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Northeast 1191 N. Casaloma Drive Appleton, WI 54913 Phone: 920.944.2700

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Date: 02/25/2022

City of Madison – Commercial Ownership Assistance Program

Lead Bank Approval Concurring Memo

<u>Project</u>: 4001 Nakoosa Trail Suite 203, Madison WI 53714 - Madison Acupuncture and Bodywork LLC & Integrative Properties LLC

Per Heartland Credit Union's approval memo and supporting financial, WWBIC recommends concurring with Heartland Credit Union's credit approval decision with the following financing structure reflecting City of Madison's Commercial Ownership Assistance Program (COA) source of fund for \$53,750 (23.60% of the project):

Sources of Fund:

Owner's Equity Injection: \$20,000 Heartland Credit Union Loan: \$154,000 COA: \$53,750 **Total: \$227,750**

Uses of Fund: Purchase Building: \$192,500 Renovation: \$20,000 Other transaction costs and working capital: \$15,250 Total: \$227,750

Please let me know if you have any question!

Thank you very much!

Sincerely,

Michael Hetzel e-signed: WWBICe20220225@0907amMH

Mike Hetzel Director of Lending

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An Nguyen Associate Director of Lending