madison*

MT BEA FUND BOOKING INCENTIVE REQUEST

TO QUALIFY FOR ASSISTANCE, THE EVENT MUST MEET THE FOLLOWING REQUIREMENTS:

This event meets Monona Terrace's definition of a convention.
This event has not yet been contracted.
This event has a minimum of 75% programmed events at the Monona Terrace.
This event uses a minimum of two hotels within the Madison Room Tax District.

 \boxtimes This event has an overflow hotel with a minimum room block of 50.

PLUS ONE OF THE FOLLOWING:

 \boxtimes This event has a minimum direct spending impact of \$100,000 \boxtimes This event has a minimum out of town attendance of 400.

Date of Request	1/31/24		Sales Manager			Jamie Patrick		
Group World Triathlon Corporation								
Event Name	Event Name IRONMAN Wisconsin and IM WI 70.3 2025 Lead # 120844							
Event Dates	September 9-15, 2025 Verify this does not conflict with major a	nnual events.	Amount Requested_			\$29,000		
Fund Use Facility Rental								
Peak Room Nigh	(Room Nights (total peak) 700			tal Room Ni	ights	2500		
HOTEL BLOCK			2 3			4		
Hotel Na Peak Room Block	ame Bid							
Lead Status Pending			Direct Spending Impact			\$2,551,602		
Competition	none Attendance 14,800						,800	
Decision Date	12/31/24	pected Contract Revenue			\$40,000			
HISTORY	1		2			3		
Month & Year	I		Sept 2022			Sept 2021		
City Facility			Madison Monona Terrace			Madison Monona Terrace		
Block Total			5371			4048		
Pick Up Total			2005			1932		
Comments						Other Funding (external & internal)		
Email form or Print and								
VP Approval	//	Γ	Date	2-2-24		Internal Use O <u>nly:</u>		
CEO Approval Uliu Whatli			Date	2.5.24		Committee Meeting Approval Date & Amount		