

Different ways used:

- **EFFICIENT/EFFECTIVE**
 - Receive email notification when a stolen item(s) has been sold/pawned to a secondhand store.
 - Transaction records are maintained in an electronic form, eliminating all hard copy documents.
 - Prevents officers from having to go to the store to conduct an investigation.
 - No longer having persons manually entering information into the records management system, businesses do this daily.
- **INVESTIGATIVE TOOL**
 - LeadsOnLabs provides a way to track Pseudoephedrine (Sudafed) purchases which could assist in linking Meth labs.
 - Used as a tool to identify things such as (but not limited to) names, license plates, associates, potential addresses/phone numbers, and/or clothing which may be used in a variety of criminal activity. (i.e. burglaries, robberies, shootings, homicides, etc.)
- **BUILDS RELATIONSHIPS**
 - Enhances communication with secondhand/scrap businesses.
 - Allows for multiple agencies throughout the nation to work together on a common goal.
 - Prevents duplication of work.
 - A relationship with eBay offers the teamwork to tackle a portion of the online maneuvers of getting rid of the stolen items.
- **PATTERNS/PERSONS OF INTEREST**
 - Can be used to identify patterns of an individual's secondhand/scrap activity.
 - Monitoring people who have been identified as persons of interest who have engaged in different criminal activity.
 - 435 identified persons of interest
 - Said persons are being monitored for engaging in the following crimes (but not limited to), which results in secondhand activity:
 - Robberies
 - Burglaries
 - Thefts (Retail, Auto & ID as well)
 - Fraud/Forgery
 - Heroin Users (and also other drug addicts)
 - Shootings
 - Home Invasions
 - Homicides
 - Sexual Assaults
 - Organized Crime

Barriers to compliance:

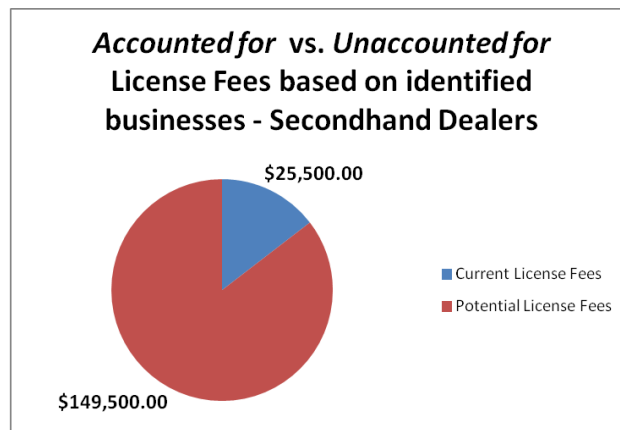
1. **PROBLEM:** Identifying businesses (pawn, secondhand, jewelry, precious metal, scrap metal, recycling, bicycle, & text books)
2. **PROBLEM:** Secondhand businesses obtaining a Secondhand Dealer license.
3. **PROBLEM:** Scrap/Recycling businesses obtaining a Scrap/Recycling license.
4. **PROBLEM:** Madison ordinance more detailed than adjacent communities resulting in people taking items to those other locations.
5. **PROBLEM:** Little progress made with ensuring compliance of businesses. Up to this date, there haven't been any consequences, and citation authority was recently permitted.

Successes:

There are many areas where success can be accomplished by utilizing the Leads software. LeadsOnline is definitely an extremely effective investigative tool, and not solely to location stolen goods. Some of the benefits that the software has provided are: current contact information, photographs, potential associates in the background of pictures, and patterns.

- **WALGREENS ROBBERIES**
 - Oxy and Fentanyl Walmart Robber. Leads photos of secondhand activity ID'd jackets in suspect descriptions during crime. Pictures and activity provided to detective, who in turn was able to match the jackets, adding more incriminating evidence against the suspect.
 - **\$30K OF HIGH END BIKES RECOVERED**
 - NCIC Hit for stolen bike assigned to a detective who discovered approximately \$30K in stolen bikes/other property from the residence of two suspects. Potentially an additional \$10K in property found at suspects residence which has been unable to be identified through MPD case reports.
 - **RECOVERED DEPUTY BADGE**
 - Theft of a deputy badge located by searching Leads. Dane Co. involved.
 - **STATEWIDE RETAIL THEFT RING**
 - Group of persons went to throughout the State of Wisconsin to different retail stores and committed multiple retail thefts. Over \$3K recovered and much more went unaccounted for.
 - **HEROIN**
 - Daily pawn activity within the heroin users. Patterns predictable and still utilizing secondhand stores. Organized crime within heroin rings that often will travel throughout states stealing items and then pawning them. High dollar amounts stolen amongst rings. Could potentially monitor the secondhand sales to heroin users and when the shipments of heroin are hitting the streets.
- Potential Madison **Secondhand Stores:** ~350
- **Registered** Secondhand Stores utilizing Leads: 46
 - Since April 2012 Update, only 3 more stores have registered (EcoATM and Mobile One)

