

PURCHASING VIEW



CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

Non-Competitive Selection Request

Date: 08/05/2022

Requisition Number: (8 characters)

Requestor Name: Eric Veum

Requestor Phone Number: 608-266-5965

Requestor Email: eveum@cityofmadison.com

Fund: 2220 WORKER'S COMPENSATION

Agency: 76 WORKERS COMPENSATION

- Major:
- ☐ 53*** Supplies/Goods
 - ☐ 541** Utilities
 - ☐ 542** Building/Facility Maintenance/Repair
 - ☐ 543** Software/Equipment Maintenance/Repair
 - ☐ 544** Public Works Maintenance/Repair
 - ☐ 545** Training/HR-Related Services
 - ☒ 546** Consulting/Professional Services
 - ☐ 548** Grants/Loans/Insurance/Other Services

Total Purchase Amount: \$112,500.68

Vendor Name: Ready Rebound LLC

Product/Service Description: Healthcare Consultancy

☐ **\$50,000 and UNDER**
This form will be sent to the Purchasing Supervisor for review.

☒ **OVER \$50,000**
Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

Check the box(es) for the exception criteria you feel are applicable:

- ☐ 1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
- ☒ 2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
- ☐ 3. The services are for professional services to be provided by attorneys.
- ☐ 4. The services are to be rendered by a university, college, or other educational institution.
- ☐ 5. No acceptable bids have been received after formal advertising.
- ☐ 6. Service fees are established by law or professional code.
- ☐ 7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
- ☐ 8. Otherwise authorized by law, rule, resolution, or regulation. Explain:
- ☐ If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

REASON FOR REQUEST**WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:**

Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

We are looking to continue our relationship with Ready Rebound for another five year term. Ready Rebound provides an integrated, comprehensive and personalized health and performance program to address injury and rehabilitation for injured employees. The services provided by Ready Rebound are very unique and to our knowledge are not available from another vendor. In addition, Ready Rebound has developed the professional relationships with sports medicine physicians, orthopedic specialists and a number of other specialty physicians to offer care to injured employees on an "on call" basis with in 48 hours of contact. We did reach out to other local providers and were unable to find other providers who could provide a similar service.

COMMENTS REGARDING PURCHASES OVER \$50,000

The City of Madison has had a contract with Tactical Athlete Health & Performance Institute (TAHPI), now known as Ready Rebound LLC, since 2018. The 2018 contract was authorized as a non-competitively selected purchase by the Common Council in January 2018. Over the course of the contract term, the City has paid the vendor a total of \$238,641.96.

Date: