

July 2014

Dear Valued ICMA-RC Participant,

As part of the ICMA-RC's ongoing commitment to product and service quality, we are conducting a survey of [CLIENT NAME] 457 plan participants. The survey is being conducted in order to gain a broader understanding of how we can provide you with the best customer experience.

The survey addresses many of the product features and services associated with your plan, as well as your approach to personal financial planning. While you will probably be familiar with most of these features and services, you may not have utilized some of them, so please feel free to respond to all items that apply to you. Please complete and return the survey by XX DATE. A pre-paid reply envelope has been included for your convenience.

Thank you in advance for completing this survey. Your responses are extremely important to us and will greatly assist us in providing you with the products and services you desire.

Sincerely,

[ICMA-RC ASSOCIATE NAME] Director, Relationship Management ICMA-RC



f Estate Planning

ICMA-RC [CLIENT NAME] Participant Survey

Instructions: Please indicate your response to each of the following items below by checking the appropriate box. Please respond only to those questions that apply (leave others blank).

	Indicative							
1.	Please check the age category that applies to you: $\Box$ Under 35 $\Box$ 35 – 44	□ 45	54 🗖 55 – 6	5 🗖 Over	65			
2.	Please provide your union affiliation:	□ S	EIU, Local 521		TAEA, Local 21	🗖 Non-R	epresented	
3.	Please check how many years you have worked for [C $\Box 1 - 5$ years $\Box 6 - 10$ years		=]: 15 years	□ 16 -	– 20 years	D Over	20 years	
4.	Please indicate your planned retirement age: $\Box$ 50 - 55 $\Box$ 56 - 60	<b>□</b> 61 –	65 🗖 Over 65	j				
5.	Please indicate your planned retirement year: □ 2010 - 2015 □ 2016 - 2020	□ 2021	- 2025	□ 202	6 — 2030	🗖 Beyo	nd 2030	
6.	Please indicate the amount you have saved for retirem □ Under \$25,000 □ \$25,000 - \$49,95				401(k), 403(b) □\$75,000-\$9		s): ⊐ Over \$100,000	
	Personal Financial Planning							
7.	. Are you on target to meet your retirement savings goals? 🛛 Yes 🗖 No 🗖 Don't Know							
8.	Which of the following tools (if any) do you utilize for personal financial planning? (Check all that apply.) □ Statement of Financial Position □ Statement of Cash Flow □ Budgeting □ None							
9.	<ul> <li>Below are five approaches (1 through 5) typically used for financial planning. For each type of financial planning in the list (a through f), please indicate which one of the five possible financial planning approaches best describes your personal approach.</li> <li>Financial Planning Approach <ul> <li>I – I work with a professional (i.e., financial planner, CPA, etc.).</li> <li>2 – I use the services available at [CLIENT NAME].</li> <li>3 – I act based upon my own research and educational background.</li> <li>4 – I act based upon the advice of family, friends, and associates.</li> <li>5 – I don't really plan ahead.</li> </ul> </li> </ul>							
	Circle the financial planning approach number best representing your personal approach to each item a – f.							
	Type of Financial Planning	Financial Pla	ancial Planning Approach					
	a Insurance Planning and Risk Management	1	2	3	4	5	N/A	
	b Education Planning	1	2	3	4	5	N/A	
	c Investment Planning	1	2	3	4	5	N/A	
	d Income Tax Planning	1	2	3	4	5	N/A	
	e Retirement Planning	1	2	3	4	5	N/A	

10. Please indicate below which type of financial planning (a thru f above) you would like to learn more about in an educational seminar:

1

2

3

4

N/A

5

## **Participant Survey** (Continued)

## **My ICMA-RC Experience**

	Strongly Agree	Agree	Disagree	Strongly Disagree	N/A
11. I receive quality service from my locally-based representative					
12. I am pleased with the quality of communications (including emails) I receive from ICMA-RC.					
13. ICMA-RC provides me with the necessary educational tools such as seminars and quarterly newsletters to help me with my retirement planning.					
14. ICMA-RC's Web site has valuable information and services to guide me in investing for retirement.					
15. ICMA-RC's Web site is well designed and easy to navigate.					
16. ICMA-RC's quarterly statement provides me with the information I need to understand how my retirement account is performing.					
17. I am pleased with the number of fund choices offered in my 457 plan.					
<ol> <li>18. I am pleased with the quality of service provided by Investor Services (support available through the toll-free line).</li> </ol>					
19. The fees assessed on my account are appropriate.					
20. I know where to obtain fee information for my account.					
21. I am pleased with ICMA-RC's overall service quality.					

22. If you responded "Disagree" or "Strongly Disagree" to any items above, what is it about ICMA-RC's service that did not please you?

23. Please check the **four** most important products and services that ICMA-RC provides:

□ Internet Access	Participant Education (seminars, newsletters, etc.)						
Investor Services (toll-free number)	Financial Planning Services						
On-Site Visits from ICMA-RC Representative	Managed Accounts						
Investment Choices (other than brokerage)	<ul> <li>Quarterly Statements</li> <li>Communication to Participants</li> </ul>						
Brokerage Account							
24. Overall, the number of fund choices offered in my 457 plan are:	🗖 Too many	🗖 Just Right	🗖 Not Enough	🗖 Don't Know			
25. Please indicate the type(s) of additional funds you would like added, if any:							

26. Please provide any additional comments or suggestions regarding your 457 plan:

Thank you for completing the survey. A postage-paid business reply envelope is provided for your convenience. Please return your completed survey **by xx date**