	2/12 - 12/12	1/13 - 4/13
Identified Stores	~ 350	~ 350
Licensed w/City	34	51
Registered w/LO	42	46

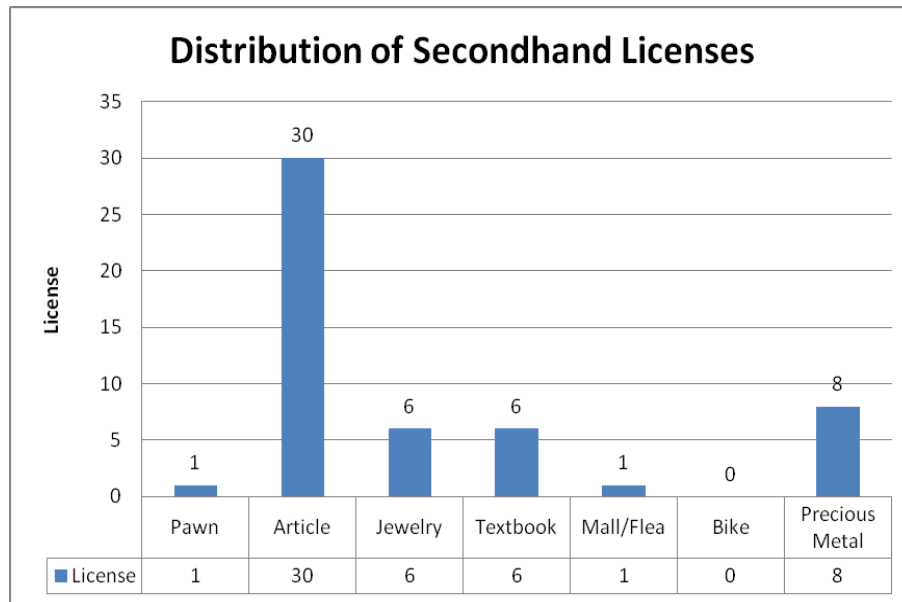


➤ Licensed Secondhand Dealers:

Secondhand License Distribution

	2/12 - 12/12	1/13 - 4/13
Pawn	1	1
Article	28	30
Jewelry	6	6
Textbook	6	6
Mall/Flea	0	1
Bike	0	0
Precious Metal	8	8

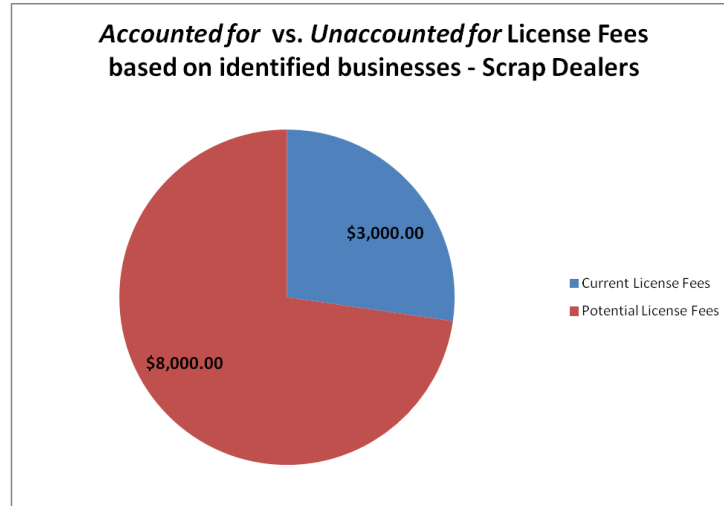
TOTAL:	49	52
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- Licensed stores utilizing Leads: 33
- Licensed stores not utilizing Leads: 19
- Leads Stores without a License: 14

➤ Approximate Total of Scrap Businesses: ~11

	2/12 - 12/12	1/13 - 4/13
Identified Stores	~11	~11
Licensed w/City	0	3
Registered w/LO	2	6



