Committee Member Name:_____

Agency	Prgm Name	Priority Area	No Question	Questions
1. Independent Living	Home Modification	A. Housing - Owner-Occupied Housing	\boxtimes	
Madison Area Community Land Trust	A. MACLT Stewardship Fund	A. Housing - Owner-Occupied Housing		 In light of the Proposal Review prepared by staff, which indicates that current CDBG guidelines do not permit us to allocate funds for the requested purpose, are you willing to voluntarily withdraw your application? Please clarify difference between budget request and outcomes objectives: how much money for how many homes in each year of the 2-year cycle? How did you choose 5.0 FTE for your Executive Director (an increase from 1.0 FTE)? What scale are you considering in your energy efficiency efforts? Could you reach for a higher standard than Energy Star? How does LEED fit in? Sustainability considerations?
3. Project Home	A. City of Madison Minor Home Repair Program	A. Housing - Owner-Occupied Housing		 Item #16: Please describe your system for "working with households of varying language barriers:" what languages do your clients speak? Which languages present barriers to services? Who provides faceto-face translation when necessary? You served 193 households in 2009. How did you choose 100 as your goal for 2011? I have numbers but not narrative for Objective #2. Please share objective #2 (if any).
4. Habitat for Humanity	A. Program A	B. Housing - Housing for Homebuyers		 What is your response to the questions and suggested qualifications raised by staff in the Proposal Review? Staff questions apply: 1. Please submit full details to the CDBG supplement and clarify budget inconsistencies. 2. Please clarify the timeline for 2011 and 2012; specify dates and benchmarks. 3. Please discuss issues related to the agency's capacity to complete this project. How many units can Habitat expect to build and sell in 2011 and

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				2012 based in 2009 performance outcomes? 4. There are inconsistencies in the personnel allocations portion of this proposal: please clarify. 5. Please expand on your plans to cultivate energy efficiency. 6. Please provide an overview of the other projects you have planned for the next 2 years, including an overview of ongoing projects (Allied Phase II, Pllied NSP, Dane County, etc.). What factors could inhibit your capacity to meet your projected timelines?
5. Madison Area Community Land Trust	B. MACLT Deep Greet Retrofit Program	B. Housing - Housing for Homebuyers		 What is your response to the questions raised by staff in the Proposal Review? Staff questions apply: Please provide more detail on the amount of funds expected to be used on energy efficiency upgrades. What will you do to make units/houses energy efficient, and which standards for efficiency will you meet? 2. Discuss the reasonableness of your plan for collaboarting with area student building programs. 3. Please reconcile inconsistencies in the program objectives (outcome numbers). 4. In your capital budget, the cost for completing the project is lower than the cost to purchase the homes. Will MACLT take a profit from the sale of these homes? 5. Agency overview shows MACLT applying for five, two-year programs with 1.0 FTE for all programs. Could this be an overload of time allocation for one staff person? How would a merger with Common Wealth Development help with this issue? 6. The timeline shows build-out and closing in March/April 2012. Will both (or all four) houses be completed in 2012?
				 What is your response to the questions raised by staff in the Proposal Review? Staff questions apply: 1. What kind of response have you had from lenders when you discuss the possibility of this program? 2. Please clarify
6. Madison Area Community Land Trust	C. MACLT Foreclosure Prevention	B. Housing - Housing for Homebuyers		number of staff - one Excutive Director is listed as

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				2.0FTE. 3.Agency overview shows MACLT applying for five, two-year programs with 1.0 FTE for all programs. Could this be an overload of time allocation for one staff person? How would a merger with Common Wealth Development help with this issue? 4. Have you identified the attorney(s) who will provide pro bono support to this project? 5. Please quantify why this model is the best choice for both homeowners and MACLT. How would MACLT assure that homeowners could afford their modified mortgage payments plus land lease fees to MACLT?
7. Madison Area Community Land Trust	D. MACLT Acquisition Fund	B. Housing - Housing for Homebuyers		 What is your response to the questions raised by staff in the Proposal Review? Please detail your approach for selecting 2 prospective homeowners in each of two years (items #13 & 24). What does a home need to be to qualify for this program? What about a homeowner?
8. Madison Area Community Land Trust	E. MACLT Passive House Program	B. Housing - Housing for Homebuyers		 Do you have a detailed construction budget for these prototype homes? How will homebuyers be identified, qualified and ultimately selected? Staff questions apply: 1. What type of certification is used to qualify a passive home? What is MACLT's definition of a passive home? 2. Discuss the viability of your proposed collaboration with the student building programs? 3. In your capital budget, the cost for completing the project is lower than the cost to purchase the homes. Will MACLT take a profit from the sale of these homes? 4. Agency overview shows MACLT applying for five, two-year programs with 1.0 FTE for all programs. Could this be an overload of time allocation for one staff person? How would a merger with Common

