

CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

Non-Competitive Selection Request

Date:	10/11/2022
Requisition Number:	22003217 (8 characters)
Requestor Name:	PATRICIA HARIO
Requestor Phone Number:	608/267-1105
Requestor Email:	PHARIO@CITYOFMADISON.COM
Fund:	2160 GOLF COURSES V
Agency:	81 GOLF COURSES V
Major:	✓ 53*** Supplies/Goods ☐ 541** Utilities ☐ 542** Building/Facility Maintenance/Repair ☐ 543** Software/Equipment Maintenance/Repair ☐ 544** Public Works Maintenance/Repair ☐ 545** Training/HR-Related Services ☐ 546** Consulting/Professional Services ☐ 548** Grants/Loans/Insurance/Other Services
Total Purchase Amount:	\$61,969.00
Vendor Name:	BURRIS EQUIPMENT CO.
Product/Service Description:	2005-G STAR 2000 SPRAYER
	\$50,000 and UNDER This form will be sent to the Purchasing Supervisor for review. OVER \$50,000 Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. Your resolution will not be added to the Finance Committee agenda without this form.
Check the box(es) for the excepti	on criteria you feel are applicable:
 Public exigency (emer processes. 	gency) will not permit the delay incident to advertising or other competitive
Z. The services or goods	required are available from only one person or firm (i.e., true sole source).
3. The services are for p	rofessional services to be provided by attorneys.
4. The services are to be rendered by a university, college, or other educational institution.	
 5. No acceptable bids have been received after formal advertising. 	
6. Service fees are estab	lished by law or professional code.

	7.	A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.	
	8.	Otherwise authorized by law, rule, resolution, or regulation. Explain:	
		ocurement is being paid with Federal or State grant funds, the vendor was identified by name in the roved Grant Application. (OPTIONAL)	
REASON FOR REQUEST			
WHY	A CO	MPETITIVE SELECTION PROCESS CANNOT BE USED:	
Provide detailed explanation below. For a true sole source, provide all information to explain why this product or			
service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services,			
detail	l the ι	inique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above.	
Ident	ify sp	ecific, measurable factors and qualifications.	
SMITHCO SPRAYERS ARE SOLD BY COMPANIES WHO SERVE SPECIFIC TERRITORIES OF THE COUNTRY. BURRIS HAS			
RIGHTS TO THE TERRITORY THAT INCLUDES THE CITY OF MADISON. MUNICIPAL PRICING IS OFFERED WHEN PURCHASING SMITHCO SPRAYERS. THE SPRAYER WE ARE CHOOSING MEETS OUR NEED FOR A 200-GALLON TANK			
AND GPS MOUNTED UNITS TO CONTROL COSTS AND CHEMICAL USAGE ON CITY GROUNDS. DURING THIS TIME			
OF SUPPLY CHAIN SHORTAGES, THIS SPRAYER IS AVILABLE IN STOCK WHEN ALL OTHERS WOULD TAKE OVER A			
YEAR TO RECEIVE. WE ARE IN NEED OF A SPRAYER TO COMPLETE OUR JOB ADEQUATELY AND PROMOTE THE VALUES OF CITY LAND MANAGEMENT. THIS IS THE ONLY SPRAYER AVAILABLE IN OUR AREA.			
COM	1MFI	NTS REGARDING PURCHASES OVER \$50,000	
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The City of Madison has spent \$627,941 with Burris Equipment since 2015. Of that amount, \$441,834 was non-competitively selected, \$24,679 was competitively selected, and \$161,428 was made up of many small			
p-card purchases below the threshold requiring competitive selection.			
Date:	10/	14/2022	
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		Submit	