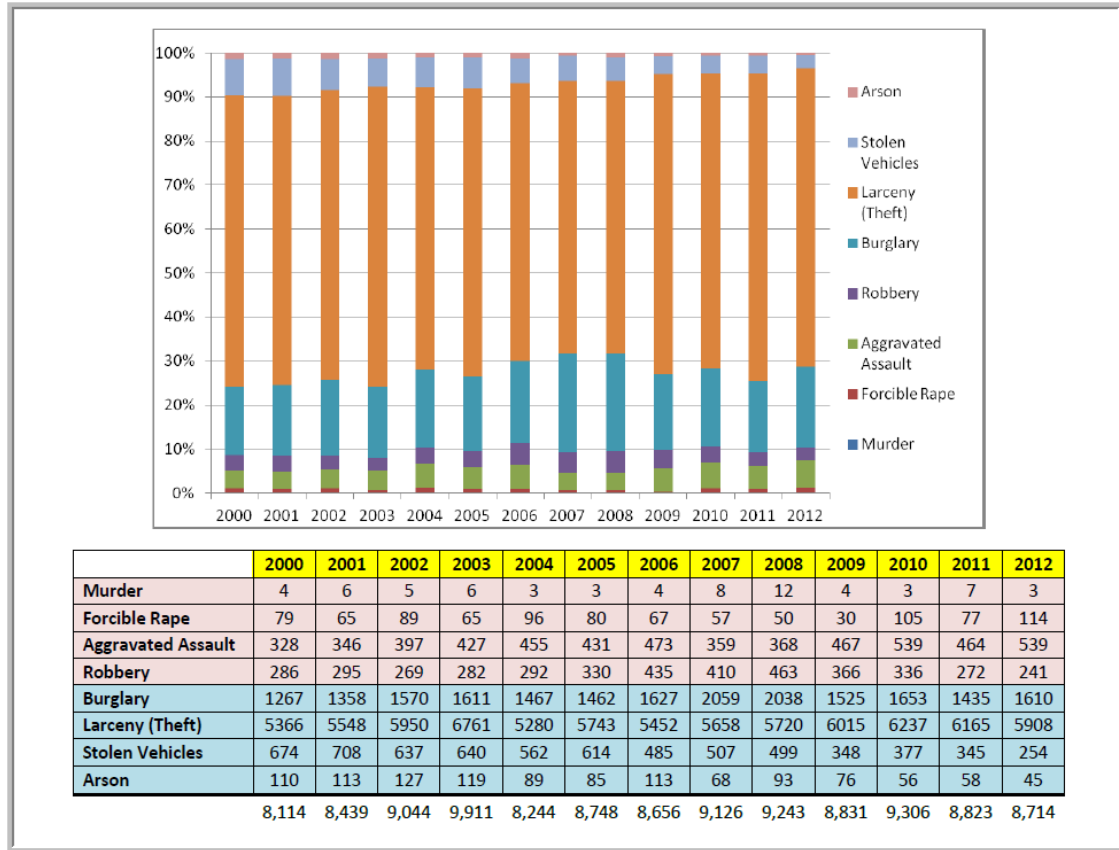
- **Registered Scrap Businesses on Leads:** 6
 - Alter Trading
 - Madison Recycling/Waste Management
 - All Metals
 - Heller's
 - QSR Recycling
 - Schmidt's Auto
- **Licensed Scrap Businesses:** 3
 - Copart (not required to report electronically - 9.21)
 - Schmidt's Auto
 - Alter Trading
- **8 January, 2013** Scrap/Recycle ordinances (9.21 & 9.22) passed
- City Clerk's Office & George Dreckman decided that applications need not be created until annual license renewal of 30 June, 2013 despite the ordinance passing.

➤ **Persons of Interest:**

- > 435 identified persons of interest
- Said persons are being monitored for engaging in the following crimes (but not limited to), which results in secondhand activity:
 - Robberies
 - Burglaries
 - Thefts (Retail, Auto & ID as well)
 - Fraud/Forgery
 - Heroin Users (and also other drug addicts)
 - Shootings
 - Home Invasions
 - Homicides
 - Sexual Assaults
 - Organized Crime

➤ Madison Crime Breakdown:

- Property crime is approximately 90% of our cases (includes the three crimes listed above).



