

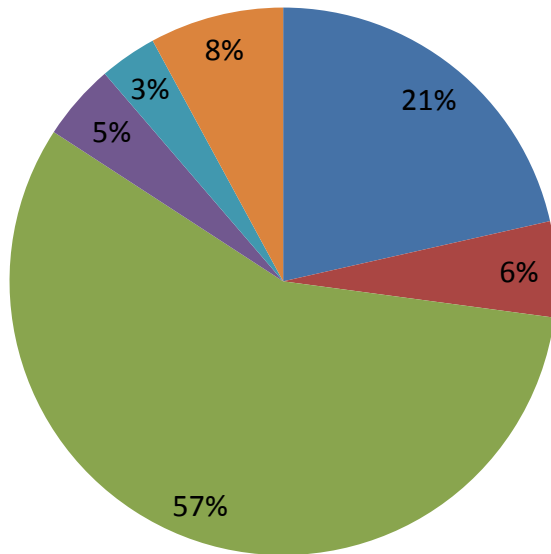
Current SBE Program

\$750,000 gross receipts cap - No personal net worth cap

This option illustrates the current SBE program. The current SBE directory is focused on micro-businesses, without regard to the owners' wealth, and suffers from an extreme lack of diversity.

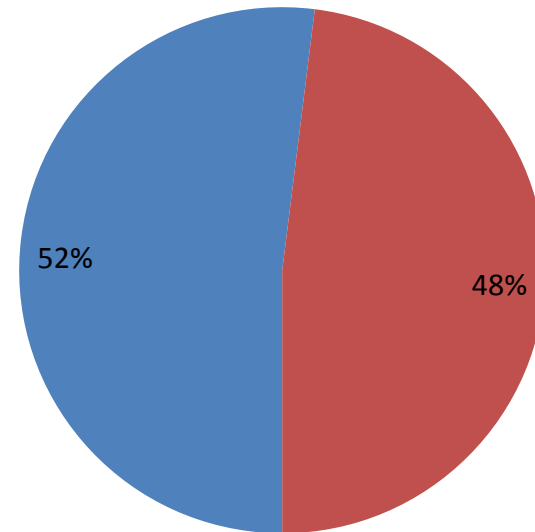
(Total=177 companies from existing SBE directory)

Race



- African American (38)
- Asian or Pacific Islander (10)
- Caucasian (101)
- Hispanic (8)
- Native American or Alaskan (6)
- Other or Unknown (14)

Gender



- Male (92)
- Female (85)

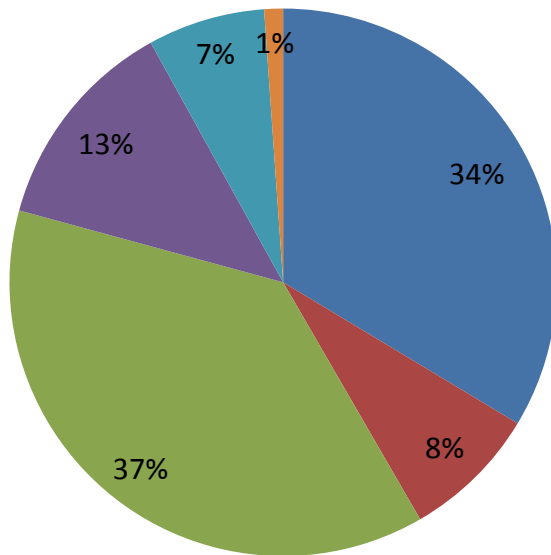
Optimized for Diversity - SBE Program

\$4.00M gross receipts cap - \$1.32M personal net worth cap

This proposed enhancement to the existing SBE program allows for greater capacity within the program, controls for small business owners with sizeable assets, and maximizes diversity among participants.

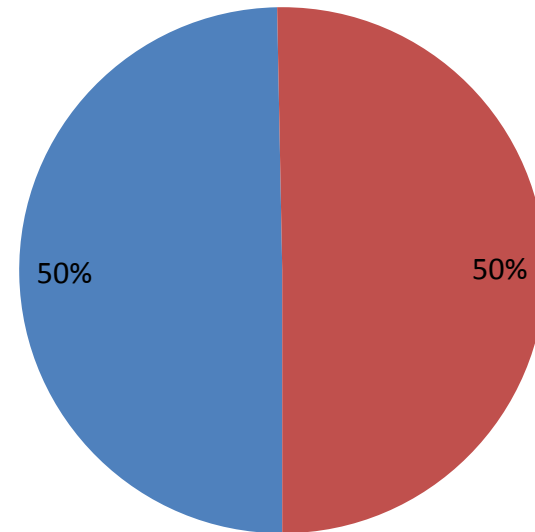
(Total=809 companies from existing DBE directory)

Race



- African American (272)
- Asian or Pacific Islander (65)
- Caucasian (304)
- Hispanic (103)
- Native American or Alaskan (56)
- Other or Unknown (9)

Gender



- Male (402)
- Female (407)

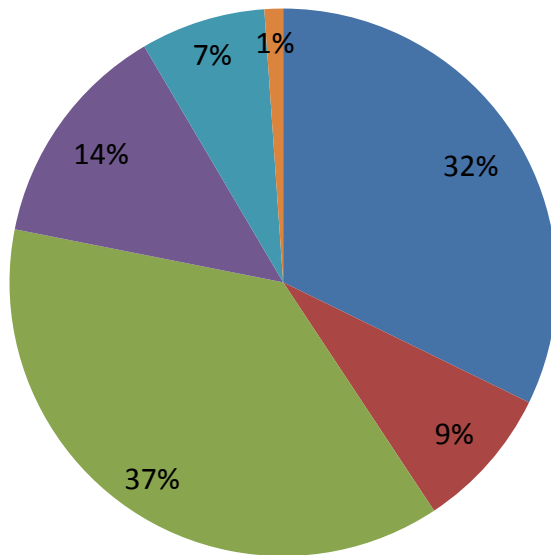
Small Business Administration-based SBE Program

\$33.5M/\$14.0M gross receipts cap - \$1.32M personal net worth cap

This option allows for increased capacity among qualifying firms, but to an extreme degree, blurring the definition of a small business. This option does allow for increased diversity, but that increase is disproportionate across groups.

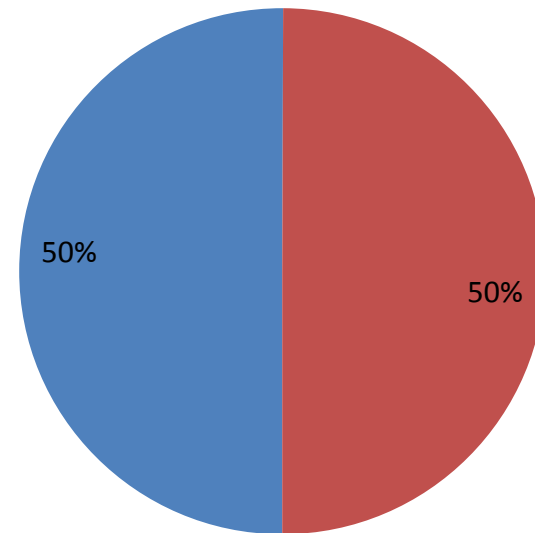
(Total=909 companies from existing DBE directory)

Race



- African American (293)
- Asian or Pacific Islander (77)
- Caucasian (340)
- Hispanic (122)
- Native American or Alaskan (67)
- Other or Unknown (10)

Gender



- Male (455)
- Female (454)