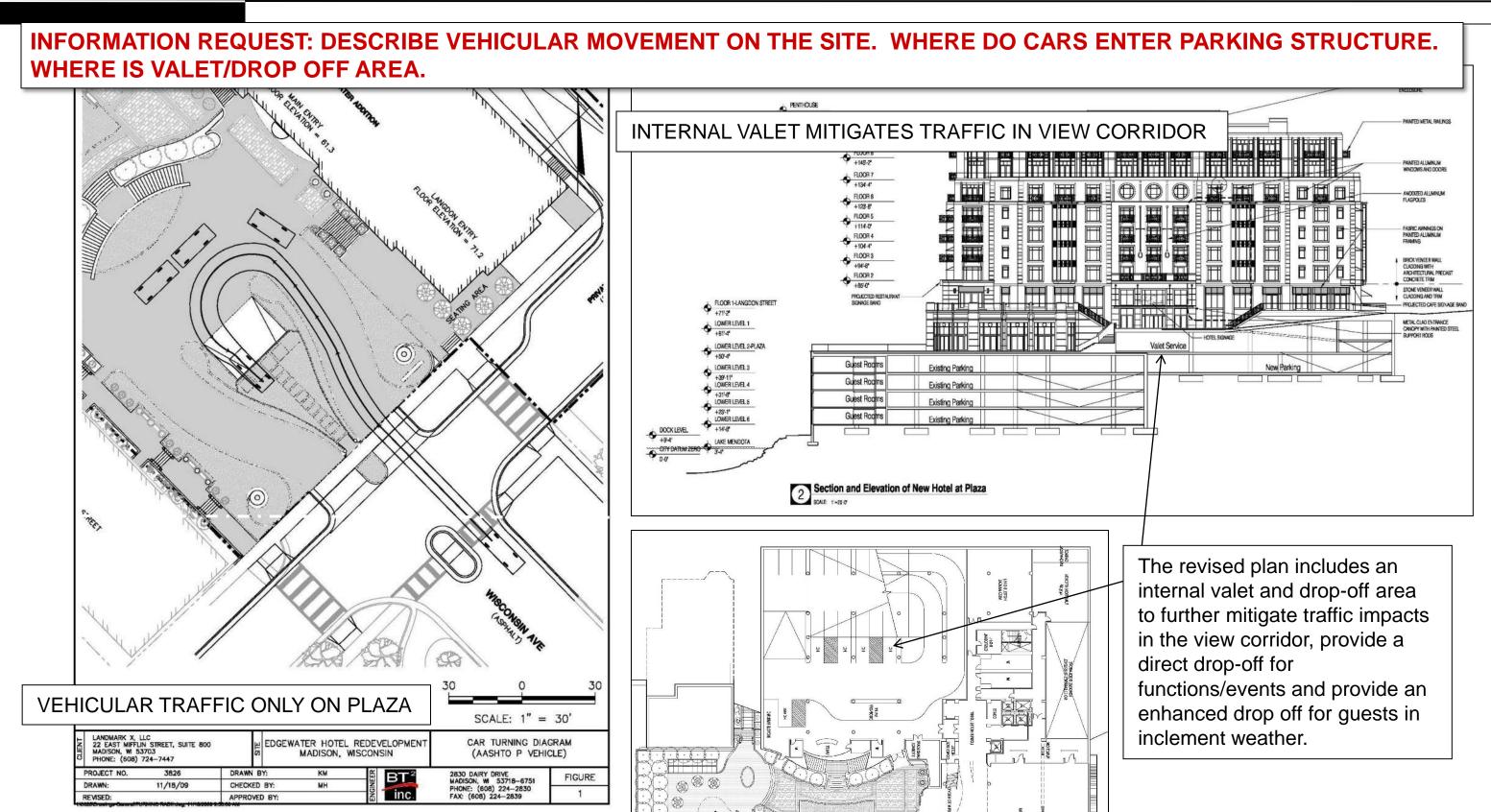


PUBLIC SPACE UTILIZATION - GRAND STAIR





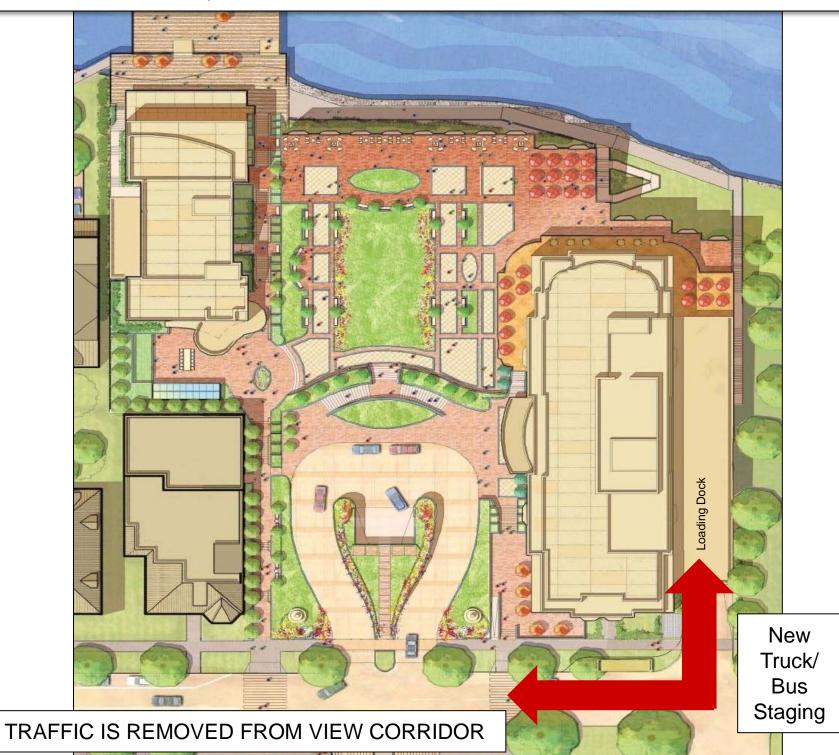
TRAFFIC AND CIRCULATION





TRAFFIC AND CIRCULATION

INFORMATION REQUEST: ESTIMATE DEMAND AND INCREMENTAL IMPACTS OF TRAFFIC ON THE SITE.



Traffic Analysis

Estimated Demand

	Existing	Proposed
Trips / Room / Day	6.24	8.92
No. of Rooms	<u>107</u>	<u>185</u>
Total Daily Trips	668	1,650

