

Affordable Housing Fund-TC RFP Developers Seeking 2025 WHEDA Tax Credits for Rental Housing Development

City of Madison Community Development Division June 6, 2024

2024 Affordable Housing Fund-Tax Credits RFP



DRAFT AHF-TC RFP LINK

REQUEST FOR PROPOSALS

RFP # 13059-2024

Affordable Housing Fund: Rental Housing Development Proposals Seeking 2025 WHEDA Tax Credits (AHF-TC)

Release Date:

<u>July XX,</u> 2024

Due Date:

12:00 p.m., NOON Tuesday, <u>August XX,</u> 2024

Affordable Housing Fund–Tax Credit RFP 2024 Goals



 Increase the supply of safe, quality, affordable rental housing, especially units affordable to households with incomes at or below 30% of area median income, that ensure long-term affordability and sustainability.

NEW CONSTRUCTION

2. <u>Preserve existing</u> income- and rent-restricted rental housing to ensure long-term affordability and sustainability.

PRESERVATION

3. <u>Improve the existing rental housing stock</u> through acquisition/rehab to ensure long-term affordability and sustainability.



Affordable Housing Fund–Tax Credit RFP Objectives



Implement the Goals, Strategies and Actions outlined in **Imagine Madison**, the City of Madison's Comprehensive Plan, particularly prioritizing well-sited infill development.

Excellent **proximity to amenities such as public transit**, employment opportunities, a full-service grocery store, health facilities, schools, parks, and other key amenities.

Create opportunities for residents to **remain in neighborhoods** impacted by current and potential rapid housing cost increases

Affordable Housing Fund–Tax Credit RFP Objectives



Achieve a **wider dispersion** of affordable rental housing throughout the city; discourage **high concentrations** of new assisted housing <u>without</u> access to **frequent transit**

Align with the City's **Racial Equity & Social Justice Initiative (RESJI)** through inclusive development partnerships with **BIPOC developers**, and providing opportunities to ACRE students and graduates

Embrace the City's commitment to **energy efficiency, renewable energy & sustainable building design** techniques that contribute to the City's goal to achieve 100% renewable energy and zero-net carbon emissions by 2050 community wide

Affordable Housing Fund–Tax Credit RFP 2024 Highlights



Emphasis on Goal of 30% AMI units – the biggest need

Permanent Affordability + Shared Appreciation Waiver

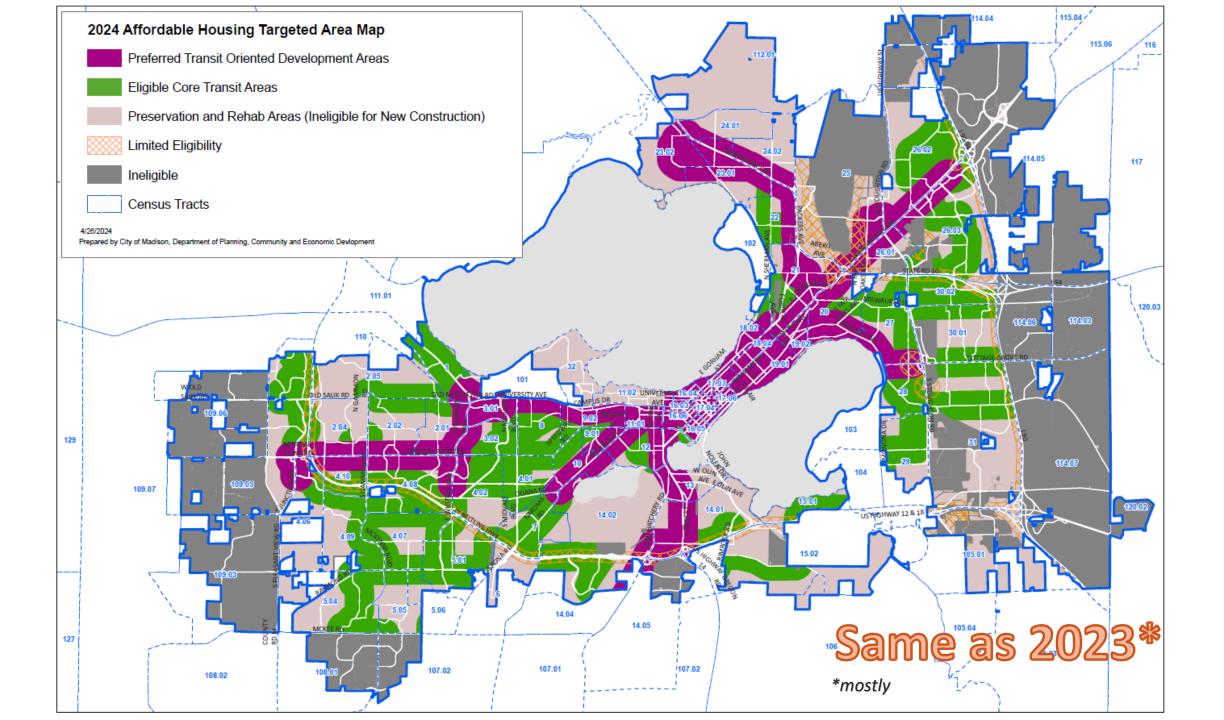
Long-Term Affordability Requirement - <u>Minimum</u> 40 years

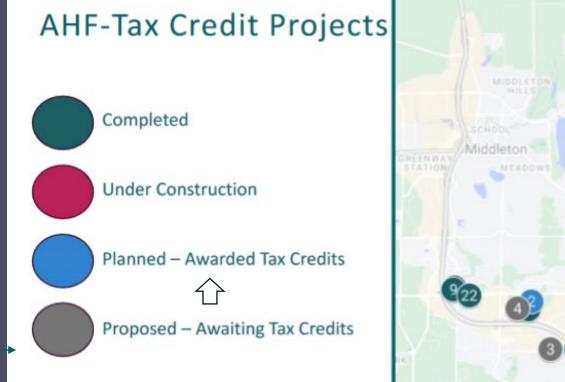
Tenant Selection Standards to Lower Barriers to Access

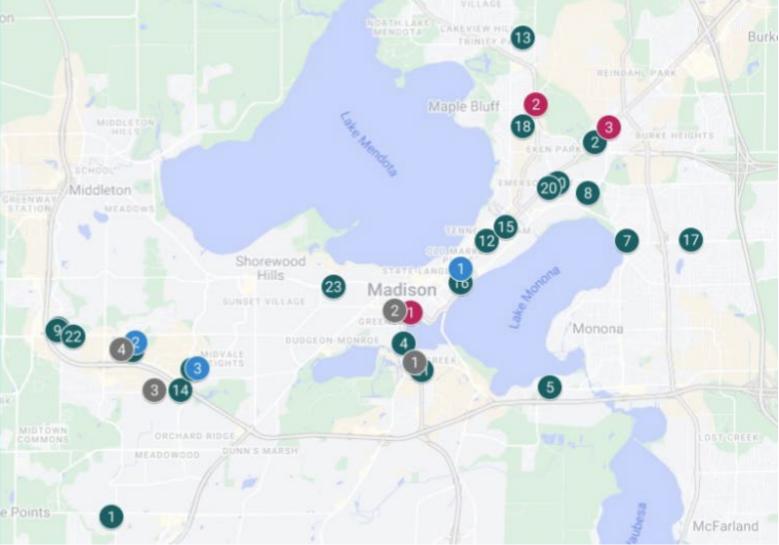
Energy Efficiency, Renewable Energy & Sustainability

Map with Preferred Transit Oriented Development (TOD) Areas

4% non-competitive opportunity <u>*WITH*</u> minimum of 20 5% of units at 30% AMI







Affordable Housing Fund Development Summary

| | | | | CDD | | | Total | |
|--------------|-----------|------------|-----------------|--------------------|------------|-------|---------|--|
| | | | | Award/ | HTC Equity | | Afford- | |
| CDD Award | | Project/ | Total Dev. Cost | Recommend- | Value | Total | able | |
| Year | Developer | Proj. Mgr. | (Approx) | ation ¹ | (Approx) | Units | Units | |

