



## Finance Department Purchasing Services

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**Accounting Services Manager**  
Patricia A. McDermott, CPA

**Budget & Program Evaluation Manager**  
Christine Koh

**Internal Audit & Grants Manager**  
Kolawole Akintola

**Risk Manager**  
Eric Veum

**Treasury & Revenue Manager**  
Craig Franklin, CPA

## Non-Competitive Selection Request

Requisition Number

Fund  
1100 GENERAL

Major  
546\*\* Consulting/Professional Services

Agency  
Finance

Total Purchase Amount  
\$ 127,291.00

Vendor Name  
MGT IMPACT SOLUTIONS LLC

### Product/Service Description

Consulting services for a citywide cost allocation plan. Cost of \$107,341 is the full contract since its inception and including this additional year. Annual cost breakdown:

|      |          |
|------|----------|
| 2020 | \$17,000 |
| 2021 | \$17,250 |
| 2022 | \$17,500 |
| 2023 | \$18,025 |
| 2024 | \$18,566 |
| 2025 | \$19,000 |
| 2026 | \$19,950 |

### Exception Criteria

7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.

Reason For Request

The City of Madison entered a 3-year agreement with MGT Impact Solutions LLC ("MGT") in 2020 to provide consulting service for a central services cost allocation plan. MGT was selected through a non-competitive process as they were the only vendor who responded to a request for quotes. The City and MGT entered into a contract for \$51,750, which expired at the end of 2022. In 2023, the contract was extended for one additional year (Legistar File 73494, RES-22-00684), for a total cost of \$18,025. In 2024, the contract was extended for two additional years (Legistar Fil 80859, RES-23-00787), for a cost of \$18,566 in 2024 and \$19,000 in 2025. The total cost of services from 2020-2025 is \$107,341.

The Finance Department has been satisfied with the services provided to date; MGT delivers a high quality product and takes a collaborative approach to their services. Continuing the contract would allow the Finance Department and MGT to build on past work and continue improving the data inputs and metrics for the cost allocation plan. A non-competitive selection will ensure the cost allocation plan is developed in a timely manner in the 2026 calendar year.

Requestor

Koh, Christine E

Comments

The City of Madison has paid MGT Impact Solutions a total of \$107,341 since 2015, and all of that has been non-competitively selected.