Total Incremental Trips 983

Estimated Incremental Traffic

	Wisconsin	<u>Langdon</u>
Incremental Traffic	786	197
Current Traffic	<u>7,000</u>	<u>5,800</u>
Total Estimated Traffic	7,786	5,997

Percent of Capacity 55% - 65% 45% - 55%



TRAFFIC AND CIRCULATION









TRAFFIC AND CIRCULATION

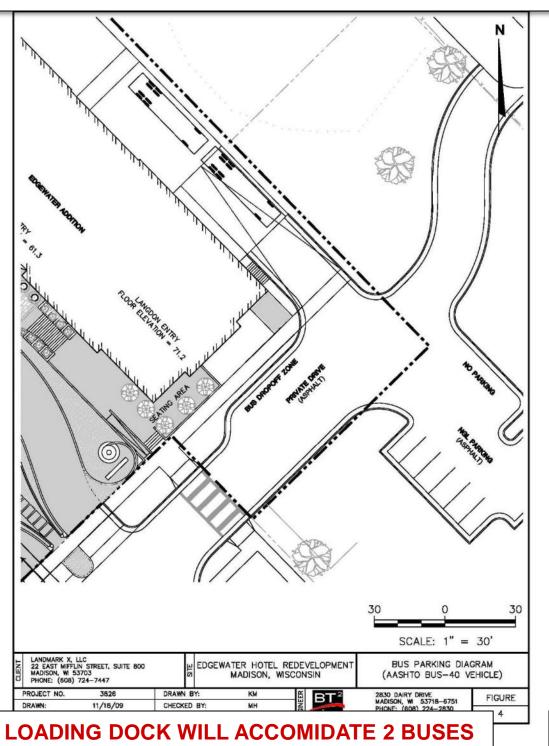
INFORMATION REQUEST - EXPLAIN BUS AND TRUCK LOADING ON THE SITE.