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				Wealth Development help with this issue? 5. The timeline shows build-out and closing in March/April 2012. Will both (or all four) houses be completed in 2012?
9. Movin' Out	A. Program A	B. Housing - Housing for Homebuyers		 What is your response to the question raised by staff in the Proposal Review? Staff questions apply: Please clarify the capital budget: is this a reasonable estimate relative to the actual first mortgage amount the average Movin' Out client can afford?
10. Operation Fresh Start	A. Affordable Homeownership/Employment & Training	B. Housing - Housing for Homebuyers		 What is your response to the suggested qualifications raised by staff in the Proposal Review? Staff questions apply: 1. What other funding sources support this program? 2. How did you determine that four houses is the optimal number of units for construction in 2011? 3. How many unsold homes do you currently have in inventory? 4. Please discuss progress towards resolution of recent cash flow issues.
11. Urban League of Greater Madison	J. Home Ownership Program	B. Housing - Housing for Homebuyers		 Can you talk more about how homebuyers will be identified, qualified and ultimately selected? Staff questions apply: 1. Please clarify your request: \$216,00 and 4 years over two years or per year? 2. If CDBG funds are involved and there are no tax credits are you still required to sell within the 3-5 year term due to obligations to your first mortgage lender? 3. What is your evaluation of how the last 7 units were sold and the process of selling the first of the units that reached the 15-year lease period. 4. In what ways are you facilitating a transition out of a culture of poverty for your clients? Please discuss successes and limitations in this project's attempts to interrupt generational poverty. Can you talk more about the role of pre- and post-purchase education and support?

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				 What is your response to the suggested qualifications raised by staff in the Proposal Review?
12. Common Wealth Development	C. Affordable Rental Housing	D. Housing - Rental Housing		 What is your response to the questions raised by staff in the Proposal Review? Item #7: Under what circumstances would it be reasonable to use CDBG funds to acquire and rehab housing that cannot be made accessible, energy efficient, and/or free of lead paint?
13. Goodwill Industries of South Central WI	B. Land Acquisition	D. Housing - Rental Housing		 What is your response to the questions raised by staff in the Proposal Review? Please consider applying for alternate CDBG funds, e.g Housing Reserve Funds
14. Goodwill Industries of South Central WI	C. Sunfish Court Apartments	D. Housing - Rental Housing		 In light of the Proposal Review prepared by staff, which indicates that current CDBG guidelines do not permit us to allocate funds for the requested purpose, are you willing to voluntarily withdraw your application and work with staff on a revised application as suggested? Please consider applying for alternate CDBG funds, e.g. Housing Reserve Funds
15. Goodwill Industries of South Central WI	D. Elaine Meyer Apartments	D. Housing - Rental Housing		 In light of the Proposal Review prepared by staff, which indicates that current CDBG guidelines do not permit us to allocate funds for the requested purpose, are you willing to voluntarily withdraw your application and work with staff on a revised application as suggested?
16. Goodwill Industries of South Central WI	E. Stein Apartments	D. Housing - Rental Housing		 What is your response to the questions raised by staff in the Proposal Review? Please consider applying for alternate CDBG funds, e.g Housing Reserve Funds
17. Movin' Out	B. Program B	D. Housing - Rental Housing		 What is your response to the suggested qualifications raised by staff in the Proposal Review?
18. Operation Fresh Start	B. Housing Rehabilitation & Preservation Services	D. Housing - Rental Housing		 In light of the Proposal Review prepared by staff, which indicates that current CDBG guidelines do not permit us to allocate funds for the requested

