

PURCHASING VIEW



CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

## Non-Competitive Selection Request

Date: 02/19/2020

Requisition Number: (8 characters)

Requestor Name: LESLIE ORRANTIA

Requestor Phone Number: 608-261-9837

Requestor Email: LORRANTIA@CITYOFMADISON.COM

Fund: 1100 GENERAL

Agency: 19 MAYOR

- Major:
- 53\*\*\* Supplies/Goods
  - 541\*\* Utilities
  - 542\*\* Building/Facility Maintenance/Repair
  - 543\*\* Software/Equipment Maintenance/Repair
  - 544\*\* Public Works Maintenance/Repair
  - 545\*\* Training/HR-Related Services
  - 546\*\* Consulting/Professional Services
  - 548\*\* Grants/Loans/Insurance/Other Services

Total Purchase Amount: \$72,000.00

Vendor Name: SIMON &amp; COMPANY, INC.

Product/Service Description: FEDERAL LOBBYIST SERVICES

- \$50,000 and UNDER**  
This form will be sent to the Purchasing Supervisor for review.
- OVER \$50,000**  
Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

**Check the box(es) for the exception criteria you feel are applicable:**

1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
3. The services are for professional services to be provided by attorneys.
4. The services are to be rendered by a university, college, or other educational institution.
5. No acceptable bids have been received after formal advertising.
6. Service fees are established by law or professional code.
7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
8. Otherwise authorized by law, rule, resolution, or regulation. Explain:
- If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

**REASON FOR REQUEST****WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:**

Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

LONG-STANDING AND SUCCESSFUL WORKING RELATIONSHIP WITH CITY; STRONG RELATIONSHIP WITH CITY STAKEHOLDERS, FEDERAL ADMINISTRATION AND DELEGATION; SUCCESSFUL TRACK RECORD LOBBYING AND SECURING FEDERAL FUNDING ON BEHALF OF CITY; EXTENSIVE FAMILIARITY WITH CITY OF MADISON PRIORITIES; DEEP KNOWLEDGE AND EXPERIENCE ADVOCATING ON BEHALF OF SIMILAR SIZED CITIES; QUALITY WORK AT REASONABLE PRICE.

FUNDING, DIRECT APPROPRIATIONS.

**COMMENTS REGARDING PURCHASES OVER \$50,000**

In 2015, the City of Madison Common Council approved a non-competitive selection contract with Simon and Company for a term of two years with the option of a two-year renewal, with a maximum annual amount of \$33,600. The total amount paid to Simon and Company during that time period was \$159,866.46, averaging about \$31,404 per year.

Date:

Submit