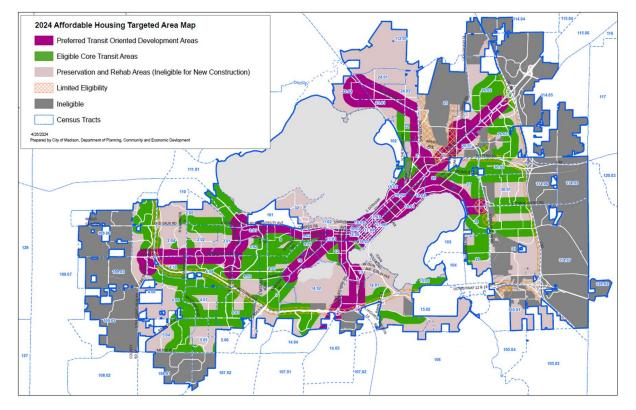
2023 COMMITMENTS

| Center & Alexander Co.29 S Mills2023Horizon Dev Group, Inc. & JW Realty InvestmentsEllis Potter Apple 1 Ellis Potter Apple 20232023JT Klein, DA Development & Lutheran Social ServicesUniversity Common 625 Sand Peal 2025 Sand Peal 426 S Yellowston2023MSP Real Estate, Inc.Yellowston Apartme 6706-6714 Oda2023Northpointe Development & Sellassie DevelopmentMerchant Apartme 6706-6714 Oda2023Eminent Development Corp.Park Lot 1202 S Park 3 | | | | |
|--|--------------|-----------------------------------|-----------|----|
| Alexander Co. 2023 Horizon Dev Group, Inc. Ellis Potter Apa & JW Realty 1 Ellis Potter Apa Investments 1 Ellis Potter Apa 2023 JT Klein, DA Development & University Lutheran Social Services 2023 MSP Real Estate, Inc. Yellowston 2023 Northpointe Development & Apartme 2023 MSP Real Estate, Inc. Merchant Apartme 426 S Yellowston Apartme 6706-6714 Oda | \$17,284,109 | \$17,284,109 \$2,000,000 \$11,480 | ,000 44 | 44 |
| Alexander Co. 2023 Horizon Dev Group, Inc. Ellis Potter Apartments & JW Realty 1 Ellis Potter Investments 1 Ellis Potter 2023 JT Klein, DA Development & University Lutheran Social Services 2023 MSP Real Yellowster Apartme | ents | nant Place rtments | 5,869 124 | 90 |
| Alexander Co. 2023 Horizon Dev Group, Inc. & JW Realty Investments 2023 JT Klein, DA Development & Lutheran Social University Common 625 Sand Pea | ents | owstone rtments | 65 | 54 |
| Alexander Co. 2023 Horizon Dev Group, Inc. Ellis Potter Ap: & JW Realty 1 Ellis Potter | ns II | ersity Park https://www.annons.ll | 68 | 55 |
| | | er Apartments | 65 | 55 |
| 2023 Neighborhood House Neighborhoo Community Apartme | ents | rhood House rtments | 60 | 51 |

WHEDA Awarded 4 CDD + 1 CDA Projects May 2024

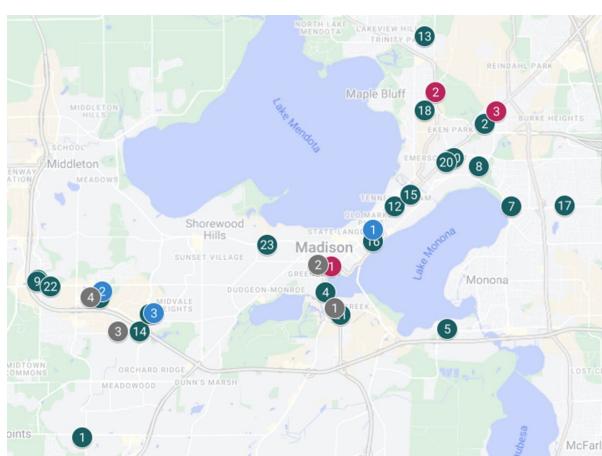
All Time Record!!

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Where it's been developed

Where Madison wants affordable housing development



Affordable Housing Fund–Tax Credit – 2014-2024 As of June 1, 2024

| Status | # of Developments | Total Units | Affordable Units* | Supportive Housing Units |
|--------------------|----------------------|----------------|----------------------|--------------------------------|
| Completed | 23 | 1787 | 1378 | 430 |
| Under Construction | 3 | 445 | 351 | 52 |
| Planned** | 7 | 556 | 459 | 159 |
| TOTAL | 33 | 2788 | 2188 | 641 |

*Affordable Units are defined as units reserved for households at or below 60% of Dane County Median Income (CMI/AMI)

** LIHTC award secured or 4% anticipated

Affordable Housing Fund–Tax Credit RFP Timeline



Late June - 2024

Release of RFP

Mid-August 2024 ~Sept. 9-10, 2024 Sept. 12 or 19*, 2024 Nov. 7, 2024 Nov. 18, 2024 Nov. 18, 2024 Dec. 2024/Jan 2025 Late 2025 - Mid 2026 Mid 2025-2026 DEADLINE FOR SUBMISSION OF PROPOSALS Applicant Presentations to Staff Applicant Presentations to CDBG Committee CDBG Committee Recommendations Finance Committee Recommendations Common Council Approval Commitment Letter (Notification of Award) Anticipated Start of Construction Complete Construction



Affordable Housing Fund-TC RFP Questions, Comments, Feedback....

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