UCR data from 2000 - 2012

➤ Located Stolen Goods (\$):

- Total: > \$ 75,000
- Total Estimate of True Value: ~ \$125,000
- Returned: ~ \$61,750
- Deficiency: \$13,250
- Items already sold: \$745
- The total dollar amounts listed above were compiled from updates and successes that were provided back to me from the NCIC packets and Person's of Interest email packets I have sent out.
- Examples:
 - The dollar amount is only that where the item was pawned, not the true value. For instance: A ring was located that was originally worth around \$3,200, but pawned for \$800. The \$800 is the amount that is supplied and accumulated. On average there is a 5% depreciation to the item that the secondhand store ultimately pays the customer for the sale.
 - **Not included** is a case that provided updates, but lacked the update of the total dollar amount of recovered items (**estimated \$30K+ worth**). Many cases I did not receive a quantity of recovered items, which would **add at minimum \$40K more**.
- ***The information is only as good as that in which I have received***

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- Secondhand & Scrap/Recycle Business Item Inventory: (05/15/13 - Leads Info)
- **Secondhand:**
 - Total Items uploaded into Leads since February 2012: 610,894
 - Increase of approximately 200,000 since December 2012
 - **Scrap/Recycle:**
 - Total Items uploaded into Leads since February 2012: 10,869
 - Increase of 20,000 since December 2012
- Compliance
- In February 2012, the Secondhand City ordinance (9.24) was updated (not newly created), mirroring itself off the WI State Statute. Therefore, the ordinance and state statute should not be considered something foreign to secondhand businesses.
 - Letters and copies of the ordinance were mailed to each potential secondhand business to provide awareness of the changes and what was already required back in February 2012.
 - Continual phone, email and meeting attempts are being made to ensure that businesses are compliant.
 - Various site visits when possible to attempt further regulation and education.
 - Creating a process and a flowchart for all agencies and businesses to be aware of the procedures in place, and what to expect. Also updating City Clerk website to explain this for easy access to FAQs.
 - Currently, only one business is in complete compliance with 9.24
 - Multiple attempts have been made and to ensure compliance of all secondhand businesses.
 - It takes multiple months to get a business close to being in compliance with the City Ordinance (even corporate companies).
 - In January 2013, the Scrap/Recycle City Ordinances (9.21 & 9.22) were updated. The industries were meeting with the City, and were well aware of the changes that would be implemented.
 - George Dreckman advised that the applications that would need to be created for 9.21 dealers were okay to hold off until the annual license deadline of June 30th, 2013. Although the ordinances had passed, businesses were unable to obtain the appropriate licenses due to City departments not understanding their roles in the process.
 - Letters were mailed, and copies of the ordinance were emailed to each potential scrap/recycle business to provide reminder of what had been passed and discussed in meetings.
 - Continual phone, email and meeting attempts are being made to ensure that businesses are compliant.
 - Various site visits when possible to attempt further regulation and education.
 - Creating a process and a flowchart for all agencies and businesses to have the knowledge of what the procedure looks like, and what to expect. Also updating City Clerk website to explain this for easy access to FAQs.
 - George Dreckman will be point of contact and will enforce compliance of 9.21 & 9.22, unless it has to do with LeadsOnline. The relationship and site visits will still be conducted on PD's behalf in addition to Dreckman's enforcement.
 - Building professional relationships with the two industries.
 - Meetings, contacts and site visits all provide efforts of trying to understand the industry and create a foundation for teamwork. This also allows benefits of Intel sharing to conquer the same goals.

- Send alerts to supply information on patterns, suspicious activity and stolen goods to dealers.
 - Enforcement/Follow-up:
 - One (1) citation has been issued as of date [Det Rietzler with Mobile One].
 - Given citation authority on 9 March, 2013 – advised of this 10 April, 2013.
 - Restraints on performing duties to be efficient and effective.
- **Updates to ordinance:**
- 9.24 (Secondhand) : 2 October, 2012 photograph requirement substituted to provide clarification (initially updated February 2012).
 - 9.21 & 9.22 (Scrap/Recycle): 8 January, 2013 officially passed
 - Final copies of the ordinances provided by City Attorney were supplied to businesses as the City website (Municode) is only updated quarterly, which creates misinformation of the current and official ordinance's rules.
 - Creating official process for City agencies involved and also the dealers to understand and follow.
- **Problems Lacking Resolution:**
1. **PROBLEM:** Identifying businesses (pawn, secondhand, jewelry, precious metal, scrap metal, recycling, bicycle, & text books)
 2. **PROBLEM:** Businesses' licenses
 3. **PROBLEM:** Businesses' compliance
 4. **PROBLEM:** Adjacent cities not having same ordinance, or one at all
 5. **PROBLEM:** Victims not having Serial Numbers, Models & better descriptors
 6. **PROBLEM:** Little progress with identification and compliance of businesses, as well as the entire department fully utilizing the Leads software.