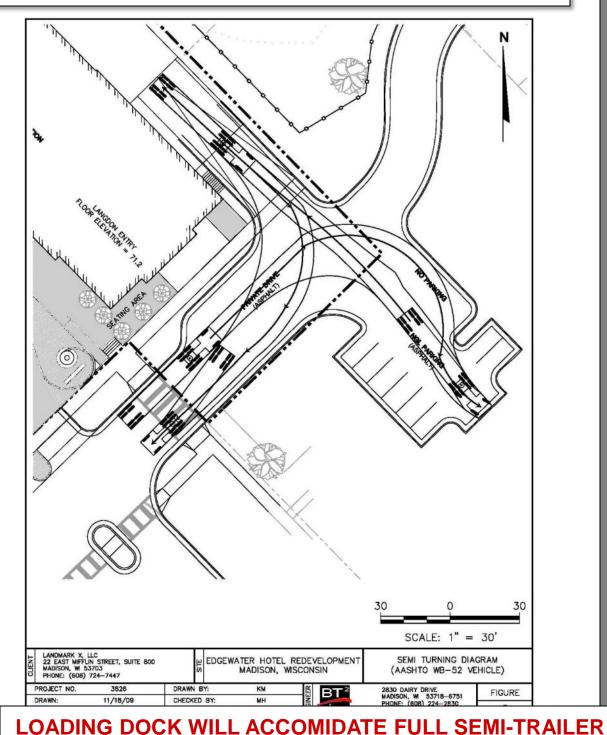






LOADING AND UNLOADING TODAY







SUN/SHADOW STUDY

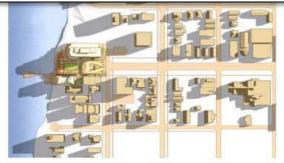
INFORMATION REQUEST - PROVIDE A SHADOW STUDY OF THE DEVELOPMENT.



March 20, 2009 9:00 a.m. Daylight Saving Time



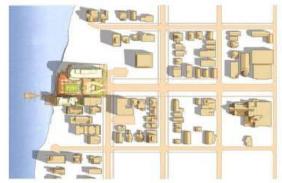
June 21, 2009 9:00 a.m. Daylight Saving Time



September 22, 2009 9:00 a.m. Daylight Saving Time



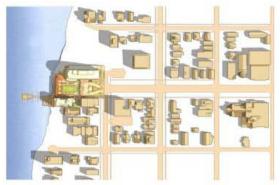
December 21, 2009 9:00 a.m.



March 20, 2009 12:00 p.m. Daylight Saving Time



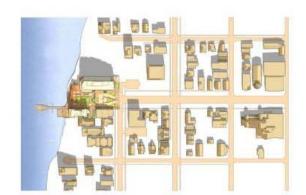
June 21, 2009 12:00 p.m. Daylight Saving Time



September 22, 2009 12:00 p.m. Daylight Saving Time



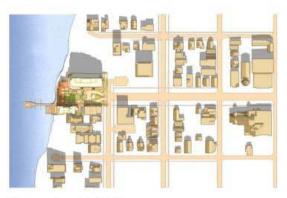
December 21, 2009 12:00 p.m.