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				 purpose, are you willing to voluntarily withdraw your application and work with staff on a revised application as suggested? Please consider applying for alternate CDBG funds, e.g. Housing Reserve Funds
19. African American Black Business Association (AABBA)	A. Entrepreneur Support & Development	E. Business Development - Job Creation		 What is your response to the suggested qualifications raised by staff in the Proposal Review? Please quantify the need for your program/services. Please discuss how you chose a mentoring model and describe why this approach is the best choice for your agency and your consumers. Please quantify how this project interrupts generational poverty. Please quantify your objectives in terms of the number of FTEs created and the anticipated annual wages for these jobs.
20. Common Wealth Development	D. Garver Arts Facility	E. Business Development - Job Creation		 What is your response to the question raised by staff i the Proposal Review?
21. Community GroundWorks at Troy Gardens	A. Program A	E. Business Development - Job Creation		 What is your response to the questions and suggested qualifications raised by staff in the Proposal Review? Please quantify your program objectives in terms of the anticipated annual salaries associated with these jobs. Could you acquire a city-based fiscal agent? How will you evaluate a propsective fiscal agent's capacity to administer CDBG funds?
				 What is your response to the questions and suggested qualifications raised by staff in the Proposal Review? Please quantify your program objectives in terms of the number of jobs created (FTE) and their
22. Latino Chamber	A. ARE WEE DE Contractor Montoring	E. Business Development - Job Creation	П	 respective annual salaries. What is your response to the questions raised by staff in the Proposal Review?
23. Madison Development Corporation	A. MBE-WBE-DBE Contractor Mentoring Program	E. Business Development - Job Creation		Please quantify your program objectives in terms of th

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Agency	Prgm Name	Priority Area	Question	Questions
				number of jobs created (FTE) and their respective
				annual salaries.
				 In light of the Proposal Review prepared by staff, which indicates the application was incomplete, are
				you willing to voluntarily withdraw your application
				from consideration during this funding cycle and
				resubmit a more complete application in the future?
24. Northside Planning Council	Kitchen Incubator - Capital project	E. Business Development - Job Creation		Not enough information provided to rate proposal.
				What is your response to the questions raised by staff
			_	in the Proposal Review?
				Please quantify your program objectives in terms of th
	B. Small Office Home Office (SOHO)			number of jobs created (FTE) and their respective
25. Northside Planning Council	Entrepreneurial Assistance	F. Business Development - Micro-Business		annual salaries.
				What is your response to the questions raised by staff in the Proposed Pavious?
				in the Proposal Review?Please quantify anticipated annual salaries for the 7.0
26. Wisconsin Women's Business Initiative	Micro-enterprise Development Continuum	F. Business Development - Micro-Business		FTE created through this program.
20. Wisconsiii Women's Business initiative	Where the prise bevelopment continuum	J. Access to Community Resources -		The created through this program.
27. Domestic Abuse Intervention Services	G. Housing Related Aid	Homeless		
		J. Access to Community Resources -		
28. Porchlight Inc	A. Housing Operations	Homeless		
		J. Access to Community Resources -		
29. Porchlight Inc	B. Hospitality House	Homeless		
20. Developed to	D. CDO Haveing & Compact Coming	J. Access to Community Resources -		
30. Porchlight Inc	D. SRO Housing & Support Services	J. Access to Community Resources -		
31. Porchlight Inc	F. Partnership for Transitional Opportunities	Homeless		
31. Foreinight the	1. Turthership for Transitional Opportunities	J. Access to Community Resources -		
32. Porchlight Inc	G. Outreach Worker	Homeless		
		J. Access to Community Resources -		
33. Porchlight Inc	H. Eliminating Barriers to Stable Housing	Homeless		
	A. Interfaith Hospitality Network Shelter	J. Access to Community Resources -		
34. Road Home Dane County	Program	Homeless		
25 6 1 11 4		J. Access to Community Resources -		
35. Salvation Army	Warming Shelter	Homeless		
36. Tellurian	ReachOut	J. Access to Community Resources -		

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		Homeless		
37. YWCA of Madison	A. Second Chance Tenant & Financial Education/SKILLS	J. Access to Community Resources - Homeless		
38. Community Action Coalition	B. Housing Counseling/Financial Services	X. Access to Community Resources - Informational Services		
39. Fair Housing Center of Greater Madison/Metro Milwaukee	A. Fair Housing Services	X. Access to Community Resources - Informational Services		
40. Independent Living	Home Share	X. Access to Community Resources - Informational Services		
41. Project Home	B. Prairie Crossing	X. Access to Community Resources - Informational Services		
42. Tenant Resource Center	Mediation	X. Access to Community Resources - Informational Services		