



# City of Madison

City of Madison  
Madison, WI 53703  
www.cityofmadison.com

## Master

**File Number: 70745**

**File ID:** 70745

**File Type:** Resolution

**Status:** Passed

**Version:** 1

**Reference:**

**Controlling Body:** Monona Terrace

**File Created Date :** 03/29/2022

**File Name:**

**Final Action:** 04/19/2022

**Title:** A Resolution to authorize the noncompetitive purchase of goods and services from JWC Building Specialties Incorporated, as a sole source provider of Air Walls/movable partitions systems. This expenditure will be funded through Monona Terrace's 2022 Capital Budget. The system will cost \$455,000.00

### Notes:

**Sponsors:** Michael E. Verveer

**Effective Date:** 04/25/2022

**Attachments:** JWC Building Specialties Incorporated -  
Non-Competitive Selection Request - CC Approval  
Required March 2022.pdf

**Enactment Number:** RES-22-00313

**Author:**

**Hearing Date:**

**Entered by:** scarrizal@cityofmadison.com

**Published Date:**

**Related Files:**

### History of Legislative File

Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
1	Monona Terrace	03/29/2022	Referred for Introduction				
1	COMMON COUNCIL	03/29/2022	Refer	FINANCE COMMITTEE		04/11/2022	Pass
1	FINANCE COMMITTEE	04/11/2022	RECOMMEND TO COUNCIL TO ADOPT - REPORT OF OFFICER				Pass
1	COMMON COUNCIL	04/19/2022	Adopt Unanimously				Pass

### Text of Legislative File 70745

#### Fiscal Note

The proposed purchase of goods and services will be funded by Monona Terrace's Building and Building Improvements capital program, which has approximately \$1.4 million of available budget authority. No additional City appropriation is required.

#### Title

A Resolution to authorize the noncompetitive purchase of goods and services from JWC Building Specialties Incorporated, as a sole source provider of Air Walls/movable partitions systems. This expenditure will be funded through Monona Terrace's 2022 Capital Budget. The system will cost \$455,000.00

**Body**

WHEREAS, Monona Terrace currently has Hufcor, Inc. air walls and track systems installed throughout the building that need to be replaced due to age, and normal wear and tear; and WHEREAS, Hufcor Inc, has refused to honor the quotes they made last year for which the Common Council had passed resolution 68575 for a noncompetitive purchase of goods and services; and

WHEREAS, Air Wall and Track systems are not normally interchangeable between manufacturers. However, due to the issues with Hufcor Inc, JWC Building Specialties Incorporated has recently developed a product called Modernfold Encore that can utilize most of the Hufcor Inc, infrastructure already in the building; and

WHEREAS, JWC Building Specialties Incorporated has been working closely with Monona Terrace to ensure the Modernfold Encore can be used with existing infrastructure; and JWC Building Specialties Incorporated used to install Hufcor Inc, air walls at Monona Terrace, prior to Hufcor Inc, taking installation in-house; and

WHEREAS, Using JWC Building Specialties Incorporated will mean Monona Terrace does not have to replace all of the remaining track and infrastructure; and

WHEREAS, for the reasons explained above and in the attached Noncompetitive Selection Request Form, JWC Building Specialties Incorporated is the only vendor that can provide for the specific needs of Monona Terrace without having to also replace the entire track system; and

WHEREAS, MGO 4.26(2) requires goods to be purchased using a competitive process approved by the Finance Director, and under the Finance Director's Purchasing Guidelines, Common Council approval is required to purchase goods of \$50,000 or more without a competitive process;

NOW, THEREFORE BE IT RESOLVED, that that the Common Council hereby authorizes the purchase of \$455,000.00 in goods and services from JWC Building Specialties Incorporated.