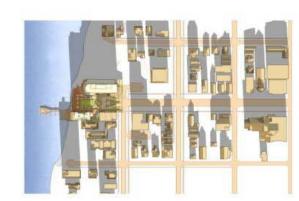
March 20, 2009 15:00 p.m. Daylight Saving Time



June 21, 2009 15:00 p.m. Daylight Saving Time



September 22, 2009 15:00 p.m. Daylight Saving Time



December 21, 2009 15:00 p.m.



PRECEDENT

INFORMATION REQUEST: DOES PROJECT ESTABLISH A PRECEDENT?

This Project Does Not Set A Precedent



- Site is Zoned OR & R6H. Only 27% of Total Site Area Has Height Limit;
- Historic district is mixed-use with a wide variety of building heights;
- Several buildings in district are greater than 50 feet – Including Kennedy Manor;
- Restrictions to Prevent Precedent:
 - Requires site of more than 1 acre;
 - Requires access to major roadway;
 - Requires 15,000 SF open space;
 - Requires public access to waterfront.



SUSTAINABILITY STRATEGIES



















SUSTAINABILITY STRATEGIES

INFORMATION REQUEST - CONSIDER LEED CERTIFICATION.

One of our core objectives for the Edgewater redevelopment is to become a showcase for innovative green building design and technologies both locally and nationally. Our Green Building Program will focus on eight (8) core areas of concentration – renewable construction practices, sustainable site development, innovative design technologies and solutions, water savings, conventional / non-conventional energy efficiency, materials selection, the indoor environment and sustainable operations.

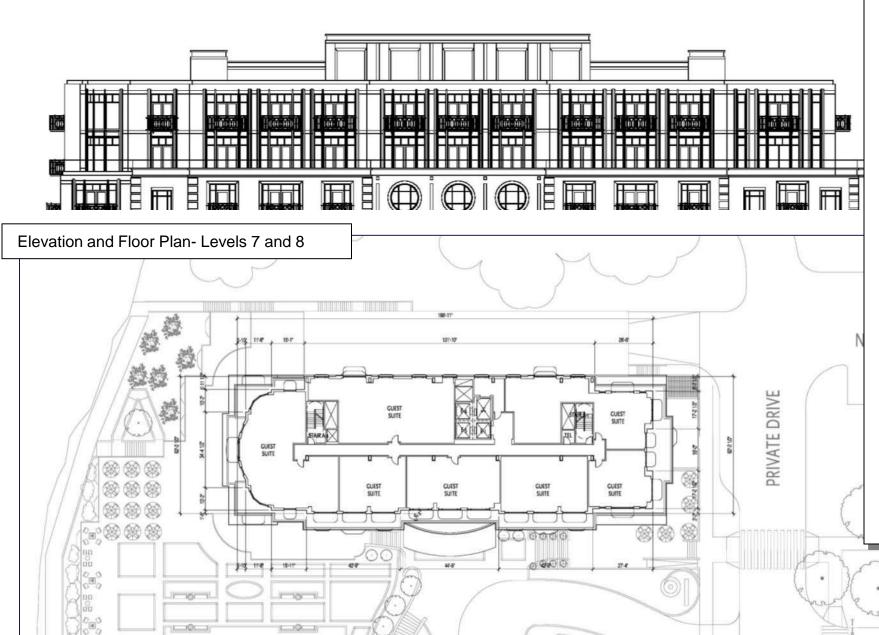
We have begun an analysis – including the evaluation and experiences of similar properties - to explore applications in the design and operation of the Edgewater that will be considered in the development of our Green Building Program and potential LEED or other sustainable strategies, including:

- Renewable Construction Practices Prioritize use of renewal resources in construction to minimize construction waste;
- Sustainable Site Development Landscape design for terrace that mitigates stormwater impacts using adaptable plant species, rebuilding shoreline banks, maintaining grade control, etc;
- Innovative Design Technologies and Solutions Building management systems that can optimize operations through use of variable speed equipment, new elevator technologies, etc;
- Water Savings Utilize high efficiency fixtures and equipment;
- Conventional / Non-Conventional Energy Efficiency Consider applications for innovative energy technologies such as solar and thermal;
- Materials Selection Research and apply material selections with the highest efficiency and optimal use of natural products;
- The Indoor Environment Design solutions to maximize natural resources (e.g. light, fresh air, etc.) and use of efficient materials;
- Sustainable Operations Maximize utilization of renewable resources with highest concentration of recycled content.



PROVIDE DETAIL ON RESIDENTIAL UNITS

INFORMATION REQUEST - PROVIDE DETAIL ON PROPOSED RESIDENTIAL UNITS.



RESPONSE TO PRIMARY CONCERNS/COMMENTS

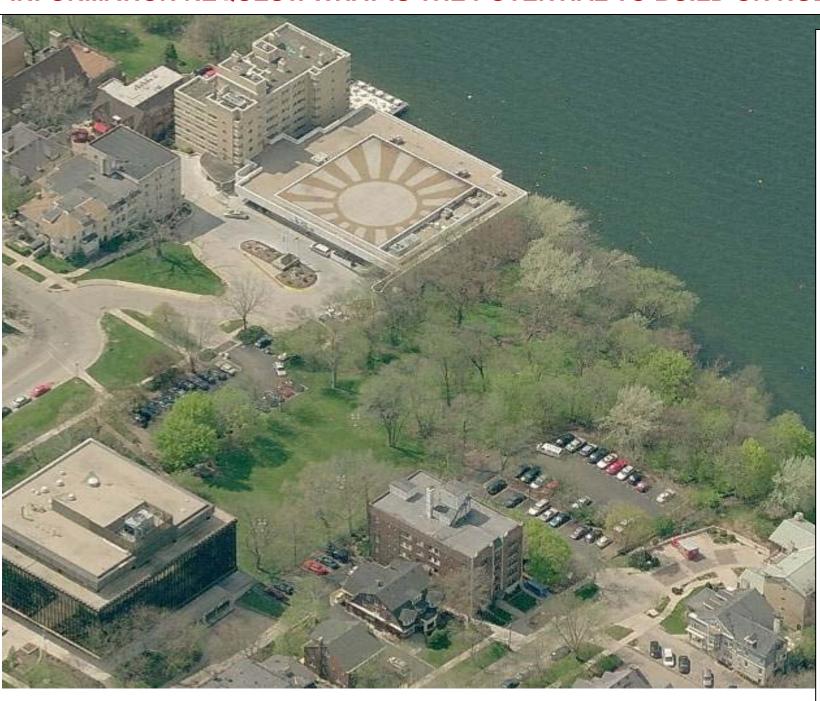
- A portion of the guest suite program may be converted to a limited number of condominium units on-site
- Condominiums have been contemplated in new tower or 1940's buildings. Currently, condominiums are contemplated in the top two floors of the new building;
- The total square footage of these floor plates 10,940 / floor.
- It is likely condominiums would be limited to 8-10 units;
- Additionally, addition of permanent residents to the building should aid in mitigating concerns about noise, operations, etc. with surrounding neighbors as there will be owner-residents on-site.

The Addition of Condominium Units to the Building Is Consistent with Neighborhood Objective to Increase Owner-Occupied Housing In the Area.



POTENTIAL TO BUILD ON NGL SITE

INFORMATION REQUEST: WHAT IS THE POTENTIAL TO BUILD ON NGL SITE?



- Landmark does not own the land;
- Results in \$23 \$34 MM in added costs (TIF);
- Requires excavating up to 300 feet of shore;
- Clear cut trees along entire shoreline;
- Significant site work / loss of the "hill";
- Obstructed view over entire site;
- Adds volume / mass of building;
- Same 200 +/- room program;
- Limits potential future tax base (Estimated \$25+MM loss).





