



## Finance Department Purchasing Services

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**Internal Audit & Grants Manager**  
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**Risk Manager**  
Eric Veum

**Treasury & Revenue Manager**  
Craig Franklin, CPA

## Non-Competitive Selection Request

Requisition Number  
25003822

Fund  
1400 CAPITAL PROJECT

Major  
53\*\*\* Supplies/Goods

Agency  
Fire

Total Purchase Amount  
\$ 1,040,820.00

Vendor Name  
Jefferson Fire & Safety, Inc.

### Product/Service Description

3M Scott Fire and Safety products; specifically Scott Cylinder & Valve self-contained breathing tanks. MFD currently uses 3M Scott cylinders for SCBA and needs to replace decommissioned cylinders and to accommodate the upcoming recruit class. An alternative cylinder would require different SCBAs. As stated in the sole-source letter attached to the requisition noted above, Jefferson Fire & Safety is the only distributor of 3M Scott Fire & Safety products serving Dane County, WI that is trained and authorized to provide products and services to municipal fire service customers.

### Exception Criteria

2. The services or goods required are available from only one person or firm (i.e., true sole source).

### Reason For Request

As stated in the sole-source letter attached to the requisition noted above, Jefferson Fire & Safety is the only distributor of 3M Scott Fire & Safety products serving Dane County, WI that is trained and authorized to provide products and services to municipal fire service customers.

Requestor  
Freedman, Andrea

October 15, 2024

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Comments

The City of Madison has paid Jefferson Fire & Safety a total of \$4,467,132 since 2015. Of that total, the breakdown is as follows:

Competitively	Selected:	\$614,727
Non-competitively	Selected:	\$2,388,897
Under Threshold requiring competitive selection: \$1,513,508		