



Finance Department Purchasing Services

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Non-Competitive Selection Request

Requisition Number

25004101 - has not yet been submitted; awaiting vendor W9

Fund

1220 OTHER GRANTS

Major

53*** Supplies/Goods

Agency

Fire

Total Purchase Amount

\$ 91,539.00

Vendor Name

Alternative Support Apparatus LLC (ASA)

Product/Service Description

Enclosed UTV ambulance to replace the current UTV ambulance, providing a temperature controlled environment for use in any condition and provides patient privacy that is not afforded by other UTVs. This apparatus also uses Stryker cot/stretchers and mounting and loading systems are used in the current ASAP apparatus, and these systems can be repurposed into the new ASAP apparatus for cost savings. Utilizing the same cot/stretcher system for patient movement and transport also maximizes safety and interoperability as our entire fleet of Madison Fire cot/stretcher systems are the same Stryker systems.

Exception Criteria

2. The services or goods required are available from only one person or firm (i.e., true sole source).

Reason For Request

Alternative Support Apparatus LLC (ASAP) of 5609 Gundy Drive, Midvale, Ohio is the only company in the world that builds the ASAP MedStat off-road ambulance vehicle that features a fully enclosed patient compartment. This vehicle is built on a modified UTV chassis. The ASAP MedStat is the only UTV based off-road ambulance vehicle that holds a US Patent (Patent No. 8,215,422 B2). This vehicle works hand-in-hand with your full-size ambulance and EMS fleet by providing a climate controlled enclosed environment for the patient, securely housing a full-size cot, and seating for up to two attendants and a driver.

October 15, 2024

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Requestor

Freedman, Andrea

Comments

The only payment the City has made to Alternative Support Apparatus LLC was for one p-card purchase of \$48.51 in 2017. This purchase was well under the threshold requiring competitive selection.