

March 10, 2010

Brad Murphy Planning Unit Director City of Madison Room GR100 215 Martin Luther King, Jr. Blvd. Madison, WI 53710

RE: PLANNED UNIT DEVELOPMENT - EDGEWATER HOTEL, PARCELS AND LAND AREA

Dear Mr. Murphy,

This letter is to confirm that National Guardian Life Insurance Group ("NGL") has consented to the inclusion of a portion of the land that it owns adjacent to the existing Edgewater Hotel, to be part of the boundary amendment for the proposed Edgewater Hotel Planned Unit Development, located at 666 Wisconsin Avenue, Madison, WI.

The land is planned to be included in the boundary amendment as two separate parcels. A description of the boundaries and areas of the two parcels are more particularly described on the attached diagram and legal description as Parcel #4 and Parcel #5 respectively.

Thank you.

Sincerely,

John D. Larson

Chairman, President & Chief Executive Officer

National Guardian Life Insurance Group

Enclosure

